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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

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**FORM 8-K**

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**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported) February 13, 2013

**WASHINGTON REAL ESTATE  
INVESTMENT TRUST**

(Exact name of registrant as specified in its charter)

**MARYLAND**  
(State of incorporation)

**53-0261100**  
(IRS Employer Identification Number)

**6110 EXECUTIVE BOULEVARD, SUITE 800, ROCKVILLE, MARYLAND 20852**  
(Address of principal executive office) (Zip code)

**Registrant's telephone number, including area code: (301) 984-9400**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02 Results of Operations and Financial Condition

and

Item 7.01 Regulation FD Disclosure

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A press release issued by the Registrant on February 13, 2013 regarding earnings for the three and twelve months ended December 31, 2012, is attached as Exhibit 99.1. Also, certain supplemental information not included in the press release is attached as Exhibit 99.2. This information is being furnished pursuant to Item 7.01 and Item 2.02 of Form 8-K. This information is not deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 and is not incorporated by reference into any Securities Act registration statements.

Item 9.01 Financial Statements and Exhibits

(c) Exhibits

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Exhibit No.	Description
99.1	Press release issued February 13, 2013 regarding earnings for the three and twelve months ended December 31, 2012
99.2	Certain supplemental information not included in the press release

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

WASHINGTON REAL ESTATE INVESTMENT TRUST

Date: February 13, 2013

By: /s/ Laura M. Franklin  
Laura M. Franklin  
Executive Vice President  
Accounting, Administration and Corporate Secretary

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Exhibit Index

<u>Exhibit Number</u>	<u>Description</u>
99.1	Press Release issued February 13, 2013 regarding earnings for the three and twelve months ended December 31, 2012
99.2	Certain supplemental information not included in the press release

**CONTACT:**

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**February 13, 2013**

**WASHINGTON REAL ESTATE INVESTMENT TRUST ANNOUNCES  
FOURTH QUARTER AND YEAR-END FINANCIAL AND OPERATING RESULTS FOR 2012**

Washington Real Estate Investment Trust ("WRIT" or the "Company") (NYSE: WRE), a leading owner and operator of diversified properties in the Washington, D.C. region, reported financial and operating results today for the quarter and year ended December 31, 2012.

**Strategic Initiatives**

WRIT announced last month a simplification of its diversified strategy to focus on office, multifamily and retail assets - committing to a "live, work and shop in Washington, DC" focus for future investment. To accelerate this strategy, WRIT announced that it is exploring a 2013 disposition of its 1.3 million square foot Medical Office Division.

"WRIT's 53 year history of successfully owning and operating a diversified Washington, DC property portfolio has served its investors well. As we look forward to the next 50 years, we see our strategy of focusing on the "live, work and shop" assets in urban locations, typically inside the beltway or near Metro, as the best way to continue to provide future growth for our shareholders. Keeping future investment decisions to three divisions; office, multifamily and retail assets, we simplify our business model and narrow our capital allocation process while we continue to improve the quality and location of our assets," stated John P. McDaniel, Chairman of WRIT's Board of Trustees.

WRIT anticipates capturing embedded value through the potential Medical Office Division sale, which should provide a lower cost of capital to continue to improve the quality, age and location of WRIT's properties in its core office, multifamily and retail sectors. The Medical Office Division represents the largest portfolio of institutional quality medical office assets in the Washington, DC region, with all of the assets in affluent communities or urban centers or near major medical centers such as INOVA Fairfax, Shady Grove Adventist and George Washington Hospital.

**Financial Results**

- Core Funds from Operations<sup>(1)</sup>, defined as Funds from Operations<sup>(1)</sup> ("FFO") excluding acquisition expense, gains or losses on extinguishment of debt, property impairment, and severance expense related to corporate reorganization, was \$1.90 per diluted share for the year and \$0.47 per diluted share for the quarter ended December 31, 2012, respectively, as compared to \$1.95 per diluted share and \$0.47 per diluted share for the corresponding periods in 2011.
    - Included in fourth quarter 2011 results was a \$0.01 per diluted share charge related to a lawsuit with a former tenant at Westminster Shopping Center.
  - FFO for the year ended December 31, 2012 was \$122.5 million, or \$1.84 per diluted share, compared to
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\$110.1 million, or \$1.66 per diluted share, in 2011. FFO for the quarter ended December 31, 2012 was \$27.7 million, or \$0.42 per diluted share, compared to \$15.6 million, or \$0.23 per diluted share, in the same period one year ago.

- Included in full year 2012 and fourth quarter 2012 FFO is a real estate impairment of \$2.1 million, or \$0.03 per diluted share, which reflects the write-down of WRIT's investment in land at 4661 Kenmore Avenue to its estimated fair market value. Also included in full year 2012 and fourth quarter 2012 FFO is a severance expense of \$1.6 million, or \$0.02 per diluted share, related to corporate reorganization. Included in full year 2011 and fourth quarter 2011 FFO is a real estate impairment of \$14.5 million, or \$0.22 per diluted share, which reflects the write-down of WRIT's investment in the office development at Dulles Station, Phase II to its estimated fair market value.
- Net income attributable to the controlling interests for the year ended December 31, 2012 was \$23.7 million, or \$0.35 per diluted share, compared to \$104.9 million, or \$1.58 per diluted share, in 2011. Included in 2012 net income are gains on sale of real estate of \$5.1 million, or \$0.08 per diluted share, and real estate impairment of \$2.1 million, or \$0.03 per diluted share. Included in 2011 net income are gains on sale of real estate of \$97.5 million, or \$1.48 per diluted share, real estate impairment of \$14.5 million, or \$0.22 per diluted share, acquisition costs of \$3.6 million, or \$0.05 per diluted share, and loss on extinguishment of debt of \$1.0 million, or \$0.01 per diluted share.
- Net income attributable to the controlling interests for the quarter ended December 31, 2012 was \$3.0 million, or \$0.04 per diluted share, compared to \$30.7 million, or \$0.46 per diluted share, in the same period one year ago. Included in fourth quarter 2012 net income are gains on sale of real estate of \$1.4 million, or \$0.02 per share, and real estate impairment of \$2.1 million, or \$0.03 per share. Included in fourth quarter 2011 net income are gains on sale of real estate of \$40.9 million, or \$0.62 per share, real estate impairment of \$14.5 million, or \$0.22 per share, and loss on extinguishment of debt of \$1.0 million, or \$0.01 per share.

"We ended the year operationally on a steady note, with core FFO of \$0.47 in line with our expectations. Our balance sheet is strong, with minimal maturities in 2013 and ample capacity to fund acquisition and development opportunities in the coming months. We are looking forward to executing our 2013 strategic initiatives," said George F. "Skip" McKenzie, President and Chief Executive Officer of WRIT.

### Operating Results

The Company's overall portfolio Net Operating Income ("NOI")<sup>(2)</sup> was \$51.3 million compared to \$49.7 million in the same period one year ago and \$50.2 million in the third quarter of 2012. Overall portfolio physical occupancy for the fourth quarter was 88.1%, compared to 90.8% in the same period one year ago and 89.2% in the third quarter of 2012.

Same-store<sup>(3)</sup> portfolio physical occupancy for the fourth quarter was 88.7%, compared to 91.5% in the same period one year ago. Sequentially, same-store physical occupancy decreased 100 basis points (bps) compared to the third quarter of 2012. Same-store portfolio NOI for the fourth quarter increased 1.2% and rental rate growth was 1.4% compared to the same period one year ago.

- **Office: 49.2% of Total NOI** - Office properties' same-store NOI for the fourth quarter decreased 1.1% compared to the same period one year ago. Rental rate growth was 0.9% while same-store physical occupancy decreased 430 bps to 84.9%. Sequentially, same-store physical occupancy decreased 140 bps compared to the third quarter of 2012.
  - **Retail: 20.0% of Total NOI** - Retail properties' same-store NOI for the fourth quarter increased 8.2% compared to the same period one year ago. Included in fourth quarter 2011 results was a \$0.01 per diluted share charge related to a lawsuit with a former tenant at Westminster Shopping Center. Rental rate growth was 0.3% while same-store physical occupancy decreased 210 bps to 91.2%. Sequentially, same-store physical occupancy decreased 160 bps compared to the third quarter of 2012.
  - **Multifamily: 16.3% of Total NOI** - Multifamily properties' same-store NOI for the fourth quarter increased 4.1% compared to the same period one year ago. Rental rate growth was 4.1% while same-store physical occupancy decreased 80 bps to 94.1%. Sequentially, same-store physical occupancy decreased 70 bps compared to the third quarter of 2012.
  - **Medical Office: 14.5% of Total NOI** - Medical office properties' same-store NOI for the fourth quarter decreased
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3.1% compared to the same period one year ago. Rental rate growth was 1.3% while same-store physical occupancy decreased 140 bps to 89.1%. Sequentially, same-store physical occupancy increased 110 bps compared to the third quarter of 2012.

#### Leasing Activity

During the fourth quarter, WRIT signed commercial leases for 270,492 square feet with an average rental rate increase of 9.5% over expiring lease rates on a GAAP basis, an average lease term of 6.2 years, tenant improvement costs of \$19.71 per square foot and leasing costs of \$9.83 per square foot.

- Rental rates for new and renewed office leases increased 11.8% to \$33.67 per square foot, with \$26.06 per square foot in tenant improvement costs and \$12.72 per square foot in leasing costs. Weighted average term for new and renewed leases was 6.2 years.
- Rental rates for new and renewed retail leases increased 5.8% to \$20.64 per square foot, with \$2.27 per square foot in tenant improvement costs and \$1.26 per square foot in leasing costs. Weighted average term for new and renewed leases was 5.5 years.
- Rental rates for new and renewed medical office leases increased 4.8% to \$35.03 per square foot, with \$27.25 per square foot in tenant improvement costs and \$14.35 per square foot in leasing costs. Weighted average term for new and renewed leases was 7.3 years.

#### Dispositions

In the fourth quarter, WRIT sold Plumtree Professional Center, a 33,000 square foot medical office building in Bel Air, Maryland, for \$8.75 million and recorded a net book gain of \$1.4 million. The property was built in 1991 and acquired by WRIT as part of a portfolio acquisition in 2006. The unleveraged internal rate of return over the holding period was 13%.

#### Financing Activity

In the fourth quarter, WRIT prepaid without penalty five mortgage notes with an aggregate principal amount of \$58.8 million, including 15005 Shady Grove Road, 9707 Medical Center Drive, 8501-8503 Arlington Boulevard, 8505 Arlington Boulevard and Plumtree Professional Center. The weighted average interest rate on these five notes was 5.43%. Subsequent to quarter end, WRIT prepaid without penalty the West Gude mortgage note, having a principal amount of \$30.0 million and an interest rate of 5.855%, primarily using borrowings from our unsecured lines of credit.

#### Dividends

On December 31, 2012, WRIT paid a quarterly dividend of \$0.30 per share.

#### Conference Call Information

The Conference Call for 4<sup>th</sup> Quarter Earnings is scheduled for Thursday, February 14, 2013 at 2:00 P.M. Eastern time. Conference Call access information is as follows:

USA Toll Free Number: 1-877-407-9205  
International Toll Number: 1-201-689-8054

The instant replay of the Conference Call will be available until February 28, 2013 at 11:59 P.M. Eastern time. Instant replay access information is as follows:

USA Toll Free Number: 1-877-660-6853  
International Toll Number: 1-201-612-7415  
Conference ID: 406970

The live on-demand webcast of the Conference Call will be available on the Investor section of WRIT's website at

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www.writ.com. On-line playback of the webcast will be available for two weeks following the Conference Call.

## About WRIT

WRIT is a self-administered, self-managed, equity real estate investment trust investing in income-producing properties in the greater Washington metro region. WRIT owns a diversified portfolio of 70 properties, totaling approximately 9 million square feet of commercial space and 2,540 residential units, and land held for development. These 70 properties consist of 26 office properties, 17 medical office properties, 16 retail centers and 11 multifamily properties. WRIT shares are publicly traded on the New York Stock Exchange (NYSE: WRE).

Note: WRIT's press releases and supplemental financial information are available on the company website at [www.writ.com](http://www.writ.com) or by contacting Investor Relations at (301) 984-9400.

Certain statements in our earnings release and on our conference call are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements involve known and unknown risks, uncertainties, and other factors that may cause actual results to differ materially. Such risks, uncertainties and other factors include, but are not limited to, the potential for federal government budget reductions, changes in general and local economic and real estate market conditions, the timing and pricing of lease transactions, the availability and cost of capital, fluctuations in interest rates, tenants' financial conditions, levels of competition, the effect of government regulation, the impact of newly adopted accounting principles, and other risks and uncertainties detailed from time to time in our filings with the SEC, including our 2011 Form 10-K and our subsequent Quarterly Reports on Form 10-Q. We assume no obligation to update or supplement forward-looking statements that become untrue because of subsequent events.

<sup>(1)</sup> Funds From Operations ("FFO") - The National Association of Real Estate Investment Trusts, Inc. ("NAREIT") defines FFO (April, 2002 White Paper) as net income (computed in accordance with generally accepted accounting principles ("GAAP")) excluding gains (or losses) associated with sales of property, impairment of depreciable real estate and real estate depreciation and amortization. FFO is a non-GAAP measure and does not replace net income as a measure of performance or net cash provided by operating activities as a measure of liquidity. We consider FFO to be a standard supplemental measure for equity real estate investment trusts ("REITs") because it facilitates an understanding of the operating performance of our properties without giving effect to real estate depreciation and amortization, which historically assumes that the value of real estate assets diminishes predictably over time. Since real estate values have instead historically risen or fallen with market conditions, we believe that FFO more accurately provides investors an indication of our ability to incur and service debt, make capital expenditures and fund other needs.

Core Funds From Operations ("Core FFO") is calculated by adjusting FFO for the following items (which we believe are not indicative of the performance of WRIT's operating portfolio and affect the comparative measurement of WRIT's operating performance over time): (1) gains or losses on extinguishment of debt, (2) costs related to the acquisition of properties, (3) severance expense related to corporate reorganization, and (4) property impairments not already excluded from FFO, as appropriate. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FFO serves as a useful, supplementary measure of WRIT's ability to incur and service debt and to distribute dividends to its shareholders. Core FFO is a non-GAAP and non-standardized measure and may be calculated differently by other REITs.

<sup>(2)</sup> Net Operating Income ("NOI"), defined as real estate rental revenue less real estate expenses, is a non-GAAP measure. NOI is calculated as net income, less non-real estate revenue and the results of discontinued operations (including the gain on sale, if any), plus interest expense, depreciation and amortization, general and administrative expenses, acquisition costs and real estate impairment. We provide NOI as a supplement to net income calculated in accordance with GAAP. As such, it should not be considered an alternative to net income as an indication of our operating performance. It is the primary performance measure we use to assess the results of our operations at the property level.

<sup>(3)</sup> For purposes of evaluating comparative operating performance, we categorize our properties as "same-store" or "non-same-store". A same-store property was owned for the entirety of the periods being evaluated and is stabilized from an occupancy standpoint. A non-same-store property is one that was acquired or placed into service during either of the periods being evaluated, or is not stabilized from an occupancy standpoint.

<sup>(4)</sup> Funds Available for Distribution ("FAD") is a non-GAAP measure. It is calculated by subtracting from FFO (1) recurring expenditures, tenant improvements and leasing costs that are capitalized and amortized and are necessary to maintain our properties and revenue stream and (2) straight-line rents, then adding (3) non-real estate depreciation and amortization, (4) amortization of restricted share and unit compensation, and adding or subtracting amortization of lease intangibles, as appropriate. We consider FAD to be a measure of a REIT's ability to incur and service debt and to distribute dividends to its shareholders. FAD is a non-standardized measure and may be calculated differently by other REITs.

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**Physical Occupancy Levels by Same-Store Properties (i) and All Properties**

Segment	Physical Occupancy			
	Same-Store Properties		All Properties	
	4th QTR 2012	4th QTR 2011	4th QTR 2012	4th QTR 2011
Multifamily	94.1%	94.9%	94.1%	94.9%
Office	84.9%	89.2%	84.5%	89.0%
Medical Office	89.1%	90.5%	85.6%	86.5%
Retail	91.2%	93.3%	91.2%	93.3%
Overall Portfolio	88.7%	91.5%	88.1%	90.8%

(i) Same-Store properties include all stabilized properties that were owned for the entirety of the current and prior year reporting periods. For Q4 2012 and Q4 2011, same-store properties exclude:

Multifamily Acquisitions: none;

Office Acquisition: Fairgate at Ballston;

Medical Office Acquisition: Lansdowne Medical Office Building;

Retail Acquisitions: none.

Also excluded from Same-Store Properties in Q4 2011 and Q4 2010 are:

Held for Sale and Sold Properties: The Atrium Building, 1700 Research Boulevard, Plumtree Medical Center, Northern Virginia Industrial Park II, 6100 Columbia Park Road and Dulles Business Park I and II.

WASHINGTON REAL ESTATE INVESTMENT TRUST  
FINANCIAL HIGHLIGHTS  
(In thousands, except per share data)  
(Unaudited)

OPERATING RESULTS	Three Months Ended December 31,		Year Ended December 31,	
	2012	2011	2012	2011
Revenue				
Real estate rental revenue	\$ 77,071	\$ 75,413	\$ 304,983	\$ 284,156
Expenses				
Real estate expenses	25,791	25,666	103,276	95,342
Depreciation and amortization	26,131	25,029	103,067	91,805
Acquisition costs	90	36	234	3,607
Real estate impairment	2,097	14,526	2,097	14,526
General and administrative	4,545	4,140	15,488	15,728
	<u>58,654</u>	<u>69,397</u>	<u>224,162</u>	<u>221,008</u>
Real estate operating income	18,417	6,016	80,821	63,148
Other income (expense):				
Interest expense	(17,411)	(16,142)	(64,697)	(66,214)
Other income	242	258	975	1,144
Loss on extinguishment of debt	—	(976)	—	(976)
	<u>(17,169)</u>	<u>(16,860)</u>	<u>(63,722)</u>	<u>(66,046)</u>
Income (loss) from continuing operations	1,248	(10,844)	17,099	(2,898)
Discontinued operations:				
Income from operations of properties sold or held for sale	310	1,090	1,485	11,923
Income tax expense	—	—	—	(1,138)
Gain on sale of real estate	1,400	40,852	5,124	97,491
	<u>1,400</u>	<u>40,852</u>	<u>5,124</u>	<u>97,491</u>
Net income	2,958	31,098	23,708	105,378
Less: Income from operations attributable to noncontrolling interests in subsidiaries	—	(9)	—	(94)
Less: Gain on sale of real estate attributable to noncontrolling interests in subsidiaries	—	(400)	—	(400)
Net income attributable to the controlling interests	<u>\$ 2,958</u>	<u>\$ 30,689</u>	<u>\$ 23,708</u>	<u>\$ 104,884</u>
Income (loss) from continuing operations attributable to the controlling interests	\$ 1,248	\$ (10,844)	\$ 17,099	\$ (2,898)
Continuing operations real estate depreciation and amortization	26,131	25,029	103,067	91,805
Funds from continuing operations <sup>(1)</sup>	<u>27,379</u>	<u>14,185</u>	<u>120,166</u>	<u>88,907</u>
Discontinued Operations:				
Income from operations of properties sold or held for sale	310	1,090	1,485	11,923
Income from operations attributable to noncontrolling interests in subsidiaries	—	(9)	—	(94)
Real estate impairment	—	—	—	599
Real estate depreciation and amortization	—	369	867	8,723
Funds from discontinued operations	<u>310</u>	<u>1,450</u>	<u>2,352</u>	<u>21,151</u>
Funds from operations <sup>(1)</sup>	<u>\$ 27,689</u>	<u>\$ 15,635</u>	<u>\$ 122,518</u>	<u>\$ 110,058</u>
Tenant improvements	(4,901)	(5,100)	(16,540)	(11,889)
External and internal leasing commissions capitalized	(2,334)	(1,485)	(9,157)	(8,692)
Recurring capital improvements	(1,414)	(1,626)	(7,307)	(7,537)
Straight-line rents, net	(738)	(776)	(3,265)	(2,734)
Non-cash fair value interest expense	253	(53)	926	462
Non real estate depreciation & amortization of debt costs	911	845	3,854	3,733
Amortization of lease intangibles, net	41	(32)	6	(1,052)
Amortization and expensing of restricted share and unit compensation	1,842	1,459	5,786	5,580
Real estate impairment	2,097	14,526	2,097	14,526
Funds available for distribution <sup>(4)</sup>	<u>\$ 23,446</u>	<u>\$ 23,393</u>	<u>\$ 98,918</u>	<u>\$ 102,455</u>

Note: Certain prior period amounts have been reclassified to conform to the current presentation.

Per share data:		Three Months Ended December 31,		Year Ended December 31,	
		2012	2011	2012	2011
Income (loss) from continuing operations	(Basic)	\$ 0.02	\$ (0.16)	\$ 0.25	\$ (0.04)
	(Diluted)	\$ 0.02	\$ (0.16)	\$ 0.25	\$ (0.04)
Net income attributable to the controlling interests	(Basic)	\$ 0.04	\$ 0.46	\$ 0.35	\$ 1.58
	(Diluted)	\$ 0.04	\$ 0.46	\$ 0.35	\$ 1.58
Funds from continuing operations	(Basic)	\$ 0.41	\$ 0.21	\$ 1.81	\$ 1.35
	(Diluted)	\$ 0.41	\$ 0.21	\$ 1.80	\$ 1.35
Funds from operations	(Basic)	\$ 0.42	\$ 0.23	\$ 1.84	\$ 1.66
	(Diluted)	\$ 0.42	\$ 0.23	\$ 1.84	\$ 1.66
Dividends paid		\$ 0.3000	\$ 0.4338	\$ 1.4675	\$ 1.7350
Weighted average shares outstanding		66,273	66,069	66,239	65,982
Fully diluted weighted average shares outstanding		66,416	66,069	66,376	65,982

WASHINGTON REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED BALANCE SHEETS  
(In thousands, except per share data)  
(Unaudited)

	December 31,	
	2012	2011
<b>Assets</b>		
Land	\$ 483,198	\$ 465,445
Income producing property	1,979,348	1,899,440
	<u>2,462,546</u>	<u>2,364,885</u>
Accumulated depreciation and amortization	(604,614)	(521,503)
Net income producing property	1,857,932	1,843,382
Development in progress	49,135	43,089
Total real estate held for investment, net	1,907,067	1,886,471
Investment in real estate sold or held for sale	11,528	27,669
Cash and cash equivalents	19,324	12,765
Restricted cash	14,582	19,229
Rents and other receivables, net of allowance for doubtful accounts of \$10,958 and \$8,683, respectively	57,076	53,227
Prepaid expenses and other assets	114,541	120,075
Other assets related to property sold or held for sale	258	1,322
Total assets	<u>\$ 2,124,376</u>	<u>\$ 2,120,758</u>
<b>Liabilities</b>		
Notes payable	\$ 906,190	\$ 657,470
Mortgage notes payable	342,970	423,291
Lines of credit	—	99,000
Accounts payable and other liabilities	52,823	51,079
Advance rents	16,096	13,584
Tenant security deposits	9,936	8,728
Other liabilities related to property sold or held for sale	218	4,774
Total liabilities	1,328,233	1,257,926
<b>Equity</b>		
Shareholders' equity		
Preferred shares; \$0.01 par value; 10,000 shares authorized; no shares issued or outstanding	—	—
Shares of beneficial interest, \$0.01 par value; 100,000 shares authorized; 66,437 and 66,265 shares issued and outstanding, respectively	664	662
Additional paid-in capital	1,145,515	1,138,478
Distributions in excess of net income	(354,122)	(280,096)
Total shareholders' equity	792,057	859,044
Noncontrolling interests in subsidiaries	4,086	3,788
Total equity	796,143	862,832
Total liabilities and equity	<u>\$ 2,124,376</u>	<u>\$ 2,120,758</u>

Note: Certain prior year amounts have been reclassified to conform to the current year presentation.

The following tables contain reconciliations of net income to same-store net operating income for the periods presented (in thousands):

Quarter Ended December 31, 2012	Multifamily	Office	Medical Office	Retail	Total
Same-store net operating income <sup>(3)</sup>	\$ 8,364	\$ 24,394	\$ 7,312	\$ 10,273	\$ 50,343
Add: Net operating income from non-same-store properties <sup>(3)</sup>	—	824	113	—	937
Total net operating income <sup>(2)</sup>	\$ 8,364	\$ 25,218	\$ 7,425	\$ 10,273	\$ 51,280
Add/(deduct):					
Other income					242
Acquisition costs					(90)
Interest expense					(17,411)
Depreciation and amortization					(26,131)
General and administrative expenses					(4,545)
Real estate impairment					(2,097)
Discontinued operations:					
Income from operations of properties sold or held for sale					310
Gain on sale of real estate					1,400
Net income					2,958
Less: Net income attributable to noncontrolling interests in subsidiaries					—
Net income attributable to the controlling interests					\$ 2,958

Quarter Ended December 31, 2011	Multifamily	Office	Medical Office	Retail	Total
Same-store net operating income <sup>(3)</sup>	\$ 8,033	\$ 24,667	\$ 7,549	\$ 9,492	\$ 49,741
Add: Net operating income (loss) from non-same-store properties <sup>(3)</sup>	—	(47)	53	—	6
Total net operating income <sup>(2)</sup>	\$ 8,033	\$ 24,620	\$ 7,602	\$ 9,492	\$ 49,747
Add/(deduct):					
Other income					258
Acquisition costs					(36)
Interest expense					(16,142)
Depreciation and amortization					(25,029)
General and administrative expenses					(4,140)
Loss on extinguishment of debt					(976)
Real estate impairment					(14,526)
Discontinued operations:					
Income from operations of properties sold or held for sale					1,090
Gain on sale of real estate					40,852
Net income					31,098
Less: Net income attributable to noncontrolling interests in subsidiaries					(409)
Net income attributable to the controlling interests					\$ 30,689

The following tables contain reconciliations of net income to same-store net operating income for the periods presented (in thousands):

Year Ended December 31, 2012	Multifamily	Office	Medical Office	Retail	Total
Same-store net operating income <sup>(3)</sup>	\$ 32,420	\$ 77,087	\$ 29,296	\$ 37,806	\$ 176,609
Add: Net operating income from non-same-store properties <sup>(3)</sup>	—	20,716	384	3,998	25,098
Total net operating income <sup>(2)</sup>	\$ 32,420	\$ 97,803	\$ 29,680	\$ 41,804	\$ 201,707
Add/(deduct):					
Other income					975
Acquisition costs					(234)
Interest expense					(64,697)
Depreciation and amortization					(103,067)
General and administrative expenses					(15,488)
Real estate impairment					(2,097)
Discontinued operations:					
Income from operations of properties sold or held for sale					1,485
Gain on sale of real estate					5,124
Net income					23,708
Less: Net income attributable to noncontrolling interests in subsidiaries					—
Net income attributable to the controlling interests					\$ 23,708

Year Ended December 31, 2011	Multifamily	Office	Medical Office	Retail	Total
Same-store net operating income <sup>(3)</sup>	\$ 31,262	\$ 80,795	\$ 30,336	\$ 34,764	\$ 177,157
Add: Net operating income from non-same-store properties <sup>(3)</sup>	—	10,241	32	1,384	11,657
Total net operating income <sup>(2)</sup>	\$ 31,262	\$ 91,036	\$ 30,368	\$ 36,148	\$ 188,814
Add/(deduct):					
Other income (expense)					1,144
Acquisition costs					(3,607)
Interest expense					(66,214)
Depreciation and amortization					(91,805)
General and administrative expenses					(15,728)
Loss on extinguishment of debt					(976)
Real estate impairment					(14,526)
Discontinued operations:					
Income from operations of properties sold or held for sale					11,923
Income tax expense					(1,138)
Gain on sale of real estate					97,491
Net income					105,378
Less: Net income attributable to noncontrolling interests in subsidiaries					(494)
Net income attributable to the controlling interests					\$ 104,884

The following table contains a reconciliation of net income attributable to the controlling interests to core funds from operations for the periods presented (in thousands, except per share amounts):

	Three Months Ended December 31,		Year Ended December 31,	
	2012	2011	2012	2011
Net income attributable to the controlling interests	\$ 2,958	\$ 30,689	\$ 23,708	\$ 104,884
Add/(deduct):				
Real estate depreciation and amortization	26,131	25,029	103,067	91,805
Discontinued operations:				
Gain on sale of real estate	(1,400)	(40,852)	(5,124)	(97,491)
Gain on sale of real estate attributable to the noncontrolling interests	—	400	—	400
Income tax expense	—	—	—	1,138
Real estate impairment	—	—	—	599
Real estate depreciation and amortization	—	369	867	8,723
Funds from operations <sup>(1)</sup>	27,689	15,635	122,518	110,058
Add/(deduct):				
Loss on extinguishment of debt	—	976	—	976
Real estate impairment	2,097	14,526	2,097	14,526
Severance expense	1,583	—	1,583	—
Acquisition costs	90	36	234	3,607
Core funds from operations <sup>(1)</sup>	\$ 31,459	\$ 31,173	\$ 126,432	\$ 129,167

Per share data attributable to the controlling interests:		Three Months Ended December 31,		Year Ended December 31,	
		2012	2011	2012	2011
Funds from operations	(Basic)	\$ 0.42	\$ 0.23	\$ 1.84	\$ 1.66
	(Diluted)	\$ 0.42	\$ 0.23	\$ 1.84	\$ 1.66
Core FFO	(Basic)	\$ 0.47	\$ 0.47	\$ 1.90	\$ 1.95
	(Diluted)	\$ 0.47	\$ 0.47	\$ 1.90	\$ 1.95
Weighted average shares outstanding		66,273	66,069	66,239	65,982
Fully diluted weighted average shares outstanding		66,416	66,069	66,376	65,982

# WRIT

WASHINGTON  
REAL ESTATE  
INVESTMENT  
TRUST

## Fourth Quarter 2012



2000 M Street, Washington, D.C.

Recently completed 11,000 square feet of tenant amenity upgrades, including conference facility and fitness center

## Supplemental Operating and Financial Data

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## **Company Background and Highlights**

### **Fourth Quarter 2012**

Washington Real Estate Investment Trust ("WRIT") is a self-administered, self-managed, equity real estate investment trust investing in income-producing properties in the greater Washington metro region. WRIT is diversified, as it invests in office, medical office, retail, and multifamily properties and land for development.

#### **2012 Highlights**

In 2012 WRIT continued to improve the quality of its portfolio by acquiring a well-located office building near Metro in the Ballston submarket of Arlington, Virginia, selling an outer perimeter office and medical office property, and modernizing existing properties to attract and retain the best tenants.

WRIT posted same-store GAAP rental rate growth of 1.5% in 2012 and executed nearly 1 million square feet of commercial lease transactions.

On the capital side, WRIT priced an underwritten public offering of \$300 million aggregate principal amount of senior unsecured notes due October 15, 2022. The notes have an annual coupon rate of 3.95% and were priced at 99.438% of the principal amount. J.P. Morgan Securities LLC, Citigroup Global Markets Inc., Wells Fargo Securities, LLC and Credit Suisse Securities (USA) LLC were the Joint Book-Running Managers for the offering.

WRIT prepaid without penalty a total of seven property mortgages totaling approximately \$80 million, amended and extended its unsecured credit facilities with SunTrust and Wells Fargo, and entered into a new a Sales Agency Financing Agreement with BNY Mellon Capital Markets, LLC (BNYMCM).

#### **Fourth Quarter 2012 Update**

WRIT sold Plumtree Professional Center, a 33,000 square foot medical office building in Bel Air, Maryland, for \$8.75 million and a net book gain of \$1.4 million. The property was built in 1991 and acquired by WRIT as part of a portfolio acquisition in 2006. The unleveraged internal rate of return over the holding period was 13%.

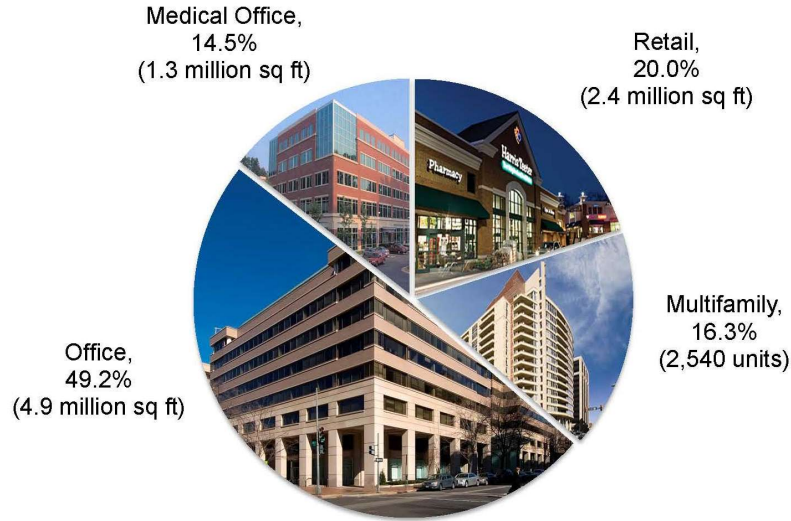
In the fourth quarter, WRIT prepaid without penalty five mortgage notes totaling approximately \$58.8 million, including 15005 Shady Grove Road, 9707 Medical Center Drive, 8501-8503 Arlington Boulevard, 8505 Arlington Boulevard, and Plumtree Professional Center. The weighted average interest rate on these five notes was 5.43%. Subsequent to quarter end, WRIT prepaid without penalty the West Gude 5.855% mortgage note for \$30.0 million.

WRIT signed commercial leases for 270,000 square feet with an average lease term of 6.2 years. The average rental rate increase on new and renewal leases was 9.5% on a GAAP basis and -0.6% on a cash basis. Commercial tenant improvement costs were \$19.71 per square foot and leasing commissions and incentives were \$9.83 per square foot for the quarter.

As of December 31, 2012, WRIT owned a diversified portfolio of 70 properties totaling approximately 9 million square feet of commercial space and 2,540 residential units, and land held for development. These 70 properties consist of 26 office properties, 17 medical office properties, 16 retail centers and 11 multifamily properties. WRIT shares are publicly traded on the New York Stock Exchange (NYSE: WRE).

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Net Operating Income Contribution by Sector



Certain statements in our earnings release and on our conference call are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements involve known and unknown risks, uncertainties, and other factors that may cause actual results to differ materially. Such risks, uncertainties and other factors include, but are not limited to, the potential for federal government budget reductions, changes in general and local economic and real estate market conditions, the timing and pricing of lease transactions, the availability and cost of capital, fluctuations in interest rates, tenants' financial conditions, levels of competition, the effect of government regulation, the impact of newly adopted accounting principles, and other risks and uncertainties detailed from time to time in our filings with the Securities and Exchange Commission, including our 2011 Form 10-K filed on February 27, 2012 and our subsequent Quarterly Reports on Form 10-Q. We assume no obligation to update or supplement forward-looking statements that become untrue because of subsequent events.

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## Supplemental Financial and Operating Data

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**Consolidated Statements of Operations**  
(In thousands, except per share data)  
(Unaudited)



	Twelve Months Ended		Three Months Ended				
	12/31/2012	12/31/2011	12/31/2012	9/30/2012	6/30/2012	3/31/2012	12/31/2011
<b>OPERATING RESULTS</b>							
Real estate rental revenue	\$ 304,983	\$ 284,156	\$ 77,071	\$ 77,108	\$ 75,590	\$ 75,214	\$ 75,413
Real estate expenses	(103,276)	(95,342)	(25,791)	(26,901)	(25,033)	(25,551)	(25,666)
	201,707	188,814	51,280	50,207	50,557	49,663	49,747
Real estate depreciation and amortization	(103,067)	(91,805)	(26,131)	(26,127)	(25,227)	(25,582)	(25,029)
Income from real estate	98,640	97,009	25,149	24,080	25,330	24,081	24,718
General and administrative expenses	(15,488)	(15,728)	(4,545)	(3,173)	(4,164)	(3,606)	(4,140)
Real estate impairment	(2,097)	(14,526)	(2,097)	—	—	—	(14,526)
Acquisition costs	(234)	(3,607)	(90)	164	(254)	(54)	(36)
Interest expense	(64,697)	(66,214)	(17,411)	(15,985)	(15,470)	(15,831)	(16,142)
Other income	975	1,144	242	237	252	244	258
Loss on extinguishment of debt	—	(976)	—	—	—	—	(976)
Income (loss) from continuing operations	17,099	(2,898)	1,248	5,323	5,694	4,834	(10,844)
Discontinued operations:							
Income from operations of properties sold or held for sale	1,485	11,923	310	514	314	347	1,090
Income tax expense	—	(1,138)	—	—	—	—	—
Gain on sale of real estate	5,124	97,491	1,400	3,724	—	—	40,852
Income from discontinued operations	6,609	108,276	1,710	4,238	314	347	41,942
Net income	23,708	105,378	2,958	9,561	6,008	5,181	31,098
Less: Net income from noncontrolling interests	—	(494)	—	—	—	—	(409)
Net income attributable to the controlling interests	\$ 23,708	\$ 104,884	\$ 2,958	\$ 9,561	\$ 6,008	\$ 5,181	\$ 30,689
<b>Per Share Data:</b>							
Net income attributable to the controlling interests	\$ 0.35	\$ 1.58	\$ 0.04	\$ 0.14	\$ 0.09	\$ 0.08	\$ 0.46
Fully diluted weighted average shares outstanding	66,376	65,982	66,416	66,379	66,380	66,328	66,069
<b>Percentage of Revenues:</b>							
Real estate expenses	33.9%	33.6 %	33.5%	34.9%	33.1%	34.0%	34.0 %
General and administrative expenses	5.1%	5.5 %	5.9%	4.1%	5.5%	4.8%	5.5 %
<b>Ratios:</b>							
Adjusted EBITDA / Interest expense	2.9x	2.9x	2.7x	3.0x	3.1x	3.0x	3.0x
Income (loss) from continuing operations attributable to the controlling interest/Total real estate revenue	5.6%	(1.0)%	1.6%	6.9%	7.5%	6.4%	(14.4)%
Net income attributable to the controlling interest/Total real estate revenue	7.8%	36.9 %	3.8%	12.4%	7.9%	6.9%	40.7 %

Note: Certain prior period amounts have been reclassified to conform to the current period presentation.

**Consolidated Balance Sheets**  
(In thousands)  
(Unaudited)



	12/31/2012	9/30/2012	6/30/2012	3/31/2012	12/31/2011
<b>Assets</b>					
Land	\$ 483,198	\$ 483,198	\$ 483,199	\$ 465,445	\$ 465,445
Income producing property	1,979,348	1,966,032	1,953,160	1,912,395	1,899,440
	<u>2,462,546</u>	<u>2,449,230</u>	<u>2,436,359</u>	<u>2,377,840</u>	<u>2,364,885</u>
Accumulated depreciation and amortization	(604,614)	(583,706)	(563,036)	(542,322)	(521,503)
Net income producing property	1,857,932	1,865,524	1,873,323	1,835,518	1,843,382
Development in progress, including land held for development	49,135	48,106	45,928	44,236	43,089
Total real estate held for investment, net	<u>1,907,067</u>	<u>1,913,630</u>	<u>1,919,251</u>	<u>1,879,754</u>	<u>1,886,471</u>
Investment in real estate held for sale, net	11,528	18,264	27,076	27,475	27,669
Cash and cash equivalents	19,324	68,403	14,367	17,809	12,765
Restricted cash	14,582	19,615	19,632	21,722	19,229
Rents and other receivables, net of allowance for doubtful accounts	57,076	57,704	56,861	54,089	53,227
Prepaid expenses and other assets	114,541	120,486	115,192	114,279	120,075
Other assets related to properties sold or held for sale	258	693	1,292	1,418	1,322
Total assets	<u>\$ 2,124,376</u>	<u>\$ 2,198,795</u>	<u>\$ 2,153,671</u>	<u>\$ 2,116,546</u>	<u>\$ 2,120,758</u>
<b>Liabilities</b>					
Notes payable	\$ 906,190	\$ 906,058	\$ 607,653	\$ 657,562	\$ 657,470
Mortgage notes payable	342,970	398,511	420,898	422,091	423,291
Lines of credit/short-term note payable	—	—	221,000	109,000	99,000
Accounts payable and other liabilities	52,823	54,916	54,304	57,408	51,079
Advance rents	16,096	13,829	15,104	14,965	13,584
Tenant security deposits	9,936	9,771	9,671	8,810	8,728
Other liabilities related to properties sold or held for sale	218	4,646	4,826	4,991	4,774
Total liabilities	<u>1,328,233</u>	<u>1,387,731</u>	<u>1,333,456</u>	<u>1,274,827</u>	<u>1,257,926</u>
<b>Equity</b>					
Preferred shares; \$0.01 par value; 10,000 shares authorized	—	—	—	—	—
Shares of beneficial interest, \$0.01 par value; 100,000 shares authorized	664	662	662	662	662
Additional paid-in capital	1,145,515	1,143,554	1,142,391	1,141,062	1,138,478
Distributions in excess of net income	(354,122)	(337,151)	(326,714)	(303,815)	(280,096)
Total shareholders' equity	<u>792,057</u>	<u>807,065</u>	<u>816,339</u>	<u>837,909</u>	<u>859,044</u>
Noncontrolling interests in subsidiaries	4,086	3,999	3,876	3,810	3,788
Total equity	<u>796,143</u>	<u>811,064</u>	<u>820,215</u>	<u>841,719</u>	<u>862,832</u>
Total liabilities and equity	<u>\$ 2,124,376</u>	<u>\$ 2,198,795</u>	<u>\$ 2,153,671</u>	<u>\$ 2,116,546</u>	<u>\$ 2,120,758</u>
Total Debt / Total Market Capitalization	0.42:1	0.42:1	0.40:1	0.38:1	0.40:1

**Funds from Operations**
*(In thousands, except per share data)  
(Unaudited)*


	Twelve Months Ended		Three Months Ended				
	12/31/2012	12/31/2011	12/31/2012	9/30/2012	6/30/2012	3/31/2012	12/31/2011
<b>Funds from operations (FFO)<sup>(1)</sup></b>							
<b>Net income attributable to the controlling interests</b>	\$ 23,708	\$ 104,884	\$ 2,958	\$ 9,561	\$ 6,008	\$ 5,181	\$ 30,689
Real estate depreciation and amortization	103,067	91,805	26,131	26,127	25,227	25,582	25,029
Discontinued operations:							
Gain on sale of real estate	(5,124)	(97,091)	(1,400)	(3,724)	—	—	(40,452)
Income tax expense	—	1,138	—	—	—	—	—
Real estate impairment	—	599	—	—	—	—	—
Real estate depreciation and amortization	867	8,723	—	91	364	412	369
<b>FFO</b>	<b>\$ 122,518</b>	<b>\$ 110,058</b>	<b>\$ 27,689</b>	<b>\$ 32,055</b>	<b>\$ 31,599</b>	<b>\$ 31,175</b>	<b>\$ 15,635</b>
Loss on extinguishment of debt	—	976	—	—	—	—	976
Real estate impairment	2,097	14,526	2,097	—	—	—	14,526
Severance expense	1,583	—	1,583	—	—	—	—
Acquisition costs	234	3,607	90	(164)	254	54	36
<b>Core FFO<sup>(1)</sup></b>	<b>\$ 126,432</b>	<b>\$ 129,167</b>	<b>\$ 31,459</b>	<b>\$ 31,891</b>	<b>\$ 31,853</b>	<b>\$ 31,229</b>	<b>\$ 31,173</b>
Allocation to participating securities <sup>(2)</sup>	\$ (582)	\$ (712)	\$ (93)	\$ (125)	\$ (176)	\$ (188)	\$ (186)
FFO per share - basic	\$ 1.84	\$ 1.66	\$ 0.42	\$ 0.48	\$ 0.47	\$ 0.47	\$ 0.23
FFO per share - fully diluted	\$ 1.84	\$ 1.66	\$ 0.42	\$ 0.48	\$ 0.47	\$ 0.47	\$ 0.23
Core FFO per share - fully diluted	\$ 1.90	\$ 1.95	\$ 0.47	\$ 0.48	\$ 0.48	\$ 0.47	\$ 0.47
Common dividend per share	\$ 1.4675	\$ 1.7350	\$ 0.3000	\$ 0.3000	\$ 0.4338	\$ 0.4338	\$ 0.4338
Average shares - basic	66,239	65,982	66,273	66,246	66,241	66,194	66,069
Average shares - fully diluted	66,376	65,982	66,416	66,379	66,380	66,328	66,069

<sup>(1)</sup> See "Supplemental Definitions" on page 30 of this supplemental for the definitions of FFO and Core FFO.

<sup>(2)</sup> Adjustment to the numerators for FFO and Core FFO per share calculations when applying the two-class method for calculating EPS.

**Funds Available for Distribution**  
(In thousands, except per share data)  
(Unaudited)

	Twelve Months Ended		Three Months Ended				
	12/31/2012	12/31/2011	12/31/2012	9/30/2012	6/30/2012	3/31/2012	12/31/2011
<b>Funds available for distribution (FAD)<sup>(1)</sup></b>							
<b>FFO</b>	\$ 122,518	\$ 110,058	\$ 27,689	\$ 32,055	\$ 31,599	\$ 31,175	\$ 15,635
Tenant improvements	(16,540)	(11,889)	(4,901)	(5,216)	(2,357)	(4,066)	(5,100)
Leasing commissions and incentives	(9,157)	(8,692)	(2,334)	(2,144)	(2,122)	(2,557)	(1,485)
Recurring capital improvements	(7,307)	(7,537)	(1,414)	(1,362)	(2,992)	(1,539)	(1,626)
Straight-line rent, net	(3,265)	(2,734)	(738)	(847)	(688)	(992)	(776)
Non-cash fair value interest expense	926	462	253	216	229	228	(53)
Non-real estate depreciation and amortization	3,854	3,733	911	987	948	1,008	845
Amortization of lease intangibles, net	6	(1,052)	41	(32)	(3)	—	(32)
Amortization and expensing of restricted share and unit compensation	5,786	5,580	1,842	1,206	1,333	1,405	1,459
Real estate impairment	2,097	14,526	2,097	—	—	—	14,526
<b>FAD</b>	<b>\$ 98,918</b>	<b>\$ 102,455</b>	<b>\$ 23,446</b>	<b>\$ 24,863</b>	<b>\$ 25,947</b>	<b>\$ 24,662</b>	<b>\$ 23,393</b>
Cash loss (gain) on extinguishment of debt	—	976	—	—	—	—	976
Non-share-based severance expense	850	—	850	—	—	—	—
Acquisition costs	234	3,607	90	(164)	254	54	36
<b>Core FAD <sup>(1)</sup></b>	<b>\$ 100,002</b>	<b>\$ 107,038</b>	<b>\$ 24,386</b>	<b>\$ 24,699</b>	<b>\$ 26,201</b>	<b>\$ 24,716</b>	<b>\$ 24,405</b>
Allocation to participating securities <sup>(2)</sup>	\$ (582)	\$ (712)	\$ (93)	\$ (125)	\$ (176)	\$ (188)	\$ (186)
FAD per share - basic	\$ 1.48	\$ 1.54	\$ 0.35	\$ 0.37	\$ 0.39	\$ 0.37	\$ 0.35
FAD per share - fully diluted	\$ 1.48	\$ 1.54	\$ 0.35	\$ 0.37	\$ 0.39	\$ 0.37	\$ 0.35
Core FAD per share - fully diluted	\$ 1.50	\$ 1.61	\$ 0.37	\$ 0.37	\$ 0.39	\$ 0.37	\$ 0.37
Common dividend per share	\$ 1.4675	\$ 1.7350	\$ 0.3000	\$ 0.3000	\$ 0.4338	\$ 0.4338	\$ 0.4338
Average shares - basic	66,239	65,982	66,273	66,246	66,241	66,194	66,069
Average shares - fully diluted	66,376	65,982	66,416	66,379	66,380	66,328	66,069

<sup>(1)</sup> See "Supplemental Definitions" on page 30 of this supplemental for the definitions of FFO and Core FFO.

<sup>(2)</sup> Adjustment to the numerators for FFO and Core FFO per share calculations when applying the two-class method for calculating EPS.

**Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)**  
(In thousands)  
(Unaudited)



	Twelve Months Ended		Three Months Ended				
	12/31/2012	12/31/2011	12/31/2012	9/30/2012	6/30/2012	3/31/2012	12/31/2011
<b>Adjusted EBITDA<sup>(1)</sup></b>							
Net income attributable to the controlling interests	\$ 23,708	\$ 104,884	\$ 2,958	\$ 9,561	\$ 6,008	\$ 5,181	\$ 30,689
Add:							
Interest expense, including discontinued operations	64,958	66,947	17,481	16,049	15,533	15,895	15,985
Real estate depreciation and amortization, including discontinued operations	103,934	100,528	26,131	26,218	25,591	25,994	25,398
Income tax expense	245	1,146	57	17	158	13	—
Real estate impairment	2,097	15,125	2,097	—	—	—	14,526
Non-real estate depreciation	914	1,001	131	254	261	268	242
Less:							
Gain on sale of real estate	(5,124)	(97,091)	(1,400)	(3,724)	—	—	(40,452)
Loss on extinguishment of debt	—	976	—	—	—	—	976
Adjusted EBITDA	<u>\$ 190,732</u>	<u>\$ 193,516</u>	<u>\$ 47,455</u>	<u>\$ 48,375</u>	<u>\$ 47,551</u>	<u>\$ 47,351</u>	<u>\$ 47,364</u>

(1) Adjusted EBITDA is earnings before interest expense, taxes, depreciation, amortization, gain on sale of real estate, gain/loss on extinguishment of debt and gain from non-disposal activities. We consider Adjusted EBITDA to be an appropriate supplemental performance measure because it permits investors to view income from operations without the effect of depreciation, the cost of debt or non-operating gains and losses. Adjusted EBITDA is a non-GAAP measure.



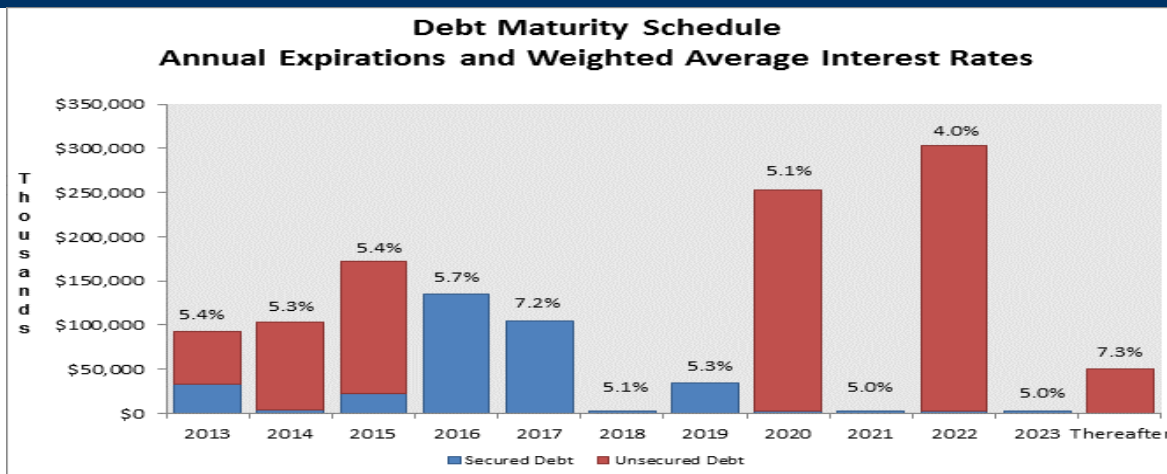
	<u>12/31/2012</u>	<u>9/30/2012</u>	<u>6/30/2012</u>	<u>3/31/2012</u>	<u>12/31/2011</u>
<b>Balances Outstanding</b>					
<b>Secured</b>					
Conventional fixed rate <sup>(1)</sup>	\$ 342,970	\$ 402,857	\$ 425,268	\$ 426,485	\$ 427,710
<b>Unsecured</b>					
Fixed rate bonds and notes	906,190	906,058	607,653	657,562	657,470
Credit facility	—	—	221,000	109,000	99,000
Unsecured total	<u>906,190</u>	<u>906,058</u>	<u>828,653</u>	<u>766,562</u>	<u>756,470</u>
Total	<u>\$ 1,249,160</u>	<u>\$ 1,308,915</u>	<u>\$ 1,253,921</u>	<u>\$ 1,193,047</u>	<u>\$ 1,184,180</u>

**Average Interest Rates**

<b>Secured</b>					
Conventional fixed rate <sup>(1)</sup>	6.1%	6.0%	5.9%	5.9%	5.9%
<b>Unsecured</b>					
Fixed rate bonds	4.9%	4.9%	5.4%	5.4%	5.4%
Credit facilities	—%	—%	1.3%	0.9%	0.9%
Unsecured total	<u>4.9%</u>	<u>4.9%</u>	<u>4.3%</u>	<u>4.7%</u>	<u>4.8%</u>
Average	<u>5.3%</u>	<u>5.3%</u>	<u>4.9%</u>	<u>5.2%</u>	<u>5.2%</u>

Note: The current balances outstanding of the secured and unsecured fixed rate bonds and notes are shown net of discounts/premiums of \$3.5 million and \$3.8 million, respectively.

<sup>(1)</sup> Prior quarter balances include the \$4.3 million mortgage note payable secured by Plumtree Professional Center, a property we sold on December 20, 2012 which has been reclassified to 'Other liabilities related to properties sold or held for sale'. We repaid this mortgage note payable without penalty on December 11, 2012.



**Future Maturities of Debt**

Year	Secured Debt	Unsecured Debt	Credit Facilities	Total Debt	Average Interest Rate
2013	\$ 33,313 <sup>(1)</sup>	\$ 60,000	\$ —	\$ 93,313	5.4%
2014	3,519	100,000	—	103,519	5.3%
2015	22,174	150,000	—	172,174	5.4%
2016	134,715	—	—	134,715	5.7%
2017	104,712	—	—	104,712	7.2%
2018	3,024	—	—	3,024	5.1%
2019	33,792	—	—	33,792	5.3%
2020	2,536	250,000	—	252,536	5.1%
2021	2,699	—	—	2,699	5.0%
2022	2,873	300,000	—	302,873	4.0%
2023	2,793	—	—	2,793	5.0%
Thereafter	369	50,000	—	50,369	7.3%
Scheduled principal payments	\$ 346,519	\$ 910,000	\$ —	\$ 1,256,519	5.3%
Net discounts/premiums	(3,549)	(3,810)	—	(7,359)	—%
Total maturities	\$ 342,970	\$ 906,190	\$ —	\$ 1,249,160	5.3%

Weighted average maturity = 6.0 years

<sup>(1)</sup> Subsequent to quarter end on January 13, 2013, WRIT prepaid without penalty the remaining \$30.0 million of principal on the mortgage note secured by West Gude Drive, primarily with borrowings from our unsecured lines of credit.

	Unsecured Notes Payable		Unsecured Line of Credit #1 (\$75.0 million)		Unsecured Line of Credit #2 (\$400.0 million)	
	Quarter Ended December 31, 2012	Covenant	Quarter Ended December 31, 2012	Covenant	Quarter Ended December 31, 2012	Covenant
% of Total Indebtedness to Total Assets <sup>(1)</sup>	43.5%	≤ 65.0%	N/A	N/A	N/A	N/A
Ratio of Income Available for Debt Service to Annual Debt Service	3.1	≥ 1.5	N/A	N/A	N/A	N/A
% of Secured Indebtedness to Total Assets <sup>(1)</sup>	11.9%	≤ 40.0%	N/A	N/A	N/A	N/A
Ratio of Total Unencumbered Assets <sup>(2)</sup> to Total Unsecured Indebtedness	2.5	≥ 1.5	N/A	N/A	N/A	N/A
Tangible Net Worth <sup>(3)</sup>	N/A	N/A	\$844.1 million	≥ \$673.4 million	\$845.4 million	≥ \$671.9 million
% of Total Liabilities to Gross Asset Value <sup>(5)</sup>	N/A	N/A	49.5%	≤ 60.0%	49.5%	≤ 60.0%
% of Secured Indebtedness to Gross Asset Value <sup>(5)</sup>	N/A	N/A	12.8%	≤ 35.0%	12.8%	≤ 35.0%
Ratio of EBITDA <sup>(4)</sup> to Fixed Charges <sup>(6)</sup>	N/A	N/A	2.57	≥ 1.50	2.57	≥ 1.50
Ratio of Unencumbered Pool Value <sup>(7)</sup> to Unsecured Indebtedness	N/A	N/A	2.31	≥ 1.67	2.31	≥ 1.67
Ratio of Unencumbered Net Operating Income to Unsecured Interest Expense	N/A	N/A	3.26	≥ 2.00	3.26	≥ 2.00
Ratio of Investments <sup>(8)</sup> to Gross Asset Value <sup>(5)</sup>	N/A	N/A	1.8%	≤ 15.0%	1.8%	≤ 15.0%

(1) Total Assets is calculated by applying a capitalization rate of 7.50% to the EBITDA<sup>(4)</sup> from the last four consecutive quarters, excluding EBITDA from acquired, disposed, and non-stabilized development properties.

(2) Total Unencumbered Assets is calculated by applying a capitalization rate of 7.50% to the EBITDA<sup>(4)</sup> from unencumbered properties from the last four consecutive quarters, excluding EBITDA from acquired, disposed, and non-stabilized development properties.

(3) Tangible Net Worth is defined as shareholders equity less accumulated depreciation at the commitment start date plus current accumulated depreciation.

(4) EBITDA is defined in our debt covenants as earnings before minority interests, depreciation, amortization, interest expense, income tax expense, and extraordinary and nonrecurring gains and losses.

(5) Gross Asset Value is calculated by applying a capitalization rate to the annualized EBITDA<sup>(4)</sup> from the most recently ended quarter, excluding EBITDA from disposed properties and current quarter acquisitions. To this amount, the purchase price of current quarter acquisitions, cash and cash equivalents and development in progress is added.

(6) Fixed Charges consist of interest expense, principal payments, ground lease payments and replacement reserve payments.

(7) Unencumbered Pool Value is calculated by applying a capitalization rate of 7.50% to the net operating income from unencumbered properties owned for the entire quarter. To this we add the purchase price of unencumbered acquisitions during the current quarter.

(8) Investments is defined as development in progress, including land held for development, plus budgeted development costs upon commencement of construction, if any.

**Capital Analysis**  
(In thousands, except per share amounts)

	<u>12/31/2012</u>	<u>9/30/2012</u>	<u>6/30/2012</u>	<u>3/31/2012</u>	<u>12/31/2011</u>
<b>Market Data</b>					
Shares Outstanding	66,437	66,325	66,321	66,309	66,265
Market Price per Share	\$ 26.15	\$ 26.82	\$ 28.45	\$ 29.70	\$ 27.35
Equity Market Capitalization	\$ 1,737,328	\$ 1,778,837	\$ 1,886,832	\$ 1,969,377	\$ 1,812,348
Total Debt	\$ 1,249,160	\$ 1,308,915	\$ 1,253,921	\$ 1,193,047	\$ 1,184,180
Total Market Capitalization	\$ 2,986,488	\$ 3,087,752	\$ 3,140,753	\$ 3,162,424	\$ 2,996,528
Total Debt to Market Capitalization	<u>0.42:1</u>	<u>0.42:1</u>	<u>0.40:1</u>	<u>0.38:1</u>	<u>0.40:1</u>
Earnings to Fixed Charges <sup>(1)</sup>	1.0x	1.3x	1.3x	1.3x	0.3x
Debt Service Coverage Ratio <sup>(2)</sup>	2.6x	2.8x	2.8x	2.7x	2.7x
<b>Dividend Data</b>					
Total Dividends Paid	\$ 19,928	\$ 19,998	\$ 28,772	\$ 28,746	\$ 28,669
Common Dividend per Share	\$ 0.30	\$ 0.30	\$ 0.43375	\$ 0.43375	\$ 0.43375
Payout Ratio (Core FFO per share basis)	63.8%	62.5%	90.4%	92.3%	92.3%
Payout Ratio (Core FAD per share basis)	81.1%	81.1%	111.2%	117.2%	117.2%
Payout Ratio (FAD per share basis)	85.7%	81.1%	111.2%	117.2%	123.9%

<sup>(1)</sup> The ratio of earnings to fixed charges is computed by dividing earnings by fixed charges. For this purpose, earnings consist of income from continuing operations attributable to the controlling interests plus fixed charges, less capitalized interest. Fixed charges consist of interest expense, including amortized costs of debt issuance, plus interest costs capitalized.

<sup>(2)</sup> Debt service coverage ratio is computed by dividing Adjusted EBITDA (see page 8) by interest expense and principal amortization.

	Three Months Ended December 31, <sup>(1)</sup>				Twelve Months Ended December 31, <sup>(2)</sup>			
	2012	2011	% Change	Rental Rate Growth	2012	2011	% Change	Rental Rate Growth
<b>Cash Basis:</b>								
Multifamily	\$ 8,181	\$ 7,838	4.4 %	4.1 %	\$ 31,664	\$ 30,464	3.9 %	3.9 %
Office	24,159	24,277	(0.5)%	1.4 %	76,177	78,914	(3.5)%	1.2 %
Medical Office	7,149	7,327	(2.4)%	1.6 %	28,538	29,388	(2.9)%	1.8 %
Retail	10,217	9,460	8.0 %	1.7 %	37,104	34,007	9.1 %	2.0 %
<b>Overall Same-Store Portfolio</b>	<u>\$ 49,706</u>	<u>\$ 48,902</u>	1.6 %	1.9 %	<u>\$ 173,483</u>	<u>\$ 172,773</u>	0.4 %	2.0 %
<b>GAAP Basis:</b>								
Multifamily	\$ 8,364	\$ 8,033	4.1 %	4.1 %	\$ 32,420	\$ 31,262	3.7 %	3.9 %
Office	24,394	24,667	(1.1)%	0.9 %	77,087	80,795	(4.6)%	0.8 %
Medical Office	7,312	7,549	(3.1)%	1.3 %	29,296	30,336	(3.4)%	1.6 %
Retail	10,273	9,492	8.2 %	0.3 %	37,806	34,764	8.8 %	0.7 %
<b>Overall Same-Store Portfolio</b>	<u>\$ 50,343</u>	<u>\$ 49,741</u>	1.2 %	1.4 %	<u>\$ 176,609</u>	<u>\$ 177,157</u>	(0.3)%	1.5 %

<sup>(1)</sup> Non same-store properties were:

Acquisitions:

Office - Fairgate at Ballston.

Medical Office - Lansdowne Medical Office Building.

Held for sale and sold properties:

Office -1700 Research Blvd and The Atrium Building.

Medical Office - Plumtree Professional Center

<sup>(2)</sup> Non same-store properties were:

Acquisitions:

Office - 1140 Connecticut Avenue, 1227 25th Street, Braddock Metro Center, John Marshall II and Fairgate at Ballston.

Retail - Olney Village Center.

Medical Office - Lansdowne Medical Office Building.

Held for sale and sold properties:

Office -1700 Research Blvd and The Atrium Building.

Industrial/Office - the Industrial Portfolio (see Supplemental Definitions for list of properties ).

**Same-Store Portfolio Net Operating Income (NOI) Detail**  
(In thousands)

	Three Months Ended December 31, 2012					
	Multifamily	Office	Medical Office	Retail	Corporate and Other	Total
Real estate rental revenue						
Same-store portfolio	\$ 13,403	\$ 37,741	\$ 10,830	\$ 13,488	\$ —	\$ 75,462
Non same-store - acquired and in development <sup>(1)</sup>	—	1,345	264	—	—	1,609
Total	13,403	39,086	11,094	13,488	—	77,071
Real estate expenses						
Same-store portfolio	5,039	13,347	3,518	3,215	—	25,119
Non same-store - acquired and in development <sup>(1)</sup>	—	521	151	—	—	672
Total	5,039	13,868	3,669	3,215	—	25,791
Net Operating Income (NOI)						
Same-store portfolio	8,364	24,394	7,312	10,273	—	50,343
Non same-store - acquired and in development <sup>(1)</sup>	—	824	113	—	—	937
Total	\$ 8,364	\$ 25,218	\$ 7,425	\$ 10,273	\$ —	\$ 51,280
Same-store portfolio NOI GAAP basis (from above)	\$ 8,364	\$ 24,394	\$ 7,312	\$ 10,273	\$ —	\$ 50,343
Straight-line revenue, net for same-store properties	1	(508)	(106)	(16)	—	(629)
FAS 141 Min Rent	(184)	112	(68)	(96)	—	(236)
Amortization of lease intangibles for same-store properties	—	161	11	56	—	228
Same-store portfolio NOI, cash basis	\$ 8,181	\$ 24,159	\$ 7,149	\$ 10,217	\$ —	\$ 49,706
Reconciliation of NOI to net income:						
Total NOI	\$ 8,364	\$ 25,218	\$ 7,425	\$ 10,273	\$ —	\$ 51,280
Depreciation and amortization	(3,027)	(15,486)	(3,888)	(3,443)	(287)	(26,131)
General and administrative expenses	—	—	—	—	(4,545)	(4,545)
Real estate impairment	—	—	—	—	(2,097)	(2,097)
Acquisition costs	—	—	—	—	(90)	(90)
Interest expense	(1,709)	(3,045)	(767)	(279)	(11,611)	(17,411)
Other income	—	—	—	—	242	242
Discontinued operations:						
Income from operations of properties sold or held for sale <sup>(1)</sup>	—	230	80	—	—	310
Gain on sale of real estate	—	—	—	—	1,400	1,400
Net Income	3,628	6,917	2,850	6,551	(16,988)	2,958
Net income attributable to noncontrolling interests	—	—	—	—	—	—
Net income attributable to the controlling interests	\$ 3,628	\$ 6,917	\$ 2,850	\$ 6,551	\$ (16,988)	\$ 2,958

<sup>(1)</sup> For a list of non-same-store properties and held for sale and sold properties, see page 13 of this Supplemental.

**Same-Store Net Operating Income (NOI) Detail**  
(In thousands)

	Three Months Ended December 31, 2011						Total
	Multifamily	Office	Medical Office	Retail	Industrial/Flex	Corporate and Other	
Real estate rental revenue							
Same-store portfolio	\$ 12,906	\$ 37,915	\$ 10,856	\$ 13,537	\$ —	\$ —	\$ 75,214
Non same-store - acquired and in development <sup>(1)</sup>	—	—	199	—	—	—	199
Total	12,906	37,915	11,055	13,537	—	—	75,413
Real estate expenses							
Same-store portfolio	4,873	13,248	3,307	4,045	—	—	25,473
Non same-store - acquired and in development <sup>(1)</sup>	—	47	146	—	—	—	193
Total	4,873	13,295	3,453	4,045	—	—	25,666
Net Operating Income (NOI)							
Same-store portfolio	8,033	24,667	7,549	9,492	—	—	49,741
Non same-store - acquired and in development <sup>(1)</sup>	—	(47)	53	—	—	—	6
Total	<u>\$ 8,033</u>	<u>\$ 24,620</u>	<u>\$ 7,602</u>	<u>\$ 9,492</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 49,747</u>
Same-store portfolio NOI GAAP basis (from above)	\$ 8,033	\$ 24,667	\$ 7,549	\$ 9,492	\$ —	\$ —	\$ 49,741
Straight-line revenue, net for same-store properties	(3)	(586)	(142)	(20)	—	—	(751)
FAS 141 Min Rent	(192)	68	(90)	(88)	—	—	(302)
Amortization of lease intangibles for same-store properties	—	128	10	76	—	—	214
Same-store portfolio NOI, cash basis	<u>\$ 7,838</u>	<u>\$ 24,277</u>	<u>\$ 7,327</u>	<u>\$ 9,460</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 48,902</u>
Reconciliation of NOI to net income:							
Total NOI	\$ 8,033	\$ 24,620	\$ 7,602	\$ 9,492	\$ —	\$ —	\$ 49,747
Depreciation and amortization	(3,175)	(14,322)	(3,776)	(3,539)	—	(217)	(25,029)
General and administrative expense	—	—	—	—	—	(4,140)	(4,140)
Real estate impairment	—	—	—	—	—	(14,526)	(14,526)
Acquisition costs	—	—	—	—	—	(36)	(36)
Interest expense	(1,717)	(3,077)	(1,123)	(611)	—	(9,614)	(16,142)
Other income	—	—	—	—	—	258	258
Loss on extinguishment of debt	—	—	—	—	—	(976)	(976)
Discontinued operations:							
Income from operations of properties sold or held for sale <sup>(1)</sup>	—	456	13	—	621	—	1,090
Gain on sale of real estate	—	—	—	—	—	40,852	40,852
Net income	3,141	7,677	2,716	5,342	621	11,601	31,098
Net income attributable to noncontrolling interests	—	—	—	—	—	(409)	(409)
Net income attributable to the controlling interests	<u>\$ 3,141</u>	<u>\$ 7,677</u>	<u>\$ 2,716</u>	<u>\$ 5,342</u>	<u>\$ 621</u>	<u>\$ 11,192</u>	<u>\$ 30,689</u>

<sup>(1)</sup> For a list of non-same-store properties and held for sale and sold properties, see page 13 of this Supplemental.

**Same-Store Net Operating Income (NOI) Detail**  
(In thousands)

**Twelve Months Ended December 31, 2012**

	<b>Multifamily</b>	<b>Office</b>	<b>Medical Office</b>	<b>Retail</b>	<b>Corporate and Other</b>	<b>Total</b>
Real estate rental revenue						
Same-store portfolio	\$ 52,887	\$ 119,407	\$ 43,653	\$ 49,316	\$ —	\$ 265,263
Non same-store - acquired and in development <sup>1</sup>	—	33,509	1,021	5,190	—	39,720
Total	52,887	152,916	44,674	54,506	—	304,983
Real estate expenses						
Same-store portfolio	20,467	42,320	14,357	11,510	—	88,654
Non same-store - acquired and in development <sup>1</sup>	—	12,793	637	1,192	—	14,622
Total	20,467	55,113	14,994	12,702	—	103,276
Net Operating Income (NOI)						
Same-store portfolio	32,420	77,087	29,296	37,806	—	176,609
Non same-store - acquired and in development <sup>1</sup>	—	20,716	384	3,998	—	25,098
Total	<u>\$ 32,420</u>	<u>\$ 97,803</u>	<u>\$ 29,680</u>	<u>\$ 41,804</u>	<u>\$ —</u>	<u>\$ 201,707</u>
Same-store portfolio NOI GAAP basis (from above)	\$ 32,420	\$ 77,087	\$ 29,296	\$ 37,806	\$ —	\$ 176,609
Straight-line revenue, net for same-store properties	(4)	(929)	(486)	(505)	—	(1,924)
FAS 141 Min Rent	(752)	(502)	(317)	(401)	—	(1,972)
Amortization of lease intangibles for same-store properties	—	521	45	204	—	770
Same-store portfolio NOI, cash basis	<u>\$ 31,664</u>	<u>\$ 76,177</u>	<u>\$ 28,538</u>	<u>\$ 37,104</u>	<u>\$ —</u>	<u>\$ 173,483</u>
Reconciliation of NOI to net income:						
Total NOI	\$ 32,420	\$ 97,803	\$ 29,680	\$ 41,804	\$ —	\$ 201,707
Depreciation and amortization	(12,629)	(59,951)	(15,386)	(14,038)	(1,063)	(103,067)
General and administrative expenses	—	—	—	—	(15,488)	(15,488)
Real estate impairment	—	—	—	—	(2,097)	(2,097)
Acquisition costs	—	—	—	—	(234)	(234)
Interest expense	(6,812)	(12,189)	(4,070)	(1,846)	(39,780)	(64,697)
Other income	—	—	—	—	975	975
Discontinued operations:						
Income from operations of properties sold or held for sale <sup>(1)</sup>	—	1,288	197	—	—	1,485
Gain on sale of real estate	—	—	—	—	5,124	5,124
Net Income	12,979	26,951	10,421	25,920	(52,563)	23,708
Net income attributable to noncontrolling interests	—	—	—	—	—	—
Net income attributable to the controlling interests	<u>\$ 12,979</u>	<u>\$ 26,951</u>	<u>\$ 10,421</u>	<u>\$ 25,920</u>	<u>\$ (52,563)</u>	<u>\$ 23,708</u>

(1) For a list of non-same-store properties and held for sale and sold properties, see page 13 of this Supplemental.



**Same-Store Net Operating Income (NOI) Detail**  
(In thousands)

	Twelve Months Ended December 31, 2011						
	Multifamily	Office	Medical Office	Retail	Industrial/Flex	Corporate and Other	Total
<b>Real estate rental revenue</b>							
Same-store portfolio	\$ 50,979	\$ 121,441	\$ 43,801	\$ 48,529	\$ —	\$ —	\$ 264,750
Non same-store - acquired and in development <sup>1</sup>	—	16,884	630	1,892	—	—	19,406
Total	50,979	138,325	44,431	50,421	—	—	284,156
<b>Real estate expenses</b>							
Same-store portfolio	19,717	40,646	13,465	13,765	—	—	87,593
Non same-store - acquired and in development <sup>1</sup>	—	6,643	598	508	—	—	7,749
Total	19,717	47,289	14,063	14,273	—	—	95,342
<b>Net Operating Income (NOI)</b>							
Same-store portfolio	31,262	80,795	30,336	34,764	—	—	177,157
Non same-store - acquired and in development <sup>1</sup>	—	10,241	32	1,384	—	—	11,657
Total	\$ 31,262	\$ 91,036	\$ 30,368	\$ 36,148	\$ —	\$ —	\$ 188,814
Same-store portfolio NOI GAAP basis (from above)	\$ 31,262	\$ 80,795	\$ 30,336	\$ 34,764	\$ —	\$ —	\$ 177,157
Straight-line revenue, net for same-store properties	(32)	(1,370)	(601)	(434)	—	—	(2,437)
FAS 141 Min Rent	(766)	(967)	(386)	(448)	—	—	(2,567)
Amortization of lease intangibles for same-store properties	—	456	39	125	—	—	620
Same-store portfolio NOI, cash basis	\$ 30,464	\$ 78,914	\$ 29,388	\$ 34,007	\$ —	\$ —	\$ 172,773
<b>Reconciliation of NOI to Net Income</b>							
Total NOI	\$ 31,262	\$ 91,036	\$ 30,368	\$ 36,148	\$ —	\$ —	\$ 188,814
Depreciation and amortization	(12,620)	(50,473)	(15,162)	(12,158)	—	(1,392)	(91,805)
General and administrative expenses	—	—	—	—	—	(15,728)	(15,728)
Real estate impairment	—	—	—	—	—	(14,526)	(14,526)
Acquisition costs	—	—	—	—	—	(3,607)	(3,607)
Interest expense	(6,824)	(9,957)	(4,812)	(1,653)	—	(42,968)	(66,214)
Other income	—	—	—	—	—	1,144	1,144
Loss on extinguishment of debt	—	—	—	—	—	(976)	(976)
Discontinued operations:							
Income from operations of properties sold or held for sale <sup>(1)</sup>	—	1,810	67	—	10,046	—	11,923
Income tax expense	—	—	—	—	—	(1,138)	(1,138)
Gain on sale of real estate	—	—	—	—	—	97,491	97,491
Net income	11,818	32,416	10,461	22,337	10,046	18,300	105,378
Net income attributable to noncontrolling interests	—	—	—	—	—	(494)	(494)
Net income attributable to the controlling interests	\$ 11,818	\$ 32,416	\$ 10,461	\$ 22,337	\$ 10,046	\$ 17,806	\$ 104,884

(1) For a list of non-same-store properties and held for sale and sold properties, see page 13 of this Supplemental.

**WRIT Portfolio  
 Maryland/Virginia/DC**

	<u>Percentage of Q4 2012 GAAP NOI</u>	<u>Percentage of YTD 2012 GAAP NOI</u>
<b>DC</b>		
Multifamily	4.0 %	3.9 %
Office	18.2 %	17.4 %
Medical Office	2.0 %	1.8 %
Retail	0.6 %	0.7 %
	<b>24.8 %</b>	<b>23.8 %</b>
<b>Maryland</b>		
Multifamily	2.4 %	2.4 %
Office	9.4 %	9.9 %
Medical Office	3.8 %	3.8 %
Retail	14.3 %	14.7 %
	<b>29.9 %</b>	<b>30.8 %</b>
<b>Virginia</b>		
Multifamily	9.9 %	9.8 %
Office	21.6 %	21.1 %
Medical Office	8.7 %	9.1 %
Retail	5.1 %	5.4 %
	<b>45.3 %</b>	<b>45.4 %</b>
<b>Total Portfolio</b>	<b>100.0 %</b>	<b>100.0 %</b>

**WRIT Portfolio  
 Inside & Outside the Beltway**

	<u>Percentage of Q4 2012 GAAP NOI</u>	<u>Percentage of YTD 2012 GAAP NOI</u>
<b>Inside the Beltway</b>		
Multifamily	15.4 %	15.2 %
Office	28.9 %	28.0 %
Medical Office	3.1 %	3.0 %
Retail	6.1 %	6.2 %
	<b>53.5 %</b>	<b>52.4 %</b>
<b>Outside the Beltway</b>		
Multifamily	0.9 %	0.9 %
Office	20.3 %	20.5 %
Medical Office	11.4 %	11.7 %
Retail	13.9 %	14.5 %
	<b>46.5 %</b>	<b>47.6 %</b>
<b>Total Portfolio</b>	<b>100.0 %</b>	<b>100.0 %</b>

Sector	Physical Occupancy - Same-Store Properties <sup>(1)</sup>				
	12/31/2012	9/30/2012	6/30/2012	3/31/2012	12/31/2011
Multifamily	94.1%	94.8%	94.8%	95.2%	94.9%
Office	84.9%	86.3%	86.0%	86.4%	89.2%
Medical Office	89.1%	88.0%	89.7%	90.5%	90.5%
Retail	91.2%	92.8%	93.3%	92.9%	93.3%
<b>Overall Portfolio</b>	<b>88.7%</b>	<b>89.8%</b>	<b>89.9%</b>	<b>90.2%</b>	<b>91.5%</b>

Sector	Physical Occupancy - All Properties				
	12/31/2012	9/30/2012	6/30/2012	3/31/2012	12/31/2011
Multifamily	94.1%	94.8%	94.8%	95.2%	94.9%
Office	84.5%	86.2%	85.8%	86.3%	89.0%
Medical Office	85.6%	85.0%	86.4%	87.1%	86.5%
Retail	91.2%	92.8%	93.3%	92.9%	93.3%
<b>Overall Portfolio</b>	<b>88.1%</b>	<b>89.2%</b>	<b>89.3%</b>	<b>89.7%</b>	<b>90.8%</b>

<sup>(1)</sup> Non same-store properties were:

Acquisitions:

Office - Fairgate at Ballston.

Medical Office - Lansdowne Medical Office Building.

Held for sale and sold properties:

Office - 1700 Research Blvd and The Atrium Building.

Medical Office - Plumtree Professional Center.

Sector	Economic Occupancy - Same-Store Properties <sup>(1)</sup>				
	12/31/2012	9/30/2012	6/30/2012	3/31/2012	12/31/2011
Multifamily	93.5%	94.1%	94.1%	94.0%	94.2%
Office	86.6%	87.3%	87.2%	87.8%	89.6%
Medical Office	91.0%	91.6%	92.3%	93.5%	92.4%
Retail	92.9%	94.3%	93.7%	94.3%	93.0%
Industrial	—%	—%	—%	—%	—%
<b>Overall Portfolio</b>	<b>89.5%</b>	<b>90.3%</b>	<b>90.2%</b>	<b>90.8%</b>	<b>91.3%</b>

Sector	Economic Occupancy - All Properties				
	12/31/2012	9/30/2012	6/30/2012	3/31/2012	12/31/2011
Multifamily	93.5%	94.1%	94.1%	94.0%	94.2%
Office	86.0%	87.1%	87.1%	87.8%	89.4%
Medical Office	88.7%	89.3%	90.0%	90.8%	89.5%
Retail	92.9%	94.3%	93.7%	94.3%	93.0%
Industrial	—%	—%	—%	—%	79.3%
<b>Overall Portfolio</b>	<b>88.8%</b>	<b>89.8%</b>	<b>89.8%</b>	<b>90.3%</b>	<b>90.8%</b>

<sup>(1)</sup> Non same-store properties were:

Acquisitions:

Office - Fairgate at Ballston.

Medical Office - Lansdowne Medical Office Building.

Held for sale and sold properties:

Office - 1700 Research Blvd and The Atrium Building.

Medical Office - Plumtree Professional Center.

	Three Months Ended									
	12/31/2012		9/30/2012		6/30/2012		3/31/2012		12/31/2011	
<b>Gross Leasing Square Footage</b>										
Office	153,024		145,452		118,302		136,234		175,032	
Medical Office	43,080		43,766		31,811		69,171		65,162	
Retail	74,388		32,126		97,326		12,574		23,375	
<b>Total</b>	<b>270,492</b>		<b>221,344</b>		<b>247,439</b>		<b>217,979</b>		<b>263,569</b>	
<b>Weighted Average Term (yrs)</b>										
Office	6.2		4.8		6.5		5.6		4.8	
Medical Office	7.3		6.9		5.8		5.3		4.4	
Retail	5.5		4.7		7.2		8.3		5.9	
<b>Total</b>	<b>6.2</b>		<b>5.2</b>		<b>6.7</b>		<b>5.7</b>		<b>4.8</b>	
<b>Rental Rate Increases:</b>	<b>GAAP</b>	<b>CASH</b>	<b>GAAP</b>	<b>CASH</b>	<b>GAAP</b>	<b>CASH</b>	<b>GAAP</b>	<b>CASH</b>	<b>GAAP</b>	<b>CASH</b>
<b>Rate on expiring leases</b>										
Office	\$ 30.11	\$ 30.82	\$ 32.55	\$ 34.18	\$ 32.54	\$ 34.16	\$ 28.97	\$ 30.31	\$ 30.22	\$ 31.94
Medical Office	\$ 33.44	\$ 35.78	\$ 31.52	\$ 32.92	\$ 35.39	\$ 38.27	\$ 28.31	\$ 29.70	\$ 34.70	\$ 37.70
Retail	\$ 19.50	\$ 19.72	\$ 34.81	\$ 35.81	\$ 20.73	\$ 21.15	\$ 14.13	\$ 14.13	\$ 22.12	\$ 23.02
<b>Total</b>	<b>\$ 27.78</b>	<b>\$ 28.61</b>	<b>\$ 32.67</b>	<b>\$ 34.17</b>	<b>\$ 27.99</b>	<b>\$ 29.29</b>	<b>\$ 27.90</b>	<b>\$ 29.18</b>	<b>\$ 30.61</b>	<b>\$ 32.57</b>
<b>Rate on new leases</b>										
Office	\$ 33.67	\$ 31.28	\$ 36.35	\$ 34.20	\$ 38.88	\$ 35.85	\$ 31.87	\$ 29.73	\$ 31.38	\$ 29.66
Medical Office	\$ 35.03	\$ 31.99	\$ 33.30	\$ 30.74	\$ 38.61	\$ 35.92	\$ 29.94	\$ 27.98	\$ 38.91	\$ 37.13
Retail	\$ 20.64	\$ 20.12	\$ 40.50	\$ 38.84	\$ 22.21	\$ 20.61	\$ 15.13	\$ 14.24	\$ 28.89	\$ 26.86
<b>Total</b>	<b>\$ 30.41</b>	<b>\$ 28.44</b>	<b>\$ 36.35</b>	<b>\$ 34.19</b>	<b>\$ 31.99</b>	<b>\$ 29.59</b>	<b>\$ 30.29</b>	<b>\$ 28.28</b>	<b>\$ 33.02</b>	<b>\$ 31.26</b>
<b>Percentage Increase</b>										
Office	11.8%	1.5 %	11.7%	0.1 %	19.5%	4.9 %	10.0%	(1.9)%	3.8%	(7.2)%
Medical Office	4.8%	(10.6)%	5.7%	(6.6)%	9.1%	(6.2)%	5.8%	(5.8)%	12.1%	(1.5)%
Retail	5.8%	2.0 %	16.3%	8.5 %	7.1%	(2.5)%	7.1%	0.8 %	30.6%	16.7 %
<b>Total</b>	<b>9.5%</b>	<b>(0.6)%</b>	<b>11.3%</b>	<b>0.1 %</b>	<b>14.3%</b>	<b>1.0 %</b>	<b>8.6%</b>	<b>(3.1)%</b>	<b>7.9%</b>	<b>(4.0)%</b>

**Commercial Leasing Summary**  
**Tenant Improvements and Leasing Costs**



	Three Months Ended									
	12/31/2012		9/30/2012		6/30/2012		3/31/2012		12/31/2011	
	Total Dollars	Dollars per Square Foot	Total Dollars	Dollars per Square Foot	Total Dollars	Dollars per Square Foot	Total Dollars	Dollars per Square Foot	Total Dollars	Dollars per Square Foot
<b>Tenant Improvements</b>										
Office	\$ 3,988,102	\$ 26.06	\$ 3,014,897	\$ 20.73	\$ 4,279,003	\$ 36.17	\$ 2,938,313	\$ 21.57	\$ 3,691,099	\$ 21.09
Medical										
Office	1,173,812	27.25	1,210,182	27.65	783,528	24.63	1,220,567	17.65	788,535	12.10
Retail	168,500	2.27	120,000	3.74	1,469,054	15.09	—	—	25,740	1.10
<b>Subtotal</b>	<b>\$ 5,330,414</b>	<b>\$ 19.71</b>	<b>\$ 4,345,079</b>	<b>\$ 19.63</b>	<b>\$ 6,531,585</b>	<b>\$ 26.40</b>	<b>\$ 4,158,880</b>	<b>\$ 19.08</b>	<b>\$ 4,505,374</b>	<b>\$ 17.09</b>
<b>Leasing Costs</b>										
Office	\$ 1,946,499	\$ 12.72	\$ 2,161,240	\$ 14.86	\$ 2,854,636	\$ 24.13	\$ 2,363,552	\$ 17.35	\$ 2,133,927	\$ 12.19
Medical										
Office	618,245	14.35	432,079	9.87	232,123	7.30	365,614	5.29	400,976	6.15
Retail	93,943	1.26	95,203	2.96	257,096	2.64	9,232	0.73	178,127	7.62
<b>Subtotal</b>	<b>\$ 2,658,687</b>	<b>\$ 9.83</b>	<b>\$ 2,688,522</b>	<b>\$ 12.15</b>	<b>\$ 3,343,855</b>	<b>\$ 13.51</b>	<b>\$ 2,738,398</b>	<b>\$ 12.56</b>	<b>\$ 2,713,030</b>	<b>\$ 10.29</b>
<b>Tenant Improvements and Leasing Costs</b>										
Office	\$ 5,934,601	\$ 38.78	\$ 5,176,137	\$ 35.59	\$ 7,133,639	\$ 60.30	\$ 5,301,865	\$ 38.92	\$ 5,825,026	\$ 33.28
Medical										
Office	1,792,057	41.60	1,642,261	37.52	1,015,651	31.93	1,586,181	22.94	1,189,511	18.25
Retail	262,443	3.53	215,203	6.70	1,726,150	17.73	9,232	0.73	203,867	8.72
<b>Total</b>	<b>\$ 7,989,101</b>	<b>\$ 29.54</b>	<b>\$ 7,033,601</b>	<b>\$ 31.78</b>	<b>\$ 9,875,440</b>	<b>\$ 39.91</b>	<b>\$ 6,897,278</b>	<b>\$ 31.64</b>	<b>\$ 7,218,404</b>	<b>\$ 27.38</b>

**10 Largest Tenants - Based on Annualized Rent**  
 December 31, 2012

Tenant	Number of Buildings	Weighted Average Remaining Lease Term in Months	Percentage of Aggregate Portfolio Annualized Rent	Aggregate Rentable Square Feet	Percentage of Aggregate Occupied Square Feet
World Bank	1	30	5.20%	210,354	2.97%
Advisory Board Company	1	77	2.94%	180,925	2.56%
Booz Allen Hamilton, Inc.	1	37	2.34%	222,989	3.15%
Engility Corporation	1	57	2.29%	140,400	1.98%
Patton Boggs LLP	1	52	2.09%	110,566	1.56%
INOVA Health System	7	39	2.07%	112,408	1.59%
Sunrise Senior Living, Inc.	1	9	1.67%	115,289	1.63%
General Services Administration	4	52	1.36%	66,170	0.93%
General Dynamics	2	18	1.23%	88,359	1.25%
Epstein, Becker & Green, P.C.	1	48	1.16%	53,427	0.75%
<b>Total/Weighted Average</b>		42	<b>22.35%</b>	<b>1,300,887</b>	<b>18.37%</b>

Industry Classification (NAICS)	Annualized Base Rental Revenue	% of Aggregate Annualized Rent	Aggregate Rentable Square Feet	% of Aggregate Square Feet
Professional, Scientific, and Technical Services	\$ 70,376,663	32.74%	2,213,371	30.84%
Ambulatory Health Care Services	38,627,333	17.97%	1,121,848	15.63%
Credit Intermediation and Related Activities	16,904,494	7.86%	330,940	4.61%
Religious, Grantmaking, Civic, Professional, and Similar Organizations	8,439,464	3.93%	244,982	3.41%
Food Services and Drinking Places	8,318,931	3.87%	267,592	3.73%
Executive, Legislative, and Other General Government Support	7,013,184	3.26%	211,036	2.94%
Food and Beverage Stores	6,112,414	2.84%	339,366	4.73%
Educational Services	6,017,427	2.80%	202,416	2.82%
Administrative and Support Services	4,358,503	2.03%	120,730	1.68%
Nursing and Residential Care Facilities	3,838,683	1.79%	121,649	1.69%
Health and Personal Care Stores	3,560,347	1.66%	105,484	1.47%
Furniture and Home Furnishings Stores	3,279,462	1.53%	163,445	2.28%
Broadcasting (except Internet)	3,206,204	1.49%	89,702	1.25%
Miscellaneous Store Retailers	3,139,989	1.46%	168,468	2.35%
Electronics and Appliance Stores	2,917,374	1.36%	166,290	2.32%
Sporting Goods, Hobby, Book, and Music Stores	2,833,861	1.32%	171,094	2.38%
Clothing and Clothing Accessories Stores	2,737,013	1.27%	137,225	1.91%
Personal and Laundry Services	2,461,305	1.15%	77,255	1.08%
Hospitals	1,921,112	0.89%	51,715	0.72%
General Merchandise Stores	1,863,527	0.87%	221,503	3.09%
Real Estate	1,349,834	0.63%	42,402	0.59%
Publishing Industries (except Internet)	1,251,886	0.58%	43,362	0.60%
Amusement, Gambling, and Recreation Industries	1,235,519	0.58%	66,746	0.93%
Computer and Electronic Product Manufacturing	1,202,988	0.56%	41,689	0.58%
Securities, Commodity Contracts, and Other Financial Investments and Related Activities	1,162,269	0.54%	41,152	0.57%
Printing and Related Support Activities	1,160,611	0.54%	48,775	0.68%
Insurance Carriers and Related Activities	863,840	0.40%	31,078	0.43%
Telecommunications	781,054	0.36%	23,456	0.33%
Transportation Equipment Manufacturing	769,417	0.36%	28,851	0.40%
Merchant Wholesalers, Durable Goods	739,032	0.34%	41,421	0.58%
Construction of Buildings	707,889	0.33%	24,070	0.34%
Social Assistance	590,960	0.28%	19,241	0.27%
Motor Vehicle and Parts Dealers	541,836	0.25%	32,256	0.45%
Merchant Wholesalers, Nondurable Goods	453,827	0.21%	27,786	0.39%
Other	4,215,444	1.95%	138,262	1.92%
<b>Total</b>	<b>\$ 214,953,696</b>	<b>100.00%</b>	<b>7,176,658</b>	<b>100.00%</b>



Year	Number of Leases	Rentable Square Feet	% of Rentable Square Feet	Annualized Rent <sup>(1)</sup>	Average Rental Rate	% of Annualized Rent <sup>(1)</sup>
<b>Office:</b>						
2013	95	429,978	10.86%	\$ 13,497,563	\$ 31.39	9.24%
2014	100	791,689	20.00%	27,390,098	34.60	18.76%
2015	90	534,362	13.50%	22,039,533	41.24	15.09%
2016	81	584,438	14.76%	18,425,697	31.53	12.62%
2017	63	507,899	12.83%	19,886,680	39.15	13.62%
2018 and thereafter	131	1,110,619	28.05%	44,777,556	40.32	30.67%
	560	3,958,985	100.00%	\$ 146,017,127	\$ 36.88	100.00%
<b>Medical Office:</b>						
2013	59	162,639	15.02%	\$ 5,765,160	\$ 35.45	13.26%
2014	49	147,085	13.59%	5,771,980	39.24	13.28%
2015	29	84,473	7.80%	3,409,553	40.36	7.84%
2016	44	142,261	13.14%	5,550,605	39.02	12.77%
2017	42	129,789	11.99%	5,283,624	40.71	12.16%
2018 and thereafter	101	416,232	38.46%	17,687,794	42.50	40.69%
	324	1,082,479	100.00%	\$ 43,468,716	\$ 40.16	100.00%
<b>Retail:</b>						
2013	54	334,816	16.26%	\$ 5,070,174	\$ 15.14	11.17%
2014	39	139,242	6.76%	3,174,881	22.80	7.00%
2015	44	332,896	16.17%	6,845,999	20.56	15.09%
2016	24	198,239	9.63%	4,153,189	20.95	9.15%
2017	36	240,507	11.68%	6,703,380	27.87	14.77%
2018 and thereafter	91	812,883	39.50%	19,432,471	23.91	42.82%
	288	2,058,583	100.00%	\$ 45,380,094	\$ 22.04	100.00%
<b>Total:</b>						
2013	208	927,433	13.06%	\$ 24,332,897	\$ 26.24	10.36%
2014	188	1,078,016	15.18%	36,336,959	33.71	15.47%
2015	163	951,731	13.41%	32,295,085	33.93	13.75%
2016	149	924,938	13.03%	28,129,491	30.41	11.98%
2017	141	878,195	12.37%	31,873,684	36.29	13.57%
2018 and thereafter	323	2,339,734	32.95%	81,897,821	35.00	34.87%
	1,172	7,100,047	100.00%	\$ 234,865,937	\$ 33.08	100.00%

<sup>(1)</sup> Annualized Rent is equal to the rental rate effective at lease expiration (cash basis) multiplied by 12.

**Acquisition and Disposition Summary**  
 December 31, 2012  
 (\$'s in thousands)

**Acquisition Summary**

		<u>Acquisition Date</u>	<u>Square Feet</u>	<u>Leased Percentage at Acquisition</u>	<u>12/31/2012 Leased Percentage</u>	<u>Investment</u>
Fairgate at Ballston	Arlington, VA	June 21, 2012	142,000	82%	83%	\$ 52,250

**Disposition Summary**

		<u>Disposition Date</u>	<u>Property Type</u>	<u>Square Feet</u>	<u>Contract Sales Price</u>	<u>GAAP Gain</u>
1700 Research Boulevard	Rockville, MD	August 31, 2012	Office	101,000	\$ 14,250	\$ 3,724
Plumtree Professional Center	Bel Air, MD	December 20, 2012	Medical Office	33,000	8,750	1,400
				<u>134,000</u>	<u>\$ 23,000</u>	<u>\$ 5,124</u>

PROPERTIES	LOCATION	YEAR ACQUIRED	YEAR CONSTRUCTED	NET RENTABLE SQUARE FEET <sup>(1)</sup>
<u>Office Buildings</u>				
1901 Pennsylvania Avenue	Washington, DC	1977	1960	99,000
51 Monroe Street	Rockville, MD	1979	1975	221,000
515 King Street	Alexandria, VA	1992	1966	74,000
6110 Executive Boulevard	Rockville, MD	1995	1971	202,000
1220 19th Street	Washington, DC	1995	1976	103,000
1600 Wilson Boulevard	Arlington, VA	1997	1973	167,000
7900 Westpark Drive	McLean, VA	1997	1972/1986/1999	538,000
600 Jefferson Plaza	Rockville, MD	1999	1985	113,000
Wayne Plaza	Silver Spring, MD	2000	1970	96,000
Courthouse Square	Alexandria, VA	2000	1979	115,000
One Central Plaza	Rockville, MD	2001	1974	267,000
The Atrium Building	Rockville, MD	2002	1980	79,000
1776 G Street	Washington, DC	2003	1979	263,000
6565 Arlington Boulevard	Falls Church, VA	2006	1967/1998	132,000
West Gude Drive	Rockville, MD	2006	1984/1986/1988	275,000
Monument II	Herndon, VA	2007	2000	207,000
Woodholme Center	Pikesville, MD	2007	1989	80,000
2000 M Street	Washington, DC	2007	1971	228,000
2445 M Street	Washington, DC	2008	1986	290,000
925 Corporate Drive	Stafford, VA	2010	2007	134,000
1000 Corporate Drive	Stafford, VA	2010	2009	136,000
1140 Connecticut Avenue	Washington, DC	2011	1966	188,000
1227 25th Street	Washington, DC	2011	1988	132,000
Braddock Metro Center	Alexandria, VA	2011	1985	351,000
John Marshall II	Tysons Corner, VA	2011	1996/2010	223,000
Fairgate at Ballston	Arlington, VA	2012	1988	142,000
Subtotal				4,855,000

Medical Office Buildings

Woodburn Medical Park I	Annandale, VA	1998	1984	73,000
Woodburn Medical Park II	Annandale, VA	1998	1988	96,000
Prosperity Medical Center I	Merrifield, VA	2003	2000	92,000
Prosperity Medical Center II	Merrifield, VA	2003	2001	88,000
Prosperity Medical Center III	Merrifield, VA	2003	2002	75,000
Shady Grove Medical Village II	Rockville, MD	2004	1999	66,000
8301 Arlington Boulevard	Fairfax, VA	2004	1965	50,000
Alexandria Professional Center	Alexandria, VA	2006	1968	117,000
9707 Medical Center Drive	Rockville, MD	2006	1994	38,000
15001 Shady Grove Road	Rockville, MD	2006	1999	51,000
15005 Shady Grove Road	Rockville, MD	2006	2002	51,000
2440 M Street	Washington, DC	2007	1986/2006	113,000
Woodholme Medical Office Building	Pikesville, MD	2007	1996	127,000
Ashburn Office Park	Ashburn, VA	2007	1998/2000/2002	75,000
CentreMed I & II	Centreville, VA	2007	1998	52,000
Sterling Medical Office Building	Sterling, VA	2008	1986/2000	36,000
19500 at Riverside Office Park (formerly Lansdowne Medical Office Building)	Leesburg, VA	2009	2009	85,000
Subtotal				<u>1,285,000</u>

PROPERTIES	LOCATION	YEAR ACQUIRED	YEAR CONSTRUCTED	NET RENTABLE SQUARE FEET*
<u>Retail Centers</u>				
Takoma Park	Takoma Park, MD	1963	1962	51,000
Westminster	Westminster, MD	1972	1969	150,000
Concord Centre	Springfield, VA	1973	1960	76,000
Wheaton Park	Wheaton, MD	1977	1967	74,000
Bradlee	Alexandria, VA	1984	1955	168,000
Chevy Chase Metro Plaza	Washington, DC	1985	1975	49,000
Montgomery Village Center	Gaithersburg, MD	1992	1969	197,000
Shoppes of Foxchase (1)	Alexandria, VA	1994	1960/2006	134,000
Frederick County Square	Frederick, MD	1995	1973	227,000
800 S. Washington Street	Alexandria, VA	1998/2003	1955/1959	47,000
Centre at Hagerstown	Hagerstown, MD	2002	2000	332,000
Frederick Crossing	Frederick, MD	2005	1999/2003	295,000
Randolph Shopping Center	Rockville, MD	2006	1972	82,000
Montrose Shopping Center	Rockville, MD	2006	1970	145,000
Gateway Overlook	Columbia, MD	2010	2007	223,000
Olney Village Center	Olney, MD	2011	1979/2003	198,000
Subtotal				2,448,000
<u>Multifamily Buildings / # units</u>				
3801 Connecticut Avenue / 308	Washington, DC	1963	1951	179,000
Roosevelt Towers / 191	Falls Church, VA	1965	1964	170,000
Country Club Towers / 227	Arlington, VA	1969	1965	159,000
Park Adams / 200	Arlington, VA	1969	1959	173,000
Munson Hill Towers / 279	Falls Church, VA	1970	1963	258,000
The Ashby at McLean / 256	McLean, VA	1996	1982	274,000
Walker House Apartments / 212	Gaithersburg, MD	1996	1971/2003	157,000
Bethesda Hill Apartments / 195	Bethesda, MD	1997	1986	225,000
Bennett Park / 224	Arlington, VA	2007	2007	214,000
Clayborne / 74	Alexandria, VA	2008	2008	60,000
Kenmore Apartments / 374	Washington, DC	2008	1948	268,000
Subtotal (2,540 units)				2,137,000
<b>TOTAL</b>				<b>10,725,000</b>

(1) Multifamily buildings are presented in gross square feet.

**Adjusted EBITDA** (a non-GAAP measure) is earnings attributable to the controlling interest before interest expense, taxes, depreciation, amortization, real estate impairment, gain on sale of real estate, gain/loss on extinguishment of debt and gain/loss from non-disposal activities.

**Annualized base rent ("ABR")** is calculated as monthly base rent (cash basis) per the lease, as of the reporting period, multiplied by 12.

**Debt service coverage ratio** is computed by dividing earnings attributable to the controlling interest before interest expense, taxes, depreciation, amortization, real estate impairment, gain on sale of real estate, gain/loss on extinguishment of debt and gain/loss from non-disposal activities by interest expense (including interest expense from discontinued operations) and principal amortization.

**Debt to total market capitalization** is total debt divided by the sum of total debt plus the market value of shares outstanding at the end of the period.

**Earnings to fixed charges ratio** is computed by dividing earnings attributable to the controlling interest by fixed charges. For this purpose, earnings consist of income from continuing operations (or net income if there are no discontinued operations) plus fixed charges, less capitalized interest. Fixed charges consist of interest expense (excluding interest expense from discontinued operations), including amortized costs of debt issuance, plus interest costs capitalized.

**Economic occupancy** is calculated as actual real estate rental revenue recognized for the period indicated as a percentage of gross potential real estate rental revenue for that period. We determine gross potential real estate rental revenue by valuing occupied units or square footage at contract rates and vacant units or square footage at market rates for comparable properties. We do not consider percentage rents and expense reimbursements in computing economic occupancy percentages.

**Funds from operations ("FFO")** is defined by The National Association of Real Estate Investment Trusts, Inc. ("NAREIT") in an April, 2002 White Paper as net income (computed in accordance with generally accepted accounting principles ("GAAP")) excluding gains (or losses) associated with sales of property and impairment of depreciable real estate, plus real estate depreciation and amortization. We consider FFO to be a standard supplemental measure for equity real estate investment trusts ("REITs") because it facilitates an understanding of the operating performance of our properties without giving effect to real estate depreciation and amortization, which historically assumes that the value of real estate assets diminishes predictably over time. Since real estate values have instead historically risen or fallen with market conditions, we believe that FFO more accurately provides investors an indication of our ability to incur and service debt, make capital expenditures and fund other needs. FFO is a non-GAAP measure.

**Core Funds from Operations ("Core FFO")** is calculated by adjusting FFO for the following items (which we believe are not indicative of the performance of WRIT's operating portfolio and affect the comparative measurement of WRIT's operating performance over time): (1) gains or losses on extinguishment of debt, (2) costs related to the acquisition of properties, (3) severance expense related to corporate reorganization, and (4) property impairments not already excluded from FFO, as appropriate. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FFO serves as a useful, supplementary measure of WRIT's ability to incur and service debt, and distribute dividends to its shareholders. Core FFO is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

**Funds Available for Distribution ("FAD")** is calculated by subtracting from FFO (1) recurring expenditures, tenant improvements and leasing costs, that are capitalized and amortized and are necessary to maintain our properties and revenue stream and (2) straight line rents, then adding (3) non-real estate depreciation and amortization, (4) non-cash fair value interest expense and (5) amortization of restricted share compensation, then adding or subtracting the (6) amortization of lease intangibles, (7) real estate impairment and (8) non-cash gain/loss on extinguishment of debt, as appropriate. FAD is included herein, because we consider it to be a measure of a REIT's ability to incur and service debt and to distribute dividends to its shareholders. FAD is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

**Core Funds Available for Distribution ("Core FAD")** is calculated by adjusting FAD for the following items (which we believe are not indicative of the performance of WRIT's operating portfolio and affect the comparative measurement of WRIT's operating performance over time): (1) gains or losses on extinguishment of debt, (2) costs related to the acquisition of properties, (3) non-share-based severance expense related to corporate reorganization, and (4) property impairments not already excluded from FAD, as appropriate. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FAD serves as a useful, supplementary measure of WRIT's ability to incur and service debt, and distribute dividends to its shareholders. Core FAD is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

**The Industrial Portfolio** consists of every industrial property, as well as two office properties, the Crescent and Albemarle Point. We executed the sale in three phases. **Phase I of the Industrial Portfolio** sale consisted of industrial properties (8880 Gorman Road, Dulles South IV, Fullerton Business Center, Hampton Overlook, Alban Business Center, Pickett Industrial Park, Northern Virginia Industrial Park I, 270 Technology Park, Fullerton Industrial Center, Sully Square, 9950 Business Parkway, Hampton South and 8900 Telegraph Road) and two office properties (Crescent and Albemarle Point). On October 3, 2011 we closed on **Phase II of the Industrial Portfolio** sale, consisting of Northern Virginia Industrial Park II. We closed on **Phase III of the Industrial Portfolio** sale on November 1, 2011, consisting of 6100 Columbia Park Road and Dulles Business Park.

**Physical occupancy** is calculated as occupied square footage as a percentage of total square footage as of the last day of that period.

**Recurring capital expenditures** represent non-accretive building improvements and leasing costs required to maintain current revenues. Recurring capital expenditures do not include acquisition capital that was taken into consideration when underwriting the purchase of a building or which are incurred to bring a building up to "operating standard."

**Rent increases on renewals and rollovers** are calculated as the difference, weighted by square feet, of the net ABR due the first month after a term commencement date and the net ABR due the last month prior to the termination date of the former tenant's term.

**Same-store portfolio properties** include all properties that were owned for the entirety of the current and prior year reporting periods.

**Same-store portfolio net operating income (NOI) growth** is the change in the NOI of the same-store portfolio properties from the prior reporting period to the current reporting period.