## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K	

### **CURRENT REPORT**

## PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): February 16, 2016

# WASHINGTON REAL ESTATE INVESTMENT TRUST

(Exact name of registrant as specified in its charter)

MARYLAND (State of incorporation)

001-06622

53-0261100

(Commission File Number)

(IRS Employer Identification Number)

1775 EYE STREET, NW, SUITE 1000, WASHINGTON, DC 20006 (Address of principal executive office) (Zip code)

Registrant's telephone number, including area code: (202) 774-3200

Che	ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 2.02 Results of Operations and Financial Condition

### and

### Item 7.01 Regulation FD Disclosure.

A press release issued by the Registrant on February 18, 2016 regarding earnings for the three and twelve months ended December 31, 2015, is attached as Exhibit 99.1. Also, certain supplemental information not included in the press release is attached as Exhibit 99.2. This information is being furnished pursuant to Item 7.01 and Item 2.02 of Form 8-K. This information is not deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 and is not incorporated by reference into any Securities Act registration statements.

### Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

On February 16, 2016, John P. McDaniel resigned from the Board in order to effectuate his retirement therefrom consistent with the Registrant's board retirement policy, such resignation to take effect at the commencement of the 2016 annual meeting of shareholders.

### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits

Exhibit No.	Description
99.1	Press release issued February 18, 2016 regarding earnings for the three and twelve months ended December 31, 2015
99.2	Certain supplemental information not included in the press release

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

	WAS	HINGTON REAL ESTATE INVESTMENT TRUST
	(Regis	strant)
	By:	/s/ W. Drew Hammond
	_,.	(Signature)
		W. Drew Hammond
		Vice President, Chief Accounting Officer
		and Controller
E-l 19, 2017		
February 18, 2016		
(Date)		

### Exhibit Index

Exhibit No. Description

99.1 Press release issued February 18, 2016 regarding earnings for the three and twelve months ended December 31, 2015

99.2 Certain supplemental information not included in the press release



### **NEWS RELEASE**

CONTACT:

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Director of Investor Relations
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1775 Eye Street, N.W., Suite 1000 Washington, DC 20006 Tel 202-774-3200 www.washreit.com

February 18, 2016

### WASHINGTON REAL ESTATE INVESTMENT TRUST ANNOUNCES FOURTH QUARTER AND YEAR-END FINANCIAL AND OPERATING RESULTS FOR 2015

Company Achieves Significant Leasing, including a 137,000 square foot Anchor Lease at Silverline Center and Announces Quarterly Dividend

Washington REIT (Washington Real Estate Investment Trust - NYSE: WRE), a leading owner and operator of diversified properties in the Washington, DC region, reported financial and operating results today for the quarter and year ended December 31, 2015:

#### Highlights for the Fourth Quarter and Recent Activity

- Generated Core Funds from Operations (FFO) of \$0.46 per diluted share for the quarter and \$1.71 per diluted share for the year, which exceeded the top-end of our most recent guidance range
- Executed new office leases totaling 220,000 square feet at an average rental rate increase of 21.1%
- Completed the lease-up of key value-creating assets: Silverline Center, The Maxwell and 1775 Eye
- Achieved same-store cash Net Operating Income (NOI) growth of 3.7% and NOI growth of 2.0% over fourth quarter 2014
- Achieved same-store cash NOI growth for the office portfolio of 9.2% and NOI growth of 6.4% over fourth quarter 2014. Excluding lease termination fees, same-store cash NOI and NOI growth for the office portfolio was 6.7% and 3.9%, respectively
- Sold Munson Hill Towers, a 279 unit Class B apartment building located in Falls Church, Virginia, for \$57.1 million
- Sold Montgomery Village Center, a 197,000 square foot, Class B community shopping center in Montgomery Village, Maryland, for \$27.8 million

"2015 was a year of value-creation through strong execution for Washington REIT as we overcame challenging market conditions to achieve significant leasing and asset recycling goals and deliver the value we outlined to our shareholders throughout the year," said Paul T. McDermott, President and Chief Executive Officer. "We successfully leased-up our three needle-movers, Silverline Center, The Maxwell and 1775 Eye Street and executed our planned legacy asset sales. Furthermore, we reinvested proceeds, through a 1031 exchange, into The Wellington, an asset that is expected to create ongoing value through an extensive unit renovation program as well as the on-site development of 400 additional multifamily units. Washington REIT is well-positioned to successfully execute the milestones delineated for 2016, with a commitment to improving our balance sheet while further improving the quality and performance of our portfolio as part of our overall effort to drive shareholder value."

### **Financial Results**

Core Funds from Operations (1), was \$1.71 per diluted share for the year and \$0.46 per diluted share for the quarter ended December 31, 2015, as compared to \$1.63 per diluted share and \$0.43 per diluted share, respectively, for the corresponding periods in 2014.

FFO as defined by NAREIT for the year ended December 31, 2015 was \$108.5 million, or \$1.58 per diluted share,

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compared to \$101.1 million, or \$1.51 per diluted share, in 2014. FFO for the quarter ended December 31, 2015 was \$31.5 million, or \$0.46 per diluted share, compared to \$26.8 million, or \$0.40 per diluted share, in the same period one year ago.

Net income attributable to the controlling interests for the year ended December 31, 2015 was \$89.7 million, or \$1.31 per diluted share, compared to \$111.6 million, or \$1.67 per diluted share, in 2014.

Net income attributable to the controlling interests for the quarter ended December 31, 2015 was \$62.1 million, or \$0.91 per diluted share, compared to \$2.3 million, or \$0.03 per diluted share, in the same period one year ago.

#### **Operating Results**

The Company's overall portfolio NOI<sup>(2)</sup> for the fourth quarter was \$51.4 million, compared to \$48.4 million in the same period one year ago and \$50.1 million in the third quarter of 2015. Overall portfolio physical occupancy for the fourth quarter was 90.2%, compared to 90.5% in the same period one year ago.

Same-store<sup>(3)</sup> portfolio physical occupancy for the fourth quarter was 91.7%, compared to 92.7% in the same period one year ago. Same-store portfolio cash NOI for the fourth quarter increased by 3.7%, while NOI increased 2.0% compared to the same period one year ago. Same-store rental growth for the fourth quarter was 0.4%.

- Office: 55% of Total NOI Office properties' same-store cash NOI for the fourth quarter increased by 9.2%, and NOI increased by 6.4% compared to the same period one year ago due to annual rent increases at several properties, higher lease terminations fees, utility and snow removal cost savings and higher than expected levels of expense recoveries. Rental rate growth for the fourth quarter was flat. Same-store physical occupancy decreased 40 basis points to 90.5%.
- Retail: 24% of Total NOI Retail properties' same-store cash NOI for the fourth quarter decreased by 2.2% and NOI decreased by 2.5% compared to the same period one year ago, primarily driven by another full quarter impact of known tenant move outs that have been re-leased with increased rents and that are expected to commence in the second half of 2016. Rental rates increased 3.5% and lease termination fees were higher. Same-store physical occupancy decreased 350 basis points to 91.5% compared to the same period one year ago and 390 basis points compared to the third quarter of 2015, which included short-term seasonal rentals of space. Retail was 95% leased as of December 31, 2015.
- Multifamily: 21% of Total NOI Multifamily properties' same-store cash NOI for the fourth quarter decreased by 4.7% and NOI decreased by 4.8% compared to the same period one year ago due to lower effective rents and increased marketing expenses. Rental rates decreased 1.1% while same-store physical occupancy increased 70 basis points to 94.3% compared to the same period one year ago and 110 basis points compared to the third quarter of 2015.

### **Disposition Activity**

On October 21, 2015, Washington REIT sold Munson Hill Towers, a 258,000 square foot Class B high-rise of 279 units located in Falls Church, Virginia, for \$57.1 million, or approximately \$204,480 per unit.

On December 14, 2015, Washington REIT sold Montgomery Village Center, a 197,000 square foot, Class B community shopping center in Montgomery Village, Maryland, for \$27.8 million.

Both sales were structured as part of a reverse-1031 exchange in connection with the acquisition of The Wellington, which the Company acquired in the third quarter of 2015.

#### Leasing Activity

New leases signed during the year totaled approximately 553,000 square feet and renewal leases totaled approximately 732,000 square feet. The majority of this leasing occurred within the office portfolio which signed 433,000 square feet of new leases and 440,000 square feet of renewal leases.

During the fourth quarter, Washington REIT signed commercial leases totaling approximately 295,000 square feet, including approximately 220,000 square feet of new leases and approximately 75,000 square feet of renewal leases. The commercial leases breakdown as follows (all dollar amounts are on a per square foot basis):

	Square Feet	Weighted Average Term (in years)	W	eighted Average Rental Rates	Weighted Average Rental Rate % Increase		Tenant Improvements	C	Leasing Commissions and Incentives
New:									
Office	220,000	6.5	\$	39.45	21.1%	\$	63.29	\$	36.12
Renewal:									
Office	42,000	6.6	\$	37.01	3.9 %	\$	37.59	\$	24.30
Retail	33,000	3.3		25.08	17.8%		_		1.82
Total	75,000	5.1	\$	31.80	8.3 %	\$	21.17	\$	14.48

The mix of retail renewals was unusually skewed towards short-term extensions. Excluding all short-term extensions, the weighted average retail renewal term would have been 7.8 years.

#### **Earnings Guidance**

2016 Core FFO per fully diluted share is projected to be \$1.70 - \$1.77. The following assumptions are incorporated into this guidance:

- Same-store NOI growth is projected to be flat
- Same-store office NOI growth is also projected to be flat largely due to the impact of re-tenanting expected tenant moveouts
- Same-store multifamily NOI growth is projected to range from 1% to
- Same-store retail NOI growth is projected to range from (0.5)% to flat as the long-term leases that the Company signed this year commence in the second half of 2016
- Silverline Center is expected to contribute NOI of \$0.11 per share
- The Maxwell development is expected to contribute NOI of \$0.04 per share
- The Company has placed a portfolio of suburban assets on the market and currently plans to use approximately 50% of the proceeds to pay down secured debt and further strengthen the balance sheet and reinvest the balance to improve the portfolio through a reverse 1031 exchange
- General and administrative expense is projected to be approximately \$20 million excluding any severance expense
- Interest expense is projected to be approximately \$56 to \$57 million

Non same-store properties in 2016 are The Wellington and The Maxwell in multifamily and the Silverline Center and The Army Navy Club Building in office.

Washington REIT's 2016 guidance is also based on a number of other factors, many of which are outside its control and all of which are subject to change. Washington REIT may change its guidance during the year as actual and anticipated results vary from these assumptions.

#### 2016 Guidance Reconciliation Table

A reconciliation of projected net income attributable to the controlling interests per diluted share to projected Core FFO per diluted share for the year ending December 31, 2016 is as follows:

	Low	High
Net income attributable to the controlling interests per diluted share (a)	\$ 0.22 \$	0.29
Real estate depreciation and amortization (b)	1.50	1.50
All other core adjustments	(0.02)	(0.02)
Core FFO per diluted share	\$ 1.70 \$	1.77

<sup>(</sup>a) Gains and losses from sales have not been included.

#### Dividends

On January 5, 2016, Washington REIT paid a quarterly dividend of \$0.30 per share.

Washington REIT today announced its Board of Trustees has declared a quarterly dividend of \$0.30 per share to be paid on March 31, 2016 to shareholders of record on March 15, 2016.

#### **Conference Call Information**

The Conference Call for 4th Quarter Earnings is scheduled for Friday, February 19, 2016 at 11:00 A.M. Eastern time. Conference Call access information is as follows:

USA Toll Free Number: 877-407-9205 International Toll Number: 201-689-8054

The instant replay of the Conference Call will be available until March 4, 2016 at 11:59 P.M. Eastern time. Instant replay access information is as follows:

USA Toll Free Number: 877-660-6853 International Toll Number: 201-612-7415

Conference ID: 13599950

The live on-demand webcast of the Conference Call will be available on the Investor section of Washington REIT's website at www.washreit.com. On-line playback of the webcast will be available for two weeks following the Conference Call.

### **About Washington REIT**

Washington REIT is a self-administered equity real estate investment trust investing in income-producing properties in the greater Washington metro region. Washington REIT owns a diversified portfolio of 54 properties, totaling approximately 7 million square feet of commercial space and 3,258 multifamily units, and land held for development. These 54 properties consist of 25 office properties, 16 retail centers and 13 multifamily properties. Washington REIT shares are publicly traded on the New York Stock Exchange (NYSE: WRE).

Note: Washington REIT's press releases and supplemental financial information are available on the Company's website at www.washreit.com or by contacting Investor Relations at (202) 774-3200.

Certain statements in our earnings release and on our conference call are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements in this earnings release preceded by, followed by or that include the words "believe," "expect," "intend," "anticipate," "potential," "project," "will" and other similar expressions. Such statements involve known and unknown risks, uncertainties, and other factors that may cause actual results to differ materially. Such risks, uncertainties and other factors include, but are not limited to, the potential for federal government budget reductions, changes in general and local economic and real estate market conditions, the timing and pricing of lease transactions, the availability and cost of capital, fluctuations in interest rates, tenants' financial conditions, levels of competition, the effect of government regulation, the impact of

<sup>(</sup>b) Does not include any impact from acquisitions and dispositions during the year.

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newly adopted accounting principles, and other risks and uncertainties detailed from time to time in our filings with the SEC, including our 2014 Form 10-K and subsequent Quarterly Reports on Form 10-Q. We assume no obligation to update or supplement forward-looking statements that become untrue because of subsequent events.

(1) Funds From Operations ("FFO") - The National Association of Real Estate Investment Trusts, Inc. ("NAREIT") defines FFO (April, 2002 White Paper) as net income (computed in accordance with generally accepted accounting principles ("GAAP")) excluding gains (or losses) associated with sales of property, impairment of depreciable real estate and real estate depreciation and amortization. FFO is a non-GAAP measure and does not replace net income as a measure of performance or net cash provided by operating activities as a measure of liquidity. We consider FFO to be a standard supplemental measure for equity real estate investment trusts ("REITs") because it facilitates an understanding of the operating performance of our properties without giving effect to real estate depreciation and amortization, which historically assumes that the value of real estate assets diminishes predictably over time. Since real estate values have instead historically risen or fallen with market conditions, we believe that FFO more accurately provides investors an indication of our ability to incur and service debt, make capital expenditures and fund other needs.

Core Funds From Operations ("Core FFO") is calculated by adjusting FFO for the following items (which we believe are not indicative of the performance of Washington REIT's operating portfolio and affect the comparative measurement of Washington REIT's operating performance over time): (1) gains or losses on extinguishment of debt, (2) expenses related to acquisition and structuring activities, (3) executive transition costs and severance expense related to corporate reorganization and related to executive retirements or resignations, (4) property impairments not already excluded from FFO, as appropriate, and (5) relocation expense. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FFO serves as a useful, supplementary measure of Washington REIT's ability to incur and service debt and to distribute dividends to its shareholders. Core FFO is a non-GAAP and non-standardized measure and may be calculated differently by other REITs.

- <sup>(2)</sup> Net Operating Income ("NOI"), defined as real estate rental revenue less real estate expenses, is a non-GAAP measure. NOI is calculated as net income, less non-real estate revenue and the results of discontinued operations (including the gain on sale, if any), plus interest expense, depreciation and amortization, general and administrative expenses, acquisition costs and real estate impairment. We also present NOI on a cash basis ("cash NOI") which is calculated as NOI less the impact of straight-lining of rent and amortization of market intangibles. We provide NOI as a supplement to net income calculated in accordance with GAAP. As such, it should not be considered an alternative to net income as an indication of our operating performance. It is the primary performance measure we use to assess the results of our operations at the property level.
- (3) For purposes of evaluating comparative operating performance, we categorize our properties as "same-store" or "non-same-store". A same-store property is one that was owned for the entirety of the periods being evaluated and excludes properties under redevelopment or development and properties purchased or sold at any time during the periods being compared. A non-same-store property is one that was acquired, under redevelopment or development, or placed into service during either of the periods being evaluated. We define redevelopment properties as those for which we expect to spend significant development and construction costs on existing or acquired buildings pursuant to a formal plan which has a current impact on operating results, occupancy and the ability to lease space with the intended result of a higher economic return on the property. Properties under redevelopment or development are included within the non-same-store properties beginning in the period during which redevelopment activities commence. Redevelopment and development properties are included in the same-store pool upon completion of the redevelopment or development, and the earlier of achieving 90% occupancy or two years after completion.
- (4) Funds Available for Distribution ("FAD") is a non-GAAP measure. It is calculated by subtracting from FFO (1) recurring expenditures, tenant improvements and leasing costs, that are capitalized and amortized and are necessary to maintain our properties and revenue stream (excluding items contemplated prior to acquisition or associated with development / redevelopment of a property) and (2) straight line rents, then adding (3) non-real estate depreciation and amortization, (4) non-cash fair value interest expense and (5) amortization of restricted share compensation, then adding or subtracting the (6) amortization of lease intangibles, (7) real estate impairment and (8) non-cash gain/loss on extinguishment of debt, as appropriate. FAD is included herein because we consider it to be a measure of a REIT's ability to incur and service debt and to distribute dividends to its shareholders. FAD is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

### Physical Occupancy Levels by Same-Store Properties (i) and All Properties

### **Physical Occupancy**

		yo.ou. ocoupuy									
	Same-Store Pr	operties	All Proper	ties							
Segment	Fourth Qu	arter	Fourth Quarter								
	2015	2014	2015	2014							
Multifamily	94.3%	93.6%	93.4 %	93.8%							
Office	90.5%	90.9%	87.6%	86.9 %							
Retail	91.5%	95.0%	91.5%	94.4%							
Overall Portfolio	91.7%	92.7%	90.2%	90.5%							

(i) Same-Store properties include all stabilized properties that were owned for the entirety of the current and prior reporting periods, and exclude properties under redevelopment or development and properties purchased or sold at any time during the periods being compared. We define redevelopment properties as those for which we expect to spend significant development and construction costs on existing or acquired buildings pursuant to a formal plan which has a current impact on operating results, occupancy and the ability to lease space with the intended result of a higher economic return on the property. Redevelopment and development properties are included in the same-store pool upon completion of the redevelopment or development, and the earlier of achieving 90% occupancy or two years after completion. For Q4 2015 and Q4 2014, same-store properties exclude:

#### Acquisition:

. Multifamily - The Wellington;

Development/Redevelopment:

Multifamily - The Maxwell

Office - Silverline Center;

Sold properties classified as continuing operations:

Multifamily - Country Club Towers and Munson Hill Towers

Retail - Montgomery Village Shopping Center

### WASHINGTON REAL ESTATE INVESTMENT TRUST FINANCIAL HIGHLIGHTS

(In thousands, except per share data) (Unaudited)

	Thre	Three Months Ended December 31,			Tw	elve Months	Ended	d December	
OPERATING RESULTS	11110	2015	2014	2015			2014		
Revenue		2013		2014		2013		2014	
Real estate rental revenue	\$	79,102	\$	74,359	\$	306,427	\$	288,637	
Expenses	Ψ	79,102	φ	74,555	φ	300,421	φ	200,037	
Real estate expenses		27,688		25,911		112,234		103,695	
Depreciation and amortization		28,808		24,503		108,935		96,011	
Acquisition costs		119		663		2,056		5,710	
Real estate impairment						5,909		3,710	
General and administrative		4,918		5,981		20,257		19,761	
General and administrative		61,533		57,058		249,391		225,177	
Other operating income		01,000		37,030		249,391		223,177	
Gain on sale of real estate		59,376				91,107		570	
Real estate operating income		76,945		17,301	_	148,143		64,030	
Other income (expense):		10,540		17,301		170, 140		04,030	
Interest expense		(15,012)		(15,183)		(59,546)		(59,785	
Other income		162		191		709		(59,765)	
Loss on extinguishment of debt		102		191		(119)		023	
Loss on extinguishment of debt		(14,850)		(14,992)	_	(58,956)		(58,960	
Income from continuing operations		62,095		2,309	_	89,187		5,070	
Discontinued operations:		02,033		2,309		09,107		3,070	
Income from operations of properties sold or held for sale		<u>_</u>		_		<u>_</u>		546	
Gain on sale of real estate		<u>_</u>		_		_		105,985	
Net income		62,095		2,309		89,187		111,601	
Less: Loss from operations attributable to noncontrolling interests in subsidiaries		38		21		553		38	
Net income attributable to the controlling interests	\$	62,133	\$	2,330	\$	89,740	\$	111,639	
Total mooning database to the controlling interests	<u>-</u>	,	Ť		Ť		Ť	,	
Income from continuing operations	\$	62,095	\$	2,309	\$	89,187	\$	5,070	
Continuing operations real estate depreciation and amortization	Ţ.	28,808	•	24,503	•	108,935	Ť	96,011	
Gain on sale of depreciable real estate		(59,376)				(89,653)		(570)	
Funds from continuing operations (1)		31,527		26,812		108,469		100,511	
		- 1,1				,		,	
Discontinued Operations:									
Income from operations of properties sold or held for sale		_				_		546	
Funds from discontinued operations		_				_		546	
NAREIT Funds from operations <sup>(1)</sup>	\$	31,527	\$	26,812	\$	108,469	\$	101,057	
Non-cash loss on extinguishment of debt						119			
Tenant improvements and leasing incentives		(6,792)		(7,103)		(19,170)		(29,664)	
External and internal leasing commissions capitalized		(2,426)		(7,800)		(6,895)		(12,083	
Recurring capital improvements		(3,296)		(1,811)		(6,048)		(6,029	
Straight-line rents, net		(533)		(1,087)		(1,344)		(2,821	
Non-cash fair value interest expense		(555)		33		150		290	
Non real estate depreciation & amortization of debt costs		980		1,578		3,979		4,348	
Amortization of lease intangibles, net		925		729		3,576		2,349	
Amortization of lease intangines, net  Amortization and expensing of restricted share and unit compensation		1,123		1,134		5,007		4,911	
	\$	21,549	\$	12,485	\$	87,843	\$	62,358	
Funds available for distribution <sup>(4)</sup>	Ψ	۲۱,043	Ψ	12,400	φ	01,040	Ψ	02,000	

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		Thr	ee Months En	cember 31,	Twe	lve Months E	nded D	d December 31,		
Per share data:			2015		2014		2015		2014	
Income from continuing operations	(Basic)	\$	0.91	\$	0.03	\$	1.31	\$	0.08	
	(Diluted)	\$	0.91	\$	0.03	\$	1.31	\$	0.08	
Net income attributable to the controlling interests	(Basic)	\$	0.91	\$	0.03	\$	1.31	\$	1.67	
	(Diluted)	\$	0.91	\$	0.03	\$	1.31	\$	1.67	
Funds from continuing operations	(Basic)	\$	0.46	\$	0.40	\$	1.59	\$	1.50	
	(Diluted)	\$	0.46	\$	0.40	\$	1.58	\$	1.50	
NAREIT funds from operations	(Basic)	\$	0.46	\$	0.40	\$	1.59	\$	1.51	
	(Diluted)	\$	0.46	\$	0.40	\$	1.58	\$	1.51	
Dividends declared		\$	0.3000	\$	0.3000	\$	1.2000	\$	1.2000	
Weighted average shares outstanding - basic			68,204		67,002		68,177		66,795	
Fully diluted weighted average shares outstanding			68,371		67,065		68,310		66,837	
Fully diluted weighted average shares outstanding (for FFO)			68,371		67,065		68,310		66,837	

# WASHINGTON REAL ESTATE INVESTMENT TRUST CONSOLIDATED BALANCE SHEETS (In thousands, except per share data) (Unaudited)

December 31,

		Decem	ber 31,	
		2015		2014
		(unaudited)		
Assets	<u> </u>			
Land	\$	561,256	\$	543,546
Income producing property		2,076,541		1,927,407
		2,637,797		2,470,953
Accumulated depreciation and amortization		(692,608)		(640,434)
Net income producing property		1,945,189		1,830,519
Properties under development or held for future development		36,094		76,235
Total real estate held for investment, net		1,981,283		1,906,754
Cash and cash equivalents		23,825		15,827
Restricted cash		13,383		10,299
Rents and other receivables, net of allowance for doubtful accounts of \$2,297 and \$3,392, respectively		62,890		59,745
Prepaid expenses and other assets		109,787		115,692
Total assets	\$	2,191,168	\$	2,108,317
Liabilities				
Notes payable	\$	743,181	\$	743,149
Mortgage notes payable		418,052		417,194
Lines of credit		105,000		50,000
Accounts payable and other liabilities		45,367		54,318
Dividend Payable		20,434		_
Advance rents		12,744		12,528
Tenant security deposits		9,378		8,899
Total liabilities		1,354,156		1,286,088
Equity				
Shareholders' equity				
Preferred shares; \$0.01 par value; 10,000 shares authorized; no shares issued or outstanding		_		_
Shares of beneficial interest, \$0.01 par value; 100,000 shares authorized; 68,191 and 67,819 shares issued and outstanding, respectively		682		678
Additional paid-in capital		1,193,298		1,184,395
Distributions in excess of net income		(357,781)		(365,518)
Accumulated other comprehensive (loss)		(550)		_
Total shareholders' equity		835,649		819,555
Noncontrolling interests in subsidiaries		1,363		2,674
Total equity		837,012		822,229
Total liabilities and equity	\$	2,191,168	\$	2,108,317

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The following tables contain reconciliations of same-store net operating income to net income attributable to the controlling interests for the periods presented (in thousands):

Quarter Ended December 31, 2015	ded December 31, 2015 Multifamily		Office		Retail		Total
Same-store net operating income <sup>(3)</sup>	\$	8,029	\$	27,163	\$	11,792	\$ 46,984
Add: Net operating income from non-same-store properties <sup>(3)</sup>		2,608		1,329		493	4,430
Total net operating income <sup>(2)</sup>	\$	10,637	\$	28,492	\$	12,285	\$ 51,414
Add/(deduct):							
Other income							162
Acquisition costs							(119)
Interest expense							(15,012)
Depreciation and amortization							(28,808)
General and administrative expenses							(4,918)
Gain on sale of real estate							59,376
Net income							62,095
Less: Net loss attributable to noncontrolling interests in subsidiaries							38
Net income attributable to the controlling interests							\$ 62,133

Quarter Ended December 31, 2014	Mu	Itifamily	Office	Retail	Total
Same-store net operating income <sup>(3)</sup>	\$	8,435	\$ 25,522	\$ 12,096	\$ 46,053
Add: Net operating income (loss) from non-same-store properties <sup>(3)</sup>		1,085	702	608	2,395
Total net operating income <sup>(2)</sup>	\$	9,520	\$ 26,224	\$ 12,704	\$ 48,448
Add/(deduct):					
Other income					191
Acquisition costs					(663)
Interest expense					(15,183)
Depreciation and amortization					(24,503)
General and administrative expenses					(5,981)
Net income					2,309
Less: Net income attributable to noncontrolling interests in subsidiaries					21
Net income attributable to the controlling interests					\$ 2,330

### Washington Real Estate Investment Trust Page 11 of 12

The following tables contain reconciliations of same-store net operating income to net income attributable to the controlling interests for the periods presented (in thousands):

Year Ended December 31, 2015	M	ultifamily	Office	Retail	Total
Same-store net operating income <sup>(3)</sup>	\$	28,327	\$ 94,178	\$ 42,970	\$ 165,475
Add: Net operating income from non-same-store properties(3)		10,815	12,972	4,931	28,718
Total net operating income <sup>(2)</sup>	\$	39,142	\$ 107,150	\$ 47,901	\$ 194,193
Add/(deduct):					
Other income					709
Acquisition costs					(2,056)
Interest expense					(59,546)
Depreciation and amortization					(108,935)
General and administrative expenses					(20,257)
Real estate impairment					(5,909)
Gain on sale of real estate					91,107
Loss on extinguishment of debt					(119)
Net income					89,187
Less: Net loss attributable to noncontrolling interests in subsidiaries					553
Net income attributable to the controlling interests					\$ 89,740

Year Ended December 31, 2014	M	ultifamily	Office	Retail	Total
Same-store net operating income <sup>(3)</sup>	\$	28,916	\$ 92,276	\$ 43,436	\$ 164,628
Add: Net operating income from non-same-store properties <sup>(3)</sup>		7,572	9,937	2,805	20,314
Total net operating income <sup>(2)</sup>	\$	36,488	\$ 102,213	\$ 46,241	\$ 184,942
Add/(deduct):					
Other income					825
Acquisition costs					(5,710)
Interest expense					(59,785)
Depreciation and amortization					(96,011)
General and administrative expenses					(19,761)
Gain on sale of real estate					570
Discontinued operations:					
Income from operations of properties sold or held for sale					546
Gain on sale of real estate					105,985
Net income					111,601
Less: Net income attributable to noncontrolling interests in subsidiaries					38
Net income attributable to the controlling interests					\$ 111,639

### Washington Real Estate Investment Trust Page 12 of 12

The following table contains a reconciliation of net income to core funds from operations for the periods presented (in thousands, except per share amounts):

	Thi	ree Months En	ded De	cember 31,	Tw	elve Months	Ended	d December
		2015		2014		2015		2014
Net income	\$	62,095	\$	2,309	\$	89,187	\$	111,601
Add/(deduct):								
Real estate depreciation and amortization		28,808		24,503		108,935		96,011
Gain on sale of depreciable real estate		(59,376)		_		(89,653)		(570)
Discontinued operations:								
Gain on sale of real estate		_		_		_		(105,985)
NAREIT funds from operations <sup>(1)</sup>		31,527		26,812		108,469		101,057
Add/(deduct):								
Loss on extinguishment of debt		_		_		119		_
Real estate impairment		_		_		5,909		_
Gain on sale of non-depreciable real estate, net		_		_		(1,404)		_
Severance expense		_		582		1,001		1,600
Relocation expense		_		764		90		764
Acquisition costs and structuring expense		189		663		2,721		5,710
Core funds from operations <sup>(1)</sup>	\$	31,716	\$	28,821	\$	116,905	\$	109,131

		Three Months Ended December 31,				Tw	elve Months	Ende	d December
Per share data:		2015 2014			2014		2015		2014
NAREIT FFO	(Basic)	\$	0.46	\$	0.40	\$	1.59	\$	1.51
	(Diluted)	\$	0.46	\$	0.40	\$	1.58	\$	1.51
Core FFO	(Basic)	\$	0.46	\$	0.43	\$	1.71	\$	1.63
	(Diluted)	\$	0.46	\$	0.43	\$	1.71	\$	1.63
Weighted average shares outstanding			68,204		67,002		68,177		66,795
Fully diluted weighted average shares outstanding (for FFO)			68,371		67,065		68,310		66,837



### Washington Real Estate Investment Trust Fourth Quarter 2015



### **Supplemental Operating and Financial Data**

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### Company Background and Highlights

### Fourth Quarter 2015

Washington ReIT (Washington Real Estate Investment Trust - NYSE: WRE) is a self-administered, self-managed, equity real estate investment trust investing in income-producing properties in the greater Washington, DC region. Washington REIT is diversified, as it invests in office, retail, and multifamily properties and land for development.

#### 2015 Highlights

2015 was a year of strong execution for Washington REIT as the Company successfully leased-up three key assets, Silverline Center in Tysons, VA, The Maxwell in Arlington, VA, and 1775 Eye Street in Washington, DC, and recycled approximately \$138 million of legacy assets, including land, into the \$167 million acquisition of The Wellington, a 711 unit multifamily asset in Arlington, VA, including land for development.

During the year, Washington REIT executed approximately 1.3 million square feet of commercial lease transactions. The Company's commercial portfolio was approximately 93% leased at year-end.

Following the appointment of Stephen E. Riffee, Executive Vice President and Chief Financial Officer, in February 2015, Washington REIT favorably renewed its unsecured credit facility to extend maturity, better align the facility with the Company's value-add business model, increase the available line of credit to \$600 million, improve financial covenants and lower pricing, which remains based upon the Company's unsecured debt rating. On September 15, 2015 the Company entered into a five and a half year \$150 million unsecured term loan, which was swapped from a floating to an all-in fixed interest rate of 2.72% and used to repay amounts outstanding on the credit facility.

#### Fourth Quarter 2015 Update and Recent Activity

During the fourth quarter, Washington REIT sold two legacy assets, Munson Hill Towers and Montgomery Village Center, in sales that were structured as part of a reverse-1031 exchange in connection with the acquisition of The Wellington, which the company acquired in the third quarter of 2015. Munson Hill Towers, a 258,000 square foot Class B high-rise of 279 units located in Falls Church, Virginia was sold for \$57.1 million or approximately \$204,000 per unit. Montgomery Village Center, a 197,000 square foot, grocery-anchored community shopping center in Montgomery Village, Maryland, was sold for \$27.8 million dollars.

The Company also placed a select portfolio of suburban office assets on the market in January 2016.

Including the 137,000 square foot Fortune 100 anchor tenant signed at Silverline Center in Tysons, VA, Washington REIT signed commercial leases totaling approximately 295,000 square feet, including 220,000 square feet of new leases and 75,000 square feet of renewal leases. New leases had an average rental rate increase of 21.1% over expiring lease rates on a GAAP basis and an average lease term of 6.5 years. Commercial tenant improvements costs were \$63.29 per square foot and leasing commissions and incentives were \$36.12 per square foot for new leases. Renewal leases had an average rental rate increase of 8.3% over expiring lease rates on a GAAP basis and an average lease term of 5.1 years. Commercial tenant improvements costs were \$21.17 per square foot and leasing commissions and incentives were \$14.48 per square foot for renewal leases.

As of December 31, 2015, Washington REIT owned a diversified portfolio of 54 properties totaling approximately 7 million square feet of commercial space and 3,258 multifamily units, and land held for development. These 54 properties consist of 25 office properties, 16 retail centers and 13 multifamily properties. Washington REIT shares are publicly traded on the New York Stock Exchange (NYSE: WRE).

### Net Operating Income Contribution by Sector - Fourth Quarter 2015



Certain statements in our earnings release and on our conference call are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements involve known and unknown risks, uncertainties, and other factors that may cause actual results to differ materially. Such risks, uncertainties and other factors include, but are not limited to, the potential for federal government budget reductions, changes in general and local economic and real estate market conditions, the timing and pricing of lease transactions, the availability and cost of capital, fluctuations in interest rates, tenants' financial conditions, levels of competition, the effect of government regulation, the impact of newly adopted accounting principles, and other risks and uncertainties detailed from time to time in our filings with the Securities and Exchange Commission, including our 2014 Form 10-K filed on March 2, 2015 and our subsequent Quarterly Reports on Form 10-Q. We assume no obligation to update or supplement forward-looking statements that become untrue because of subsequent events.

### Supplemental Financial and Operating Data

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# Consolidated Statements of Operations (In thousands, except per share data) (Unaudited)

	Twelve Mo	onths Ended		Three Months Ended					
OPERATING RESULTS	12/31/2015	12/31/2014	12/31/2015	9/30/2015	6/30/2015	3/31/2015	12/31/2014		
Real estate rental revenue	\$ 306,427	\$ 288,637	\$ 79,102	\$ 78,243	\$ 74,226	\$ 74,856	\$ 74,359		
Real estate expenses	(112,234)	(103,695)	(27,688)	(28,109)	(27,229)	(29,208)	(25,911)		
	194,193	184,942	51,414	50,134	46,997	45,648	48,448		
Real estate depreciation and amortization	(108,935)	(96,011)	(28,808)	(29,349)	(25,503)	(25,275)	(24,503)		
Income from real estate	85,258	88,931	22,606	20,785	21,494	20,373	23,945		
General and administrative expenses	(20,257)	(19,761)	(4,918)	(4,953)	(4,306)	(6,080)	(5,981)		
Real estate impairment	(5,909)	_	_	_	(5,909)	_	_		
Acquisition costs	(2,056)	(5,710)	(119)	(929)	(992)	(16)	(663)		
Interest expense	(59,546)	(59,785)	(15,012)	(14,486)	(14,700)	(15,348)	(15,183)		
Other income	709	825	162	163	192	192	191		
Gain on sale of real estate	91,107	570	59,376	_	1,454	30,277	_		
Loss on extinguishment of debt	(119)	_	_	_	(119)	_	_		
Income (loss) from continuing operations	89,187	5,070	62,095	580	(2,886)	29,398	2,309		
Discontinued operations:									
Income from operations of properties sold or held for sale	_	546	_	_	_	_	_		
Gain on sale of real estate	_	105,985	_	_	_	_	_		
Income from discontinued operations	_	106,531	_	_	_	_			
Net income	89,187	111,601	62,095	580	(2,886)	29,398	2,309		
Less: Net loss from noncontrolling interests	553	38	38	67	340	108	21		
Net income attributable to the controlling interests	\$ 89,740	\$ 111,639	\$ 62,133	\$ 647	\$ (2,546)	\$ 29,506	\$ 2,330		
Per Share Data:									
Net income attributable to the controlling interests	\$ 1.31	\$ 1.67	\$ 0.91	\$ 0.01	\$ (0.04)	\$ 0.43	\$ 0.03		
Fully diluted weighted average shares outstanding	68,310	66,837	68,371	68,305	68,176	68,191	67,065		
Percentage of Revenues:									
Real estate expenses	36.6%	35.9%	35.0%	35.9%	36.7 %	39.0%	34.8%		
General and administrative expenses	6.6%	6.8%	6.2%	6.3%	5.8 %	8.1%	8.0%		
Ratios:									
Adjusted EBITDA / Interest expense	3.0x	2.8x	3.1x	3.2x	3.0x	2.7x	3.0x		
Income (loss) from continuing operations/Total real estate									
revenue	29.1%	1.8%	78.5%	0.7%	(3.9)%	39.3%	3.1%		
Net income attributable to the controlling interest/Total real estate revenue	29.3%	38.7%	78.5%	0.8%	(3.4)%	39.4%	3.1%		

### Consolidated Balance Sheets (In thousands) (Unaudited)

	12/31/2015		9/30/2015		6/30/2015	0/2015 3/			12/31/2014	
Assets										
Land	\$ 561,256	5	572,880	\$	542,654	\$	543,247	\$	543,546	
Income producing property	2,076,541		2,074,425		1,966,612		1,932,908		1,927,407	
	2,637,797		2,647,305		2,509,266		2,476,155		2,470,953	
Accumulated depreciation and amortization	(692,608	)	(677,480)		(670,103)		(649,279)		(640,434)	
Net income producing property	1,945,189		1,969,825		1,839,163		1,826,876		1,830,519	
Development in progress, including land held for development	36,094		35,256		35,314		65,656		76,235	
Total real estate held for investment, net	1,981,283		2,005,081		1,874,477		1,892,532		1,906,754	
Investment in real estate held for sale, net	_		5,010		_		_		_	
Cash and cash equivalents	23,825		21,012		22,778		40,025		15,827	
Restricted cash	13,383		12,544		13,705		13,095		10,299	
Rents and other receivables, net of allowance for doubtful accounts	62,890		62,306		61,577		60,215		59,745	
Prepaid expenses and other assets	109,787		117,167		112,852		112,165		115,692	
Other assets related to properties sold or held for sale	_		278		_		_		_	
Total assets	\$ 2,191,168	- 5	2,223,398	\$	2,085,389	\$	2,118,032	\$	2,108,317	
Liabilities								_		
Notes payable	\$ 743,181	5	742,971	\$	593,755	\$	743,477	\$	743,149	
Mortgage notes payable, net	418,052		418,400		418,637		417,906		417,194	
Lines of credit/short-term note payable	105,000		195,000		185,000		30,000		50,000	
Accounts payable and other liabilities	45,367		54,131		50,281		65,447		54,318	
Dividend payable	20,434		_		_		_		_	
Advance rents	12,744		10,766		13,733		14,471		12,528	
Tenant security deposits	9,378		9,225		9,053		8,892		8,899	
Other liabilities related to properties sold or held for sale	_		329		_		_		_	
Total liabilities	1,354,156		1,430,822		1,270,459		1,280,193		1,286,088	
Equity										
Preferred shares; \$0.01 par value; 10,000 shares authorized	_		_		_		_		_	
Shares of beneficial interest, \$0.01 par value; 100,000 shares authorized	682		682		682		681		678	
Additional paid-in capital	1,193,298		1,192,202		1,191,594		1,191,123		1,184,395	
Distributions in excess of net income	(357,781	)	(399,421)		(379,577)		(356,531)		(365,518)	
Accumulated other comprehensive loss	(550	)	(2,288)		_		_		_	
Total shareholders' equity	835,649		791,175	_	812,699		835,273		819,555	
Noncontrolling interests in subsidiaries	1,363		1,401		2,231		2,566		2,674	
Total equity	837,012		792,576	_	814,930	_	837,839		822,229	
Total liabilities and equity	\$ 2,191,168	- 5	2,223,398	\$	2,085,389	\$	2,118,032	\$	2,108,317	
Total Debt / Total Market Capitalization	0.41	:1	0.44:1		0.40:1		0.39:1		0.39:1	

Note: Certain prior period amounts have been reclassified to conform to current period presentation.

Funds from Operations (In thousands, except per share data) (Unaudited)

		Twelve Mo	nth	s Ended				Thi	ee N	Months En	ded			
	1	2/31/2015	1	2/31/2014	1	2/31/2015	9	/30/2015	6	/30/2015	3	3/31/2015	12	/31/2014
Funds from operations (FFO)(1)														
Net income (loss)	\$	89,187	\$	111,601	\$	62,095	\$	580	\$	(2,886)	\$	29,398	\$	2,309
Real estate depreciation and amortization		108,935		96,011		28,808		29,349		25,503		25,275		24,503
Gain on sale of depreciable real estate		(89,653)		(570)		(59,376)		_		_		(30,277)		_
Discontinued operations:														
Gain on sale of real estate				(105,985)										
NAREIT funds from operations (FFO)	\$	108,469	\$	101,057	\$	31,527	\$	29,929	\$	22,617	\$	24,396	\$	26,812
Loss on extinguishment of debt		119		_		_		_		119		_		_
Real estate impairment		5,909		_		_		_		5,909		_		_
(Gain) loss on sale of non depreciable real estate		(1,404)		_		_		50		(1,454)		_		_
Severance expense		1,001		1,600		_		_		_		1,001		582
Relocation expense		90		764		_		_		26		64		764
Acquisition and structuring expenses	_	2,721		5,710		189		1,034		1,264		234		663
Core FFO (1)	\$	116,905	\$	109,131	\$	31,716	\$	31,013	\$	28,481	\$	25,695	\$	28,821
Allocation to participating securities(2)	\$	(269)	\$	(317)	\$	(180)	\$	(47)	\$	(80)	\$	(108)	\$	(53)
FFO per share - basic	\$	1.59	\$	1.51	\$	0.46	\$	0.44	\$	0.33	\$	0.36	\$	0.40
FFO per share - fully diluted	\$	1.58	\$	1.51	\$	0.46	\$	0.44	\$	0.33	\$	0.36	\$	0.40
Core FFO per share - fully diluted	\$	1.71	\$	1.63	\$	0.46	\$	0.45	\$	0.42	\$	0.38	\$	0.43
Common dividend declared per share	\$	1.20	\$	1.20	\$	0.30	\$	0.30	\$	0.30	\$	0.30	\$	0.30
Average shares - basic		68,177		66,795		68,204		68,186		68,176		68,141		67,002
Average shares - fully diluted		68,310		66,837		68,371		68,305		68,375		68,191		67,065

 $<sup>^{(1)}</sup>$  See "Supplemental Definitions" on page  $\underline{31}$  of this supplemental for the definitions of FFO and Core FFO.

<sup>(2)</sup> Adjustment to the numerators for FFO and Core FFO per share calculations when applying the two-class method for calculating EPS.

		Twelve Mo	nths	Ended	ĺ			Th	ree N	Months End	led			
	1	2/31/2015	1	2/31/2014	1:	2/31/2015	9	/30/2015	6	/30/2015	3	/31/2015	12	/31/2014
Funds available for distribution (FAD) <sup>(1)</sup>														
NAREIT FFO	\$	108,469	\$	101,057	\$	31,527	\$	29,929	\$	22,617	\$	24,396	\$	26,812
Non-cash loss on extinguishment of debt		119		_		_		_		119		_		_
Tenant improvements and incentives		(19,170)		(29,664)		(6,792)		(5,231)		(3,417)		(3,730)		(7,103)
Leasing commissions		(6,895)		(12,083)		(2,426)		(1,714)		(1,149)		(1,606)		(7,800)
Recurring capital improvements		(6,048)		(6,029)		(3,296)		(1,326)		(737)		(689)		(1,811)
Straight-line rent, net		(1,344)		(2,821)		(533)		(680)		(538)		407		(1,087)
Non-cash fair value interest expense		150		290		41		38		36		35		33
Non-real estate depreciation and amortization		3,979		4,348		980		938		1,123		938		1,578
Amortization of lease intangibles, net		3,576		2,349		925		913		970		768		729
Amortization and expensing of restricted share and unit compensation		5,007		4,911		1,123		863		1,195		1,826		1,134
Funds available for distribution (FAD)	\$	87,843	\$	62,358	\$	21,549	\$	23,730	\$	20,219	\$	22,345	\$	12,485
(Gain) loss on sale of real estate, non depreciable assets		(1,404)		_		_		50		(1,454)		_		_
Non-share-based severance expense		196		1,424		_		_		_		196		546
Relocation expense		107		85		_		_		26		81		85
Acquisition and structuring expenses		2,721		5,710		189		1,034		1,264		234		663
Real estate impairment		5,909		_	\$	_	\$	_	\$	5,909	\$	_	\$	_
Core FAD (1)	\$	95,372	\$	69,577	\$	21,738	\$	24,814	\$	25,964	\$	22,856	\$	13,779
Allocation to participating securities <sup>(2)</sup>	\$	(269)	\$	(317)	\$	(180)	\$	(47)	\$	(80)	\$	(108)	\$	(53)
FAD per share - basic	\$	1.28	\$	0.93	\$	0.31	\$	0.35	\$	0.30	\$	0.33	\$	0.19
FAD per share - fully diluted	\$	1.28	\$	0.93	\$	0.31	\$	0.35	\$	0.29	\$	0.33	\$	0.19
Core FAD per share - fully diluted	\$	1.39	\$	1.04	\$	0.32	\$	0.36	\$	0.38	\$	0.33	\$	0.20
Common dividend declared per share	\$	1.20	\$	1.20	\$	0.30	\$	0.30	\$	0.30	\$	0.30	\$	0.30
Average shares - basic		68,177		66,795		68,204		68,186		68,176		68,141		67,002
Average shares - fully diluted (for FFO and FAD)		68,310		66,837		68,371		68,305		68,375		68,191		67,065

 $<sup>^{(1)}</sup>$  See "Supplemental Definitions" on page  $\underline{31}$  of this supplemental for the definitions of FAD and Core FAD.

<sup>(2)</sup> Adjustment to the numerators for FAD and Core FAD per share calculations when applying the two-class method for calculating EPS.

# Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) (In thousands) (Unaudited)

		Twelve Moi	nths	Ended	Three Months Ended									
	12	2/31/2015	1	2/31/2014	1:	2/31/2015	9	/30/2015	6	/30/2015	3	/31/2015	12	/31/2014
Adjusted EBITDA <sup>(1)</sup>														
Net income (loss)	\$	89,187	\$	111,601	\$	62,095	\$	580	\$	(2,886)	\$	29,398	\$	2,309
Add:														
Interest expense, including discontinued operations		59,546		59,785		15,012		14,486		14,700		15,348		15,183
Real estate depreciation and amortization, including discontinued operations		108,935		96,011		28,808		29,349		25,503		25,275		24,503
Income tax expense		134		117		65		41		28		_		_
Real estate impairment		5,909		_		_		_		5,909		_		_
Non-real estate depreciation		598		1,279		149		168		178		103		793
Severance expense		1,001		1,600		_		_		_		1,001		582
Relocation expense		90		764		_		_		26		64		764
Acquisition and structuring expenses		2,721		5,710		189		1,034		1,264		234		663
Less:														
(Gain) loss on sale of real estate		(91,057)		(106,555)		(59,376)		50		(1,454)		(30,277)		_
Loss on extinguishment of debt		119	_				_			119				
Adjusted EBITDA	\$	177,183	\$	170,312	\$	46,942	\$	45,708	\$	43,387	\$	41,146	\$	44,797

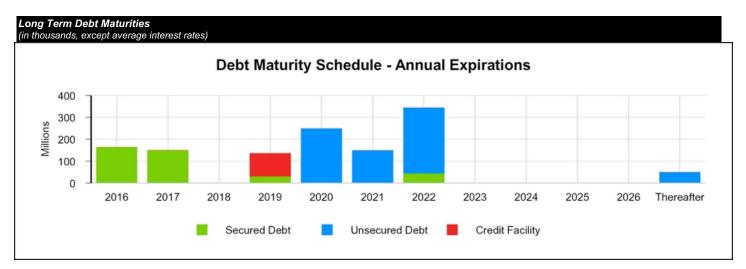
<sup>(1)</sup> Adjusted EBITDA is earnings before interest expense, taxes, depreciation, amortization, gain on sale of real estate, real estate impairment, gain/loss on extinguishment of debt, severance expense, relocation expense, acquisition and structuring expense, gain from non-disposal activities and allocations to noncontrolling interests. We consider Adjusted EBITDA to be an appropriate supplemental performance measure because it permits investors to view income from operations without the effect of depreciation, the cost of debt or non-operating gains and losses. Adjusted EBITDA is a non-GAAP measure.

### Long Term Debt Analysis (\$'s in thousands)

Balances Outstanding	12/31/2015	9/30/2015	6/30/2015	3/31/2015	12/31/2014
-					
Secured					
Mortgage note payable, net	\$ 418,052	\$ 418,400	\$ 418,637	\$ 417,906	\$ 417,194
Unsecured					
Fixed rate bonds and notes	594,164	594,002	593,755	743,477	743,149
Term loans	149,017	148,969	_	_	_
Credit facilities	105,000	195,000	185,000	30,000	50,000
Unsecured total	848,181	937,971	778,755	773,477	793,149
Total	\$ 1,266,233	\$ 1,356,371	\$ 1,197,392	\$ 1,191,383	\$ 1,210,343
Average Interest Rates					
Secured					
Mortgage note payable, net	5.2%	5.2%	5.2%	5.2%	5.2%
Unsecured					
Fixed rate bonds	4.7%	4.7%	4.7%	4.9%	4.9%
Term loans (1)	2.7%	2.7%	—%	-%	—%
Credit facilities	1.4%	1.2%	1.2%	1.4%	1.4 %
Unsecured total	4.0%	3.7%	3.9%	4.7%	4.7%
Average	4.4%	4.2%	4.4%	4.9%	4.9%

<sup>(1)</sup> Washington REIT entered into an interest rate swap to swap from a LIBOR plus 110 basis points floating interest rate to a 2.72% all-in fixed interest rate commencing October 15, 2015.

Note: The current debt balances outstanding are shown net of discounts, premiums and unamortized debt costs (see page10 of this Supplemental).



### Future Maturities of Debt (in thousands, except for %)

		Future maturities of Debt (in thousands, except for 70)												
Year	Se	cured Debt	Uns	ecured Debt		Credit Facility		Total Debt	Average Interest Rate					
2016	\$	164,223	\$	_	\$	_	\$	164,223	5.1%					
2017		150,903		_		_		150,903	5.9%					
2018		_		_		_		_	—%					
2019		31,280		_		105,000	(1)	136,280	2.3%					
2020		_		250,000		_		250,000	5.1%					
2021		_		150,000	(2)	_		150,000	2.7%					
2022		44,517		300,000		_		344,517	4.0%					
2023		_		_		_		_	—%					
2024		_		_		_		_	—%					
2025		_		_		_		_	—%					
2026		_		_		_		_	—%					
Thereafter		_		50,000		_		50,000	7.4%					
Scheduled principal payments	\$	390,923	\$	750,000	\$	105,000	\$	1,245,923	4.1%					
Scheduled amortization payments		23,623		_		_		23,623	4.8%					
Net discounts/premiums		4,175		(2,362)		_		1,813	—%					
Loan costs, net of amortization		(669)		(4,457)		_		(5,126)	—%					
Total maturities	\$	418,052	\$	743,181	\$	105,000	\$	1,266,233	4.4%					
rotal maturities	Ψ	710,002	Ψ	770,101	Ψ	103,000	<u>Ψ</u>	1,200,200						

Weighted average maturity = 4.6 years

(1) Maturity date for credit facility may be extended for up to two additional 6-month periods at Washington REIT's option.

(2) Washington REIT entered into an interest rate swap to swap from a LIBOR plus 110 basis points floating interest rate to a 2.72% all-in fixed interest rate commencing October 15, 2015.

### Debt Covenant Compliance

	Unsecured No	tes Payable	Unsecured Lir (\$600.0 n	
	Quarter Ended December 31, 2015	Covenant	Quarter Ended December 31, 2015	Covenant
% of Total Indebtedness to Total Assets <sup>(1)</sup>	46.2%	≤ 65.0%	N/A	N/A
Ratio of Income Available for Debt Service to Annual Debt Service	3.2	≥ 1.5	N/A	N/A
% of Secured Indebtedness to Total Assets <sup>(1)</sup>	15.1%	≤ 40.0%	N/A	N/A
Ratio of Total Unencumbered Assets <sup>(2)</sup> to Total Unsecured Indebtedness	2.5	≥ 1.5	N/A	N/A
% of Net Consolidated Total Indebtedness to Consolidated Total Asset Value <sup>(3)</sup>	N/A	N/A	39.2%	≤ 60.0%
Ratio of Consolidated Adjusted EBITDA <sup>(4)</sup> to Consolidated Fixed Charges <sup>(5)</sup>	N/A	N/A	3.01	≥ 1.50
% of Consolidated Secured Indebtedness to Gross Total Asset Value(3)	N/A	N/A	13.0%	≤ 40.0%
% of Consolidated Unsecured Indebtedness to Unencumbered Pool Value <sup>(6)</sup>	N/A	N/A	33.6%	≤ 60.0%
Ratio of Unencumbered Adjusted Net Operating Income to Consolidated Unsecured Interest Expense	N/A	N/A	4.04	≥ 1.75

- (1) Total Assets is calculated by applying a capitalization rate of 7.50% to the EBITDA(4) from the last four consecutive quarters, excluding EBITDA from acquired, disposed, and non-stabilized development properties.
- (2) Total Unencumbered Assets is calculated by applying a capitalization rate of 7.50% to the EBITDA(4) from unencumbered properties from the last four consecutive quarters, excluding EBITDA from acquired, disposed, and non-stabilized development properties.
- (3) Consolidated Total Asset Value is the sum of unrestricted cash plus the quotient of applying a capitalization rate to the annualized NOI from the most recently ended quarter for each asset class, excluding NOI from disposed properties, acquisitions during the past 6 quarters, development, major redevelopment and low occupancy properties. To this amount, we add the purchase price of acquisitions during the past 6 quarters plus values for development, major redevelopment and low occupancy properties.
- (4) Consolidated Adjusted EBITDA is defined as earnings before noncontrolling interests, depreciation, amortization, interest expense, income tax expense, acquisition costs, extraordinary, unusual or nonrecurring transactions including sale of assets, impairment, gains and losses on extinguishment of debt and other non-cash charges.
- (5) Consolidated Fixed Charges consist of interest expense excluding capitalized interest and amortization of deferred financing costs, principal payments and preferred dividends, if any.
- (6) Unencumbered Pool Value is the sum of unrestricted cash plus the quotient of applying a capitalization rate to the annualized NOI from unencumbered properties from the most recently ended quarter for each asset class excluding NOI from disposed properties, acquisitions during the past 6 quarters, development, major redevelopment and low occupancy properties. To this we add the purchase price of unencumbered acquisitions during the past 6 quarters and values for unencumbered development, major redevelopment and low occupancy properties.

Ca	pital Analy	sis			
Ίn	thousands	excent	ner share	amounts	ì

Market Data	 2/31/2015	_	9/30/2015		6/30/2015	_	3/31/2015		12/31/2014
Shares Outstanding	68,191		68,180		68,162		68,126		67,819
Market Price per Share	\$ 27.06	\$	24.93	\$	25.95	\$	27.63	\$	27.66
Equity Market Capitalization	\$ 1,845,248	\$	1,699,727	\$	1,768,804	\$	1,882,321	\$	1,875,874
Total Debt	\$ 1,266,233	\$	1,356,371	\$	1,197,392	\$	1,191,383	\$	1,210,343
Total Market Capitalization	\$ 3,111,481	\$	3,056,098	\$	2,966,196	\$	3,073,704	\$	3,086,217
Total Debt to Market Capitalization	 0.41:1	_	0.44:1	_	0.40:1	_	0.39:1	_	0.39:1
Earnings to Fixed Charges <sup>1)</sup>	5.1x		1.0x		0.8x		2.9x		1.1x
Debt Service Coverage Ratio <sup>(2)</sup>	2.9x		2.9x		2.7x		2.5x		2.8x

### **Dividend Data**

		Twelve Mo	onths	Ended	Three Months Ended											
	1	2/31/2015	1	2/31/2014	1	12/31/2015		9/30/2015		6/30/2015	:	3/31/2015	1	2/31/2014		
Total Dividends Declared	\$	82,003	\$	80,277	\$	20,493	\$	20,491	\$	20,500	\$	20,519	\$	20,124		
Common Dividend Declared per Share	\$	1.20	\$	1.20	\$	0.30	\$	0.30	\$	0.30	\$	0.30	\$	0.30		
Payout Ratio (Core FFO per share basis)		70.3%		73.6%		65.0%		66.7%		71.4%		78.9%		69.8%		
Payout Ratio (Core FAD per share basis)		86.2%		115 4%	•											

<sup>(1)</sup> The ratio of earnings to fixed charges is computed by dividing earnings by fixed charges. For this purpose, earnings consist of income from continuing operations attributable to the controlling interests plus fixed charges, less capitalized interest. Fixed charges consist of interest expense, including amortized costs of debt issuance, plus interest costs capitalized.

<sup>(2)</sup> Debt service coverage ratio is computed by dividing Adjusted EBITDA (see page8) by interest expense and principal amortization.

### Same-Store Portfolio Net Operating Income (NOI) Growth & Rental Rate Growth 2015 vs. 2014

		onths Ended mber 31, <sup>(1)</sup>				onths Ended ber 31, <sup>(2)</sup>		
	2015	2014	% Change	Rental Rate Growth	2015	2014	% Change	Rental Rate Growth
Cash Basis:								
Multifamily	\$ 8,034	\$ 8,430	(4.7)%	(1.0)%	\$ 28,343	\$ 28,780	(1.5)%	(1.8)%
Office	27,909	25,552	9.2 %	1.3 %	96,431	91,761	5.1 %	2.2 %
Retail	11,362	11,621	(2.2)%	3.1 %	42,650	42,831	(0.4)%	2.4 %
Overall Same-Store Portfolio	\$ 47,305	\$ 45,603	3.7 % (3)	1.2 %	\$ 167,424	\$ 163,372	2.5 % (3)	1.4 %
GAAP Basis:								
Multifamily	\$ 8,029	\$ 8,435	(4.8)%	(1.1)%	\$ 28,327	\$ 28,916	(2.0)%	(1.8)%
Office	27,163	25,522	6.4 %	— %	94,178	92,276	2.1 %	1.0 %
Retail	11,792	12,096	(2.5)%	3.5 %	42,970	43,436	(1.1)%	2.8 %
Overall Same-Store Portfolio	\$ 46,984	\$ 46,053	2.0 % (3)	0.4 %	\$ 165,475	\$ 164,628	0.5 % (3)	0.8 %

<sup>(1)</sup> Non same-store properties were:

Acquisition:
Multifamily - The Wellington

Development/Redevelopment:

Multifamily - The Maxwell

Office - Silverline Center

Sold properties classified as continuing operations:

Multifamily - Country Club Towers and Munson Hill Towers

Retail - Montgomery Village Center

Acquisitions:

Multifamily - Yale West

Office - Army Navy Club and 1775 Eye Street, NW Retail - Spring Valley Retail Center Sold properties classified as continuing operations:

Retail - 5740 Columbia Road (parcel at Gateway Overlook)

Sold properties classified as discontinued operations:

Medical Office/Office - Woodholme Medical Center I & II and Prosperity Medical Center I, II &

<sup>(2)</sup> Non same-store properties were the same properties listed in footnote 1 above, plus the following properties:

<sup>(3)</sup> Without the impact of lease termination fees, overall same-store cash NOI growth would have been 1.9% and 2.1% for the three and twelve months ended December 31, 2015, respectively, and overall same-store GAAP NOI growth would have been 0.2% and 0.1% for the three and twelve months ended December 31, 2015, respectively.

### Same-Store Portfolio Net Operating Income (NOI) Detail (In thousands)

	Three Months Ended December 31, 2015											
	Mı	ultifamily		Office		Retail		orporate nd Other		Total		
Real estate rental revenue												
Same-store portfolio	\$	13,644	\$	42,599	\$	15,086	\$	_	\$	71,329		
Non same-store - acquired and in development(1)		4,582		2,524		667		_		7,773		
Total		18,226		45,123		15,753		_		79,102		
Real estate expenses												
Same-store portfolio		5,615		15,436		3,294		_		24,345		
Non same-store - acquired and in development <sup>1)</sup>		1,974		1,195		174				3,343		
Total		7,589		16,631		3,468		_		27,688		
Net Operating Income (NOI)												
Same-store portfolio		8,029		27,163		11,792		_		46,984		
Non same-store - acquired and in development <sup>1)</sup>		2,608		1,329		493				4,430		
Total	\$	10,637	\$	28,492	\$	12,285	\$		\$	51,414		
Same-store portfolio NOI GAAP basis (from above)	\$	8,029	\$	27,163	\$	11,792	\$	_	\$	46,984		
Straight-line revenue, net for same-store properties		4		(169)		(236)		_		(401)		
FAS 141 Min Rent		1		396		(253)		_		144		
Amortization of lease intangibles for same-store properties		_		519		59		_		578		
Same-store portfolio NOI, cash basis	\$	8,034	\$	27,909	\$	11,362	\$	_	\$	47,305		
Reconciliation of NOI to net income:												
Total NOI	\$	10,637	\$	28,492	\$	12,285	\$	_	\$	51,414		
Depreciation and amortization		(7,507)		(17,209)		(3,801)		(291)		(28,808)		
General and administrative expenses		_		_		_		(4,918)		(4,918)		
Acquisition costs		_		_		_		(119)		(119)		
Interest expense		(2,489)		(2,999)		(220)		(9,304)		(15,012)		
Other income		_		_		_		162		162		
Gain on sale of real estate, continuing operations					_		_	59,376	_	59,376		
Net Income		641		8,284		8,264		44,906		62,095		
Net income attributable to noncontrolling interests	_							38	_	38		
Net income attributable to the controlling interests	\$	641	\$	8,284	\$	8,264	\$	44,944	\$	62,133		

<sup>(1)</sup> For a list of non-same-store properties and held for sale and sold properties, see page 13 of this Supplemental.

### Same-Store Net Operating Income (NOI) Detail (In thousands)

Net income attributable to noncontrolling interests

Net income attributable to the controlling interests

	М	ultifamily	hree Month Office	Retail	Corporate and Other			Total
Real estate rental revenue								-
Same-store portfolio	\$	13,502	\$ 40,639	\$ 15,229			\$	69,370
Non same-store - acquired and in development(1)		2,255	1,909	825				4,989
Total		15,757	 42,548	 16,054		_		74,359
Real estate expenses								
Same-store portfolio		5,067	15,117	3,133				23,317
Non same-store - acquired and in development(1)		1,170	1,207	217				2,594
Total		6,237	 16,324	 3,350		_		25,911
Net Operating Income (NOI)								
Same-store portfolio		8,435	25,522	12,096		_		46,053
Non same-store - acquired and in development <sup>1)</sup>		1,085	702	608		_		2,395
Total	\$	9,520	\$ 26,224	\$ 12,704	\$	_	\$	48,448
Same-store portfolio NOI GAAP basis (from above)	\$	8,435	\$ 25,522	\$ 12,096	\$	_	\$	46,053
Straight-line revenue, net for same-store properties		1	(710)	(299)				(1,008)
FAS 141 Min Rent		(6)	330	(235)				89
Amortization of lease intangibles for same-store properties		_	410	59				469
Same-store portfolio NOI, cash basis	\$	8,430	\$ 25,552	\$ 11,621	\$	_	\$	45,603
Reconciliation of NOI to net income:								
Total NOI	\$	9,520	\$ 26,224	\$ 12,704	\$	_	\$	48,448
Depreciation and amortization		(3,997)	(16,580)	(3,690)		(236)		(24,503)
General and administrative expense		_	_	_		(5,981)		(5,981)
Acquisition costs		_	_	_		(663)		(663)
Interest expense		(2,524)	(3,019)	(242)		(9,398)		(15,183)
Other income		_	_	_		191		191
Net income		2,999	 6,625	8,772		(16,087)		2,309

 $<sup>^{(1)}</sup>$  For a list of non-same-store properties and held for sale and sold properties, see page  $\underline{13}$  of this Supplemental.

2,999

6,625

8,772

21

(16,066) \$

21

2,330

### Same-Store Net Operating Income (NOI) Detail (In thousands)

	Twelve Months Ended December 31, 2015											
	ьл.	ultifamily		Office		Retail		orporate nd Other		Total		
Real estate rental revenue	IVI	ultilamily		Office		Retail	a	na Other		Total		
	\$	48,739	¢.	149,664	¢.	56,762	\$		œ	255,165		
	Ф	,	\$	24,714	\$	6,745	Ф	_	\$	51,262		
Non same-store - acquired and in development <sup>1</sup>		19,803							_			
Total		68,542		174,378		63,507		_		306,427		
Real estate expenses		20.440		FF 40C		40.700				00.000		
Same-store portfolio		20,412		55,486		13,792		_		89,690		
Non same-store - acquired and in development <sup>1</sup>		8,988		11,742		1,814				22,544		
Total		29,400		67,228		15,606		_		112,234		
Net Operating Income (NOI)												
Same-store portfolio		28,327		94,178		42,970		_		165,475		
Non same-store - acquired and in development <sup>1</sup>	_	10,815	_	12,972	_	4,931			_	28,718		
Total	\$	39,142	\$	107,150	\$	47,901	\$		\$	194,193		
Same-store portfolio NOI GAAP basis (from above)	\$	28,327	\$	94,178	\$	42,970	\$	_	\$	165,475		
Straight-line revenue, net for same-store properties		13		59		(389)		_		(317)		
FAS 141 Min Rent		3		173		(166)		_		10		
Amortization of lease intangibles for same-store properties		_		2,021		235		_		2,256		
Same-store portfolio NOI, cash basis	\$	28,343	\$	96,431	\$	42,650	\$		\$	167,424		
Reconciliation of NOI to net income:												
Total NOI	\$	39,142	\$	107,150	\$	47,901	\$	_	\$	194,193		
Depreciation and amortization		(24,356)		(68,567)		(14,949)		(1,063)		(108,935)		
General and administrative expenses		_				_		(20,257)		(20,257)		
Real estate impairment		_		_		_		(5,909)		(5,909)		
Loss on extinguishment of debt		_		_		_		(119)		(119)		
Acquisition costs		_		_		_		(2,056)		(2,056)		
Interest expense		(9,816)		(11,951)		(916)		(36,863)		(59,546)		
Other income		_		_		_		709		709		
Gain on sale of real estate		_		_		_		91,107		91,107		
Net Income		4,970		26,632	_	32,036	_	25,549		89,187		
Net income attributable to noncontrolling interests		_		_		_		553		553		
Net income attributable to the controlling interests	\$	4,970	\$	26,632	\$	32,036	\$	26,102	\$	89,740		

 $<sup>^{(1)}</sup>$  For a list of non-same-store properties and held for sale and sold properties, see page  $\underline{13}$  of this Supplemental.

### Same-Store Net Operating Income (NOI) Detail (In thousands)

			Twelve Months Ended Dec				ecember 31, 2014				
	М	ultifamily	Office		Medical Office		Retail	Corporate and Other			Total
Real estate rental revenue											
Same-store portfolio	\$	48,286	\$ 146,542	\$	_	\$	56,128	\$	_	\$	250,956
Non same-store - acquired and in development <sup>1</sup>		13,972	19,574		_		4,135		_		37,681
Total		62,258	166,116		_		60,263		_		288,637
Real estate expenses											
Same-store portfolio		19,370	54,266		_		12,692		_		86,328
Non same-store - acquired and in development <sup>1</sup>		6,400	9,637		_		1,330		_		17,367
Total		25,770	63,903		_		14,022				103,695
Net Operating Income (NOI)											
Same-store portfolio		28,916	92,276		_		43,436		_		164,628
Non same-store - acquired and in development <sup>1</sup>		7,572	9,937				2,805				20,314
Total	\$	36,488	\$ 102,213	\$		\$	46,241	\$		\$	184,942
Same-store portfolio NOI GAAP basis (from above)	\$	28,916	\$ 92,276	\$	_	\$	43,436	\$	_	\$	164,628
Straight-line revenue, net for same-store properties		2	(1,843)		_		(632)		_		(2,473)
FAS 141 Min Rent		(138)	228		_		(213)		_		(123)
Amortization of lease intangibles for same-store properties		_	1,100		_		240		_		1,340
Same-store portfolio NOI, cash basis	\$	28,780	\$ 91,761	\$		\$	42,831	\$		\$	163,372
Reconciliation of NOI to Net Income											
Total NOI	\$	36,488	\$ 102,213	\$	_	\$	46,241	\$	_	\$	184,942
Depreciation and amortization		(17,999)	(63,768)		_		(13,282)		(962)		(96,011)
General and administrative expenses		_	_		_		_		(19,761)		(19,761)
Acquisition costs		_	_		_		_		(5,710)		(5,710)
Interest expense		(9,313)	(11,606)		_		(997)		(37,869)		(59,785)
Other income		_	_		_		_		825		825
Gain on sale of real estate		_	_		_		_		570		570
Discontinued operations:											
Income from operations of properties sold or held for sale <sup>(1)</sup>		_			546		_		_		546
Gain on sale of real estate		_	_		_		_		105,985		105,985
Net income		9,176	26,839		546		31,962		43,078		111,601
Net income attributable to noncontrolling interests									38		38
Net income attributable to the controlling interests	\$	9,176	\$ 26,839	\$	546	\$	31,962	\$	43,116	\$	111,639

 $<sup>^{(1)}</sup>$  For a list of non-same-store properties and held for sale and sold properties, see page  $\underline{13}$  of this Supplemental.

### Washington REIT Portfolio Maryland/Virginia/DC

	Percentage of Q4 2015 NOI	Percentage of YTD 2015 NOI
DC		
Multifamily	5.2 %	5.4 %
Office	25.4 %	25.3 %
Retail	1.4 %	1.8 %
	32.0 %	32.5%
Maryland		
Multifamily	2.5 %	2.5 %
Office	10.8 %	10.6%
Retail	15.7 %	16.1 %
	29.0 %	29.2%
Virginia		
Multifamily	13.0 %	12.2%
Office	19.3 %	19.3%
Retail	6.7 %	6.8 %
	39.0 %	38.3 %
Total Portfolio	100.0 %	100.0 %
	18	

### Same-Store and Overall Physical Occupancy Levels by Sector

Physical Occupancy - Same-Store Properties (	ies <sup>(1)</sup>
--	--------------------

Sector	12/31/2015	9/30/2015	6/30/2015	3/31/2015	12/31/2014
Multifamily	94.3%	93.2%	94.3%	93.6%	93.6%
Office	90.5%	90.8%	91.0%	90.6%	90.9%
Retail	91.5%	95.4%	94.1%	95.4%	95.0%
Overall Portfolio	91.7%	92.6%	92.6%	92.6%	92.7%

### **Physical Occupancy - All Properties**

Sector					
	12/31/2015	9/30/2015	6/30/2015	3/31/2015	12/31/2014
Multifamily	93.4%	92.3%	91.7%	89.5%	93.8%
Office	87.6%	87.8%	87.6%	86.7%	86.9%
Retail	91.5%	94.4%	92.9%	94.7%	94.4%
Overall Portfolio	90.2%	90.7%	90.0%	89.5%	90.5%

Non same-store properties were:
 Acquisition:
 Multifamily - The Wellington
 Development/Redevelopment:
 Multifamily - The Maxwell
 Office - Silverline Center
 Sold properties:
 Multifamily - Country Club Towe

Multifamily - Country Club Towers and Munson Hill Towers Retail - Montgomery Village Center

### Same-Store Portfolio and Overall Economic Occupancy Levels by Sector

	Economic Occupancy - Same-Store Properties(1)									
Sector	12/31/2015	9/30/2015	6/30/2015	3/31/2015	12/31/2014					
Multifamily	94.5%	95.0%	95.7%	94.8%	94.1%					
Office	91.7%	91.3%	91.3%	90.9%	91.1%					
Retail	92.0%	93.5%	94.0%	94.4%	95.2%					
Overall Portfolio	92.3%	92.5%	92.7%	92.4%	92.5%					

#### **Economic Occupancy - All Properties**

Sector	12/31/2015	9/30/2015	6/30/2015	3/31/2015	12/31/2014
Multifamily	93.2%	92.7%	90.6%	88.4%	94.2%
Office	88.3%	87.7%	87.2%	86.5%	86.8%
Retail	91.1%	92.3%	92.9%	93.5%	94.5%
Overall Portfolio	90.0%	89.8%	89.0%	88.2%	89.8%

<sup>(1)</sup> Non same-store properties were:

Acquisition:
Multifamily - The Wellington
Development/Redevelopment:
Multifamily - The Maxwell
Office - Silverline Center

Sold properties:
Multifamily - Country Club Towers and Munson Hill Towers
Retail - Montgomery Village Center

# Acquisition and Disposition Summary December 31, 2015 (\$'s in thousands)

Acc	uieition	Summary
ACC	iuisilion	Summary

	Location	Acquisition Date	Property type	# of units		2/31/2015 Leased Percentage	Investment
The Wellington	Arlington, VA	July 1, 2015	Multifamily	711		94.5%	\$ 167,000
Disposition Summary	Location	Disposition Date	Property Type	# of units/ square feet	Со	ntract Sales Price	GAAP Gain
Country Club Towers	Arlington, VA	March 20, 2015	Multifamily	227 units	\$	37,800	\$ 30,277
Land interest at 1225 First Stree	t Alexandria,VA	September 9, 2015	Multifamily	N/A		14,500	-
Munson Hill Towers	Falls Church, VA	October 21, 2015	Multifamily	279 units		57,050	51,395
Montgomery Village Center	Gaithersburg, MD	December 14, 2015	Retail	197,000 square feet		27,750	7,981
					\$	137,100	\$ 89,653

## Development/Redevelopment Summary December 31, 2015

(in thousands)

Property and Location	Total Rentable Square Feet or # of Units	Ca	sh Cost to Date	Draws on Construction Loan to Date	Construction Completion Date	Leased %
Development Summary						
The Maxwell, Arlington, VA	163 units & 2,200 square feet retail	\$	47,649	\$ 32,248	fourth quarter 2014	95.7%
Redevelopment Summary						
Silverline Center, Tysons, VA	532,000 square feet	\$	34,977	N/A	first quarter 2015	91.7%

	4th Qua	rter 2	2015		3rd Quar	ter 2	015		2nd Qua	rter 2	2015		1st Qua	rter	2015		4th Quai	ter 2	014
Gross Leasing Sq	uare Footage																		
Office			220,374				93,389				57,693				61,141				92,349
Retail							74,102				35,095				10,853				10,965
Total			220,374				167,491				92,788				71,994				103,314
Weighted Average Term (yrs)																			
Office			6.5				6.8				6.8				7.5				8.5
Retail			0.0				10.2				9.6				11.0				9.2
Total			6.5				8.3				7.8				8.0				8.6
•																			
Rental Rate Increases:	GAAP		CASH		GAAP		CASH		GAAP		CASH		GAAP		CASH		GAAP		CASH
Rate on expiring leases																			
Office	\$ 32.57	\$	33.76	\$	27.72	\$	28.67	\$	36.35	\$	38.06	\$	31.43	\$	33.14	\$	30.37	\$	31.66
Retail					22.32		22.77		23.77		25.30		41.57		41.85		34.95		35.52
Total	\$ 32.57	\$	33.76	\$	25.33	\$	26.06	\$	31.59	\$	33.23	\$	32.96	\$	34.45	\$	30.85	\$	32.07
Rate on new leases																			
	\$ 39.45	\$	36.62	\$	36.46	\$	33.53	\$	41.61	\$	38.11	\$	35.39	\$	32.49	\$	38.39	\$	34.43
Retail					27.61		26.14		28.17	_	26.42	_	52.79	_	46.99		41.82		37.65
Total	\$ 39.45	\$	36.62	\$	32.55	\$	30.26	\$	36.53	\$	33.69	\$	38.01	\$	34.68	\$	38.75	\$	34.77
Percentage Increase																			
Office	21.1%		8.5%		31.6%		17.0%		14.5%		0.2%		12.6%		(2.0)%		26.4%		8.8%
Retail	-%		-%		23.7%		14.8%		18.5%		4.4%		27.0%		12.3 %		19.7%		6.0%
Total	21.1%	_	8.5%		28.5%		16.1%		15.6%	_	1.4%	_	15.3%		0.7 %		25.6%		8.4%
Tenant Improvements	Total Dollars		ollars per uare Foot	Tot	al Dollars		ollars per uare Foot	То	tal Dollars		ollars per juare Foot	То	tal Dollars		ollars per quare Foot	Tot	al Dollars		llars per uare Foo
Office Buildings	\$13,946,572	\$	63.29	\$ 4	,775,584	\$	51.14	\$ 2	2,209,271	\$	38.29	\$ 3	3,255,324	\$	53.24	\$ 4	609,137	\$	49.91
Retail Centers	_	•	_		,220,923	•	70.46	•	592,351	•	16.88		353,335	•	32.56	•	120,600	•	11.00
Subtotal	\$13,946,572	\$	63.29		,996,507	\$	59.68	\$ 2	2,801,622	\$	30.19	\$ 3	3,608,659	\$	50.12	\$ 4	729,737	\$	45.78
Leasing Co	mmissions an	d Inc	entives																
Office Buildings	\$ 7,960,650	\$	36.12	\$ 4	,556,279	\$	48.79	\$ 1	,809,746	\$	31.37	\$ 2	2,092,175	\$	34.22	\$ 3	328,304	\$	36.04
Retail Centers	_		_	1	,649,704		22.26		592,483		16.88		754,661		69.53		275,428		25.12
Subtotal	\$ 7,960,650	\$	36.12	\$ 6	,205,983	\$	37.05	\$ 2	2,402,229	\$	25.89	\$ 2	2,846,836	\$	39.54	\$ 3	603,732	\$	34.88
Tenant Imp	provements and	l Lea	sing Comn	nissic	ons and														
Office	\$21 907 222	¢	99.41	\$ O	331 863	¢	00 03	¢ /	1 019 017	¢	69 66	¢ F	347 400	Φ	87 46	\$ 7	937 4/1	\$	85 05
Office	\$21,907,222	\$	99.41		,331,863 ,870,627	\$	99.93 92.72		1,019,017 1,184,834	\$	69.66 33.76		5,347,499 1,107,996	\$	87.46 102.09	\$ 7	937,441 396,028	\$	85.95 36.12

### Commercial Leasing Summary - Renewal Leases

		4th Quai	rter 2	2015		3rd Quai	ter 2	2015		2nd Qua	rter	2015		1st Qua	rter 2	2015		4th Quai	ter 2	014
Gross Leasing S Footage	Squar	е																		
Office Buildings				42,033				191,599				71,112				135,134			į	575,499
Retail Centers				32,594				53,415				95,048				111,342				45,084
Total				74,627				245,014				166,160				246,476			(	20,583
Weighted Average Term (yrs)																				_
Office Buildings Retail				6.6				2.8				3.9				4.8				6.1
Centers				3.3				4.4				5.8				5.4				6.8
Total				5.1				3.1				4.9				5.1				6.1
Rental Rate Increases:		GAAP		CASH		GAAP		CASH		GAAP		CASH		GAAP		CASH	(	GAAP		CASH
Rate on expiring leases																				
Office Buildings Retail	\$	35.61	\$	37.12	\$	35.23	\$	37.43	\$	30.91	\$	33.07	\$	35.26	\$	36.79	\$	35.87	\$	37.53
Centers		21.30		22.56		23.21		23.72	_	17.57		18.54	_	16.14	_	16.71		33.21		35.65
Total	\$	29.36	\$	30.76	\$	32.61	\$	34.44	\$	23.28	\$	24.76	\$	26.63	\$	27.72	\$	35.67	\$	37.39
Rate on new leases																				
Office Buildings Retail	\$	37.01	\$	34.12	\$	31.37	\$	30.29	\$	32.43	\$	31.37	\$	37.98	\$	35.99	\$	37.25	\$	35.44
Centers		25.08		23.50		26.63		26.10		22.49		21.25		17.06		16.64		40.26		37.30
Total	\$	31.80	\$	29.49	\$	30.34	\$	29.38	\$	26.75	\$	25.58	\$	28.53	\$	27.25	\$	37.46	\$	35.57
Percentage Increase																				
Office Buildings Retail		3.9%		(8.1)%		(11.0)%		(19.1)%		4.9%		(5.1)%		7.7%		(2.2)%		3.9%		(5.6)%
Centers		17.8%		4.2 %		14.7 %		10.0 %		28.0%		14.6 %		5.7%		(0.4)%		21.2%		4.6 %
Total		8.3%		(4.1)%	_	(7.0)%		(14.7)%	_	14.9%	_	3.3 %	_	7.2%		(1.7)%		5.0%		(4.9)%
	Tot	tal Dollars		ollars per juare Foot	To	otal Dollars		ollars per uare Foot	Т	otal Dollars		ollars per quare Foot	To	otal Dollars		ollars per juare Foot	Tota	al Dollars		ollars per uare Foot
Tenant Improvements																				
Office Buildings Retail	\$ 1	,580,078	\$	37.59	\$	580,967	\$	3.03	\$	423,589	\$	5.96	\$	550,948	\$	4.08	\$14,	952,993	\$	25.98
Centers						36,540		0.68		39,183		0.41		152,391		1.37		33,370		0.74
Subtotal		,580,078	\$	21.17	\$	617,507	\$	2.52	\$	462,772	\$	2.79	\$	703,339	\$	2.85	\$14,	986,363	\$	24.15
Office					ď	744 077	¢	2 90	¢	269 502	¢	F 10	¢	020 511	¢	6 99	<b>¢</b> 0.4	2222	¢.	15 70
Buildings Retail	φĺ	,021,344	\$	24.30	\$	744,977	\$	3.89	\$	,	\$	5.19	\$	929,511	\$	6.88		087,273	\$	15.79
Centers		59,302		1.82	_	119,946	_	2.25	_	199,976	_	2.10	_	243,602	_	2.19		192,343		4.27
Subtotal Tenant Improve		,080,646 s and Leasi	\$ ina (	14.48	\$ 16 21		\$	3.53	\$	568,569	\$	3.43	\$	1,173,113	\$	4.76	\$ 9,2	279,616	\$	14.96
Office Buildings		,601,422	s (	61.89		1,325,944	\$	6.92	\$	792,182	\$	11.15	\$	1,480,459	\$	10.96	\$24,	040,266	\$	41.77
Retail Centers		59,302		1.82		156,486		2.93		239,159		2.51		395,993		3.56		225,713		5.01
Total	\$ 2	,660,724	\$	35.65	\$	1,482,430	\$	6.05	\$	1,031,341	\$	6.22	\$	1,876,452	\$	7.61	\$24,	265,979	\$	39.11
										24										

# **10 Largest Tenants - Based on Annualized Commercial Income**December 31, 2014

Tenant	Number of Buildings	Weighted Average Remaining Lease Term in Months	Percentage of Aggregate Portfolio Annualized Rent	Aggregate Rentable Square Feet	Percentage of Aggregate Occupied Square Feet
World Bank	1	60	5.54%	210,354	3.35%
Advisory Board Company	2	41	3.71%	199,762	3.18%
Booz Allen Hamilton, Inc.	1	121	2.74%	222,989	3.55%
Engility Corporation	1	21	2.58%	134,126	2.14%
Squire Patton Boggs (USA) LLP (1)	1	16	2.44%	110,566	1.76%
Epstein Becker & Green, PC	1	12	1.37%	53,427	0.85%
General Services Administration	3	35	1.25%	52,282	0.83%
Hughes Hubbard & Reed LLP	1	26	1.19%	53,208	0.85%
Alexandria City School Board	1	161	1.19%	84,693	1.35%
Cozen O'Connor	1	4	1.15%	36,574	0.58%
Total/Weighted Average		60	23.16%	1,157,981	18.44%

<sup>(1)</sup> The space leased to Squire Patton Boggs LLP is currently subleased to Advisory Board Company, who has signed an extension to make the lease coterminous with the remaining Advisory Board Company's leases expiring on May 31, 2019

# Industry Diversification December 31, 2015

Industry Classification (NAICS)	Annu	alized Base Rental Revenue	Percentage of Aggregate Annualized Rent	Aggregate Rentable Square Feet	Percentage of Aggregate Square Feet
Professional, Scientific, and Technical Services	\$	76,906,901	38.89%	2,216,353	35.23%
Credit Intermediation and Related Activities		17,867,989	9.03%	317,519	5.05%
Religious, Grantmaking, Civic, Professional, and Similar Organizations		11,424,003	5.78%	299,432	4.76%
Food Services and Drinking Places		8,210,261	4.15%	255,951	4.07%
Educational Services		6,438,571	3.26%	218,111	3.47%
Food and Beverage Stores		6,233,644	3.15%	308,090	4.90%
Ambulatory Health Care Services		5,954,282	3.01%	182,926	2.91%
Executive, Legislative, and Other General Government Support		5,551,343	2.81%	155,883	2.48%
Furniture and Home Furnishings Stores		4,494,167	2.27%	217,571	3.46%
Health and Personal Care Stores		4,160,071	2.10%	108,985	1.73%
Personal and Laundry Services		3,870,203	1.96%	112,666	1.79%
Securities, Commodity Contracts, and Other Financial Investments and Related					
Activities		3,846,316	1.94%	105,972	1.68%
Electronics and Appliance Stores		3,388,680	1.71%	174,994	2.78%
Administrative and Support Services		3,118,928	1.58%	89,195	1.42%
Broadcasting (except Internet)		3,000,437	1.52%	70,672	1.12%
Miscellaneous Store Retailers		2,877,394	1.45%	149,667	2.38%
Sporting Goods, Hobby, Book, and Music Stores		2,873,165	1.45%	172,875	2.75%
Publishing Industries (except Internet)		2,794,372	1.41%	78,475	1.25%
Telecommunications		2,394,424	1.21%	57,603	0.92%
Amusement, Gambling, and Recreation Industries		2,347,082	1.19%	115,580	1.84%
Clothing and Clothing Accessories Stores		1,985,855	1.00%	103,610	1.65%
General Merchandise Stores		1,897,690	0.96%	223,915	3.56%
Nursing and Residential Care Facilities		1,888,051	0.95%	66,810	1.06%
Real Estate		1,638,886	0.83%	46,172	0.73%
Social Assistance		1,236,567	0.63%	48,146	0.77%
Building Material and Garden Equipment and Supplies Dealers		1,173,193	0.59%	38,330	0.61%
Merchant Wholesalers, Durable Goods		004.005	0.400/	25.720	0.440/
Chamical Manufacturing		964,905	0.49%	25,720	0.41%
Chemical Manufacturing		941,857	0.48%	20,036	0.32%
Insurance Carriers and Related Activities		817,364	0.41%	25,324	0.40%
Merchant Wholesalers, Nondurable Goods		774,612	0.39%	48,208	0.77%
Motor Vehicle and Parts Dealers		646,701	0.33%	36,832	0.59%
Construction of Buildings		630,323	0.32%	19,451	0.31%
Transportation Equipment Manufacturing		558,973	0.28%	20,641	0.33%
Other	_	4,864,370	2.47%	160,199	2.50%
Total	\$	197,771,580	100.00 %	6,291,914	100.00%

Lease	Expira	ations
Docomb	hor 21	2015

	Year	Number of Leases	Rentable Square Feet	Percent of Rentable Square Feet	Anı	nualized Rent (1)	A۱	verage Rental Rate	Percent of Annualized Rent (1)
Office:									
	2016	102	429,087	9.48%	\$	17,127,845	\$	39.92	9.36%
	2017	88	566,574	12.52%		21,901,443		38.66	11.97%
	2018	92	461,318	10.20%		17,293,222		37.49	9.45%
	2019	89	703,590	15.55%		27,953,806		39.73	15.27%
	2020	83	558,369	12.34%		23,937,123		42.87	13.08%
	2021 and thereafter	203	1,804,956	39.91%		74,798,311		41.44	40.87%
		657	4,523,894	100.00%	\$	183,011,750		40.45	100.00%
Retail:									
	2016	21	96,231	4.44%	\$	2,915,521	\$	30.30	5.57%
	2017	43	255,342	11.78%		6,886,308		26.97	13.17%
	2018	37	334,958	15.45%		4,875,855		14.56	9.32%
	2019	32	158,213	7.30%		4,466,188		28.23	8.54%
	2020	37	407,969	18.82%		7,363,213		18.05	14.08%
	2021 and thereafter	114	914,726	42.21%		25,795,407		28.20	49.32%
		284	2,167,439	100.00%	\$	52,302,492		24.13	100.00%
Total:									
	2016	123	525,318	7.85%	\$	20,043,366	\$	38.15	8.52%
	2017	131	821,916	12.28%		28,787,751		35.03	12.23%
	2018	129	796,276	11.90%		22,169,077		27.84	9.42%
	2019	121	861,803	12.88%		32,419,994		37.62	13.78%
	2020	120	966,338	14.44%		31,300,336		32.39	13.30%
	2021 and thereafter	317	2,719,682	40.65%		100,593,718		36.99	42.75%
		941	6,691,333	100.00 %	\$	235,314,242		35.17	100.00%

<sup>(1)</sup> Annualized Rent is equal to the rental rate effective at lease expiration (cash basis) multiplied by 12.

# Schedule of Properties December 31, 2015

PROPERTIES	LOCATION	YEAR ACQUIRED	YEAR CONSTRUCTED	NET RENTABLE SQUARE FEET <sup>(1)</sup>
Office Buildings				
515 King Street	Alexandria, VA	1992	1966	75,000
Courthouse Square	Alexandria, VA	2000	1979	116,000
Braddock Metro Center	Alexandria, VA	2011	1985	350,000
1600 Wilson Boulevard	Arlington, VA	1997	1973	168,000
Fairgate at Ballston	Arlington, VA	2012	1988	143,000
Monument II	Herndon, VA	2007	2000	208,000
925 Corporate Drive	Stafford, VA	2010	2007	134,000
1000 Corporate Drive	Stafford, VA	2010	2009	136,000
Silverline Center	Tysons, VA	1997	1972/1986/1999/2014	531,000
John Marshall II	Tysons, VA	2011	1996/2010	223,000
51 Monroe Street	Rockville, MD	1979	1975	224,000
6110 Executive Boulevard	Rockville, MD	1995	1971	203,000
600 Jefferson Plaza	Rockville, MD	1999	1985	113,000
One Central Plaza	Rockville, MD	2001	1974	267,000
West Gude Drive	Rockville, MD	2006	1984/1986/1988	277,000
Wayne Plaza	Silver Spring, MD	2000	1970	99,000
1901 Pennsylvania Avenue	Washington, DC	1977	1960	101,000
1220 19th Street	Washington, DC	1995	1976	104,000
1776 G Street	Washington, DC	2003	1979	265,000
2000 M Street	Washington, DC	2007	1971	231,000
2445 M Street	Washington, DC	2008	1986	290,000
1140 Connecticut Avenue	Washington, DC	2011	1966	183,000
1227 25th Street	Washington, DC	2011	1988	135,000
Army Navy Club Building	Washington, DC	2014	1912/1987	108,000
1775 Eye Street, NW	Washington, DC	2014	1964	185,000
Subtotal				4,869,000

PROPERTIES	LOCATION	YEAR ACQUIRED	YEAR CONSTRUCTED	NET RENTABLE SQUARE FEET (1
Retail Centers				
Bradlee Shopping Center	Alexandria, VA	1984	1955	171,000
Shoppes of Foxchase	Alexandria, VA	1994	1960/2006	134,000
300 S. Washington Street	Alexandria, VA	1998/2003	1955/1959	46,000
Concord Centre	Springfield, VA	1973	1960	76,000
Gateway Overlook	Columbia, MD	2010	2007	220,000
Frederick County Square	Frederick, MD	1995	1973	227,000
Frederick Crossing	Frederick, MD	2005	1999/2003	295,000
Centre at Hagerstown	Hagerstown, MD	2002	2000	332,000
Olney Village Center	Olney, MD	2011	1979/2003	199,000
Randolph Shopping Center	Rockville, MD	2006	1972	84,000
Montrose Shopping Center	Rockville, MD	2006	1970	145,000
Гакоma Park	Takoma Park, MD	1963	1962	51,000
Vestminster	Westminster, MD	1972	1969	150,000
Vheaton Park	Wheaton, MD	1977	1967	74,000
Chevy Chase Metro Plaza	Washington, DC	1985	1975	50,000
Spring Valley Retail Center	Washington, DC	2014	1941/1950	75,000
Subtotal				2,329,000

Schedule of Properties
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LOCATION	YEAR ACQUIRED	YEAR CONSTRUCTED	NET RENTABLE SQUARE FEET (1)
Alexandria, VA	2008	2008	60,000
Arlington, VA	1969	1959	173,000
Arlington, VA	2007	2007	214,000
Arlington, VA	2013	1984	141,000
Arlington, VA	2014	2014	139,000
Arlington, VA	2015	1960	842,000
Falls Church, VA	1965	1964	170,000
McLean, VA	1996	1982	274,000
Bethesda, MD	1997	1986	225,000
Gaithersburg, MD	1996	1971/2003	157,000
Washington, DC	1963	1951	178,000
Washington, DC	2008	1948	268,000
Washington, DC	2014	2011	173,000
			3,014,000
			10,212,000
	Alexandria, VA Arlington, VA Arlington, VA Arlington, VA Arlington, VA Arlington, VA Falls Church, VA McLean, VA Bethesda, MD Gaithersburg, MD Washington, DC Washington, DC	Alexandria, VA 2008 Arlington, VA 1969 Arlington, VA 2007 Arlington, VA 2013 Arlington, VA 2014 Arlington, VA 2015 Falls Church, VA 1965 McLean, VA 1996 Bethesda, MD 1997 Gaithersburg, MD 1996 Washington, DC 1963 Washington, DC 2008	LOCATION         YEAR ACQUIRED         CONSTRUCTED           Alexandria, VA         2008         2008           Arlington, VA         1969         1959           Arlington, VA         2007         2007           Arlington, VA         2013         1984           Arlington, VA         2014         2014           Arlington, VA         2015         1960           Falls Church, VA         1965         1964           McLean, VA         1996         1982           Bethesda, MD         1997         1986           Gaithersburg, MD         1996         1971/2003           Washington, DC         1963         1951           Washington, DC         2008         1948

<sup>(1)</sup> Multifamily buildings are presented in gross square feet.

#### Supplemental Definitions

#### December 31, 2015

Adjusted EBITDA (a non-GAAP measure) is earnings attributable to the controlling interest before interest expense, taxes, depreciation, amortization, real estate impairment, gain on sale of real estate, gain/loss on extinguishment of debt, severance expense, relocation expense, acquisition and structuring expenses and gain/loss from non-disposal activities.

Annualized base rent ("ABR") is calculated as monthly base rent (cash basis) per the lease, as of the reporting period, multiplied by 12.

**Debt service coverage ratio** is computed by dividing earnings attributable to the controlling interest before interest expense, taxes, depreciation, amortization, real estate impairment, gain on sale of real estate, gain/loss on extinguishment of debt, severance expense, relocation expense, acquisition and structuring expenses and gain/loss from non-disposal activities by interest expense (including interest expense from discontinued operations) and principal amortization.

Debt to total market capitalization is total debt divided by the sum of total debt plus the market value of shares outstanding at the end of the period.

Earnings to fixed charges ratio is computed by dividing earnings attributable to the controlling interest by fixed charges. For this purpose, earnings consist of income from continuing operations (or net income if there are no discontinued operations) plus fixed charges, less capitalized interest. Fixed charges consist of interest expense (excluding interest expense from discontinued operations), including amortized costs of debt issuance, plus interest costs capitalized.

**Economic occupancy** is calculated as actual real estate rental revenue recognized for the period indicated as a percentage of gross potential real estate rental revenue for that period. We determine gross potential real estate rental revenue by valuing occupied units or square footage at contract rates and vacant units or square footage at market rates for comparable properties. We do not consider percentage rents and expense reimbursements in computing economic occupancy percentages.

NAREIT Funds from operations ("NAREIT FFO") is defined by The National Association of Real Estate Investment Trusts, Inc. ("NAREIT") in an April, 2002 White Paper as net income (computed in accordance with generally accepted accounting principles ("GAAP")) excluding gains (or losses) associated with sales of property and impairment of depreciable real estate, plus real estate depreciation and amortization. We consider NAREIT FFO to be a standard supplemental measure for equity real estate investment trusts ("REITs") because it facilitates an understanding of the operating performance of our properties without giving effect to real estate depreciation and amortization, which historically assumes that the value of real estate assets diminishes predictably over time. Since real estate values have instead historically risen or fallen with market conditions, we believe that NAREIT FFO more accurately provides investors an indication of our ability to incur and service debt, make capital expenditures and fund other needs. NAREIT FFO is a non-GAAP measure.

Core Funds From Operations ("Core FFO") is calculated by adjusting NAREIT FFO for the following items (which we believe are not indicative of the performance of Washington REIT's operating portfolio and affect the comparative measurement of Washington REIT's operating performance over time): (1) gains or losses on extinguishment of debt, (2) expenses related to acquisition and structuring activities, (3) executive transition costs and severance expense related to corporate reorganization and related to executive retirements or resignations, (4) property impairments and gains or losses on sale, not already excluded from NAREIT FFO, as appropriate, and (5) relocation expense. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FFO serves as a useful, supplementary measure of Washington REIT's ability to incur and service debt, and distribute dividends to its shareholders. Core FFO is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

Funds Available for Distribution ("FAD") is calculated by subtracting from NAREIT FFO (1) recurring expenditures, tenant improvements and leasing costs, that are capitalized and amortized and are necessary to maintain our properties and revenue stream (excluding items contemplated prior to acquisition or associated with development / redevelopment of a property) and (2) straight line rents, then adding (3) non-real estate depreciation and amortization, (4) non-cash fair value interest expense and (5) amortization of restricted share compensation, then adding or subtracting the (6) amortization of lease intangibles, (7) real estate impairment and (8) non-cash gain/loss on extinguishment of debt, as appropriate. FAD is included herein, because we consider it to be a measure of a REIT's ability to incur and service debt and to distribute dividends to its shareholders. FAD is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

Core Funds Available for Distribution ("Core FAD") is calculated by adjusting FAD for the following items (which we believe are not indicative of the performance of Washington REIT's operating portfolio and affect the comparative measurement of Washington REIT's operating performance over time): (1) gains or losses on extinguishment of debt, (2) costs related to the acquisition of properties, (3) non-share-based severance expense related to corporate reorganization and related to executive retirements or resignations, (4) property impairments and gains or losses on sale, not already excluded from FAD, as appropriate, and (5) relocation expense. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FAD serves as a useful, supplementary measure of Washington REIT's ability to incur and service debt, and distribute dividends to its shareholders. Core FAD is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

Net Operating Income ("NOI") is a non-GAAP measure defined as real estate rental revenue less real estate expenses. NOI is calculated as net income, less non-real estate revenue and the results of discontinued operations (including the gain on sale, if any), plus interest expense, depreciation and amortization, general and administrative expenses, acquisition costs, real estate impairment and gain or loss on extinguishment of debt. We also present NOI on a cash basis ("Cash NOI") which is calculated as NOI less the impact of straightlining of rent and amortization of market intangibles. We provide NOI as a supplement to net income calculated in accordance with GAAP. As such, it should not be considered an alternative to net income as an indication of our operating performance. It is the primary performance measure we use to assess the results of our operations at the property level.

Physical occupancy is calculated as occupied square footage as a percentage of total square footage as of the last day of that period.

Recurring capital expenditures represent non-accretive building improvements and leasing costs required to maintain current revenues. Recurring capital expenditures do not include acquisition capital that was taken into consideration when underwriting the purchase of a building or which are incurred to bring a building up to "operating standard."

Rent increases on renewals and rollovers are calculated as the difference, weighted by square feet, of the net ABR due the first month after a term commencement date and the net ABR due the last month prior to the termination date of the former tenant's term.

Same-store portfolio properties include all stabilized properties that were owned for the entirety of the current and prior reporting periods, and exclude properties under redevelopment or development and properties purchased or sold at any time during the periods being compared. We define redevelopment properties as those for which we expect to spend significant development and construction costs on existing or acquired buildings pursuant to a formal plan which has a current impact on operating results, occupancy and the ability to lease space with the intended result of a higher economic return on the property. Redevelopment and development properties are included in the same-store pool upon completion of the redevelopment or development, and the earlier of achieving 90% occupancy or two years after completion.

Same-store portfolio net operating income (NOI) growth is the change in the NOI of the same-store portfolio properties from the prior reporting period to the current reporting period.