# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K	
FORM 8-K	

# **CURRENT REPORT**

# PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) July 24, 2013

# WASHINGTON REAL ESTATE INVESTMENT TRUST

(Exact name of registrant as specified in its charter)

MARYLAND (State of incorporation)

53-0261100

(IRS Employer Identification Number)

6110 EXECUTIVE BOULEVARD, SUITE 800, ROCKVILLE, MARYLAND 20852 (Address of principal executive office) (Zip code)

Registrant's telephone number, including area code: (301) 984-9400

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition

and

### Item 7.01 Regulation FD Disclosure

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A press release issued by the Registrant on July 24, 2013 regarding earnings for the three and six months ended June 30, 2013, is attached as Exhibit 99.1. Also, certain supplemental information not included in the press release is attached as Exhibit 99.2. This information is being furnished pursuant to Item 7.01 and Item 2.02 of Form 8-K. This information is not deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 and is not incorporated by reference into any Securities Act registration statements.

Item 9.01 Financial Statements and Exhibits

\_\_\_\_\_

(c) Exhibits

Exhibit 99.1 Press release issuedJuly 24, 2013 regarding earnings for the three and six months endedJune 30, 2013

Exhibit 99.2 Certain supplemental information not included in the press release

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

	HINGTON REAL ESTATE INVI strant)	ESTMENT TRUST	
By:	/s/ Laura M. Franklin		
	(Signature)		
	Laura M. Franklin		
	Executive Vice President		

Accounting Administration and Corporate Secretary

July 24, 2013 (Date)

## EXHIBIT INDEX

Exhibit Number	Description
99.1	Press release issued July 24, 2013 regarding earnings for the three and six months ended June 30, 2013
99.2	Certain supplemental information not included in the press release



CONTACT:

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Chief Financial Officer
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July 24, 2013

# WASHINGTON REAL ESTATE INVESTMENT TRUST ANNOUNCES SECOND QUARTER FINANCIAL AND OPERATING RESULTS

Washington Real Estate Investment Trust ("WRIT" or the "Company") (NYSE: WRE), a leading owner and operator of diversified properties in the Washington, D.C. region, reported financial and operating results today for the quarter ended June 30, 2013:

#### Second Quarter 2013 Highlights

- Generated Core Funds from Operations (FFO) of \$0.47 per diluted share for the quarter, a 5% increase over first quarter 2013
- Improved same-store physical occupancy in the office portfolio 90 bps and retail portfolio 80 bps over first quarter 2013
- Produced same-store net operating income growth of 1.8% over first quarter of 2013
- Executed 70 new and renewal leases totaling 417,615 square feet at an average rental rate increase of 7.0% over in-place rents for new leases and average rental rate increase of 8.9% over in-place rents for renewal leases
- · Announced the renovation of largest asset in portfolio, 7900 Westpark Drive located in Tysons Corner, Virginia
- Achieved LEED® EB on over one million square feet of office space and was the recipient of the 2013 Apartment and Office Building Association 's (AOBA) TOBY (The Outstanding Building of the Year) Award in the Earth category for WRIT's 1220 19th Street office property

"Improving real estate fundamentals have continued into the second quarter of the year," said George F. "Skip" McKenzie, President and Chief Executive Officer of WRIT. "The capital expenditures and renovations made to our office portfolio in late 2012 and the first quarter of 2013 have resulted in steady improvement in leasing volume, rental rate growth, and increased occupancy."

#### **Financial Highlights**

Core Funds from Operations<sup>(1)</sup>, defined as Funds from Operations<sup>(1)</sup> ("FFO") excluding acquisition expense, gains or losses on extinguishment of debt, severance expense and impairment, was \$31.2 million, or \$0.47 per diluted share for the quarter ended June 30, 2013, compared to \$31.9 million, or \$0.48 per diluted share for the prior year period. FFO for the quarter ended June 30, 2013 was \$30.8 million, or \$0.46 per diluted share, compared to \$31.6 million, or \$0.47 per diluted share, in the same period one year ago.

Net income attributable to the controlling interests for the quarter ended June 30, 2013 was \$5.3 million, or \$0.08 per diluted share, compared to \$6.0 million, or \$0.09 per diluted share, in the same period one year ago.

#### **Operating Results**

The Company's overall portfolio Net Operating Income ("NOI") (2) was \$50.8 million compared to \$50.6 million in the same period one year ago and \$49.8 million in the first quarter of 2013. Overall portfolio physical occupancy for the second quarter was 89.1%, compared to 89.3% in the same period one year ago and 88.6% in the first quarter of 2013.

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Same-store<sup>(3)</sup> portfolio physical occupancy for the second quarter was 89.5%, compared to 89.9% in the same period one year ago. Sequentially, same-store physical occupancy increased 30 basis points (bps) compared to the first quarter of 2013. Same-store portfolio NOI for the second quarter decreased 1.2% and rental rate growth was 2.4% compared to the same period one year ago.

- Office: 48.4% of Total NOI Office properties' same-store NOI for the second quarter decreased 2.1% compared to the same period one year ago. Rental rate growth was 1.7% while same-store physical occupancy increased 30 bps to 86.3%. Sequentially, same-store physical occupancy increased 90 bps compared to the first quarter of 2013.
- Retail: 21.0% of Total NOI Retail properties' same-store NOI for the second quarter decreased 2.2% compared to the same period one year ago. Rental rate growth was 4.1% while same-store physical occupancy decreased 10 bps to 93.2%. Sequentially, same-store physical occupancy increased 80 bps compared to the first quarter of 2013.
- Multifamily: 15.5% of Total NOI Multifamily properties' same-store NOI for the second quarter decreased 1.3% compared to the same period one year ago. Rental rate growth was 3.8% while same-store physical occupancy decreased 170 bps to 93.1%. Sequentially, same-store physical occupancy decreased 70 bps compared to the first quarter of 2013.
- Medical: 15.1% of Total NOI Medical office properties' same-store NOI for the second quarter increased 3.3% compared to the same period one year ago. Rental rate growth was 1.4% while same-store physical occupancy decreased 190 bps to 87.8%. Sequentially, same-store physical occupancy decreased 60 bps compared to the first quarter of 2013.

#### **Leasing Activity**

During the second quarter, WRIT signed commercial leases totaling 417,615 square feet, including 103,513 square feet of new leases and 314,102 square feet of renewal leases, as follows (all dollar amounts are on a per square foot basis):

	Square Feet	Weighted Average Term (in years)	eighted Average Rental Rates	Weighted Average Rental Rate % Increase	Tenant	Improvements	С	Leasing ommissions and Incentives
New:								
Office	94,191	7.8	\$ 30.34	7.3 %	\$	34.88	\$	23.08
Retail	6,240	7.1	33.54	7.1 %		19.20		11.50
Medical Office	3,082	5.4	30.97	(1.8)%		21.82		13.90
Total	103,513	7.6	30.55	7.0 %		33.55		22.10
Renewal:								
Office	92,245	3.5	\$ 32.51	5.8 %	\$	6.12	\$	2.40
Retail	172,474	5.3	8.74	12.3 %		0.38		0.48
Medical Office	49,383	10.4	35.23	11.5 %		12.94		2.55
Total	314,102	5.6	19.88	8.9 %	•	4.04		1.37

### **Renovation Activity**

WRIT announced the renovation of 7900 Westpark Drive, a 528,000 square foot office complex located in Tysons Corner, Virginia at the corner of Westpark Drive and Jones Branch drive, immediately off the Capital Beltway (I-495) and Route 123. 7900 Westpark Drive is within four city blocks of the Tysons I & II Metro Station, scheduled to open in 2013, and has direct access to the new 495 Express Lanes. Construction is projected to commence in the fourth quarter 2013 and has a total project cost of \$35 million.

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#### **Dividends**

On June 28, 2013, WRIT paid a quarterly dividend of \$0.30 per share.

#### Conference Call Information

The Conference Call for 2<sup>nd</sup> Quarter Earnings is scheduled for Thursday, July 25, 2013 at 11:00 A.M. Eastern time. Conference Call access information is as follows:

USA Toll Free Number: 1-877-407-9205 International Toll Number: 1-201-689-8054

The instant replay of the Conference Call will be available until August 8, 2013 at 11:59 P.M. Eastern time. Instant replay access information is as follows:

USA Toll Free Number: 1-877-660-6853 International Toll Number: 1-201-612-7415

Conference ID: 416546

The live on-demand webcast of the Conference Call will be available on the Investor section of WRIT's website at www.writ.com. On-line playback of the webcast will be available for two weeks following the Conference Call.

#### **About WRIT**

WRIT is a self-administered, self-managed, equity real estate investment trust investing in income-producing properties in the greater Washington metro region. WRIT owns a diversified portfolio of 69 properties, totaling approximately 8 million square feet of commercial space and 2,540 multifamily units, and land held for development. These 69 properties consist of 25 office properties, 17 medical office properties, 16 retail centers and 11 multifamily properties. WRIT shares are publicly traded on the New York Stock Exchange (NYSE:WRE).

Note: WRIT's press releases and supplemental financial information are available on the company website at www.writ.com or by contacting Investor Relations at (301) 984-9400.

Certain statements in our earnings release and on our conference call are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements involve known and unknown risks, uncertainties, and other factors that may cause actual results to differ materially. Such risks, uncertainties and other factors include, but are not limited to, the potential for federal government budget reductions, changes in general and local economic and real estate market conditions, the timing and pricing of lease transactions, the availability and cost of capital, fluctuations in interest rates, tenants' financial conditions, levels of competition, the effect of government regulation, the impact of newly adopted accounting principles, and other risks and uncertainties detailed from time to time in our filings with the SEC, including our 2012 Form 10-K and First Quarter 2013 Form 10-Q. We assume no obligation to update or supplement forward-looking statements that become untrue because of subsequent events.

(1) Funds From Operations ("FFO") - The National Association of Real Estate Investment Trusts, Inc. ("NAREIT") defines FFO (April, 2002 White Paper) as net income (computed in accordance with generally accepted accounting principles ("GAAP")) excluding gains (or losses) associated with sales of property, impairment of depreciable real estate and real estate depreciation and amortization. FFO is a non-GAAP measure and does not replace net income as a measure of performance or net cash provided by operating activities as a measure of liquidity. We consider FFO to be a standard supplemental measure for equity real estate investment trusts ("REITs") because it facilitates an understanding of the operating performance of our properties without giving effect to real estate depreciation and amortization, which historically assumes that the value of real estate assets diminishes predictably over time. Since real estate values have instead historically risen or fallen with market conditions, we believe that FFO more accurately provides investors an indication of our ability to incur and service debt, make capital expenditures and fund other needs.

Core Funds From Operations ("Core FFO") is calculated by adjusting FFO for the following items (which we believe are not indicative of the performance of WRIT's operating portfolio and affect the comparative measurement of WRIT's operating performance over time): (1) gains or losses on extinguishment of debt, (2) costs related to the acquisition of properties, (3) severance expense related to corporate reorganization and related to the CEO's retirement and (4) property impairments not already excluded from FFO, as appropriate. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FFO serves as a useful, supplementary measure of WRIT's ability to incur and service debt and to distribute dividends to its shareholders. Core FFO is a non-GAAP and non-standardized measure and may be calculated differently by other REITs.

(2) Net Operating Income ("NOI"), defined as real estate rental revenue less real estate expenses, is a non-GAAP measure. NOI is calculated as net income, less non-real estate revenue and the results of discontinued operations (including the gain on sale, if any), plus interest expense, depreciation and amortization, general and administrative expenses, acquisition costs and real estate impairment. We provide NOI as a supplement

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to net income calculated in accordance with GAAP. As such, it should not be considered an alternative to net income as an indication of our operating performance. It is the primary performance measure we use to assess the results of our operations at the property level.

(3) For purposes of evaluating comparative operating performance, we categorize our properties as "same-store" or "non-same-store". A same-store property is one that was owned for the entirety of the periods being evaluated. A non-same-store property is one that was acquired or placed into service during either of the periods being evaluated.

(4) Funds Available for Distribution ("FAD") is a non-GAAP measure. It is calculated by subtracting from FFO (1) recurring expenditures, tenant improvements and leasing costs that are capitalized and amortized and are necessary to maintain our properties and revenue stream and (2) straight-line rents, then adding (3) non-real estate depreciation and amortization, (4) amortization of restricted share and unit compensation, and adding or subtracting amortization of lease intangibles, as appropriate. We consider FAD to be a measure of a REIT's ability to incur and service debt and to distribute dividends to its shareholders. FAD is a non-standardized measure and may be calculated differently by other REITs.

#### Physical Occupancy Levels by Same-Store Properties (i) and All Properties

#### **Physical Occupancy**

		,										
	Same-Store F	Same-Store Properties										
	2nd QTR	2nd QTR	2nd QTR	2nd QTR								
Segment	2013	2012	2013	2012								
Multifamily	93.1%	94.8%	93.1%	94.8%								
Office	86.3 %	86.0 %	86.3%	85.8 %								
Medical Office	87.8%	89.7 %	84.8 %	86.4 %								
Retail	93.2 %	93.3 %	93.2%	93.3%								
Overall Portfolio	89.5 %	89.9%	89.1%	89.3%								

(i) Same-Store properties include all stabilized properties that were owned for the entirety of the current and prior year reporting periods. We consider newly constructed properties to be stabilized when they achieve 90% occupancy. For Q2 2013 and Q2 2012, same-store properties exclude:

Multifamily Acquisitions: none;

Office Acquisition: Fairgate at Ballston;

Medical Office Acquisition: 19500 at Riverside Office Park (formerly Lansdowne Medical Office Building);

Retail Acquisition: none.

Also excluded from Same-Store Properties in Q2 2013 and Q2 2012 are:

Held for Sale and Sold Properties: 1700 Research Boulevard, Plumtree Medical Center and the Atrium Building.

# WASHINGTON REAL ESTATE INVESTMENT TRUST FINANCIAL HIGHLIGHTS

(In thousands, except per share data) (Unaudited)

		Three Months	Ended J	une 30,	Six Months Ended June 30,					
OPERATING RESULTS		2013		2012	2013			2012		
Revenue					-					
Real estate rental revenue	\$	78,272	\$	75,590	\$	155,196	\$	150,804		
Expenses										
Real estate expenses		27,429		25,033		54,520		50,584		
Depreciation and amortization		25,582		25,227		51,106		50,809		
Acquisition costs		87		254		300		308		
General and administrative		4,005		4,164		7,867		7,770		
		57,103		54,678		113,793		109,471		
Real estate operating income		21,169		20,912		41,403		41,333		
Other income (expense):										
Interest expense		(16,152)		(15,470)		(32,670)		(31,301)		
Other income		246		252		485		496		
		(15,906)		(15,218)		(32,185)		(30,805)		
					-					
Income from continuing operations		5,263		5,694		9,218		10,528		
		-,		,,,,,				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Discontinued operations:										
Income from operations of properties sold or held for sale		_		314		185		661		
Gain on sale of real estate		_		_		3,195		_		
Net income		5,263		6,008		12,598		11,189		
Less: Net income attributable to noncontrolling interests in subsidiaries		-						-		
Net income attributable to the controlling interests	\$	5,263	\$	6,008	\$	12,598	\$	11,189		
The moone damparable to the controlling morece	<del></del>	-,	÷		÷	,	÷	,		
Income from continuing operations		5,263		5,694		9,218		10,528		
Continuing operations real estate depreciation and amortization		25,582		25,227		51,106		50,809		
Funds from continuing operations <sup>(1)</sup>	\$	30,845	\$	30,921	\$	60,324	\$	61,337		
Tunus from continuing operations /	Ψ	30,043	Ψ	30,921	Ψ	00,324	Ψ	01,557		
Income from operations of properties sold or held for sale		_		314		185		661		
Discontinued operations real estate depreciation and amortization		_		364		_		776		
Funds from discontinued operations										
				678		185		1,437		
Funds from operations <sup>(1)</sup>	\$	30,845	\$	31,599	\$	60,509	\$	62,774		
Tulus from operations /	<u> </u>	00,010	<u> </u>	01,000	<u> </u>	00,000	<u> </u>	02,771		
Tenant improvements		(5,918)		(2,357)		(9,893)		(6,423)		
External and internal leasing commissions capitalized		(2,342)		(2,122)		(4,948)		(4,679)		
Recurring capital improvements		(2,311)		(2,992)		(3,032)		(4,531)		
Straight-line rents, net		(483)		(688)		(826)		(1,680)		
Non-cash fair value interest expense		255		229		509		457		
Non real estate depreciation & amortization of debt costs		933		948		1,891		1,956		
Amortization of lease intangibles, net		86		(3)		127		(3)		
Amortization and expensing of restricted share and unit compensation		1,355		1,333		2.373		2,738		
Funds available for distribution <sup>(4)</sup>	\$	22,420	\$	25,947	\$	46,710	\$	50.609		

Note: Certain prior period amounts have been reclassified to conform to the current presentation.

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			Three Months	June 30,	Six Months Ended June 30,				
Per share data:		2013			2012		2013	2012	
Income from continuing operations	(Basic)	\$	0.08	\$	0.08	\$	0.14	\$	0.15
	(Diluted)	\$	0.08	\$	0.08	\$	0.14	\$	0.15
Net income	(Basic)	\$	0.08	\$	0.09	\$	0.19	\$	0.16
	(Diluted)	\$	0.08	\$	0.09	\$	0.19	\$	0.16
Funds from continuing operations	(Basic)	\$	0.46	\$	0.46	\$	0.91	\$	0.92
	(Diluted)	\$	0.46	\$	0.46	\$	0.90	\$	0.92
Funds from operations	(Basic)	\$	0.46	\$	0.47	\$	0.91	\$	0.94
	(Diluted)	\$	0.46	\$	0.47	\$	0.91	\$	0.94
Dividends paid		\$	0.3000	\$	0.4338	\$	0.6000	\$	0.8676
Weighted average shares outstanding			66,405		66,241		66,399		66,218
Fully diluted weighted average shares outstanding			66,556		66,380		66,537		66,354

# WASHINGTON REAL ESTATE INVESTMENT TRUST CONSOLIDATED BALANCE SHEETS

(In thousands, except per share data)

		•	21	n	ว	n	1	2
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		une 30, 2013 (unaudited)	Dece	ember 31, 2012
Assets		<u>unuuuntou</u>		5111BG1 G1, 2G12
Land	\$	483,198	\$	483,198
Income producing property	Ψ	2,003,826	Ψ	1,979,348
mooning producing property		2,487,024		2,462,546
Accumulated depreciation and amortization		(646,993)		(604,614)
Net income producing property		1,840,031		1,857,932
Development in progress		55,262		49,135
Total real estate held for investment, net		1,895,293		1,907,067
Investment in real estate held for sale, net				11,528
Cash and cash equivalents		5,919		19,324
Restricted cash		10,839		14,582
Rents and other receivables, net of allowance for doubtful accounts of \$9,585 and \$10,958 respectively		60,100		57,076
Prepaid expenses and other assets		108,591		114,541
Other assets related to properties sold or held for sale		100,091		258
Total assets	\$	2,080,742	\$	2,124,376
Liabilities				
Notes payable	\$	846,450	\$	906,190
Mortgage notes payable		312,211		342,970
Lines of credit		75,000		_
Accounts payable and other liabilities		51,715		52,823
Advance rents		14,239		16,096
Tenant security deposits		9,899		9,936
Other liabilities related to properties sold or held for sale		_		218
Total liabilities		1,309,514		1,328,233
Equity				
Shareholders' equity				
Preferred shares; \$0.01 par value; 10,000 shares authorized; no shares issued and outstanding		_		_
Shares of beneficial interest, \$0.01 par value; 100,000 shares authorized; 66,500 and 66,437 shares issued and outstanding, respectively	i	665		664
Additional paid-in capital		1,147,710		1,145,515
Distributions in excess of net income		(381,623)		(354,122
Total shareholders' equity		766,752		792,057
Noncontrolling interests in subsidiaries		4,476		4,086
Total equity		771,228		796,143
rotal oquity		111,220		7 90, 143
Total liabilities and equity	\$	2,080,742	\$	2,124,376

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The following tables contain reconciliations of net income to same-store net operating income for the periods presented (in thousands):

Quarter Ended June 30, 2013	Multifamily		Office	Medical Office		Retail		Total
Same-store net operating income <sup>(3)</sup>	\$	7,893	\$ 23,708	\$	7,490	\$	10,698	\$ 49,789
Add: Net operating income from non-same-store properties(3)		_	850		204		_	1,054
Total net operating income <sup>(2)</sup>	\$	7,893	\$ 24,558	\$	7,694	\$	10,698	\$ 50,843
Add/(deduct):								
Other income								246
Acquisition costs								(87)
Interest expense								(16,152)
Depreciation and amortization								(25,582)
General and administrative expenses								(4,005)
Net income								5,263
Less: Net income attributable to noncontrolling interests in subsidiaries								_
Net income attributable to the controlling interests								\$ 5,263
Quarter Ended June 30, 2012	Mu	ıltifamily	Office	Med	lical Office		Retail	Total
Same-store net operating income <sup>(3)</sup>	\$	7,998	\$ 24,224	\$	7,253	\$	10,940	\$ 50,415
Add: Net operating income from non-same-store properties(3)		_	52		90		_	142
Total net operating income <sup>(2)</sup>	\$	7,998	\$ 24,276	\$	7,343	\$	10,940	\$ 50,557
Add/(deduct):								
Other income								252
Acquisition costs								(254)
Interest expense								(15,470)
Depreciation and amortization								(25,227)
General and administrative expenses								(4,164)
Income from operations of properties sold or held for sale								314
Net income								6,008
Less: Net income attributable to noncontrolling interests in subsidiaries								_
Net income attributable to the controlling interests								\$ 6,008

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The following tables contain reconciliations of net income to same-store net operating income for the periods presented (in thousands):

Period Ended June 30, 2013	Mu	ultifamily	Office	Med	dical Office	Retail	Total
Same-store net operating income <sup>(3)</sup>	\$	15,836	\$ 47,528	\$	14,354	\$ 20,967	\$ 98,685
Add: Net operating income from non-same-store properties(3)		_	1,681		310	_	1,991
Total net operating income(2)	\$	15,836	\$ 49,209	\$	14,664	\$ 20,967	\$ 100,676
Add/(deduct):							
Other income							485
Acquisition costs							(300)
Interest expense							(32,670)
Depreciation and amortization							(51,106)
General and administrative expenses							(7,867)
Income from operations of properties sold or held for sale							185
Gain on sale of real estate							3,195
Net income							12,598
Less: Net income attributable to noncontrolling interests in subsidiaries							_
Net income attributable to the controlling interests							\$ 12,598
Period Ended June 30, 2012	Mı	ultifamily	Office	Med	dical Office	Retail	Total
Same-store net operating income <sup>(3)</sup>	\$	16,063	\$ 48,339	\$	14,713	\$ 20,942	\$ 100,057
Add: Net operating income from non-same-store properties(3)		_	7		156	_	163
Total net operating income <sup>(2)</sup>	\$	16,063	\$ 48,346	\$	14,869	\$ 20,942	\$ 100,220
Add/(deduct):							
Other income							496
Acquisition costs							(308)
Interest expense							(31,301)
Depreciation and amortization							(50,809)
General and administrative expenses							(7,770)
Income from operations of properties sold or held for sale							661
Net income							11,189
Less: Net income attributable to noncontrolling interests in subsidiaries							
Net income attributable to the controlling interests							\$ 11,189

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The following table contains a reconciliation of net income attributable to the controlling interests to core funds from operations for the periods presented (in thousands, except per share data):

	Т	Three Months Ended June 30,					nded J	June 30,	
		2013		2012		2013		2012	
Net income attributable to the controlling interests	\$	5,263	\$	6,008	\$	12,598	\$	11,189	
Add/(deduct):									
Real estate depreciation and amortization		25,582		25,227		51,106		50,809	
Discontinued operations:									
Gain on sale of real estate		_		_		(3,195)		_	
Real estate depreciation and amortization		_		364		_		776	
Funds from operations <sup>(1)</sup>		30,845		31,599		60,509		62,774	
Add/(deduct):									
Acquisition costs		87		254		300		308	
Severance expense		266		_		83		_	
Core funds from operations <sup>(1)</sup>	\$	31,198	\$	31,853	\$	60,892	\$	63,082	

		Three Months	Ended	l June 30,	Six Months Ended June 30,			
Per share data:		2013		2012		2013		2012
Funds from operations	(Basic)	\$ 0.46	\$	0.47	\$	0.91	\$	0.94
	(Diluted)	\$ 0.46	\$	0.47	\$	0.91	\$	0.94
Core FFO	(Basic)	\$ 0.47	\$	0.48	\$	0.91	\$	0.95
	(Diluted)	\$ 0.47	\$	0.48	\$	0.91	\$	0.95
Weighted average shares outstanding		66,405		66,241		66,399		66,218
Fully diluted weighted average shares outstanding		66,556		66,380		66,537		66,354



# **Second Quarter 2013**



**Supplemental Operating and Financial Data** 

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#### Company Background and Highlights

#### Second Quarter 2013

Washington Real Estate Investment Trust ("WRIT") is a self-administered, self-managed, equity real estate investment trust investing in income-producing properties in the greater Washington metro region. WRIT is diversified, as it invests in office, medical office, retail, and multifamily properties and land for development.

WRIT announced the renovation of 7900 Westpark Drive, a 528,000 square foot office complex located in Tysons Corner, Virginia at the corner of Westpark Drive and Jones Branch drive, immediately off the Capital Beltway (I-495) and Route 123. 7900 Westpark Drive is within four city blocks of the Tysons I & II Metro Station, scheduled to open in 2013, and has direct access to the new 495 Express Lanes. Construction is projected to commence in the fourth quarter 2013 and has a total project cost of \$35 million.

WRIT had over one million square feet receive the designation LEED® EB during the second quarter of 2013. 925 Corporate Drive and 1000 Corporate Drive in Quantico, Virginia achieved LEED® EB Silver and are the first to achieve LEED® for Existing Building certification in Stafford County, Virginia. Additionally, 2000 M Street in Washington, DC was certified LEED® EB Gold, and 7900 Westpark Drive in Tysons Corner, Virginia was certified LEED® EB Silver.

In the second quarter, 1220 19th Street, located in Washington, DC, received the Apartment and Office Building Association's (AOBA) TOBY (The Outstanding Building of the Year) Award in the Earth category. "Over the past several years we have increased our commitment to renewable energy, to date having six office properties totaling 1.2 million square feet and fourteen office properties totaling 2.3 million square feet designated LEED® EB and Energy Star, respectively," said Brad Cederdahl, Senior Vice President of Property Operations at WRIT. "Our initiative to establish 1220 19th Street as a green building, through renovations and improvements over the past two years has resulted in achieving LEED® EB Gold Certification, and now receiving the TOBY award."

WRIT signed commercial leases totaling 417,615 square feet, including 103,513 square feet of new leases and 314,102 square feet of renewal leases. New leases had an average rental rate increase of 7.0% over expiring lease rates on a GAAP basis, an average lease term of 7.6 years, and total concessions of \$55.65 per square foot. Renewal leases had an average rental rate increase of 8.9% over expiring lease rates on a GAAP basis, an average lease term of 5.6 years, and total concessions of \$5.41 per square foot.

As of June 30, 2013, WRIT owned a diversified portfolio of 69 properties totaling approximately 8 million square feet of commercial space and 2,540 residential units, and land held for development. These 69 properties consist of 25 office properties, 17 medical office properties, 16 retail centers and 11 multifamily properties. WRIT shares are publicly traded on the New York Stock Exchange (NYSE: WRE).

### Net Operating Income Contribution by Sector - Second Quarter 2013



Certain statements in our earnings release and on our conference call are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements involve known and unknown risks, uncertainties, and other factors that may cause actual results to differ materially. Such risks, uncertainties and other factors include, but are not limited to, the potential for federal government budget reductions, changes in general and local economic and real estate market conditions, the timing and pricing of lease transactions, the effect of the current credit and financial market conditions, the analysis of capital, fluctuations in interest rates, tenants' financial conditions, levels of competition, the effect of government regulation, the impact of newly adopted accounting principles, and other risks and uncertainties detailed from time to time in our filings with the SEC, including our 2012 Annual Report on Form 10-K and subsequent Quarterly Reports on Form 10-Q. We assume no obligation to update or supplement forward-looking statements that become untrue because of subsequent events.

# Supplemental Financial and Operating Data

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	Three Months Ended											
OPERATING RESULTS	(	6/30/2013	;	3/31/2013	1	2/31/2012		9/30/2012	(	6/30/2012		
Real estate rental revenue	\$	78,272	\$	76,924	\$	77,071	\$	77,108	\$	75,590		
Real estate expenses		(27,429)		(27,091)		(25,791)		(26,901)		(25,033)		
		50,843		49,833		51,280		50,207		50,557		
Real estate depreciation and amortization		(25,582)		(25,524)		(26,131)		(26,127)		(25,227)		
Income from real estate		25,261		24,309		25,149		24,080		25,330		
Interest expense		(16,152)		(16,518)		(17,411)		(15,985)		(15,470)		
Other income		246		239		242		237		252		
Acquisition costs		(87)		(213)		(90)		164		(254)		
Real estate impairment		_		_		(2,097)		_		_		
General and administrative		(4,005)		(3,862)		(4,545)		(3,173)		(4,164)		
Income from continuing operations	<u></u>	5,263		3,955		1,248		5,323		5,694		
Discontinued operations:												
Income from operations of properties sold or held for sale		_		185		310		514		314		
Gain on sale of real estate				3,195		1,400		3,724		_		
Income from discontinued operations		_		3,380		1,710		4,238		314		
Net income		5,263		7,335		2,958		9,561		6,008		
Less: Net income from noncontrolling interests				_		_				_		
Net income attributable to the controlling interests	\$	5,263	\$	7,335	\$	2,958	\$	9,561	\$	6,008		
Per Share Data:	-											
Net income	\$	0.08	\$	0.11	\$	0.04	\$	0.14	\$	0.09		
Fully diluted weighted average shares outstanding		66,556		66,519		66,416		66,379		66,380		
Percentage of Revenues:												
Real estate expenses		35.0%		35.2%		33.5%		34.9%		33.1%		
General and administrative		5.1%		5.0%		5.9%		4.1%		5.5%		
Ratios:												
Adjusted EBITDA / Interest expense		2.9x		2.8x		2.7x		3.0x		3.1x		
Income from continuing operations/Total real estate revenue		6.7%		5.1%		1.6%		6.9%		7.5%		
Net income /Total real estate revenue		6.7%		9.5%		3.8%		12.4%		7.9%		



	6/30/2013	3/31/2013	12/31/2012	9/30/2012	6/30/2012
Assets					
Land	\$ 483,198	\$ 483,198	\$ 483,198	\$ 483,198	\$ 483,199
Income producing property	2,003,826	1,988,929	1,979,348	1,966,032	1,953,160
	2,487,024	2,472,127	2,462,546	2,449,230	2,436,359
Accumulated depreciation and amortization	(646,993)	(625,774)	(604,614)	(583,706)	(563,036)
Net income producing property	1,840,031	1,846,353	1,857,932	1,865,524	1,873,323
Development in progress, including land held for development	55,262	52,906	49,135	48,106	45,928
Total real estate held for investment, net	1,895,293	1,899,259	1,907,067	1,913,630	1,919,251
Investment in real estate held for sale, net	_	_	11,528	18,264	27,076
Cash and cash equivalents	5,919	16,743	19,324	68,403	14,367
Restricted cash	10,839	10,804	14,582	19,615	19,632
Rents and other receivables, net of allowance for doubtful accounts	60,100	59,429	57.076	57,704	56,861
Prepaid expenses and other assets	108,591	109,885	114,541	120,486	115,192
Other assets related to properties sold or held for sale	_	_	258	693	1,292
Total assets	\$ 2,080,742	\$ 2,096,120	\$ 2,124,376	\$ 2,198,795	\$ 2,153,671
Liabilities	, , , , , , ,	=	=	=	=
Notes payable	\$ 846,450	\$ 846,323	\$ 906.190	\$ 906.058	\$ 607,653
Mortgage notes payable	312,211	312,396	342,970	398,511	420,898
Lines of credit	75,000	70,000	342,970	390,311	221,000
Accounts payable and other liabilities	51,715	57,523	52,823	54,916	54,304
Advance rents	14,239	15,203	16,096	13,829	15,104
Tenant security deposits	9,899	9,849	9,936	9,771	9,671
Other liabilities related to properties sold or held for sale		3,043	218	4,646	4,826
Total liabilities	1,309,514	1.311.294	1.328.233	1.387.731	1,333,456
Equity	1,303,314	1,511,254	1,520,255	1,307,731	1,555,450
Preferred shares; \$0.01 par value; 10,000 shares authorized	_	_	_	_	_
Shares of beneficial interest, \$0.01 par value; 100,000 shares authorized	665	665	664	662	662
Additional paid-in capital	1,147,710	1,146,683	1,145,515	1,143,554	1,142,391
Distributions in excess of net income	(381,623)	(366,821)	(354,122)	(337,151)	(326,714)
Total shareholders' equity	766,752	780,527	792,057	807,065	816,339
Noncontrolling interests in subsidiaries	4,476	4,299	4,086	3,999	3,876
Total equity	771,228	784,826	796,143	811,064	820,215
Total liabilities and equity	\$ 2,080,742	\$ 2,096,120	\$ 2,124,376	\$ 2,198,795	\$ 2,153,671
Total Debt / Total Market Capitalization	0.41:1	0.40:1	0.42:1	0.42:1	0.40:1



				Th	ree N	onths End	ed			
	6	/30/2013	3	/31/2013	12	2/31/2012	9	9/30/2012	6	/30/2012
Funds from operations <sup>(1)</sup>										
Net income	\$	5,263	\$	7,335	\$	2,958	\$	9,561	\$	6,008
Real estate depreciation and amortization		25,582		25,524		26,131		26,127		25,227
Discontinued operations:										
Gain on sale of real estate		_		(3,195)		(1,400)		(3,724)		_
Real estate depreciation and amortization		_		_		_		91		364
Funds from operations (FFO)		30,845		29,664		27,689		32,055		31,599
Real estate impairment		_		_		2,097		_		_
Severance expense		266		(183)		1,583		_		_
Acquisition costs		87		213		90		(164)		254
Core FFO (1)	\$	31,198	\$	29,694	\$	31,459	\$	31,891	\$	31,853
Allocation to participating securities(2)		(142)		(120)		(93)		(125)		(176)
FFO per share - basic	\$	0.46	\$	0.44	\$	0.42	\$	0.48	\$	0.47
FFO per share - fully diluted	\$	0.46	\$	0.44	\$	0.42	\$	0.48	\$	0.47
Core FFO per share - fully diluted	\$	0.47	\$	0.44	\$	0.47	\$	0.48	\$	0.48
Common dividend per share	\$	0.30	\$	0.30	\$	0.30	\$	0.30	\$	0.43375
Average shares - basic		66,405		66,393		66,273		66,246		66,241
Average shares - fully diluted		66,556		66,519		66,416		66,379		66,380

 $<sup>^{(1)}</sup>$  See "Supplemental Definitions" on page  $\underline{30}$  of this supplemental for the definitions of FFO and Core FFO.

<sup>(2)</sup> Adjustment to the numerators for FFO and Core FFO per share calculations when applying the two-class method for calculating EPS.



				Th	ree N	/lonths End	led			
	6	/30/2013	3	/31/2013	12	2/31/2012	9	/30/2012	6	30/2012
Funds available for distribution <sup>(1)</sup>										
FFO	\$	30,845	\$	29,664	\$	27,689	\$	32,055	\$	31,599
Tenant improvements		(5,918)		(3,975)		(4,901)		(5,216)		(2,357)
Leasing commissions and incentives		(2,342)		(2,606)		(2,334)		(2,144)		(2,122)
Recurring capital improvements		(2,311)		(721)		(1,414)		(1,362)		(2,992)
Straight-line rent, net		(483)		(343)		(738)		(847)		(688)
Non-cash fair value interest expense		255		254		253		216		229
Non-real estate depreciation and amortization		933		958		911		987		948
Amortization of lease intangibles, net		86		41		41		(32)		(3)
Amortization and expensing of restricted share and unit compensation		1,355		1,018		1,842		1,206		1,333
Real estate impairment		_		_		2,097		_		_
Funds available for distribution (FAD)		22,420		24,290		23,446		24,863		25,947
Non-share-based severance expense		_		_		850		_		_
Acquisition costs		87		213		90		(164)		254
Core FAD (1)	\$	22,507	\$	24,503	\$	24,386	\$	24,699	\$	26,201
Allocation to participating securities(2)		(142)		(120)		(93)		(125)		(176)
FAD per share - basic	\$	0.34	\$	0.36	\$	0.35	\$	0.37	\$	0.39
FAD per share - fully diluted	\$	0.33	\$	0.36	\$	0.35	\$	0.37	\$	0.39
Core FAD per share - fully diluted	\$	0.34	\$	0.37	\$	0.37	\$	0.37	\$	0.39
Common dividend per share	\$	0.30	\$	0.30	\$	0.30	\$	0.30	\$	0.43375
Average shares - basic		66,405		66,393		66,273		66,246		66,241
Average shares - fully diluted		66,556		66,519		66,416		66,379		66,380

<sup>(1)</sup> See "Supplemental Definitions" on page <u>30</u> of this supplemental for the definitions of FAD and Core FAD.
(2) Adjustment to the numerators for FAD and Core FAD per share calculations when applying the two-class method for calculating EPS.

### Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) (In thousands) (Unaudited)



				Th	ree I	Months End	ed			
	6	/30/2013	3	/31/2013	12	2/31/2012	9	/30/2012	6/	30/2012
Adjusted EBITDA (1)										
Net income	\$	5,263	\$	7,335	\$	2,958	\$	9,561	\$	6,008
Add:										
Interest expense, including discontinued operations		16,152		16,518		17,481		16,049		15,533
Real estate depreciation and amortization, including discontinued operations		25,582		25,524		26,131		26,218		25,591
Income tax expense		24		_		57		17		158
Real estate impairment		_		_		2,097		_		_
Non-real estate depreciation		215		196		131		254		261
Less:										
Gain on sale of real estate		_		(3,195)		(1,400)		(3,724)		_
Adjusted EBITDA	\$	47,236	\$	46,378	\$	47,455	\$	48,375	\$	47,551

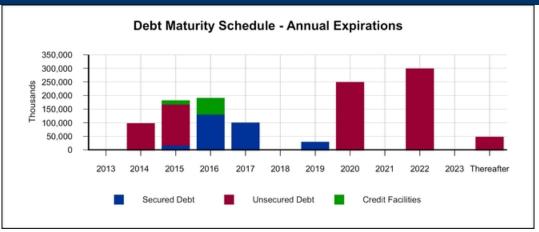
<sup>(1)</sup> Adjusted EBITDA is earnings before interest expense, taxes, depreciation, amortization, gain on sale of real estate, gain/loss on extinguishment of debt and gain from non-disposal activities. We consider Adjusted EBITDA to be an appropriate supplemental performance measure because it permits investors to view income from operations without the effect of depreciation, the cost of debt or non-operating gains and losses. Adjusted EBITDA is a non-GAAP measure.



		6/30/2013		3/31/2013	12/31/2012	9/30/2012	6/30/2012
Balances Outstanding							
Secured							
Conventional fixed rate	\$	312,211	\$	312,396	\$ 342,970	\$ 402,857	\$ 425,268
Unsecured							
Fixed rate bonds and notes		846,450		846,323	906,190	906,058	607,653
Credit facility		75,000		70,000	_	_	221,000
Unsecured total		921,450	-	916,323	 906,190	906,058	 828,653
Total	\$	1,233,661	\$	1,228,719	\$ 1,249,160	\$ 1,308,915	\$ 1,253,921
Average Interest Rates							
Secured							
Conventional fixed rate		6.1%		6.1%	6.1 %	6.0%	5.9%
Unsecured							
Fixed rate bonds		4.9%		4.9%	4.9%	4.9%	5.4%
Credit facilities		1.4%		1.4%	-%	-%	1.3%
Unsecured total	·	4.6%		4.7 %	 4.9%	 4.9%	4.3%
Average		5.0%		5.0%	5.3%	5.3%	4.9%

Note: The current balances outstanding of the secured and unsecured fixed rate bonds and notes are shown net of discounts/premiums in the amount of \$3.0 million and \$3.6 million, respectively.





#### Future Maturities of Debt

Year	Secured Debt	Unsecured Debt	Credit Facilities	Total Debt	Average Interest Rate
2013					
2014	_	100,000	_	100,000	5.3%
2015	18,510	150,000	15,000	183,510	5.1%
2016	132,137	_	60,000	192,137	4.4%
2017	101,866	_	_	101,866	7.3%
2018	_	_	_	_	
2019	31,280	_	_	31,280	5.4%
2020	_	250,000	_	250,000	5.1%
2021	_	_	_	_	
2022	_	300,000	_	300,000	4.0%
2023	_	_	_	_	
Thereafter		50,000	_	50,000	7.4%
Scheduled principal payments	\$ 283,793	\$ 850,000	\$ 75,000	\$ 1,208,793	5.0%
Scheduled amortization payments	31,459	_	_	31,459	5.2%
Net discounts/premiums	(3,041)	(3,550)	_	(6,591)	
Total maturities	\$ 312,211	\$ 846,450	\$ 75,000	\$ 1,233,661	5.0%
Madelated access as a section to 150					

Weighted average maturity =5.8 years



	Unsecured Note	es Payable		ne of Credit #1 million)		ne of Credit #2 million)
	Quarter Ended June 30, 2013	Covenant	Quarter Ended June 30, 2013	Covenant	Quarter Ended June 30, 2013	Covenant
% of Total Indebtedness to Total Assets(1)	43.6%	≤ 65.0%	N/A	N/A	N/A	N/A
Ratio of Income Available for Debt Service to Annual Debt Service	3.0	≥ 1.5	N/A	N/A	N/A	N/A
% of Secured Indebtedness to Total Assets(1)	11.0%	≤ 40.0%	N/A	N/A	N/A	N/A
Ratio of Total Unencumbered Assets <sup>(2)</sup> to Total Unsecured Indebtedness	2.5	≥ 1.5	N/A \$861.4	N/A	N/A \$862.6	N/A
Tangible Net Worth <sup>(3)</sup>	N/A	N/A	million	≥ \$673.4 million	million	≥ \$671.9 million
% of Total Liabilities to Gross Asset Value <sup>(5)</sup>	N/A	N/A	50.7%	≤ 60.0%	50.7%	≤ 60.0%
% of Secured Indebtedness to Gross Asset Value(5)	N/A	N/A	12.1%	≤ 35.0%	12.1%	≤ 35.0%
Ratio of EBITDA(4) to Fixed Charges(6)	N/A	N/A	2.67	≥ 1.50	2.67	≥ 1.50
Ratio of Unencumbered Pool Value $^{(7)}$ to Unsecured Indebtedness	N/A	N/A	2.29	≥ 1.67	2.29	≥ 1.67
Ratio of Unencumbered Net Operating Income to Unsecured Interest Expense	N/A	N/A	3.44	≥ 2.00	3.44	≥ 2.00
Ratio of Investments(8) to Gross Asset Value(5)	N/A	N/A	3.4%	≤ 15.0%	3.4%	≤ 15.0%

<sup>(1)</sup> Total Assets is calculated by applying a capitalization rate of 7.50% to the EBITDA (4) from the last four consecutive quarters, excluding EBITDA from acquired, disposed, and non-stabilized development properties.

<sup>(2)</sup> Total Unencumbered Assets is calculated by applying a capitalization rate of 7.50% to the EBITDA (4) from unencumbered properties from the last four consecutive quarters, excluding EBITDA from acquired, disposed, and non-stabilized development properties.

<sup>(3)</sup> Tangible Net Worth is defined as shareholders equity less accumulated depreciation at the commitment start date plus current accumulated depreciation.

<sup>(4)</sup> EBITDA is defined in our debt covenants as earnings before minority interests, depreciation, amortization, interest expense, income tax expense, and extraordinary and nonrecurring gains and losses.

<sup>(5)</sup> Gross Asset Value is calculated by applying a capitalization rate to the annualized EBITDA (4) from the most recently ended quarter, excluding EBITDA from disposed properties and current quarter acquisitions. To this amount, the purchase price of current quarter acquisitions, cash and cash equivalents and development in progress is added.

<sup>(6)</sup> Fixed Charges consist of interest expense, principal payments, ground lease payments and replacement reserve payments.

<sup>(7)</sup> Unencumbered Pool Value is calculated by applying a capitalization rate of 7.50% to the net operating income from unencumbered properties owned for the entire quarter. To this we add the purchase price of unencumbered acquisitions during the current quarter.

<sup>(8)</sup> Investments is defined as development in progress, including land held for development, plus budgeted development costs upon commencement of construction, if any.



Market Data	 6/30/2013	 3/31/2013	 12/31/2012	_	9/30/2012	 6/30/2012
Market Data						
Shares Outstanding	66,500	66,485	66,437		66,325	66,321
Market Price per Share	\$ 26.91	\$ 27.84	\$ 26.15	\$	26.82	\$ 28.45
Equity Market Capitalization	\$ 1,789,515	\$ 1,850,942	\$ 1,737,328	\$	1,778,837	\$ 1,886,832
Total Debt	\$ 1,233,661	\$ 1,228,719	\$ 1,249,160	\$	1,308,915	\$ 1,253,921
Total Market Capitalization	\$ 3,023,176	\$ 3,079,661	\$ 2,986,488	\$	3,087,752	\$ 3,140,753
Total Debt to Market Capitalization	0.41:1	0.40:1	0.42:1		0.42:1	0.40:1
Earnings to Fixed Charges <sup>(1)</sup>	1.3x	1.2x	1.0x		1.3x	1.3x
Debt Service Coverage Ratio <sup>(2)</sup>	2.8x	2.7x	2.6x		2.8x	2.8x
Dividend Data						
Total Dividends Paid	\$ 20,065	\$ 20,034	\$ 19,928	\$	19,998	\$ 28,772
Common Dividend per Share	\$ 0.30	\$ 0.30	\$ 0.30	\$	0.30	\$ 0.43375
Payout Ratio (Core FFO per share basis)	63.8%	68.2%	63.8%		62.5%	90.4%
Payout Ratio (Core FAD per share basis)	88.2%	81.1%	81.1%		81.1%	111.2%
Payout Ratio (FAD per share basis)	90.9%	83.3%	85.7%		81.1%	111.2%

<sup>(1)</sup> The ratio of earnings to fixed charges is computed by dividing earnings by fixed charges. For this purpose, earnings consist of income from continuing operations attributable to the controlling interests plus fixed charges, less capitalized interest. Fixed charges consist of interest expense, including amortized costs of debt issuance, plus interest costs capitalized.

<sup>(2)</sup> Debt service coverage ratio is computed by dividing Adjusted EBITDA (see page8) by interest expense and principal amortization.



1.4%

4.1%

2.4%

2013		2012	% Change	Rental Rate Growth
\$ 7,755	\$	7,804	(0.6)%	3.8%
23,770		24,054	(1.2)%	2.5%
7,105		7,068	0.5 %	1.9%
10,811		10,782	0.3 %	4.6%
\$ 49,441	\$	49,708	(0.5)%	3.0%
\$ 7,893	\$	7,998	(1.3)%	3.8%
23,708		24,224	(2.1)%	1.7%
\$	\$ 7,755 23,770 7,105 10,811 \$ 49,441 \$ 7,893	\$ 7,755 \$ 23,770 7,105 10,811 \$ 49,441 \$	\$ 7,755 \$ 7,804 23,770 24,054 7,105 7,068 10,811 10,782 \$ 49,441 \$ 49,708 \$ 7,893 \$ 7,998	\$ 7,755 \$ 7,804 (0.6)% 23,770 24,054 (1.2)% 7,105 7,068 0.5 % 10,811 10,782 0.3 % \$ 49,441 \$ 49,708 (0.5)%  \$ 7,893 \$ 7,998 (1.3)%

Three Months Ended June 30, (1)

7,490

10,698

49,789

7,253

10,940

50,415

3.3 %

(2.2)%

(1.2)%

### (1) Non same-store properties were:

Acquisitions:

Medical Office Buildings

Overall Same-Store Portfolio (1)

Retail Centers

Office - Fairgate at Ballston

Medical Office - 19500 at Riverside Office Park (formerly Lansdowne Medical Office Building)

Held for sale and sold properties:

Office - 1700 Research Boulevard and the Atrium Building

Medical Office - Plumtree Medical Center



### Three Months Ended June 30, 2013

	M	ultifamily		Office	Med	dical Office		Retail	Cor	porate and Other		Total
Real estate rental revenue												
Same-store portfolio	\$	13,399	\$	38,200	\$	10,654	\$	14,281	\$	_	\$	76,534
Non same-store - acquired and in development(1)		_		1,382		356		_		_		1,738
Total		13,399		39,582		11,010		14,281				78,272
Real estate expenses												
Same-store portfolio		5,506		14,492		3,164		3,583		_		26,745
Non same-store - acquired and in development(1)		_		532		152		_		_		684
Total		5,506		15,024		3,316		3,583		_		27,429
Net Operating Income (NOI)												
Same-store portfolio		7,893		23,708		7,490		10,698		_		49,789
Non same-store - acquired and in development(1)		_		850		204				_		1,054
Total	\$	7,893	\$	24,558	\$	7,694	\$	10,698	\$		\$	50,843
Same-store portfolio NOI GAAP basis (from above)	\$	7,893	\$	23,708	\$	7,490	\$	10,698	\$	_	\$	49,789
Straight-line revenue, net for same-store properties		_		(177)		(342)		137		_		(382)
FAS 141 Min Rent		(138)		52		(58)		(82)		_		(226)
Amortization of lease intangibles for same-store properties		_		187		15		58		_		260
Same-store portfolio NOI, cash basis	\$	7,755	\$	23,770	\$	7,105	\$	10,811	\$		\$	49,441
Reconciliation of NOI to net income												
Total NOI	\$	7,893	\$	24,558	\$	7,694	\$	10,698		_	\$	50,843
Depreciation and amortization		(2,967)		(14,995)		(3,927)		(3,407)		(286)		(25,582)
General and administrative		_				_		_		(4,005)		(4,005)
Interest expense		(1,687)		(2,569)		(328)		(270)		(11,298)		(16,152)
Other income				_		_		_		246		246
Acquisition costs		_		_		_		_		(87)		(87)
Net income (loss)		3,239		6,994		3,439		7,021		(15,430)		5,263
Net income attributable to noncontrolling interests		_		_		_				_		_
Net income attributable to the controlling interests	\$	3,239	\$	6,994	\$	3,439	\$	7,021	\$	(15,430)	\$	5,263
	. <del></del>	-,	<u> </u>	10.50	. <del>-</del>		÷	,	<u>-</u>	( -,,	<u> </u>	

<sup>(1)</sup> For a list of non-same-store properties and held for sale and sold properties, see page 13 of this Supplemental.



## Three Months Ended June 30, 2012

			ır	iree i	wonths End	aea J	une 30, 201	2			
	Mı	ultifamily	Office		Medical Office		Retail	Corporate and Other		Total	
Real estate rental revenue			 					_			
Same-store portfolio	\$	13,096	\$ 37,317	\$	10,814	\$	13,970	\$	_	\$	75,197
Non same-store - acquired and in development(1)		_	134		259		_		_		393
Total		13,096	 37,451		11,073		13,970		_		75,590
Real estate expenses											
Same-store portfolio		5,098	13,093		3,561		3,030		_		24,782
Non same-store - acquired and in development(1)		_	82		169		_		_		251
Total		5,098	13,175		3,730		3,030				25,033
Net Operating Income (NOI)											
Same-store portfolio		7,998	24,224		7,253		10,940		_		50,415
Non same-store - acquired and in development(1)			 52		90		_				142
Total	\$	7,998	\$ 24,276	\$	7,343	\$	10,940	\$		\$	50,557
Same-store portfolio NOI GAAP basis (from above)	\$	7,998	\$ 24,224	\$	7,253	\$	10,940	\$	_	\$	50,415
Straight-line revenue, net for same-store properties		(3)	(417)		(109)		(120)		_		(649)
FAS 141 Min Rent		(191)	107		(88)		(86)		_		(258)
Amortization of lease intangibles for same-store properties		_	140		12		48		_		200
Same-store portfolio NOI, cash basis	\$	7,804	\$ 24,054	\$	7,068	\$	10,782	\$	_	\$	49,708
Reconciliation of NOI to net income											
Total NOI	\$	7,998	\$ 24,276	\$	7,343	\$	10,940		_	\$	50,557
Depreciation and amortization		(3,164)	(14,352)		(3,874)		(3,560)		(277)		(25,227)
General and administrative		_	_		_		_		(4,164)		(4,164)
Interest expense		(1,695)	(3,037)		(1,098)		(596)		(9,044)		(15,470)
Other income		_	_		_		_		252		252
Acquisition costs		_	_		_		_		(254)		(254)
Discontinued operations:											
Income from operations of properties sold or held for sale <sup>(1)</sup>		_	299		15		_		_		314
Net income (loss)		3,139	7,186		2,386		6,784		(13,487)		6,008
Net income attributable to noncontrolling interests		_	_		_		_		_		_
Net income attributable to the controlling interests	\$	3,139	\$ 7,186	\$	2,386	\$	6,784	\$	(13,487)	\$	6,008

<sup>(1)</sup> For a list of non-same-store properties and held for sale and sold properties, see page 13 of this Supplemental.



# WRIT Portfolio Maryland/Virginia/DC

# WRIT Portfolio Inside & Outside the Beltway

	Percentage of	GAAP NOI
	Q2 2013	YTD 2013
DC		
Multifamily	3.5%	3.7%
Office	18.6%	18.8%
Medical Office	1.9%	1.8%
Retail	0.8%	0.8%
	24.8%	25.1%
Maryland		
Multifamily	2.4%	2.4%
Office	8.9%	9.0%
Medical Office	3.6%	3.6%
Retail	14.9%	14.8%
	29.8%	29.8%
Virginia		
Multifamily	9.6%	9.7%
Office	20.9%	20.8%
Medical Office	9.6%	9.3%
Retail	5.3%	5.3%
	45.4%	45.1%
Total Portfolio	100.0%	100.0%

	Percentage of	GAAP NOI
	Q2 2013	YTD 2013
Inside the Beltway		
Multifamily	14.6%	14.8%
Office	29.0%	29.2%
Medical Office	3.2%	3.0%
Retail	6.1%	6.1%
	52.9%	53.1%
Outside the Beltway		
Multifamily	0.9%	0.9%
Office	19.4%	19.7%
Medical Office	11.9%	11.5%
Retail	14.9%	14.8%
	47.1%	46.9%
Total Portfolio	100.0%	100.0%



## Physical Occupancy - Same-Store Properties (1)

Sector	6/30/2013	3/31/2013	12/31/2012	9/30/2012	6/30/2012
Multifamily	93.1%	93.8%	94.1%	94.8%	94.8%
Office Buildings	86.3%	85.4%	84.9%	86.3%	86.0%
Medical Office	87.8%	88.4%	89.1%	88.0%	89.7%
Retail Centers	93.2%	92.4%	91.2%	92.8%	93.3%
Overall Portfolio	89.5%	89.1%	88.7%	89.8%	89.9%

### **Physical Occupancy - All Properties**

Sector	6/30/2013	3/31/2013	12/31/2012	9/30/2012	6/30/2012
Multifamily	93.1%	93.8%	94.1%	94.8%	94.8%
Office Buildings	86.3%	85.4%	84.5%	86.2%	85.8%
Medical Office	84.8%	85.2%	85.6%	85.0%	86.4%
Retail Centers	93.2%	92.4%	91.2%	92.8%	93.3%
Overall Portfolio	89.1%	88.6%	88.1%	89.2%	89.3%

#### (1) Non same-store properties were:

Acquisitions:

Office - Fairgate at Ballston

Medical Office - 19500 at Riverside Office Park (formerly Lansdowne Medical Office Building)

Held for sale and sold properties:

Office - 1700 Research Boulevard and the Atrium Building

Medical Office - Plumtree Medical Center



Economic Occupancy -	Same-Store	Properties(1)
----------------------	------------	---------------

Sector	6/30/2013	3/31/2013	12/31/2012	9/30/2012	6/30/2012
Multifamily	92.7%	93.1%	93.5%	94.1%	94.1%
Office Buildings	86.8%	86.0%	86.6%	87.3%	87.2%
Medical Office Buildings	89.1%	89.7%	91.0%	91.6%	92.3%
Retail Centers	92.8%	91.6%	92.9%	94.3%	93.7%
Overall Portfolio	89.2%	88.7%	89.5%	90.3%	90.2%

### **Economic Occupancy - All Properties**

Sector	6/30/2013	3/31/2013	12/31/2012	9/30/2012	6/30/2012					
Multifamily	92.7%	93.1%	93.5%	94.1%	94.1%					
Office Buildings	86.5%	85.6%	86.0%	87.1%	87.1%					
Medical Office Buildings	87.2%	87.6%	88.7%	89.3%	90.0%					
Retail Centers	92.8%	91.6%	92.9%	94.3%	93.7%					
Overall Portfolio	88.7%	88.2%	88.8%	89.8%	89.8%					

#### (1) Non same-store properties were:

Acquisitions:

Office - Fairgate at Ballston

Medical Office - 19500 at Riverside Office Park (formerly Lansdowne Medical Office Building)

Held for sale and sold properties:

Office - 1700 Research Boulevard and the Atrium Building

Medical Office - Plumtree Medical Center



## **Disposition Summary**

				Co	ntract Sales		
	Disposition Date	Property Type	Square Feet		Price	GA	AP Gain
The Atrium Building	March 19, 2013	Office	79,000	\$	15,750	\$	3,195

## **Development/Re-Development Summary** June 30, 2013 (\$'s in thousands)



Property and Location	Total Rentable Square Feet or # of Units	Anticipated Total Cost	Cash Cost to Date	Draws on Construction Loan to Date	Anticipated Construction Completion Date
Development Summary					
650 N. Glebe Road, Arlington, VA	163 units & 2,200 square foot retail	\$49,904	\$19,904	\$371	fourth quarter 2014
Re-Development Summary 7900 Westpark Drive, McLean, VA	528,000 square foot	\$35,000	\$971	N/A	first quarter 2015
		20			

# Commercial Leasing Summary - New Leases



	2nd Qua	arter 20	)13	1st Quarter 2013			4th Quarter 2012			3rd Quarter 2012			2nd Quarter 2012								
Gross Leasing Square Footage																					
Office Buildings	94	,191			65,	566				76,252			46,351				73,877				
Medical Office Buildings	3,	082			15,	629			15,083			17,105			11,334						
Retail Centers	6,	240			46,	100			14,419			7,857			45,584						
Total	103	3,513			127	,295		127,295		105	,754		71,313				130,795				
Weighted Average Term (yrs)																					
Office Buildings	7	7.8			8.5				8.6			6.6			7.9						
Medical Office Buildings	5	5.4			7	.2			9.3				9.1				8.4				
Retail Centers		7.1			7	.3				8	.0		8.4				9.0				
Total		7.6			7	.9			8.6			7.4			8.3						
Rental Rate Increases:	GAAP	. <u> </u>	CASH	G	BAAP		CASH			GAAP		CASH	GAAP CASH		CASH		CASH		GAAP		CASH
Rate on expiring leases																					
Office Buildings	\$ 28.28	\$	29.07	\$	29.14	\$	30.36		\$	30.72	\$	31.19	\$	32.63	\$	33.45	\$	33.73	\$	35.06	
Medical Office Buildings	31.53		34.17		33.53		35.53			30.85		32.40		26.10		26.59		32.81		35.85	
Retail Centers	31.31		31.71		10.26		10.26			18.49		18.59		21.39		21.74		26.27		26.45	
Total	\$ 28.56	\$	29.38	\$	22.84	\$	23.72		\$	29.22	\$	29.79	\$	29.83	\$	30.51	\$	31.05	\$	32.13	
Rate on new leases																					
Office Buildings	\$ 30.34	\$	27.53	\$	31.96	\$	28.86		\$	35.41	\$	31.66	\$	37.20	\$	33.72	\$	41.78	\$	37.91	
Medical Office Buildings	30.97		29.12		36.67		33.94			31.30		27.69		27.46		24.79		37.64		33.44	
Retail Centers	33.54		31.98		19.12		19.04			16.74		15.35		33.21		30.17		26.98		24.91	
Total	\$ 30.55	\$	27.84	\$	27.89	\$	25.93		\$	32.61	\$	29.22	\$	34.43	\$	31.18	\$	36.26	\$	32.99	
Percentage Increase																					
Office Buildings	7.3 %		(5.3)%		9.7%		(4.9)%			15.3 %		1.5 %		14.0 %		0.8 %		23.9 %		8.1 %	
Medical Office Buildings	(1.8)%		(14.8)%		9.4%		(4.5)%			1.5 %		(14.5)%		5.2%		(6.8)%		14.7 %		(6.7)%	
Retail Centers	7.1 %		0.8 %		86.3 %		85.5 %			(9.5)%		(17.4)%		55.2 %		38.8 %		2.7%		(5.8)%	
Total	7.0 %	_	(5.3)%		22.1 %		9.3 %			11.6 %		(1.9)%		15.4 %	_	2.2 %		16.8 %		2.7 %	
	Total Dollars	\$	per Sq Ft	Total	l Dollars	\$	per Sq Ft		То	tal Dollars	\$	per Sq Ft	To	tal Dollars	\$	per Sq Ft	Т	otal Dollars	\$	per Sq Ft	
Tenant Improvements																					
Office Buildings	\$ 3,285,080	\$	34.88	\$ 2,9	941,901	\$	44.87		\$ 3	3,186,650	\$	41.79	\$	1,858,979	\$	40.11	\$	3,703,963	\$	50.14	
Medical Office Buildings	67,248		21.82		513,774		32.87			652,831		43.28		863,148		50.46		558,491		49.28	
Retail Centers	119,800	_	19.20	2,3	307,500		50.05			168,500		11.69		120,000		15.27		1,436,054		31.50	
Subtotal	\$ 3,472,128	\$	33.55	\$ 5,7	763,175	\$	45.27		\$ 4	1,007,981	\$	37.90	\$ :	2,842,127	\$	39.85	\$	5,698,508	\$	43.57	
Leasing Commissions and Incentives																					
Office Buildings	\$ 2,173,271	\$	23.08	\$ 2,0	041,020	\$	31.13		\$	1,569,078	\$	20.58	\$	1,113,305	\$	24.02	\$	2,569,373	\$	34.78	
Medical Office Buildings	42,827		13.90	2	223,311		14.29			327,649		21.72		212,409		12.42		155,136		13.69	
Retail Centers	71,769		11.50		303,796		6.59			64,839		4.50		72,182		9.19		215,503		4.73	
Subtotal	\$ 2,287,867	\$	22.10	\$ 2,5	568,127	\$	20.18		\$	1,961,566	\$	18.55	\$	1,397,896	\$	19.60	\$	2,940,012	\$	22.48	
Tenant Improvements and Leasing Commi	ssions and Incenti	ves																			
Office Buildings	\$ 5,458,351	\$	57.96	\$ 4,9	982,921	\$	76.00		\$ 4	1,755,728	\$	62.37	\$ :	2,972,284	\$	64.13	\$	6,273,336	\$	84.92	
Medical Office Buildings	110,075		35.72	1	737,085		47.16			980,480		65.00		1,075,557		62.88		713,627		62.97	
Retail Centers	191,569	_	30.70	2,6	611,296	_	56.64			233,339	_	16.19	_	192,182		24.46		1,651,557		36.23	
Total	\$ 5,759,995	\$	55.65	\$ 8,3	331,302	\$	65.45		\$ 5	5,969,547	\$	56.45	\$ 4	4,240,023	\$	59.45	\$	8,638,520	\$	66.05	

# Commercial Leasing Summary - Renewal Leases



		2nd Qua	rter 2	013		1st Quar	rter 2	013		4th Qua	rter 2	012		3rd Qua	arter 2	012		2nd Qua	rter 2	012
Gross Leasing Square Footage																				
Office Buildings		92,	245			192,943		76,772			99,101			44,425						
Medical Office Buildings		49,	383			21,294		27,997			26,661			20,477						
Retail Centers		172	,474			46,124		59,969			24,269			51,742						
Total		314	,102		260,361		164,738			150,031			116,644							
Weighted Average Term (yrs)																				
Office Buildings	3.5			2.7		3.9			3.9			4.0								
Medical Office Buildings	10.4			5.0		6.2			5.5			4.4								
Retail Centers		5	.3		4.8		5.0			3.5			5.5							
Total		5	.6			3.3		4.7			4.1			4.8						
Rental Rate Increases:		GAAP		CASH		GAAP		CASH		GAAP		CASH		GAAP		CASH		GAAP		CASH
Rate on expiring leases																				
Office Buildings	\$	30.72	\$	32.10	\$	29.74	\$	31.56	\$	29.50	\$	30.46	\$	32.51	\$	34.52	\$	30.45	\$	32.60
Medical Office Buildings		31.60		34.20		37.92		40.11		34.83		37.61		35.00		36.98		36.81		39.61
Retail Centers		7.78		7.89		28.27		29.13		19.73		19.97		39.16		40.36		15.86		16.48
Total	\$	18.27	\$	19.14	\$	30.15	\$	31.83	\$	26.85	\$	27.85	\$	34.03	\$	35.90	\$	24.57	\$	26.11
Rate on new leases																				
Office Buildings	\$	32.51	\$	31.62	\$	31.81	\$	31.40	\$	31.94	\$	30.90	\$	35.95	\$	34.43	\$	33.80	\$	32.25
Medical Office Buildings		35.23		32.72		39.34		37.20		37.04		34.30		37.04		34.56		39.15		37.29
Retail Centers		8.74		8.53		30.40		29.32		21.48		21.15		42.86		41.65		18.00		16.83
Total	\$	19.88	\$	19.11	\$	32.18	\$	31.51	\$	29.00	\$	27.93	\$	37.26	\$	35.62	\$	27.20	\$	25.78
Percentage Increase																				
Office Buildings		5.8%		(1.5)%		7.0%		(0.5)%		8.3%		1.5 %		10.6 %		(0.3)%		11.0 %		(1.1)%
Medical Office Buildings		11.5 %		(4.3)%		3.7%		(7.2)%		6.4%		(8.8)%		5.9%		(6.6)%		6.3%		(5.9)%
Retail Centers		12.3 %		8.1 %		7.5%		0.7 %		8.9%		6.0 %		9.5%		3.2 %		13.5 %		2.1 %
Total	_	8.9%		(0.1)%	_	6.7%		(1.0)%	_	8.0%		0.3 %		9.5%	_	(0.8)%	_	10.7 %		(1.3)%
	To	tal Dollars	\$	per Sq Ft	т.	otal Dollars		per Sq Ft	_1	Total Dollars		per Sq Ft	To	otal Dollars		per Sq Ft	т.	otal Dollars	\$	per Sq Ft
Tenant Improvements																				
Office Buildings	\$	565,393	\$	6.12	\$	1,035,279	\$	5.37	\$	801,452	\$	10.44	\$	1,155,918	\$	11.66	\$	575,040	\$	12.94
Medical Office Buildings		639,396		12.94		189,280		8.89		520,981		18.61		347,034		13.02		225,037		10.99
Retail Centers		65,261		0.38														33,000		0.64
Subtotal	\$	1,270,050	\$	4.04	\$	1,224,559	\$	4.70	\$	1,322,433	\$	8.03	\$	1,502,952	\$	10.02	\$	833,077	\$	7.14
Leasing Commissions and Incentives																				
Office Buildings	\$	220,889	\$	2.40	\$	454,823	\$	2.35	\$	377,421	\$	4.92	\$	1,047,935	\$	10.57	\$	285,263	\$	6.42
Medical Office Buildings		125,662		2.55		125,097		5.87		290,596		10.38		219,670		8.24		76,987		3.76
Retail Centers		82,993		0.48		75,176		1.63		29,104		0.49		23,021		0.95		41,593		0.80
Subtotal	\$	429,544	\$	1.37	\$	655,096	\$	2.52	\$	697,121	\$	4.23	\$	1,290,626	\$	8.60	\$	403,843	\$	3.46
Tenant Improvements and Leasing Commissio	ns ar	d Incentives																		
Office Buildings	\$	786,282	\$	8.52	\$	1,490,102	\$	7.72	\$	1,178,873	\$	15.36	\$	2,203,853	\$	22.23	\$	860,303	\$	19.36
Medical Office Buildings		765,058		15.49		314,377		14.76		811,577		28.99		566,704		21.26		302,024		14.75
Retail Centers	_	148,254		0.86	_	75,176	_	1.63	_	29,104		0.49		23,021		0.95	_	74,593		1.44
Total	\$	1,699,594	\$	5.41	\$	1,879,655	\$	7.22	\$	2,019,554	\$	12.26	\$	2,793,578	\$	18.62	\$	1,236,920	\$	10.60



Tenant	Number of Buildings	Weighted Average Remaining Lease Term in Months	Percentage of Aggregate Portfolio Annualized Rent	Aggregate Rentable Square Feet	Percentage of Aggregate Occupied Square Feet
World Bank	1	24	5.15%	210,354	2.96%
Advisory Board Company	1	71	2.93%	180,925	2.55%
Booz Allen Hamilton, Inc.	1	31	2.38%	222,989	3.14%
Engility Corporation	1	51	2.27%	140,400	1.98%
INOVA Health System	7	39	2.00%	109,832	1.55%
Patton Boggs LLP	1	46	2.12%	110,566	1.56%
Sunrise Assisted Living, Inc.	1	12	1.68%	115,289	1.62%
General Services Administration	4	57	1.34%	66,170	0.93%
General Dynamics	2	12	1.23%	88,359	1.25%
Epstein, Becker & Green, P.C.	1	42	1.15%	53,427	0.75%
Total/Weighted Average		39	22.25%	1,298,311	18.29%



Industry Classification (NAICS)	Annualized Base Rental Revenue	Percentage of Aggregate Annualized Rent	Aggregate Rentable Square Feet	Percentage of Aggregate Square Feet
Professional, Scientific, and Technical Services	\$ 70,867,396	32.24%	2,193,454	30.35%
Ambulatory Health Care Services	39,808,192	18.11%	1,144,071	15.83%
Credit Intermediation and Related Activities	17,486,417	7.95%	335,595	4.64%
Religious, Grantmaking, Civic, Professional, and Similar Organizations	9,381,544	4.27%	270,769	3.75%
Food Services and Drinking Places	8,309,728	3.78%	265,412	3.67%
Executive, Legislative, and Other General Government Support	6,193,376	2.82%	179,925	2.49%
Educational Services	6,123,244	2.79%	202,416	2.80%
Food and Beverage Stores	5,647,393	2.57%	313,061	4.33%
Administrative and Support Services	4,443,097	2.02%	122,337	1.69%
Nursing and Residential Care Facilities	3,847,552	1.75%	121,649	1.68%
Health and Personal Care Stores	3,589,866	1.63%	105,454	1.46%
Broadcasting (except Internet)	3,270,153	1.49%	89,702	1.24%
Miscellaneous Store Retailers	3,113,922	1.42%	169,038	2.34%
Sporting Goods, Hobby, Book, and Music Stores	3,037,386	1.38%	194,094	2.69%
Furniture and Home Furnishings Stores	3,002,949	1.37%	151,672	2.10%
Electronics and Appliance Stores	2,927,461	1.33%	166,290	2.30%
Personal and Laundry Services	2,858,792	1.30%	88,449	1.22%
Clothing and Clothing Accessories Stores	2,785,831	1.27%	139,623	1.93%
Amusement, Gambling, and Recreation Industries	1,982,321	0.90%	99,338	1.37%
Hospitals	1,915,033	0.87%	50,376	0.70%
General Merchandise Stores	1,875,727	0.85%	221,503	3.07%
Publishing Industries (except Internet)	1,545,824	0.70%	53,142	0.74%
Real Estate	1,438,929	0.66%	44,374	0.61%
Telecommunications	1,349,030	0.61%	36,127	0.50%
Printing and Related Support Activities	1,207,035	0.55%	48,775	0.68%
Computer and Electronic Product Manufacturing	1,203,873	0.55%	41,689	0.58%



Industry Classification (NAICS)	Annualized Base Rental Revenue	Percentage of Aggregate Annualized Rent	Aggregate Rentable Square Feet	Percentage of Aggregate Square Feet
Securities, Commodity Contracts, and Other Financial Investments and Related Activities	1,202,287	0.55%	41,231	0.57%
Merchant Wholesalers, Durable Goods	860,016	0.39%	45,750	0.63%
Construction of Buildings	778,617	0.35%	28,912	0.40%
Insurance Carriers and Related Activities	681,284	0.31%	23,173	0.32%
Social Assistance	593,818	0.27%	19,241	0.27%
Transportation Equipment Manufacturing	526,793	0.24%	19,864	0.28%
Motor Vehicle and Parts Dealers	479,633	0.22%	30,031	0.42%
Merchant Wholesalers, Nondurable Goods	453,827	0.21%	27,786	0.38%
Other	5,054,896	2.28%	143,289	1.97%
Total	219,843,242	100.00%	7,227,612	100.00%



Year	Number of Leases	Rentable Square Feet	Percent of Rentable Square Feet	An	nualized Rent *	Average Rental Rate	Percent of Annualized Rent *
Office:							
2013	46	132,096	3.20 %	\$	4,376,185	\$ 33.13	2.84 %
2014	101	871,812	21.10 %		29,984,844	34.39	19.45 %
2015	94	567,655	13.74 %		23,135,548	40.76	15.01 %
2016	92	591,917	14.33 %		18,781,116	31.73	12.19 %
2017	70	512,695	12.41 %		20,171,086	39.34	13.09 %
2018 and thereafter	196	1,454,756	35.22 %		57,687,726	39.65	37.42 %
	599	4,130,931	100.00 %	\$	154,136,505	37.31	100.00 %
Medical Office:						ı	
2013	29	80,308	7.32 %	\$	2,851,462	35.51	6.42 %
2014	57	163,483	14.90 %		6,419,951	39.27	14.46 %
2015	32	88,185	8.04 %		3,559,891	40.37	8.02%
2016	45	143,467	13.08 %		5,649,920	39.38	12.72 %
2017	44	133,359	12.15 %		5,414,278	40.60	12.19 %
2018 and thereafter	125	488,484	44.51 %		20,509,316	41.99	46.19 %
	332	1,097,286	100.00 %	\$	44,404,818	40.47	100.00 %
Retail:						•	
2013	27	142,117	6.79%	\$	2,436,833	17.15	5.26 %
2014	45	150,238	7.18%		3,405,724	22.67	7.36 %
2015	47	344,561	16.46 %		6,910,034	20.05	14.93 %
2016	25	199,264	9.52 %		4,199,335	21.07	9.07 %
2017	37	230,273	11.00 %		6,305,203	27.38	13.62 %
2018 and thereafter	107	1,027,401	49.05 %		23,041,349	22.43	49.76 %
	288	2,093,854	100.00 %	\$	46,298,478	22.11	100.00 %
Total:						ı	
2013	102	354,521	4.84 %	\$	9,664,480	27.26	3.95%
2014	203	1,185,533	16.19 %		39,810,519	33.58	16.26 %
2015	173	1,000,401	13.66 %		33,605,473	33.59	13.73 %
2016	162	934,648	12.77 %		28,630,371	30.63	11.69 %
2017	151	876,327	11.97 %		31,890,567	36.39	13.03 %
2018 and thereafter	428	2,970,641	40.57 %		101,238,391	34.08	41.34 %
	1,219	7,322,071	100.00 %	\$	244,839,801	33.44	100.00 %
				_		•	

Note: Lease expiration data exclude properties classified as sold or held for sale.

<sup>\*</sup> Annualized Rent is equal to the rental rate effective at lease expiration (cash basis) multiplied by 12.



PROPERTIES	LOCATION	YEAR ACQUIRED	YEAR CONSTRUCTED	NET RENTABLE SQUARE FEET
Office Buildings				_
1901 Pennsylvania Avenue	Washington, DC	1977	1960	101,000
51 Monroe Street	Rockville, MD	1979	1975	220,000
515 King Street	Alexandria, VA	1992	1966	75,000
6110 Executive Boulevard	Rockville, MD	1995	1971	203,000
1220 19th Street	Washington, DC	1995	1976	104,000
1600 Wilson Boulevard	Arlington, VA	1997	1973	168,000
7900 Westpark Drive	McLean, VA	1997	1972/1986/1999	528,000
600 Jefferson Plaza	Rockville, MD	1999	1985	114,000
Wayne Plaza	Silver Spring, MD	2000	1970	96,000
Courthouse Square	Alexandria, VA	2000	1979	115,000
One Central Plaza	Rockville, MD	2001	1974	266,000
1776 G Street	Washington, DC	2003	1979	263,000
6565 Arlington Boulevard	Falls Church, VA	2006	1967/1998	138,000
West Gude Drive	Rockville, MD	2006	1984/1986/1988	277,000
Monument II	Herndon, VA	2007	2000	207,000
Woodholme Center	Pikesville, MD	2007	1989	74,000
2000 M Street	Washington, DC	2007	1971	228,000
2445 M Street	Washington, DC	2008	1986	290,000
925 Corporate Drive	Stafford, VA	2010	2007	134,000
1000 Corporate Drive	Stafford, VA	2010	2009	136,000
1140 Connecticut Avenue	Washington, DC	2011	1966	184,000
1227 25th Street	Washington, DC	2011	1988	132,000
Braddock Metro Center	Alexandria, VA	2011	1985	345,000
John Marshall II	Tysons Corner, VA	2011	1996/2010	223,000
Fairgate at Ballston	Arlington, VA	2012	1988	142,000
Subtotal				4,763,000



PROPERTIES	LOCATION	YEAR ACQUIRED	YEAR CONSTRUCTED	NET RENTABLE SQUARE FEET
Medical Office Buildings				
Woodburn Medical Park I	Annandale, VA	1998	1984	73,000
Woodburn Medical Park II	Annandale, VA	1998	1988	96,000
Prosperity Medical Center I	Merrifield, VA	2003	2000	92,000
Prosperity Medical Center II	Merrifield, VA	2003	2001	89,000
Prosperity Medical Center III	Merrifield, VA	2003	2002	75,000
Shady Grove Medical Village II	Rockville, MD	2004	1999	66,000
8301 Arlington Boulevard	Fairfax, VA	2004	1965	52,000
Alexandria Professional Center	Alexandria, VA	2006	1968	115,000
9707 Medical Center Drive	Rockville, MD	2006	1994	39,000
15001 Shady Grove Road	Rockville, MD	2006	1999	51,000
15005 Shady Grove Road	Rockville, MD	2006	2002	51,000
2440 M Street	Washington, DC	2007	1986/2006	113,000
Woodholme Medical Office Building	Pikesville, MD	2007	1996	128,000
Ashburn Office Park	Ashburn, VA	2007	1998/2000/2002	74,000
CentreMed I & II	Centreville, VA	2007	1998	53,000
Sterling Medical Office Building	Sterling, VA	2008	1986/2000	36,000
19500 at Riverside Office Park (formerly Lansdowne				
Medical Office Building)	Leesburg, VA	2009	2009	87,000
Subtotal				1,290,000



PROPERTIES	LOCATION	YEAR ACQUIRED	YEAR CONSTRUCTED	NET RENTABLE SQUARE FEET (1)
Retail Centers				
Takoma Park	Takoma Park, MD	1963	1962	51,000
Westminster	Westminster, MD	1972	1969	150,000
Concord Centre	Springfield, VA	1973	1960	76,000
Wheaton Park	Wheaton, MD	1977	1967	74,000
Bradlee Shopping Center	Alexandria, VA	1984	1955	168,000
Chevy Chase Metro Plaza	Washington, DC	1985	1975	49,000
Montgomery Village Center	Gaithersburg, MD	1992	1969	197,000
Shoppes of Foxchase	Alexandria, VA	1994	1960	134,000
Frederick County Square	Frederick, MD	1995	1973	227,000
800 S. Washington Street	Alexandria, VA	1998/2003	1955/1959	47,000
Centre at Hagerstown	Hagerstown, MD	2002	2000	332,000
Frederick Crossing	Frederick, MD	2005	1999/2003	295,000
Randolph Shopping Center	Rockville, MD	2006	1972	82,000
Montrose Shopping Center	Rockville, MD	2006	1970	145,000
Gateway Overlook	Columbia, MD	2010	2007	223,000
Olney Village Center	Olney, MD	2011	1979/2003	199,000
Subtotal				2,449,000
Multifamily Buildings / # units				
3801 Connecticut Avenue / 308	Washington, DC	1963	1951	179,000
Roosevelt Towers / 191	Falls Church, VA	1965	1964	170,000
Country Club Towers / 227	Arlington, VA	1969	1965	159,000
Park Adams / 200	Arlington, VA	1969	1959	173,000
Munson Hill Towers / 279	Falls Church, VA	1970	1963	258,000
The Ashby at McLean / 256	McLean, VA	1996	1982	274,000
Walker House Apartments / 212	Gaithersburg, MD	1996	1971/2003	157,000
Bethesda Hill Apartments / 195	Bethesda, MD	1997	1986	225,000
Bennett Park / 224	Arlington, VA	2007	2007	214,000
Clayborne / 74	Alexandria, VA	2008	2008	60,000
Kenmore Apartments / 374	Washington, DC	2008	1948	268,000
Subtotal (2,540 units)	-			2,137,000
TOTAL				10,639,000
(1) Multifamily buildings are presented in gross square to	-1			

<sup>(1)</sup> Multifamily buildings are presented in gross square feet.



Adjusted EBITDA (a non-GAAP measure) is earnings attributable to the controlling interest before interest expense, taxes, depreciation, amortization, real estate impairment, gain on sale of real estate, gain/loss on extinguishment of debt and gain/loss from non-disposal activities.

Annualized base rent ("ABR") is calculated as monthly base rent (cash basis) per the lease, as of the reporting period, multiplied by 12.

**Debt service coverage ratio** is computed by dividing earnings attributable to the controlling interest before interest expense, taxes, depreciation, amortization, real estate impairment, gain on sale of real estate, gain/loss on extinguishment of debt and gain/loss from non-disposal activities by interest expense (including interest expense from discontinued operations) and principal amortization.

Debt to total market capitalization is total debt divided by the sum of total debt plus the market value of shares outstanding at the end of the period.

Earnings to fixed charges ratio is computed by dividing earnings attributable to the controlling interest by fixed charges. For this purpose, earnings consist of income from continuing operations (or net income if there are no discontinued operations) plus fixed charges, less capitalized interest. Fixed charges consist of interest expense (excluding interest expense from discontinued operations), including amortized costs of debt issuance, plus interest costs capitalized.

**Economic occupancy** is calculated as actual real estate rental revenue recognized for the period indicated as a percentage of gross potential real estate rental revenue for that period. We determine gross potential real estate rental revenue by valuing occupied units or square footage at contract rates and vacant units or square footage at market rates for comparable properties. We do not consider percentage rents and expense reimbursements in computing economic occupancy percentages.

Funds from operations ("FFO") is defined by The National Association of Real Estate Investment Trusts, Inc. ("NAREIT") in an April, 2002 White Paper as net income (computed in accordance with generally accepted accounting principles ("GAAP")) excluding gains (or losses) associated with sales of property and impairment of depreciable real estate, plus real estate depreciation and amortization. We consider FFO to be a standard supplemental measure for equity real estate investment trusts ("REITs") because it facilitates an understanding of the operating performance of our properties without giving effect to real estate depreciation and amortization, which historically assumes that the value of real estate assets diminishes predictably over time. Since real estate values have instead historically risen or fallen with market conditions, we believe that FFO more accurately provides investors an indication of our ability to incur and service debt, make capital expenditures and fund other needs.

Core Funds From Operations ("Core FFO") is calculated by adjusting FFO for the following items (which we believe are not indicative of the performance of WRIT's operating portfolio and affect the comparative measurement of WRIT's operating performance over time): (1) gains or losses on extinguishment of debt, (2) costs related to the acquisition of properties, (3) severance expense related to corporate reorganization and related to the CEO's retirement and (4) property impairments not already excluded from FFO, as appropriate. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FFO serves as a useful, supplementary measure of WRIT's ability to incur and service debt, and distribute dividends to its shareholders. Core FFO is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

Funds Available for Distribution ("FAD") is calculated by subtracting from FFO (1) recurring expenditures, tenant improvements and leasing costs, that are capitalized and amortized and are necessary to maintain our properties and revenue stream and (2) straight line rents, then adding (3) non-real estate depreciation and amortization, (4) non-cash fair value interest expense and (5) amortization of restricted share compensation, then adding or subtracting the (6) amortization of lease intangibles, (7) real estate impairment and (8) non-cash gain/loss on extinguishment of debt, as appropriate. FAD is included herein, because we consider it to be a measure of a REIT's ability to incur and service debt and to distribute dividends to its shareholders. FAD is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

Core Funds Available for Distribution ("Core FAD") is calculated by adjusting FAD for the following items (which we believe are not indicative of the performance of WRIT's operating portfolio and affect the comparative measurement of WRIT's operating performance over time): (1) gains or losses on extinguishment of debt, (2) costs related to the acquisition of properties, (3) non-share-based severance expense related to corporate reorganization and related to the CEO's retirement not already excluded from FAD and (4) property impairments not already excluded from FAD, as appropriate. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FAD serves as a useful, supplementary measure of WRIT's ability to incur and service debt, and distribute dividends to its shareholders. Core FAD is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

Physical occupancy is calculated as occupied square footage as a percentage of total square footage as of the last day of that period.

Recurring capital expenditures represent non-accretive building improvements and leasing costs required to maintain current revenues. Recurring capital expenditures do not include acquisition capital that was taken into consideration when underwriting the purchase of a building or which are incurred to bring a building up to "operating standard."

Rent increases on renewals and rollovers are calculated as the difference, weighted by square feet, of the net ABR due the first month after a term commencement date and the net ABR due the last month prior to the termination date of the former tenant's term.

Same-store portfolio properties include all properties that were owned for the entirety of the current and prior year reporting periods.

Same-store portfolio net operating income (NOI) growth is the change in the NOI of the same-store portfolio properties from the prior reporting period to the current reporting period.