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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported): February 16, 2017

**WASHINGTON REAL ESTATE  
INVESTMENT TRUST**

(Exact name of registrant as specified in its charter)

**MARYLAND**  
(State of incorporation)

**001-06622**  
(Commission File Number)

**53-0261100**  
(IRS Employer Identification Number)

**1775 EYE STREET, NW, SUITE 1000, WASHINGTON, DC 20006**  
(Address of principal executive office) (Zip code)

**Registrant's telephone number, including area code: (202) 774-3200**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 2.02 Results of Operations and Financial Condition**

**and**

**Item 7.01 Regulation FD Disclosure.**

A press release issued by the Registrant on February 16, 2017 regarding earnings for the three and twelve months ended December 31, 2016, is attached as Exhibit 99.1. Also, certain supplemental information not included in the press release is attached as Exhibit 99.2. This information is being furnished pursuant to Item 7.01 and Item 2.02 of Form 8-K. This information is not deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 and is not incorporated by reference into any Securities Act registration statements.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits

Exhibit No.	Description
99.1	Press release issued February 16, 2017 regarding earnings for the three and twelve months ended December 31, 2016
99.2	Certain supplemental information not included in the press release

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

WASHINGTON REAL ESTATE INVESTMENT TRUST

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(Registrant)

By: /s/ W. Drew Hammond

(Signature)

W. Drew Hammond  
Vice President, Chief Accounting Officer  
and Controller

February 16, 2017

(Date)

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## Exhibit Index

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99.2	Certain supplemental information not included in the press release

**NEWS RELEASE****CONTACT:**

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**February 16, 2017****WASHINGTON REAL ESTATE INVESTMENT TRUST ANNOUNCES FINANCIAL AND OPERATING RESULTS FOR 2016**

Washington REIT (Washington Real Estate Investment Trust - NYSE: WRE), a leading owner and operator of diversified properties in the Washington, DC region, reported financial and operating results today for the quarter and year-ended December 31, 2016:

**Full Year and Fourth Quarter 2016 Highlights**

- Reported net income attributable to the controlling interests of \$119.3 million for the year, or \$1.65 per diluted share, compared to \$89.7 million, or \$1.31 per diluted share, in 2015
- Reported net income attributable to the controlling interests of \$5.4 million for the quarter, or \$0.07 per diluted share, compared to \$62.1 million, or \$0.91 per diluted share, in the same period one year ago
- Reported NAREIT Funds from Operations (FFO) of \$126.0 million for the year, or \$1.74 per diluted share, compared to \$108.5 million, or \$1.58 per diluted share in 2015
- Reported Core FFO of \$1.76 per diluted share for the year, a \$0.05 increase over Core FFO of \$1.71 per diluted share in 2015
- Reported Core FFO of \$0.43 per diluted share for the quarter, a \$0.03 decrease over Core FFO of \$0.46 per diluted share in the same period one year ago
- Achieved same-store Net Operating Income (NOI) growth of 1.2% for the year, with same-store rental growth of 1.6% over 2015
- Improved overall portfolio physical occupancy to 93.5%, 330 basis points higher than year-end 2015, and 30 basis points higher than at September 30, 2016
- Executed the sale of the suburban Maryland office portfolio, totaling approximately 1.2 million square feet, for \$240.0 million
- Acquired Riverside Apartments, a 1,222 unit apartment community in Alexandria, VA, for \$244.8 million
- Reduced secured debt by \$270 million during the year, thereby lowering leverage and strengthening the balance sheet

"2016 was a transformational year for Washington REIT," said Paul T. McDermott, President and Chief Executive Officer. "We sold our suburban Maryland office portfolio, allocated capital into value-add, metro-centric multifamily and further reduced our debt, thereby elevating the quality of our portfolio, strengthening our balance sheet, and improving our risk-adjusted growth profile. Today, Washington REIT projects strong 2017 same-store NOI growth, a multi-year value-creation pipeline, and a solid balance sheet, all of which will enable us to continue to capitalize on key growth opportunities in our region."

**Financial Results**

Net income attributable to the controlling interests for the year-ended December 31, 2016 was \$119.3 million, or \$1.65 per diluted share, compared to \$89.7 million, or \$1.31 per diluted share, in 2015.

Net income attributable to the controlling interests for the quarter-ended December 31, 2016 was \$5.4 million, or \$0.07 per diluted share, compared to \$62.1 million, or \$0.91 per diluted share, in the same period one year ago.

Core Funds from Operations<sup>(1)</sup>, was \$1.76 per diluted share for the year and \$0.43 per diluted share for the quarter-ended December 31, 2016, as compared to \$1.71 per diluted share and \$0.46 per diluted share, respectively, for the

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corresponding periods in 2015.

FFO as defined by NAREIT for the year-ended December 31, 2016 was \$126.0 million, or \$1.74 per diluted share, compared to \$108.5 million, or \$1.58 per diluted share, in 2015. FFO for the quarter-ended December 31, 2016 was \$31.7 million, or \$0.42 per diluted share, compared to \$31.5 million, or \$0.46 per diluted share, in the same period one year ago.

### 2016 Operating Results

The Company's overall portfolio NOI<sup>(2)</sup> for 2016 was \$198.3 million, compared to \$194.2 million in 2015. Overall portfolio physical occupancy as of year end was 93.5%, compared to 90.2% as of year-end 2015.

Same-store<sup>(3)</sup> portfolio NOI increased by 1.2% for the year, while cash NOI increased by 0.9% compared to 2015. Same-store rental growth for the year was 1.6%. Same-store portfolio physical occupancy as of year end was 94.3%, compared to 92.1% as of year-end 2015.

- **Office: 51% of Total NOI** - Office properties' same-store NOI increased by 1.4% for the year and cash NOI increased by 0.8% compared to the same period one year ago. Rental rates increased 1.8% and same-store physical occupancy as of year-end 2016 increased 110 basis points to 92.1% over year-end 2015.
- **Retail: 23% of Total NOI** - Retail properties' same-store NOI decreased by 0.1% for the year and cash NOI decreased by 0.3% compared to the same period one year ago, primarily due to two long-term leases not commencing until third-quarter 2016. Rental rates increased 2.3% and same-store physical occupancy as of year-end 2016 increased 420 basis points to 95.7% over year-end 2015.
- **Multifamily: 26% of Total NOI** - Multifamily properties' same-store NOI increased by 2.7% for the year and cash NOI for the year increased by 3.0% compared to the same period one year ago. Rental rates increased 0.3% while same-store physical occupancy increased 170 basis points to 96.0% as of year-end 2016 compared to year-end 2015.

### Fourth Quarter 2016 Operating Results

The Company's overall portfolio NOI for the fourth quarter was \$48.0 million, compared to \$51.4 million in the same period one year ago and \$50.6 million in the third quarter of 2016.

Same-store portfolio NOI for the fourth quarter decreased by 1.3% while cash NOI decreased by 0.9% compared to the same period one year ago. Same-store rental growth for the fourth quarter was 1.4%.

- **Office: 48% of Total NOI** - Office properties' same-store NOI for the fourth quarter decreased by 1.5% and cash NOI decreased by 2.2% compared to the same period one year ago due to decreased lease termination fees and increased operating expenses, partly driven by higher repairs and maintenance, real estate taxes, and marketing expenses. Rental rates increased 2.0%.
  - **Retail: 24% of Total NOI** - Retail properties' same-store NOI for the fourth quarter decreased by 2.5% and cash NOI for the fourth quarter decreased by 1.0% compared to the same period one year ago, due to increased operating expenses, partly driven by increased bad debt expense including one tenant bankruptcy as well as higher real estate taxes. Rental rates increased 0.9%.
  - **Multifamily: 28% of Total NOI** - Multifamily properties' same-store NOI for the fourth quarter increased by 1.0% and cash NOI increased by 2.3% compared to the same period one year ago, impacted by a restaurant bankruptcy at one of our properties. Rental rates increased 0.8%.
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### Full-Year and Fourth Quarter 2016 Leasing Activity

During full-year 2016, Washington REIT signed new and renewal commercial leases as follows (all dollar amounts are on a per square foot basis):

	Square Feet	Weighted Average Term (in years)	Weighted Average Free Rent Period (in months)	Weighted Average Rental Rates	Weighted Average Rental Rate % Increase	Tenant Improvements	Leasing Commissions
Office	581,000	5.7	5.3	\$ 41.67	13.2%	\$ 29.69	\$ 11.54
Retail	207,000	6.4	1.2	31.32	19.4%	6.32	5.57
Total	788,000	5.9	4.4	38.96	14.5%	23.57	9.98

During the fourth quarter, Washington REIT signed commercial leases totaling 180,000 square feet, including 49,000 square feet of new leases and 131,000 square feet of renewal leases, as follows (all dollar amounts are on a per square foot basis):

	Square Feet	Weighted Average Term (in years)	Weighted Average Free Rent Period (in months)	Weighted Average Rental Rates	Weighted Average Rental Rate % Increase	Tenant Improvements	Leasing Commissions
New:							
Office	39,000	4.9	3.0	\$ 42.64	5.7%	\$ 31.88	\$ 10.88
Retail	10,000	9.2	1.0	44.14	15.4%	29.72	20.48
Total	49,000	5.8	2.5	42.96	7.6%	31.43	12.89

Renewal:							
Office	65,000	4.9	3.1	\$ 46.84	8.1%	\$ 16.45	\$ 11.33
Retail	66,000	4.9	—	30.27	10.0%	0.86	1.83
Total	131,000	4.9	1.8	38.49	8.9%	8.60	6.54

### Capital Update

In December 2016 and January 2017, Washington REIT refinanced pre-payable and maturing secured debt by drawing \$100.0 million and \$50.0 million respectively on the seven-year \$150.0 million unsecured term loan that the Company had entered into in July 2016, which is scheduled to mature on July 21, 2023. Washington REIT entered into a forward swap from floating interest rates to a 2.86% all-in fixed interest rate for \$150.0 million commencing on March 31, 2017.

### Earnings Guidance

2017 Core FFO guidance is expected to range from \$1.74 to \$1.82 per fully diluted share. The following assumptions are included in this guidance:

- Same-store NOI growth is projected to range from 4.75% to 5.25%
- Same-store office NOI growth is projected to range from 7.0% to 7.5%
- Same-store retail NOI growth is projected to range from 3.0% to 3.5%
- Same-store multifamily NOI growth is now projected to range from 2.5% to 3.0%
- General and administrative expense is projected to be approximately \$19.0 to \$20.0 million
- Interest expense is projected to be approximately \$46.0 to \$47.0 million
- Non same-store office NOI is projected to range between \$9.0 to \$10.0 million
- Non same-store multifamily NOI is projected to range between \$13.0 to \$13.75 million

The company is not providing guidance related to acquisitions or dispositions at this time.

Non same-store properties in 2017 are Riverside Apartments, which is a multifamily asset acquired in 2016 and The Army Navy Building and Braddock Metro Center, which are office assets that are being repositioned in 2017.

Washington REIT's 2017 Core FFO guidance is based on a number of factors, many of which are outside its control and all of which are subject to change. Washington REIT may change its guidance during the year as actual and anticipated results vary from these assumptions.

#### 2017 Guidance Reconciliation Table

A reconciliation of projected net income attributable to the controlling interests per diluted share to projected Core FFO per diluted share for the year ending December 31, 2017 is as follows:

		Low	High
Net income attributable to the controlling interests per diluted share <sup>(a)</sup>	\$	0.34	\$ 0.42
Real estate depreciation and amortization <sup>(a)</sup>		1.40	1.40
NAREIT FFO per diluted share		1.74	1.82
Core adjustments		—	—
Core FFO per diluted share	\$	1.74	\$ 1.82

<sup>(a)</sup> Does not include any impact from potential acquisitions and dispositions during the year.

#### Dividends

On January 6, 2017, Washington REIT paid a quarterly dividend of \$0.30 per share.

Washington REIT today announced its Board of Trustees has declared a quarterly dividend of \$0.30 per share to be paid on March 31, 2017 to shareholders of record on March 15, 2017.

#### Conference Call Information

The Conference Call for year-end 2016 Earnings is scheduled for Friday, February 17, 2017 at 11:00 A.M. Eastern time. Conference Call access information is as follows:

USA Toll Free Number: 877-407-9205  
International Toll Number: 201-689-8054

The instant replay of the Conference Call will be available until March 3, 2017 at 11:59 P.M. Eastern time. Instant replay access information is as follows:

USA Toll Free Number: 877-481-4010  
International Toll Number: 919-882-2331  
Conference ID: 10048

The live on-demand webcast of the Conference Call will be available on the Investor section of Washington REIT's website at [www.washreit.com](http://www.washreit.com). Online playback of the webcast will be available for two weeks following the Conference Call.

#### About Washington REIT

Washington REIT is a self-administered equity real estate investment trust investing in income-producing properties in the greater Washington metro region. Washington REIT owns a diversified portfolio of 49 properties, totaling approximately 6 million square feet of commercial space and 4,480 multifamily units, and land held for development. These 49 properties consist of 19 office properties, 16 retail centers and 14 multifamily properties. Washington REIT shares are publicly traded on the New York Stock Exchange (NYSE: WRE).

Note: Washington REIT's press releases and supplemental financial information are available on the Company's website at [www.washreit.com](http://www.washreit.com) or by contacting Investor Relations at (202) 774-3200.

Certain statements in our earnings release and on our conference call are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements in this



earnings release preceded by, followed by or that include the words “believe,” “expect,” “intend,” “anticipate,” “potential,” “project,” “will” and other similar expressions. Such statements involve known and unknown risks, uncertainties, and other factors that may cause actual results to differ materially. Such risks, uncertainties and other factors include, but are not limited to, changes in general and local economic and real estate market conditions, the potential for federal government budget reductions, the risk of failure to complete contemplated acquisitions and dispositions, the timing and pricing of lease transactions, the availability and cost of capital, fluctuations in interest rates, tenants' financial conditions, levels of competition, the effect of government regulation, and other risks and uncertainties detailed from time to time in our filings with the SEC, including our 2015 Form 10-K and subsequent Quarterly Reports on Form 10-Q. We assume no obligation to update or supplement forward-looking statements that become untrue because of subsequent events.

<sup>(1)</sup> Funds From Operations (“FFO”) - The National Association of Real Estate Investment Trusts, Inc. (“NAREIT”) defines FFO (April, 2002 White Paper) as net income (computed in accordance with generally accepted accounting principles (“GAAP”)) excluding gains (or losses) associated with sales of property, impairment of depreciable real estate and real estate depreciation and amortization. FFO is a non-GAAP measure and does not replace net income as a measure of performance or net cash provided by operating activities as a measure of liquidity. We consider FFO to be a standard supplemental measure for real estate investment trusts (“REITs”) because it facilitates an understanding of the operating performance of our properties without giving effect to real estate depreciation and amortization, which historically assumes that the value of real estate assets diminishes predictably over time. Since real estate values have instead historically risen or fallen with market conditions, we believe that FFO more accurately provides investors an indication of our ability to incur and service debt, make capital expenditures and fund other needs.

Core Funds From Operations (“Core FFO”) is calculated by adjusting FFO for the following items (which we believe are not indicative of the performance of Washington REIT’s operating portfolio and affect the comparative measurement of Washington REIT’s operating performance over time): (1) gains or losses on extinguishment of debt, (2) expenses related to acquisition and structuring activities, (3) executive transition costs and severance expense related to corporate reorganization and related to executive retirements or resignations, (4) property impairments, casualty gains, and gains or losses on sale not already excluded from FFO, as appropriate, and (5) relocation expense. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FFO serves as a useful, supplementary measure of Washington REIT’s ability to incur and service debt and to distribute dividends to its shareholders. Core FFO is a non-GAAP and non-standardized measure and may be calculated differently by other REITs.

<sup>(2)</sup> Net Operating Income (“NOI”), defined as real estate rental revenue less real estate expenses, is a non-GAAP measure. NOI is calculated as net income, less non-real estate revenue and the results of discontinued operations (including the gain on sale, if any), plus interest expense, depreciation and amortization, general and administrative expenses, acquisition costs, real estate impairment and gain or loss on extinguishment of debt. We also present NOI on a cash basis (“cash NOI”) which is calculated as NOI less the impact of straight-lining of rent and amortization of market intangibles. We provide each of NOI and cash NOI as a supplement to net income calculated in accordance with GAAP. As such, neither should be considered an alternative to net income as an indication of our operating performance. They are the primary performance measures we use to assess the results of our operations at the property level.

<sup>(3)</sup> For purposes of evaluating comparative operating performance, we categorize our properties as “same-store” or “non-same-store”. Same-store properties include all properties that were owned for the entirety of the current and prior reporting periods and exclude properties under redevelopment or development and properties purchased or sold at any time during the periods being compared. A non-same-store property is one that was acquired, under redevelopment or development, or placed into service during either of the periods being evaluated. We define redevelopment properties as those for which we expect to spend significant development and construction costs on existing or acquired buildings pursuant to a formal plan which has a current impact on operating results, occupancy and the ability to lease space with the intended result of a higher economic return on the property. Redevelopment and development properties are included in the same-store pool upon completion of the redevelopment or development, and the earlier of achieving 90% occupancy or two years after completion.

<sup>(4)</sup> Funds Available for Distribution (“FAD”) is a non-GAAP measure. It is calculated by subtracting from FFO (1) recurring expenditures, tenant improvements and leasing costs, that are capitalized and amortized and are necessary to maintain our properties and revenue stream (excluding items contemplated prior to acquisition or associated with development / redevelopment of a property) and (2) straight line rents, then adding (3) non-real estate depreciation and amortization, (4) non-cash fair value interest expense and (5) amortization of restricted share compensation, then adding or subtracting the (6) amortization of lease intangibles, (7) real estate impairment and (8) non-cash gain/loss on extinguishment of debt, as appropriate. FAD is included herein, because we consider it to be a performance measure of a REIT’s ability to incur and service debt and to distribute dividends to its shareholders. FAD is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

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**Physical Occupancy Levels by Same-Store Properties (i) and All Properties**

	Physical Occupancy			
	Same-Store Properties		All Properties	
	December 31,		December 31,	
	2016	2015	2016	2015
Multifamily	96.0%	94.3%	94.5%	93.4%
Office	92.1%	91.0%	91.1%	87.6%
Retail	95.7%	91.5%	95.7%	91.5%
Overall Portfolio	94.3%	92.1%	93.5%	90.2%

(i) Same-Store properties include all stabilized properties that were owned for the entirety of the current and prior reporting periods, and exclude properties under redevelopment or development and properties purchased or sold at any time during the periods being compared. We define redevelopment properties as those for which we expect to spend significant development and construction costs on existing or acquired buildings pursuant to a formal plan which has a current impact on operating results, occupancy and the ability to lease space with the intended result of a higher economic return on the property. Redevelopment and development properties are included in the same-store pool upon completion of the redevelopment or development, and the earlier of achieving 90% occupancy or two years after completion. For Q4 2016 and Q4 2015, same-store properties exclude:

Acquisitions:

Multifamily - The Wellington and Riverside Apartments;

Development/Redevelopment:

Multifamily - The Maxwell

Office - Silverline Center and The Army Navy Building;

Sold properties classified as continuing operations:

Multifamily - Munson Hill Towers

Retail - Montgomery Village Shopping Center

Office - Dulles Station II, Maryland Office Portfolio - Wayne Plaza, 600 Jefferson Plaza, 6110 Executive Boulevard, West Gude, 51 Monroe Street and One Central Plaza

WASHINGTON REAL ESTATE INVESTMENT TRUST  
FINANCIAL HIGHLIGHTS  
(In thousands, except per share data)  
(Unaudited)

OPERATING RESULTS	Quarter Ended December 31,		Year Ended December 31,	
	2016	2015	2016	2015
Revenue				
Real estate rental revenue	\$ 76,952	\$ 79,102	\$ 313,264	\$ 306,427
Expenses				
Real estate expenses	28,940	27,688	115,013	112,234
Depreciation and amortization	26,302	28,808	108,406	108,935
Acquisition costs	—	119	1,178	2,056
Casualty (gain) and real estate impairment loss, net	—	—	(676)	5,909
General and administrative	4,527	4,854	19,545	20,123
	59,769	61,469	243,466	249,257
Other operating income				
Gain on sale of real estate	—	59,376	101,704	91,107
Real estate operating income	17,183	77,009	171,502	148,277
Other income (expense):				
Interest expense	(11,773)	(15,012)	(53,126)	(59,546)
Other income	92	162	297	709
Loss on extinguishment of debt	—	—	—	(119)
Income tax (expense) benefit	(76)	(64)	615	(134)
	(11,757)	(14,914)	(52,214)	(59,090)
Net income	5,426	62,095	119,288	89,187
Less: Net loss attributable to noncontrolling interests in subsidiaries	19	38	51	553
Net income attributable to the controlling interests	\$ 5,445	\$ 62,133	\$ 119,339	\$ 89,740
Income from continuing operations	\$ 5,426	\$ 62,095	\$ 119,288	\$ 89,187
Continuing operations real estate depreciation and amortization	26,302	28,808	108,406	108,935
Gain on sale of depreciable real estate	—	(59,376)	(101,704)	(89,653)
NAREIT Funds from operations <sup>(1)</sup>	\$ 31,728	\$ 31,527	\$ 125,990	\$ 108,469
Non-cash loss on extinguishment of debt	—	—	—	119
Tenant improvements and leasing incentives	(4,822)	(6,792)	(18,893)	(19,170)
External and internal leasing commissions capitalized	(3,403)	(2,426)	(9,019)	(6,895)
Recurring capital improvements	(1,660)	(3,296)	(4,951)	(6,048)
Straight-line rents, net	(603)	(533)	(2,848)	(1,344)
Non-cash fair value interest expense	47	41	179	150
Non real estate depreciation & amortization of debt costs	873	980	3,545	3,979
Amortization of lease intangibles, net	900	925	3,594	3,576
Amortization and expensing of restricted share and unit compensation	737	1,123	3,398	5,007
Funds available for distribution <sup>(4)</sup>	\$ 23,797	\$ 21,549	\$ 100,995	\$ 87,843

Per share data:		Quarter Ended December 31,		Year Ended December 31,	
		2016	2015	2016	2015
Net income attributable to the controlling interests	(Basic)	\$ 0.07	\$ 0.91	\$ 1.65	\$ 1.31
	(Diluted)	\$ 0.07	\$ 0.91	\$ 1.65	\$ 1.31
NAREIT funds from operations	(Basic)	\$ 0.42	\$ 0.46	\$ 1.74	\$ 1.59
	(Diluted)	\$ 0.42	\$ 0.46	\$ 1.74	\$ 1.58
Dividends declared		\$ 0.30	\$ 0.30	\$ 1.20	\$ 1.20
Weighted average shares outstanding - basic		74,592	68,204	72,163	68,177
Fully diluted weighted average shares outstanding		74,779	68,371	72,339	68,310

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WASHINGTON REAL ESTATE INVESTMENT TRUST  
CONSOLIDATED BALANCE SHEETS  
(In thousands, except per share data)  
(Unaudited)

	December 31,	
	2016	2015
<b>Assets</b>		
Land	\$ 573,315	\$ 561,256
Income producing property	2,112,088	2,076,541
	<u>2,685,403</u>	<u>2,637,797</u>
Accumulated depreciation and amortization	(657,425)	(692,608)
Net income producing property	2,027,978	1,945,189
Properties under development or held for future development	40,232	36,094
Total real estate held for investment, net	<u>2,068,210</u>	<u>1,981,283</u>
Cash and cash equivalents	11,305	23,825
Restricted cash	6,317	13,383
Rents and other receivables, net of allowance for doubtful accounts of \$2,377 and \$2,297 respectively	64,319	62,890
Prepaid expenses and other assets	103,468	109,787
Total assets	<u>\$ 2,253,619</u>	<u>\$ 2,191,168</u>
<b>Liabilities</b>		
Notes payable, net	\$ 843,084	\$ 743,181
Mortgage notes payable, net	148,540	418,052
Lines of credit	120,000	105,000
Accounts payable and other liabilities	46,967	45,367
Dividend Payable	22,414	20,434
Advance rents	11,750	12,744
Tenant security deposits	8,802	9,378
Total liabilities	<u>1,201,557</u>	<u>1,354,156</u>
<b>Equity</b>		
Shareholders' equity		
Preferred shares; \$0.01 par value; 10,000 shares authorized; no shares issued or outstanding	—	—
Shares of beneficial interest, \$0.01 par value; 100,000 shares authorized; 74,606 and 68,191 shares issued and outstanding, respectively	746	682
Additional paid-in capital	1,368,636	1,193,298
Distributions in excess of net income	(326,047)	(357,781)
Accumulated other comprehensive income (loss)	7,611	(550)
Total shareholders' equity	<u>1,050,946</u>	<u>835,649</u>
Noncontrolling interests in subsidiaries	1,116	1,363
Total equity	<u>1,052,062</u>	<u>837,012</u>
Total liabilities and equity	<u>\$ 2,253,619</u>	<u>\$ 2,191,168</u>

The following tables contain reconciliations of same-store net operating income to net income attributable to the controlling interests for the periods presented (in thousands):

Quarter Ended December 31, 2016	Multifamily	Office	Retail	Total
Same-store net operating income <sup>(3)</sup>	\$ 8,107	\$ 19,856	\$ 11,502	\$ 39,465
Add: Net operating income from non-same-store properties <sup>(3)</sup>	5,567	2,980	—	8,547
Total net operating income <sup>(2)</sup>	\$ 13,674	\$ 22,836	\$ 11,502	\$ 48,012
Add/(deduct):				
Other income				92
Interest expense				(11,773)
Depreciation and amortization				(26,302)
General and administrative expenses				(4,527)
Income tax expense				(76)
Net income				5,426
Less: Net loss attributable to noncontrolling interests in subsidiaries				19
Net income attributable to the controlling interests				\$ 5,445

Quarter Ended December 31, 2015	Multifamily	Office	Retail	Total
Same-store net operating income <sup>(3)</sup>	\$ 8,029	\$ 20,154	\$ 11,792	\$ 39,975
Add: Net operating income from non-same-store properties <sup>(3)</sup>	2,608	8,338	493	11,439
Total net operating income <sup>(2)</sup>	\$ 10,637	\$ 28,492	\$ 12,285	\$ 51,414
Add/(deduct):				
Other income				162
Acquisition costs				(119)
Interest expense				(15,012)
Depreciation and amortization				(28,808)
General and administrative expenses				(4,854)
Income tax expense				(64)
Gain on sale of real estate				59,376
Net income				62,095
Less: Net income attributable to noncontrolling interests in subsidiaries				38
Net income attributable to the controlling interests				\$ 62,133

The following tables contain reconciliations of same-store net operating income to net income attributable to the controlling interests for the periods presented (in thousands):

Year Ended December 31, 2016	Multifamily	Office	Retail	Total
Same-store net operating income <sup>(3)</sup>	\$ 32,691	\$ 78,647	\$ 45,706	\$ 157,044
Add: Net operating income from non-same-store properties <sup>(3)</sup>	18,325	22,882	—	41,207
Total net operating income <sup>(2)</sup>	\$ 51,016	\$ 101,529	\$ 45,706	\$ 198,251
Add/(deduct):				
Other income				297
Acquisition costs				(1,178)
Interest expense				(53,126)
Depreciation and amortization				(108,406)
General and administrative expenses				(19,545)
Income tax benefit				615
Gain on sale of real estate				101,704
Casualty gain and real estate impairment, net				676
Net income				119,288
Less: Net loss attributable to noncontrolling interests in subsidiaries				51
Net income attributable to the controlling interests				\$ 119,339

Year Ended December 31, 2015	Multifamily	Office	Retail	Total
Same-store net operating income <sup>(3)</sup>	\$ 31,842	\$ 77,578	\$ 45,737	\$ 155,157
Add: Net operating income from non-same-store properties <sup>(3)</sup>	7,300	29,572	2,164	39,036
Total net operating income <sup>(2)</sup>	\$ 39,142	\$ 107,150	\$ 47,901	\$ 194,193
Add/(deduct):				
Other income				709
Acquisition costs				(2,056)
Interest expense				(59,546)
Depreciation and amortization				(108,935)
General and administrative expenses				(20,123)
Income tax expense				(134)
Gain on sale of real estate				91,107
Loss on extinguishment of debt				(119)
Real estate impairment				(5,909)
Net income				89,187
Less: Net income attributable to noncontrolling interests in subsidiaries				553
Net income attributable to the controlling interests				\$ 89,740

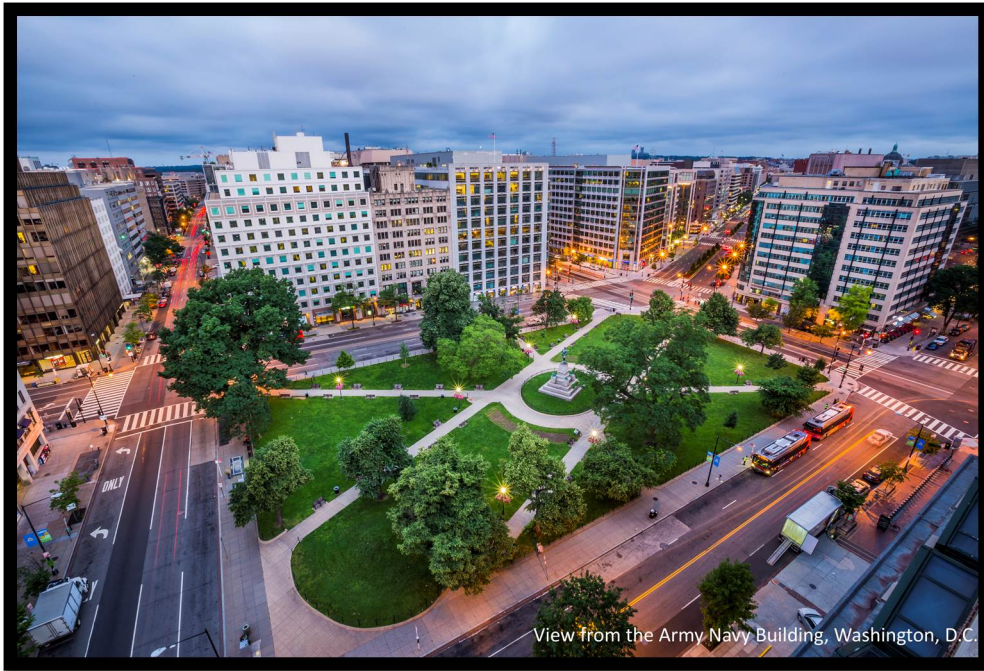
The following table contains a reconciliation of net income to core funds from operations for the periods presented (in thousands, except per share amounts):

	Quarter Ended December 31,		Year Ended December 31,	
	2016	2015	2016	2015
Net income	\$ 5,426	\$ 62,095	\$ 119,288	\$ 89,187
Add/(deduct):				
Real estate depreciation and amortization	26,302	28,808	108,406	108,935
Gain on sale of depreciable real estate	—	(59,376)	(101,704)	(89,653)
NAREIT funds from operations <sup>(1)</sup>	31,728	31,527	125,990	108,469
Add/(deduct):				
Loss on extinguishment of debt	—	—	—	119
Casualty (gain) and real estate impairment loss, net	—	—	(676)	5,909
Gain on sale of non-depreciable real estate, net	—	—	—	(1,404)
Severance expense	—	—	828	1,001
Relocation expense	—	—	16	90
Acquisition costs and structuring expense	118	189	1,521	2,721
Core funds from operations <sup>(1)</sup>	\$ 31,846	\$ 31,716	\$ 127,679	\$ 116,905

Per share data:		Quarter Ended December 31,		Year Ended December 31,	
		2016	2015	2016	2015
NAREIT FFO	(Basic)	\$ 0.42	\$ 0.46	\$ 1.74	\$ 1.59
	(Diluted)	\$ 0.42	\$ 0.46	\$ 1.74	\$ 1.58
Core FFO	(Basic)	\$ 0.43	\$ 0.46	\$ 1.77	\$ 1.71
	(Diluted)	\$ 0.43	\$ 0.46	\$ 1.76	\$ 1.71
Weighted average shares outstanding - basic		74,592	68,204	72,163	68,177
Fully diluted weighted average shares outstanding		74,779	68,371	72,339	68,310



**Washington Real Estate Investment Trust  
Fourth Quarter 2016**



**Supplemental Operating and Financial Data**

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## **Company Background and Highlights**

### **Fourth Quarter 2016**

Washington REIT (Washington Real Estate Investment Trust - NYSE: WRE) is a self-administered, self-managed, equity real estate investment trust investing in income-producing properties in the greater Washington, DC region. Washington REIT is diversified, as it invests in office, retail, and multifamily properties and land for development.

### **Full Year and Fourth Quarter 2016 Highlights**

- Reported net income attributable to the controlling interests of \$119.3 million for the year, or \$1.65 per diluted share, compared to \$89.7 million, or \$1.31 per diluted share, in 2015
- Reported net income attributable to the controlling interests of \$5.4 million for the quarter, or \$0.07 per diluted share, compared to \$62.1 million, or \$0.91 per diluted share, in the same period one year ago
- Reported NAREIT Funds from Operations (FFO) of \$126.0 million for the year, or \$1.74 per diluted share, compared to \$108.5 million, or \$1.58 per diluted share in 2015
- Reported Core FFO of \$1.76 per diluted share for the year, a \$0.05 increase over Core FFO of \$1.71 per diluted share in 2015
- Reported Core FFO of \$0.43 per diluted share for the quarter, a \$0.03 decrease over Core FFO of \$0.46 per diluted share in the same period one year ago
- Achieved same-store Net Operating Income (NOI) growth of 1.2% for the year, with same-store rental growth of 1.6% over 2015
- Improved overall portfolio physical occupancy to 93.5%, 330 basis points higher than year-end 2015, and 30 basis points higher than at September 30, 2016
- Executed the sale of the suburban Maryland office portfolio, totaling approximately 1.2 million square feet, for \$240.0 million
- Acquired Riverside Apartments, a 1,222 unit apartment community in Alexandria, VA, for \$244.8 million
- Reduced secured debt by \$270 million during the year, thereby lowering leverage and strengthening the balance sheet

### **Fourth Quarter 2016 Update**

Of the 180,000 square feet of commercial leases signed, there were 49,000 square feet of new leases and 131,000 square feet of renewal leases. New leases had an average rental rate increase of 7.6% over expiring lease rates and a weighted average lease term of 5.8 years. Commercial tenant improvement costs were \$31.43 per square foot and leasing commissions were \$12.89 per square foot for new leases. Renewal leases had an average rental rate increase of 8.9% from expiring lease rates and a weighted average lease term of 4.9 years. Commercial tenant improvement costs were \$8.60 per square foot and leasing commissions were \$6.54 per square foot for renewal leases.

In December 2016 and January 2017, Washington REIT refinanced pre-payable and maturing secured debt by drawing \$100.0 million and \$50.0 million respectively on the seven-year \$150.0 million unsecured term loan that the Company had entered into in July 2016, which is scheduled to mature on July 21, 2023. Washington REIT entered into a forward swap from floating interest rates to a 2.86% all-in fixed interest rate for \$150.0 million commencing on March 31, 2017.

As of December 31, 2016, Washington REIT owned a diversified portfolio of 49 properties, totaling approximately 6 million square feet of commercial space and 4,480 multifamily units, and land held for development. These 49 properties consist of 19 office properties, 16 retail centers and 14 multifamily properties. Washington REIT shares are publicly traded on the New York Stock Exchange (NYSE:WRE)

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**Net Operating Income Contribution by Sector - Fourth Quarter 2016**



Certain statements in our earnings release and on our conference call are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements involve known and unknown risks, uncertainties, and other factors that may cause actual results to differ materially. Such risks, uncertainties and other factors include, but are not limited to, the potential for federal government budget reductions, changes in general and local economic and real estate market conditions, the timing and pricing of lease transactions, the availability and cost of capital, fluctuations in interest rates, tenants' financial conditions, levels of competition, the effect of government regulation, the impact of newly adopted accounting principles, and other risks and uncertainties detailed from time to time in our filings with the Securities and Exchange Commission, including our 2015 Form 10-K filed on February 26, 2016 and our subsequent Quarterly Reports on Form 10-Q. We assume no obligation to update or supplement forward-looking statements that become untrue because of subsequent events.

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## Supplemental Financial and Operating Data

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**Consolidated Statements of Operations**  
(In thousands, except per share data)  
(Unaudited)

	Year Ended		Quarter Ended				
	12/31/2016	12/31/2015	12/31/2016	9/30/2016	6/30/2016	3/31/2016	12/31/2015
<b>OPERATING RESULTS</b>							
Real estate rental revenue	\$ 313,264	\$ 306,427	\$ 76,952	\$ 79,770	\$ 79,405	\$ 77,137	\$ 79,102
Real estate expenses	(115,013)	(112,234)	(28,940)	(29,164)	(28,175)	(28,734)	(27,688)
	198,251	194,193	48,012	50,606	51,230	48,403	51,414
Real estate depreciation and amortization	(108,406)	(108,935)	(26,302)	(30,905)	(25,161)	(26,038)	(28,808)
Income from real estate	89,845	85,258	21,710	19,701	26,069	22,365	22,606
General and administrative expenses	(19,545)	(20,123)	(4,527)	(4,539)	(4,968)	(5,511)	(4,854)
Casualty gain and real estate impairment (loss), net	676	(5,909)	—	—	676	—	—
Acquisition costs	(1,178)	(2,056)	—	—	(1,024)	(154)	(119)
Interest expense	(53,126)	(59,546)	(11,773)	(13,173)	(13,820)	(14,360)	(15,012)
Other income	297	709	92	83	83	39	162
Gain on sale of real estate	101,704	91,107	—	77,592	24,112	—	59,376
Income tax benefit (expense)	615	(134)	(76)	(2)	693	—	(64)
Loss on extinguishment of debt	—	(119)	—	—	—	—	—
Net income	119,288	89,187	5,426	79,662	31,821	2,379	62,095
Less: Net loss from noncontrolling interests	51	553	19	12	15	5	38
Net income attributable to the controlling interests	<u>\$ 119,339</u>	<u>\$ 89,740</u>	<u>\$ 5,445</u>	<u>\$ 79,674</u>	<u>\$ 31,836</u>	<u>\$ 2,384</u>	<u>\$ 62,133</u>
<b>Per Share Data:</b>							
Net income attributable to the controlling interests	\$ 1.65	\$ 1.31	\$ 0.07	\$ 1.07	\$ 0.44	\$ 0.03	\$ 0.91
Fully diluted weighted average shares outstanding	72,339	68,310	74,779	74,133	71,912	68,488	68,371
<b>Percentage of Revenues:</b>							
Real estate expenses	36.7%	36.6%	37.6%	36.6%	35.5%	37.3%	35.0%
General and administrative expenses	6.2%	6.6%	5.9%	5.7%	6.3%	7.1%	6.1%
<b>Ratios:</b>							
Adjusted EBITDA / Interest expense	3.4x	3.0x	3.7x	3.5x	3.4x	3.0x	3.1x
Net income attributable to the controlling interest/Total real estate revenue	38.1%	29.3%	7.1%	99.9%	40.1%	3.1%	78.5%

**Consolidated Balance Sheets***(In thousands)**(Unaudited)*

	<u>12/31/2016</u>	<u>9/30/2016</u>	<u>6/30/2016</u>	<u>3/31/2016</u>	<u>12/31/2015</u>
<b>Assets</b>					
Land	\$ 573,315	\$ 573,315	\$ 573,315	\$ 561,256	\$ 561,256
Income producing property	2,112,088	2,092,201	2,072,166	2,095,306	2,076,541
	<u>2,685,403</u>	<u>2,665,516</u>	<u>2,645,481</u>	<u>2,656,562</u>	<u>2,637,797</u>
Accumulated depreciation and amortization	(657,425)	(634,945)	(613,194)	(714,689)	(692,608)
Net income producing property	2,027,978	2,030,571	2,032,287	1,941,873	1,945,189
Development in progress, including land held for development	40,232	37,463	35,760	27,313	36,094
Total real estate held for investment, net	<u>2,068,210</u>	<u>2,068,034</u>	<u>2,068,047</u>	<u>1,969,186</u>	<u>1,981,283</u>
Investment in real estate held for sale, net	—	—	41,704	—	—
Cash and cash equivalents	11,305	8,588	22,379	23,575	23,825
Restricted cash	6,317	10,091	11,054	9,889	13,383
Rents and other receivables, net of allowance for doubtful accounts	64,319	62,989	58,970	63,863	62,890
Prepaid expenses and other assets	103,468	100,788	99,150	118,790	109,787
Other assets related to properties sold or held for sale	—	—	5,147	—	—
Total assets	<u>\$ 2,253,619</u>	<u>\$ 2,250,490</u>	<u>\$ 2,306,451</u>	<u>\$ 2,185,303</u>	<u>\$ 2,191,168</u>
<b>Liabilities</b>					
Notes payable	\$ 843,084	\$ 744,063	\$ 743,769	\$ 743,475	\$ 743,181
Mortgage notes payable, net	148,540	251,232	252,044	333,853	418,052
Lines of credit/short-term note payable	120,000	125,000	269,000	215,000	105,000
Accounts payable and other liabilities	46,967	54,629	52,722	56,348	45,367
Dividend payable	22,414	—	—	—	20,434
Advance rents	11,750	10,473	10,178	11,589	12,744
Tenant security deposits	8,802	8,634	8,290	9,604	9,378
Other liabilities related to properties sold or held for sale	—	—	2,338	—	—
Total liabilities	<u>1,201,557</u>	<u>1,194,031</u>	<u>1,338,341</u>	<u>1,369,869</u>	<u>1,354,156</u>
<b>Equity</b>					
Preferred shares; \$0.01 par value; 10,000 shares authorized	—	—	—	—	—
Shares of beneficial interest, \$0.01 par value; 100,000 shares authorized	746	745	737	683	682
Additional paid-in capital	1,368,636	1,368,438	1,338,101	1,193,750	1,193,298
Distributions in excess of net income	(326,047)	(309,042)	(366,352)	(376,041)	(357,781)
Accumulated other comprehensive loss	7,611	(4,870)	(5,609)	(4,225)	(550)
Total shareholders' equity	<u>1,050,946</u>	<u>1,055,271</u>	<u>966,877</u>	<u>814,167</u>	<u>835,649</u>
Noncontrolling interests in subsidiaries	1,116	1,188	1,233	1,267	1,363
Total equity	<u>1,052,062</u>	<u>1,056,459</u>	<u>968,110</u>	<u>815,434</u>	<u>837,012</u>
Total liabilities and equity	<u>\$ 2,253,619</u>	<u>\$ 2,250,490</u>	<u>\$ 2,306,451</u>	<u>\$ 2,185,303</u>	<u>\$ 2,191,168</u>

**Funds from Operations***(In thousands, except per share data)**(Unaudited)*

	Year Ended		Quarter Ended				
	12/31/2016	12/31/2015	12/31/2016	9/30/2016	6/30/2016	3/31/2016	12/31/2015
<b>Funds from operations (FFO)<sup>(1)</sup></b>							
<b>Net income</b>	\$ 119,288	\$ 89,187	\$ 5,426	\$ 79,662	\$ 31,821	\$ 2,379	\$ 62,095
Real estate depreciation and amortization	108,406	108,935	26,302	30,905	25,161	26,038	28,808
Gain on sale of depreciable real estate	(101,704)	(89,653)	—	(77,592)	(24,112)	—	(59,376)
<b>NAREIT funds from operations (FFO)</b>	\$ 125,990	\$ 108,469	\$ 31,728	\$ 32,975	\$ 32,870	\$ 28,417	\$ 31,527
Loss on extinguishment of debt	—	119	—	—	—	—	—
Casualty (gain) and real estate impairment loss, net	(676)	5,909	—	—	(676)	—	—
Gain on sale of non depreciable real estate	—	(1,404)	—	—	—	—	—
Severance expense	828	1,001	—	242	126	460	—
Relocation expense	16	90	—	16	—	—	—
Acquisition and structuring expenses	1,521	2,721	118	37	1,107	259	189
<b>Core FFO<sup>(1)</sup></b>	\$ 127,679	\$ 116,905	\$ 31,846	\$ 33,270	\$ 33,427	\$ 29,136	\$ 31,716
Allocation to participating securities <sup>(2)</sup>	\$ (310)	\$ (269)	\$ (32)	\$ (200)	\$ (99)	\$ (90)	\$ (180)
FFO per share - basic	\$ 1.74	\$ 1.59	\$ 0.42	\$ 0.44	\$ 0.46	\$ 0.41	\$ 0.46
FFO per share - fully diluted	\$ 1.74	\$ 1.58	\$ 0.42	\$ 0.44	\$ 0.46	\$ 0.41	\$ 0.46
Core FFO per share - fully diluted	\$ 1.76	\$ 1.71	\$ 0.43	\$ 0.45	\$ 0.46	\$ 0.42	\$ 0.46
Common dividend declared per share	\$ 1.20	\$ 1.20	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30
Average shares - basic	72,163	68,177	74,592	73,994	71,719	68,301	68,204
Average shares - fully diluted	72,339	68,310	74,779	74,133	71,912	68,488	68,371

<sup>(1)</sup> See "Supplemental Definitions" on page 32 of this supplemental for the definitions of FFO and Core FFO.<sup>(2)</sup> Adjustment to the numerators for FFO and Core FFO per share calculations when applying the two-class method for calculating EPS.

**Funds Available for Distribution**  
(In thousands, except per share data)  
(Unaudited)

	Year Ended		Quarter Ended				
	12/31/2016	12/31/2015	12/31/2016	9/30/2016	6/30/2016	3/31/2016	12/31/2015
<b>Funds available for distribution (FAD)<sup>(1)</sup></b>							
<b>NAREIT FFO</b>	\$ 125,990	\$ 108,469	\$ 31,728	\$ 32,975	\$ 32,870	\$ 28,417	\$ 31,527
Non-cash loss on extinguishment of debt	—	119	—	—	—	—	—
Tenant improvements and incentives	(18,893)	(19,170)	(4,822)	(4,889)	(7,639)	(1,543)	(6,792)
External and internal leasing commissions	(9,019)	(6,895)	(3,403)	(1,251)	(3,350)	(1,015)	(2,426)
Recurring capital improvements	(4,951)	(6,048)	(1,660)	(1,146)	(1,237)	(908)	(3,296)
Straight-line rents, net	(2,848)	(1,344)	(603)	(682)	(880)	(683)	(533)
Non-cash fair value interest expense	179	150	47	46	44	42	41
Non-real estate depreciation and amortization of debt costs	3,545	3,979	873	846	876	950	980
Amortization of lease intangibles, net	3,594	3,576	900	898	853	943	925
Amortization and expensing of restricted share and unit compensation	3,398	5,007	737	292	850	1,519	1,123
<b>Funds available for distribution (FAD)</b>	<b>\$ 100,995</b>	<b>\$ 87,843</b>	<b>\$ 23,797</b>	<b>\$ 27,089</b>	<b>\$ 22,387</b>	<b>\$ 27,722</b>	<b>\$ 21,549</b>
Gain on sale of real estate, non depreciable assets	—	(1,404)	—	—	—	—	—
Non-share-based severance expense	407	196	—	242	126	39	—
Relocation expense	16	107	—	16	—	—	—
Acquisition and structuring expenses	1,521	2,721	118	37	1,107	259	189
Casualty (gain) and real estate impairment loss, net	(676)	5,909	—	—	(676)	—	—
<b>Core FAD <sup>(1)</sup></b>	<b>\$ 102,263</b>	<b>\$ 95,372</b>	<b>\$ 23,915</b>	<b>\$ 27,384</b>	<b>\$ 22,944</b>	<b>\$ 28,020</b>	<b>\$ 21,738</b>

<sup>(1)</sup> See "Supplemental Definitions" on page 32 of this supplemental for the definitions of FAD and Core FAD.



**Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)**  
(In thousands)  
(Unaudited)

	Year Ended		Quarter Ended				
	12/31/2016	12/31/2015	12/31/2016	9/30/2016	6/30/2016	3/31/2016	12/31/2015
<b>Adjusted EBITDA<sup>(1)</sup></b>							
Net income	\$ 119,288	\$ 89,187	\$ 5,426	\$ 79,662	\$ 31,821	\$ 2,379	\$ 62,095
Add:							
Interest expense	53,126	59,546	11,773	13,173	13,820	14,360	15,012
Real estate depreciation and amortization	108,406	108,935	26,302	30,905	25,161	26,038	28,808
Income tax (benefit) expense	(615)	134	76	2	(693)	—	64
Casualty (gain) and real estate impairment loss, net	(676)	5,909	—	—	(676)	—	—
Non-real estate depreciation	524	598	119	101	152	152	149
Severance expense	828	1,001	—	242	126	460	—
Relocation expense	16	90	—	16	—	—	—
Acquisition and structuring expenses	1,521	2,721	118	37	1,107	259	189
Less:							
Gain on sale of real estate	(101,704)	(91,057)	—	(77,592)	(24,112)	—	(59,376)
Loss on extinguishment of debt	—	119	—	—	—	—	—
Adjusted EBITDA	<u>\$ 180,714</u>	<u>\$ 177,183</u>	<u>\$ 43,814</u>	<u>\$ 46,546</u>	<u>\$ 46,706</u>	<u>\$ 43,648</u>	<u>\$ 46,941</u>

(1) Adjusted EBITDA is earnings before interest expense, taxes, depreciation, amortization, gain on sale of real estate, casualty and real estate impairment, loss on extinguishment of debt, severance expense, relocation expense, acquisition and structuring expense, gain from non-disposal activities and allocations to noncontrolling interests. We consider Adjusted EBITDA to be an appropriate supplemental performance measure because it permits investors to view income from operations without the effect of depreciation, the cost of debt or non-operating gains and losses. Adjusted EBITDA is a non-GAAP measure.

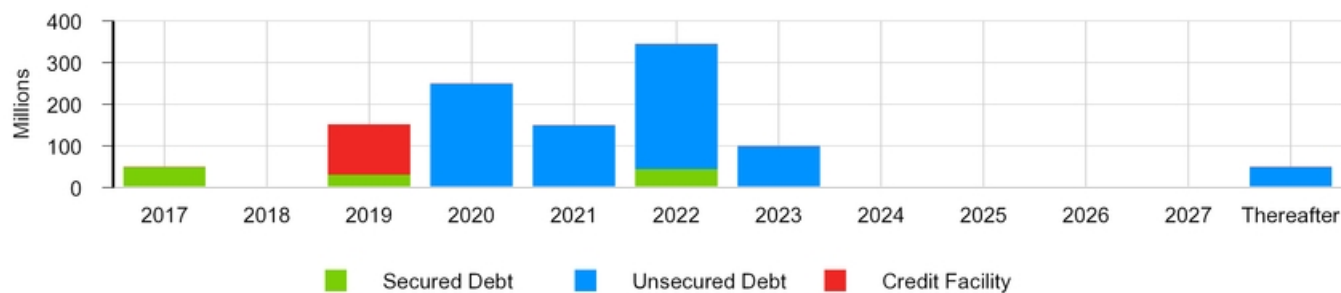
**Long Term Debt Analysis**  
(\$'s in thousands)

	<u>12/31/2016</u>	<u>9/30/2016</u>	<u>6/30/2016</u>	<u>3/31/2016</u>	<u>12/31/2015</u>
<b>Balances Outstanding</b>					
<b>Secured</b>					
Mortgage note payable, net	\$ 148,540	\$ 251,232	\$ 252,044	\$ 333,853	\$ 418,052
<b>Unsecured</b>					
Fixed rate bonds and notes	595,067	594,905	594,658	594,411	594,164
Term loans	248,017	149,158	149,111	149,064	149,017
Credit facilities	120,000	125,000	269,000	215,000	105,000
Unsecured total	<u>963,084</u>	<u>869,063</u>	<u>1,012,769</u>	<u>958,475</u>	<u>848,181</u>
Total	<u>\$ 1,111,624</u>	<u>\$ 1,120,295</u>	<u>\$ 1,264,813</u>	<u>\$ 1,292,328</u>	<u>\$ 1,266,233</u>
<b>Average Interest Rates</b>					
<b>Secured</b>					
Mortgage note payable, net	4.0%	5.3%	5.3%	5.4%	5.2%
<b>Unsecured</b>					
Fixed rate bonds	4.7%	4.7%	4.7%	4.7%	4.7%
Term loans <sup>(1)</sup>	2.6%	2.7%	2.7%	2.7%	2.7%
Credit facilities	1.6%	1.5%	1.4%	1.4%	1.4%
Unsecured total	<u>3.8%</u>	<u>3.9%</u>	<u>3.6%</u>	<u>3.7%</u>	<u>4.0%</u>
Average	<u>3.8%</u>	<u>4.2%</u>	<u>3.9%</u>	<u>4.1%</u>	<u>4.4%</u>

<sup>(1)</sup> Washington REIT has entered into interest rate swaps to effectively fix the floating interest rates on its term loans (see page 10 of this Supplemental).  
Note: The current debt balances outstanding are shown net of discounts, premiums and unamortized debt costs (see page 10 of this Supplemental).

**Long Term Debt Maturities**  
(in thousands, except average interest rates)

**Debt Maturity Schedule - Annual Expirations**



*Future Maturities of Debt (in thousands, except for %)*

Year	Secured Debt	Unsecured Debt	Credit Facility	Total Debt	Average Interest Rate
2017	\$ 49,522	\$ —	\$ —	\$ 49,522	3.2%
2018	—	—	—	—	—%
2019	31,280	—	120,000 <sup>(1)</sup>	151,280	2.4%
2020	—	250,000	—	250,000	5.1%
2021	—	150,000 <sup>(2)</sup>	—	150,000	2.7%
2022	44,517	300,000	—	344,517	4.0%
2023	—	100,000 <sup>(3)</sup>	—	100,000	2.4%
2024	—	—	—	—	—%
2025	—	—	—	—	—%
2026	—	—	—	—	—%
2027	—	—	—	—	—%
Thereafter	—	50,000	—	50,000	7.4%
Scheduled principal payments	\$ 125,319	\$ 850,000	\$ 120,000	\$ 1,095,319	3.8%
Scheduled amortization payments	19,166	—	—	19,166	4.8%
Net discounts/premiums	4,354	(1,971)	—	2,383	—%
Loan costs, net of amortization	(299)	(4,945)	—	(5,244)	—%
Total maturities	\$ 148,540	\$ 843,084	\$ 120,000	\$ 1,111,624	3.8%

Weighted average maturity = 3.7 years

<sup>(1)</sup> Maturity date for credit facility may be extended for up to two additional 6-month periods at Washington REIT's option.

<sup>(2)</sup> Washington REIT entered into interest rate swaps to effectively fix a LIBOR plus 110 basis points floating interest rate at a 2.72% all-in fixed interest rate commencing October 15, 2015.

<sup>(3)</sup> Washington REIT entered into interest rate swaps to effectively fix a LIBOR plus 165 basis points floating interest rate to a 2.86% all-in fixed interest rate commencing March 31, 2017.

## Debt Covenant Compliance

	Unsecured Notes Payable		Unsecured Line of Credit and Term Loans	
	Quarter Ended December 31, 2016	Covenant	Quarter Ended December 31, 2016	Covenant
% of Total Indebtedness to Total Assets <sup>(1)</sup>	40.4%	≤ 65.0%	N/A	N/A
Ratio of Income Available for Debt Service to Annual Debt Service	3.7	≥ 1.5	N/A	N/A
% of Secured Indebtedness to Total Assets <sup>(1)</sup>	5.4%	≤ 40.0%	N/A	N/A
Ratio of Total Unencumbered Assets <sup>(2)</sup> to Total Unsecured Indebtedness	2.7	≥ 1.5	N/A	N/A
% of Net Consolidated Total Indebtedness to Consolidated Total Asset Value <sup>(3)</sup>	N/A	N/A	35.3%	≤ 60.0%
Ratio of Consolidated Adjusted EBITDA <sup>(4)</sup> to Consolidated Fixed Charges <sup>(5)</sup>	N/A	N/A	3.55	≥ 1.50
% of Consolidated Secured Indebtedness to Gross Total Asset Value <sup>(3)</sup>	N/A	N/A	4.8%	≤ 40.0%
% of Consolidated Unsecured Indebtedness to Unencumbered Pool Value <sup>(6)</sup>	N/A	N/A	33.4%	≤ 60.0%
Ratio of Unencumbered Adjusted Net Operating Income to Consolidated Unsecured Interest Expense	N/A	N/A	4.78	≥ 1.75

(1) Total Assets is calculated by applying a capitalization rate of 7.50% to the EBITDA<sup>(4)</sup> from the last four consecutive quarters, excluding EBITDA from acquired, disposed, and non-stabilized development properties.

(2) Total Unencumbered Assets is calculated by applying a capitalization rate of 7.50% to the EBITDA<sup>(4)</sup> from unencumbered properties from the last four consecutive quarters, excluding EBITDA from acquired, disposed, and non-stabilized development properties.

(3) Consolidated Total Asset Value is the sum of unrestricted cash plus the quotient of applying a capitalization rate to the annualized NOI from the most recently ended quarter for each asset class, excluding NOI from disposed properties, acquisitions during the past 6 quarters, development, major redevelopment and low occupancy properties. To this amount, we add the purchase price of acquisitions during the past 6 quarters plus values for development, major redevelopment and low occupancy properties.

(4) Consolidated Adjusted EBITDA is defined as earnings before noncontrolling interests, depreciation, amortization, interest expense, income tax expense, acquisition costs, extraordinary, unusual or nonrecurring transactions including sale of assets, impairment, gains and losses on extinguishment of debt and other non-cash charges.

(5) Consolidated Fixed Charges consist of interest expense excluding capitalized interest and amortization of deferred financing costs, principal payments and preferred dividends, if any.

(6) Unencumbered Pool Value is the sum of unrestricted cash plus the quotient of applying a capitalization rate to the annualized NOI from unencumbered properties from the most recently ended quarter for each asset class excluding NOI from disposed properties, acquisitions during the past 6 quarters, development, major redevelopment and low occupancy properties. To this we add the purchase price of unencumbered acquisitions during the past 6 quarters and values for unencumbered development, major redevelopment and low occupancy properties.

**Capital Analysis***(In thousands, except per share amounts)*

	<u>12/31/2016</u>	<u>9/30/2016</u>	<u>6/30/2016</u>	<u>3/31/2016</u>	<u>12/31/2015</u>
<b>Market Data</b>					
Shares Outstanding	74,606	74,579	73,651	68,326	68,191
Market Price per Share	\$ 32.69	\$ 31.12	\$ 31.46	\$ 29.21	\$ 27.06
Equity Market Capitalization	\$ 2,438,870	\$ 2,320,898	\$ 2,317,060	\$ 1,995,802	\$ 1,845,248
Total Debt	\$ 1,111,624	\$ 1,120,295	\$ 1,264,813	\$ 1,292,328	\$ 1,266,233
Total Market Capitalization	\$ 3,550,494	\$ 3,441,193	\$ 3,581,873	\$ 3,288,130	\$ 3,111,481
Total Debt to Market Capitalization	<u>0.31:1</u>	<u>0.33:1</u>	<u>0.35:1</u>	<u>0.39:1</u>	<u>0.41:1</u>
Earnings to Fixed Charges <sup>(1)</sup>	1.4x	6.9x	3.3x	1.2x	5.1x
Debt Service Coverage Ratio <sup>(2)</sup>	3.4x	3.3x	3.2x	2.8x	2.9x

**Dividend Data**

	Year Ended		Quarter Ended				
	<u>12/31/2016</u>	<u>12/31/2015</u>	<u>12/31/2016</u>	<u>9/30/2016</u>	<u>6/30/2016</u>	<u>3/31/2016</u>	<u>12/31/2015</u>
Total Dividends Declared	\$ 87,570	\$ 82,003	\$ 22,414	\$ 22,365	\$ 22,147	\$ 20,644	\$ 20,493
Common Dividend Declared per Share	\$ 1.20	\$ 1.20	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30	\$ 0.30
Payout Ratio (Core FFO per share basis)	68.2%	70.2%	70.5%	66.7%	65.2%	71.4%	65.0%
Payout Ratio (Core FAD per share basis)	85.1%	86.3%					

<sup>(1)</sup> The ratio of earnings to fixed charges is computed by dividing earnings by fixed charges. For this purpose, earnings consist of income from continuing operations attributable to the controlling interests plus fixed charges, less capitalized interest. Fixed charges consist of interest expense, including amortized costs of debt issuance, plus interest costs capitalized. The third and second quarters of 2016 and fourth quarter of 2015 include gains on sale of real estate classified as continued operations of \$77.6 million, \$24.1 million and \$59.4 million, respectively.

<sup>(2)</sup> Debt service coverage ratio is computed by dividing Adjusted EBITDA (see page 8) by interest expense and principal amortization.

**Same-Store Portfolio Net Operating Income (NOI) Growth & Rental Rate Growth**  
2016 vs. 2015

	Quarter Ended December 31, <sup>(1)</sup>			Rental Rate Growth	Year Ended December 31, <sup>(1)</sup>			Rental Rate Growth
	2016	2015	% Change		2016	2015	% Change	
<b>Cash Basis:</b>								
Multifamily	\$ 8,216	\$ 8,034	2.3 %	0.8%	\$ 32,820	\$ 31,858	3.0 %	0.3%
Office	20,169	20,616	(2.2)%	1.1%	79,716	79,093	0.8 %	1.1%
Retail	11,249	11,362	(1.0)%	1.5%	44,421	44,575	(0.3)%	2.7%
<b>Overall Same-Store Portfolio</b>	<u>\$ 39,634</u>	<u>\$ 40,012</u>	(0.9)%	1.1%	<u>\$ 156,957</u>	<u>\$ 155,526</u>	0.9 %	1.3%
<b>GAAP Basis:</b>								
Multifamily	\$ 8,107	\$ 8,029	1.0 %	0.8%	\$ 32,691	\$ 31,842	2.7 %	0.3%
Office	19,856	20,154	(1.5)%	2.0%	78,647	77,578	1.4 %	1.8%
Retail	11,502	11,792	(2.5)%	0.9%	45,706	45,737	(0.1)%	2.3%
<b>Overall Same-Store Portfolio</b>	<u>\$ 39,465</u>	<u>\$ 39,975</u>	(1.3)%	1.4%	<u>\$ 157,044</u>	<u>\$ 155,157</u>	1.2 %	1.6%

<sup>(1)</sup> Non same-store properties were:

Acquisitions:

Multifamily - The Wellington and Riverside Apartments

Development/Redevelopment:

Multifamily - The Maxwell

Office - Silverline Center and The Army Navy Building

Sold properties:

Multifamily - Country Club Towers and Munson Hill Towers

Office - Dulles Station II, Wayne Plaza, 600 Jefferson Plaza, 6110 Executive Boulevard, West Gude, 51 Monroe Street and One Central Plaza

Retail - Montgomery Village Center

**Same-Store Portfolio Net Operating Income (NOI) Detail**  
(In thousands)

	Quarter Ended December 31, 2016				
	Multifamily	Office	Retail	Corporate and Other	Total
Real estate rental revenue					
Same-store portfolio	\$ 13,915	\$ 32,540	\$ 15,702	\$ —	\$ 62,157
Non same-store - acquired and in development <sup>(1)</sup>	9,602	5,193	—	—	14,795
Total	23,517	37,733	15,702	—	76,952
Real estate expenses					
Same-store portfolio	5,808	12,684	4,200	—	22,692
Non same-store - acquired and in development <sup>(1)</sup>	4,035	2,213	—	—	6,248
Total	9,843	14,897	4,200	—	28,940
Net Operating Income (NOI)					
Same-store portfolio	8,107	19,856	11,502	—	39,465
Non same-store - acquired and in development <sup>(1)</sup>	5,567	2,980	—	—	8,547
Total	\$ 13,674	\$ 22,836	\$ 11,502	\$ —	\$ 48,012
Same-store portfolio NOI GAAP basis (from above)	\$ 8,107	\$ 19,856	\$ 11,502	\$ —	\$ 39,465
Straight-line revenue, net for same-store properties	108	(433)	(70)	—	(395)
FAS 141 Min Rent	1	228	(232)	—	(3)
Amortization of lease intangibles for same-store properties	—	518	49	—	567
Same-store portfolio NOI, cash basis	\$ 8,216	\$ 20,169	\$ 11,249	\$ —	\$ 39,634
Reconciliation of NOI to net income:					
Total NOI	\$ 13,674	\$ 22,836	\$ 11,502	\$ —	\$ 48,012
Depreciation and amortization	(7,546)	(14,657)	(3,897)	(202)	(26,302)
General and administrative expenses	—	—	—	(4,527)	(4,527)
Interest expense	(992)	(834)	(200)	(9,747)	(11,773)
Other income	—	—	—	92	92
Income tax expense	—	—	—	(76)	(76)
Net Income	5,136	7,345	7,405	(14,460)	5,426
Net income attributable to noncontrolling interests	—	—	—	19	19
Net income attributable to the controlling interests	\$ 5,136	\$ 7,345	\$ 7,405	\$ (14,441)	\$ 5,445

<sup>(1)</sup> For a list of non-same-store properties and held for sale and sold properties, see page 13 of this Supplemental.

**Same-Store Net Operating Income (NOI) Detail**  
(In thousands)

	Quarter Ended December 31, 2015				
	Multifamily	Office	Retail	Corporate and Other	Total
Real estate rental revenue					
Same-store portfolio	\$ 13,644	\$ 31,986	\$ 15,086	\$ —	\$ 60,716
Non same-store - acquired and in development <sup>(1)</sup>	4,582	13,137	667	—	18,386
Total	18,226	45,123	15,753	—	79,102
Real estate expenses					
Same-store portfolio	5,615	11,832	3,294	—	20,741
Non same-store - acquired and in development <sup>(1)</sup>	1,974	4,799	174	—	6,947
Total	7,589	16,631	3,468	—	27,688
Net Operating Income (NOI)					
Same-store portfolio	8,029	20,154	11,792	—	39,975
Non same-store - acquired and in development <sup>(1)</sup>	2,608	8,338	493	—	11,439
Total	\$ 10,637	\$ 28,492	\$ 12,285	\$ —	\$ 51,414
Same-store portfolio NOI GAAP basis (from above)	\$ 8,029	\$ 20,154	\$ 11,792	\$ —	\$ 39,975
Straight-line revenue, net for same-store properties	4	(174)	(236)	—	(406)
FAS 141 Min Rent	1	152	(253)	—	(100)
Amortization of lease intangibles for same-store properties	—	484	59	—	543
Same-store portfolio NOI, cash basis	\$ 8,034	\$ 20,616	\$ 11,362	\$ —	\$ 40,012
Reconciliation of NOI to net income:					
Total NOI	\$ 10,637	\$ 28,492	\$ 12,285	\$ —	\$ 51,414
Depreciation and amortization	(7,507)	(17,209)	(3,801)	(291)	(28,808)
General and administrative expense	—	—	—	(4,854)	(4,854)
Acquisition costs	—	—	—	(119)	(119)
Interest expense	(2,489)	(2,999)	(220)	(9,304)	(15,012)
Other income	—	—	—	162	162
Income tax expense	—	—	—	(64)	(64)
Gain on sale of real estate, continuing ops	—	—	—	59,376	59,376
Net income	641	8,284	8,264	44,906	62,095
Net income attributable to noncontrolling interests	—	—	—	38	38
Net income attributable to the controlling interests	\$ 641	\$ 8,284	\$ 8,264	\$ 44,944	\$ 62,133

<sup>(1)</sup> For a list of non-same-store properties and held for sale and sold properties, see page 13 of this Supplemental.



**Same-Store Net Operating Income (NOI) Detail**  
(In thousands)

	Year Ended December 31, 2016				
	Multifamily	Office	Retail	Corporate and Other	Total
Real estate rental revenue					
Same-store portfolio	\$ 55,333	\$ 126,959	\$ 61,566	\$ —	\$ 243,858
Non same-store - acquired and in development <sup>1</sup>	30,431	38,975	—	—	69,406
Total	85,764	165,934	61,566	—	313,264
Real estate expenses					
Same-store portfolio	22,642	48,312	15,860	—	86,814
Non same-store - acquired and in development <sup>1</sup>	12,106	16,093	—	—	28,199
Total	34,748	64,405	15,860	—	115,013
Net Operating Income (NOI)					
Same-store portfolio	32,691	78,647	45,706	—	157,044
Non same-store - acquired and in development <sup>1</sup>	18,325	22,882	—	—	41,207
Total	\$ 51,016	\$ 101,529	\$ 45,706	\$ —	\$ 198,251
Same-store portfolio NOI GAAP basis (from above)	\$ 32,691	\$ 78,647	\$ 45,706	\$ —	\$ 157,044
Straight-line revenue, net for same-store properties	125	(1,832)	(508)	—	(2,215)
FAS 141 Min Rent	4	891	(974)	—	(79)
Amortization of lease intangibles for same-store properties	—	2,010	197	—	2,207
Same-store portfolio NOI, cash basis	\$ 32,820	\$ 79,716	\$ 44,421	\$ —	\$ 156,957
Reconciliation of NOI to net income:					
Total NOI	\$ 51,016	\$ 101,529	\$ 45,706	\$ —	\$ 198,251
Depreciation and amortization	(31,501)	(61,181)	(14,797)	(927)	(108,406)
General and administrative expenses	—	—	—	(19,545)	(19,545)
Acquisition costs	—	—	—	(1,178)	(1,178)
Interest expense	(6,040)	(7,783)	(831)	(38,472)	(53,126)
Other income	—	—	—	297	297
Gain on sale of real estate	—	—	—	101,704	101,704
Income tax benefit	—	—	—	615	615
Casualty gain and real estate impairment (loss), net	—	—	—	676	676
Net Income	13,475	32,565	30,078	43,170	119,288
Net income attributable to noncontrolling interests	—	—	—	51	51
Net income attributable to the controlling interests	\$ 13,475	\$ 32,565	\$ 30,078	\$ 43,221	\$ 119,339

<sup>(1)</sup> For a list of non-same-store properties and held for sale and sold properties, see page 13 of this Supplemental.

**Same-Store Net Operating Income (NOI) Detail**  
(In thousands)

	Year Ended December 31, 2015				
	Multifamily	Office	Retail	Corporate and Other	Total
Real estate rental revenue					
Same-store portfolio	\$ 54,502	\$ 124,963	\$ 60,400	\$ —	\$ 239,865
Non same-store - acquired and in development <sup>(1)</sup>	14,040	49,415	3,107	—	66,562
Total	68,542	174,378	63,507	—	306,427
Real estate expenses					
Same-store portfolio	22,660	47,385	14,663	—	84,708
Non same-store - acquired and in development <sup>(1)</sup>	6,740	19,843	943	—	27,526
Total	29,400	67,228	15,606	—	112,234
Net Operating Income (NOI)					
Same-store portfolio	31,842	77,578	45,737	—	155,157
Non same-store - acquired and in development <sup>(1)</sup>	7,300	29,572	2,164	—	39,036
Total	\$ 39,142	\$ 107,150	\$ 47,901	\$ —	\$ 194,193
Same-store portfolio NOI GAAP basis (from above)	\$ 31,842	\$ 77,578	\$ 45,737	\$ —	\$ 155,157
Straight-line revenue, net for same-store properties	13	(1,058)	(426)	—	(1,471)
FAS 141 Min Rent	3	638	(981)	—	(340)
Amortization of lease intangibles for same-store properties	—	1,935	245	—	2,180
Same-store portfolio NOI, cash basis	\$ 31,858	\$ 79,093	\$ 44,575	\$ —	\$ 155,526
Reconciliation of NOI to Net Income					
Total NOI	\$ 39,142	\$ 107,150	\$ 47,901	\$ —	\$ 194,193
Depreciation and amortization	(24,356)	(68,567)	(14,949)	(1,063)	(108,935)
General and administrative expenses	—	—	—	(20,123)	(20,123)
Real estate impairment	—	—	—	(5,909)	(5,909)
Acquisition costs	—	—	—	(2,056)	(2,056)
Interest expense	(9,816)	(11,951)	(916)	(36,863)	(59,546)
Other income	—	—	—	709	709
Gain on sale of real estate	—	—	—	91,107	91,107
Loss on extinguishment of debt	—	—	—	(119)	(119)
Income tax expense	—	—	—	(134)	(134)
Net income	4,970	26,632	32,036	25,549	89,187
Net income attributable to noncontrolling interests	—	—	—	553	553
Net income attributable to the controlling interests	\$ 4,970	\$ 26,632	\$ 32,036	\$ 26,102	\$ 89,740

<sup>(1)</sup> For a list of non-same-store properties and held for sale and sold properties, see page 13 of this Supplemental.

**Net Operating Income (NOI) by Region****Washington REIT Portfolio  
Maryland/Virginia/DC**

	<u>Percentage of Q4 2016 NOI</u>	<u>Percentage of YTD 2016 NOI</u>
<b>DC</b>		
Multifamily	6.1 %	5.7 %
Office	23.8 %	23.9 %
Retail	1.8 %	1.5 %
	<u>31.7 %</u>	<u>31.1 %</u>
<b>Maryland</b>		
Multifamily	2.4 %	2.4 %
Office	— %	6.5 %
Retail	15.0 %	14.6 %
	<u>17.4 %</u>	<u>23.5 %</u>
<b>Virginia</b>		
Multifamily	20.1 %	17.6 %
Office	23.6 %	20.8 %
Retail	7.2 %	7.0 %
	<u>50.9 %</u>	<u>45.4 %</u>
<b>Total Portfolio</b>	<b>100.0 %</b>	<b>100.0 %</b>

## Same-Store Portfolio and Overall Physical Occupancy Levels by Sector

Sector	Physical Occupancy - Same-Store Properties <sup>(1), (2)</sup>				
	12/31/2016	9/30/2016	6/30/2016	3/31/2016	12/31/2015
Multifamily (calculated on a unit basis)	96.3%	96.4%	95.1%	95.3%	94.4%
Multifamily	96.0%	95.6%	94.8%	94.5%	94.3%
Office	92.1%	92.3%	91.7%	91.2%	91.0%
Retail	95.7%	95.6%	92.1%	91.2%	91.5%
<b>Overall Portfolio</b>	<b>94.3%</b>	<b>94.2%</b>	<b>92.7%</b>	<b>92.1%</b>	<b>92.1%</b>

Sector	Physical Occupancy - All Properties				
	12/31/2016	9/30/2016	6/30/2016	3/31/2016	12/31/2015
Multifamily (calculated on a unit basis)	94.7%	94.5%	94.7%	95.2%	93.9%
Multifamily	94.5%	94.2%	94.4%	94.5%	93.4%
Office	91.1%	90.5%	87.5%	87.8%	87.6%
Retail	95.7%	95.6%	92.1%	91.2%	91.5%
<b>Overall Portfolio</b>	<b>93.5%</b>	<b>93.2%</b>	<b>91.1%</b>	<b>90.6%</b>	<b>90.2%</b>

<sup>(1)</sup> Non same-store properties were:

Acquisition:

Multifamily - The Wellington and Riverside Apartments

Development/Redevelopment:

Multifamily - The Maxwell

Office - Silverline Center and The Army Navy Building

Sold properties:

Multifamily - Munson Hill Towers

Retail - Montgomery Village Center

Office - Dulles Station II, Maryland Office Portfolio: Transaction I (6110 Executive Boulevard, 600 Jefferson Plaza, West Gude and Wayne Plaza) and Transaction II (51 Monroe and One Central Plaza)

<sup>(2)</sup> Physical occupancy is calculated as occupied square footage as a percentage of total square footage as of the last day of that period, except for the rows labeled "Multifamily (calculated on a unit basis)," which is calculated as occupied units as a percentage of total available units as of the last day of the that period.

**Same-Store Portfolio and Overall Economic Occupancy Levels by Sector**

Sector	Economic Occupancy - Same-Store Properties <sup>(1)</sup>				
	12/31/2016	9/30/2016	6/30/2016	3/31/2016	12/31/2015
Multifamily	96.2%	96.1%	95.5%	94.4%	94.5%
Office	92.7%	92.1%	91.1%	90.0%	91.6%
Retail	93.6%	91.8%	89.3%	89.7%	92.0%
<b>Overall Portfolio</b>	<b>93.7%</b>	<b>93.0%</b>	<b>91.7%</b>	<b>90.9%</b>	<b>92.4%</b>

Sector	Economic Occupancy - All Properties				
	12/31/2016	9/30/2016	6/30/2016	3/31/2016	12/31/2015
Multifamily	94.4%	94.6%	95.3%	93.9%	93.2%
Office	91.1%	89.5%	86.6%	86.9%	88.3%
Retail	93.6%	91.8%	89.3%	89.7%	91.1%
<b>Overall Portfolio</b>	<b>92.6%</b>	<b>91.5%</b>	<b>89.3%</b>	<b>89.0%</b>	<b>90.0%</b>

<sup>(1)</sup> Non same-store properties were:

Acquisitions:

Multifamily - The Wellington and Riverside Apartments

Development/Redevelopment:

Multifamily - The Maxwell

Office - Silverline Center and The Army Navy Building

Sold properties:

Multifamily - Munson Hill Towers

Office - Dulles Station II, Wayne Plaza, 600 Jefferson Plaza, 6110 Executive Boulevard, West Gude, 51 Monroe Street and One Central Plaza

Retail - Montgomery Village Center

**Acquisition and Disposition Summary**

December 31, 2016

(\$'s in thousands)

**Acquisition Summary**

	Location	Acquisition Date	Property type	# of units	12/31/2016 Leased Percentage	Investment
Riverside Apartments	Alexandria, VA	May 20, 2016	Multifamily	1,222	94.1%	\$ 244,750

**Disposition Summary**

	Location	Disposition Date	Property Type	Square Feet	Contract Sales Price	GAAP Gain
Maryland Office Portfolio, Transaction II	various	September 22, 2016	Office	491,000	\$ 128,500	\$ 77,592
Maryland Office Portfolio, Transaction I	various	June 27, 2016	Office	692,000	111,500	23,585
Dulles Station, Phase II <sup>(1)</sup>	Herndon, VA	May 26, 2016	Office	N/A	12,100	527
					<u>\$ 252,100</u>	<u>\$ 101,704</u>

<sup>(1)</sup> Land held for future development and an interest in a parking garage.

**Development/Redevelopment Summary**

December 31, 2016

(in thousands)

<b>Property and Location</b>	<b>Total Rentable Square Feet or # of Units</b>	<b>Anticipated Total Cash Cost <sup>(1)</sup> (in thousands)</b>	<b>Cash Cost to Date <sup>(1)</sup> (in thousands)</b>	<b>Anticipated Construction Completion Date</b>	<b>Leased %</b>
<b>Development Summary</b>					
Trove (Wellington land parcel), Arlington, VA	401 units	\$ 119,396	\$ 17,975	third quarter 2019 <sup>(2)</sup>	N/A
<b>Redevelopment Summary</b>					
The Army Navy Building <sup>(3)</sup> , Washington DC	108,000 square feet	\$ 4,045	\$ 1,471	second quarter 2017	53%
Spring Valley Village, Washington DC	14,000 additional square feet	\$ 4,496	\$ 851	fourth quarter 2017	N/A

<sup>(1)</sup> Represents anticipated/actual cash expenditures, and excludes allocations of capitalized corporate overhead costs and interest.

<sup>(2)</sup> This development project has two phases: Phase I consists of two buildings totaling 226 units and a garage, with delivery of units anticipated to commence in third quarter 2019; Phase II consists of one building with 175 units with an anticipated construction completion date in third quarter 2020.

<sup>(3)</sup> This redevelopment project primarily consists of adding amenities, to include a lounge and conference center with access to the rooftop and a renovated penthouse, and upgrading the building's lobby and other common areas.

## Commercial Leasing Summary - New Leases

	4th Quarter 2016		3rd Quarter 2016		2nd Quarter 2016		1st Quarter 2016		4th Quarter 2015		
<b>Gross Leasing Square Footage</b>											
Office	39,047		60,538		28,154		32,249		220,374		
Retail	10,362		1,342		6,313		11,777		—		
<b>Total</b>	<b>49,409</b>		<b>61,880</b>		<b>34,467</b>		<b>44,026</b>		<b>220,374</b>		
<b>Weighted Average Term (years)</b>											
Office	4.9		6.4		6.1		7.7		6.5		
Retail	9.2		8.3		8.0		9.8		—		
<b>Total</b>	<b>5.8</b>		<b>6.4</b>		<b>6.5</b>		<b>8.3</b>		<b>6.5</b>		
<b>Weighted Average Free Rent Period (months)</b>											
Office Buildings	3.0		6.1		5.9		7.5		7.1		
Retail Centers	1.0		3.9		1.2		7.6		—		
<b>Total</b>	<b>2.5</b>		<b>6.1</b>		<b>5.3</b>		<b>7.5</b>		<b>7.1</b>		
<b>Rental Rate Increases:</b>											
	<b>GAAP</b>		<b>CASH</b>		<b>GAAP</b>		<b>CASH</b>		<b>GAAP</b>		<b>CASH</b>
<b>Rate on expiring leases</b>											
Office	\$ 40.36	\$ 42.92	\$ 39.31	\$ 39.01	\$ 34.80	\$ 35.43	\$ 30.91	\$ 31.78	\$ 32.57	\$ 33.76	
Retail	38.26	38.99	43.67	46.15	28.92	29.11	11.93	12.04	—	—	
<b>Total</b>	\$ 39.92	\$ 42.10	\$ 39.40	\$ 39.17	\$ 33.73	\$ 34.27	\$ 25.83	\$ 26.50	\$ 32.57	\$ 33.76	
<b>Rate on new leases</b>											
Office	\$ 42.64	\$ 39.96	\$ 44.06	\$ 40.80	\$ 39.83	\$ 37.09	\$ 40.60	\$ 36.84	\$ 39.45	\$ 36.62	
Retail	44.14	40.37	60.89	55.00	28.13	26.45	16.22	14.45	—	—	
<b>Total</b>	\$ 42.96	\$ 40.05	\$ 44.42	\$ 41.10	\$ 37.69	\$ 35.14	\$ 34.08	\$ 30.85	\$ 39.45	\$ 36.62	
<b>Percentage Increase</b>											
Office	5.7 %	(6.9)%	12.1 %	4.6 %	14.5 %	4.7 %	31.4 %	15.9 %	21.1 %	8.5 %	
Retail	15.4 %	3.5 %	39.4 %	19.2 %	(2.7)%	(9.1)%	35.9 %	20.0 %	—%	—%	
<b>Total</b>	7.6 %	(4.9)%	12.7 %	4.9 %	11.8 %	2.5 %	31.9 %	16.4 %	21.1 %	8.5 %	
	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	
<b>Tenant Improvements</b>											
Office Buildings	\$ 1,244,745	\$ 31.88	\$ 2,682,882	\$ 44.32	\$ 1,356,810	\$ 48.19	\$ 1,571,632	\$ 48.73	\$ 13,946,572	\$ 63.29	
Retail Centers	307,953	29.72	—	—	111,840	17.72	203,276	17.26	—	—	
<b>Subtotal</b>	\$ 1,552,698	\$ 31.43	\$ 2,682,882	\$ 43.36	\$ 1,468,650	\$ 42.61	\$ 1,774,908	\$ 40.31	\$ 13,946,572	\$ 63.29	
<b>Leasing Commissions</b>											
Office Buildings	\$ 424,951	\$ 10.88	\$ 890,195	\$ 14.70	\$ 375,882	\$ 13.35	\$ 505,349	\$ 15.67	\$ 3,165,371	\$ 14.36	
Retail Centers	212,162	20.48	39,380	29.34	80,461	12.75	103,983	8.83	—	—	
<b>Subtotal</b>	\$ 637,113	\$ 12.89	\$ 929,575	\$ 15.02	\$ 456,343	\$ 13.24	\$ 609,332	\$ 13.84	\$ 3,165,371	\$ 14.36	
<b>Tenant Improvements and Leasing Commissions</b>											
Office Buildings	\$ 1,669,696	\$ 42.76	\$ 3,573,077	\$ 59.02	\$ 1,732,692	\$ 61.54	\$ 2,076,981	\$ 64.40	\$ 17,111,943	\$ 77.65	
Retail Centers	520,115	50.20	39,380	29.34	192,301	30.47	307,259	26.09	—	—	
<b>Total</b>	\$ 2,189,811	\$ 44.32	\$ 3,612,457	\$ 58.38	\$ 1,924,993	\$ 55.85	\$ 2,384,240	\$ 54.15	\$ 17,111,943	\$ 77.65	



## Commercial Leasing Summary - Renewal Leases

	4th Quarter 2016		3rd Quarter 2016		2nd Quarter 2016		1st Quarter 2016		4th Quarter 2015	
<b>Gross Leasing Square Footage</b>										
Office Buildings	64,956		151,722		30,787		193,275		42,033	
Retail Centers	65,934		74,535		9,076		27,243		32,594	
<b>Total</b>	<b>130,890</b>		<b>226,257</b>		<b>39,863</b>		<b>220,518</b>		<b>74,627</b>	
<b>Weighted Average Term (years)</b>										
Office Buildings	4.9		3.7		4.6		7.1		6.6	
Retail Centers	4.9		4.7		6.3		11.6		3.3	
<b>Total</b>	<b>4.9</b>		<b>4.0</b>		<b>5.0</b>		<b>7.6</b>		<b>5.1</b>	
<b>Weighted Average Free Rent Period (months)</b>										
Office Buildings	3.1		2.4		4.4		7.9		4.8	
Retail Centers	—		—		0.7		5.1		—	
<b>Total</b>	<b>1.8</b>		<b>1.8</b>		<b>3.3</b>		<b>7.5</b>		<b>3.2</b>	
<b>Rental Rate Increases:</b>										
	<b>GAAP</b>	<b>CASH</b>	<b>GAAP</b>	<b>CASH</b>	<b>GAAP</b>	<b>CASH</b>	<b>GAAP</b>	<b>CASH</b>	<b>GAAP</b>	<b>CASH</b>
<b>Rate on expiring leases</b>										
Office Buildings	\$ 43.31	\$ 43.62	\$ 35.85	\$ 36.37	\$ 30.13	\$ 31.53	\$ 36.53	\$ 38.93	\$ 35.61	\$ 37.12
Retail Centers	27.52	27.66	25.03	25.28	32.56	47.14	24.53	26.67	21.30	22.56
<b>Total</b>	\$ 35.36	\$ 35.58	\$ 32.28	\$ 32.72	\$ 30.69	\$ 35.08	\$ 35.04	\$ 37.42	\$ 29.36	\$ 30.76
<b>Rate on new leases</b>										
Office Buildings	\$ 46.84	\$ 44.18	\$ 42.20	\$ 40.38	\$ 34.42	\$ 32.44	\$ 40.55	\$ 37.12	\$ 37.01	\$ 34.12
Retail Centers	30.27	29.81	27.61	26.58	41.78	46.62	41.49	35.39	25.08	23.50
<b>Total</b>	\$ 38.49	\$ 36.94	\$ 37.39	\$ 35.84	\$ 36.10	\$ 35.67	\$ 40.66	\$ 36.90	\$ 31.80	\$ 29.49
<b>Percentage Increase</b>										
Office Buildings	8.1%	1.3%	17.7%	11.0%	14.2%	2.9%	11.0%	(4.7)%	3.9%	(8.1)%
Retail Centers	10.0%	7.8%	10.3%	5.1%	28.3%	(1.1)%	69.2%	32.7%	17.8%	4.2%
<b>Total</b>	8.9%	3.8%	15.8%	9.5%	17.6%	1.7%	16.0%	(1.4)%	8.3%	(4.1)%
	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>	<b>Total Dollars</b>	<b>\$ per Sq Ft</b>
<b>Tenant Improvements</b>										
Office Buildings	\$ 1,068,629	\$ 16.45	\$ 2,243,523	\$ 14.79	\$ 153,365	\$ 4.98	\$ 6,945,781	\$ 35.94	\$ 1,580,078	\$ 37.59
Retail Centers	56,940	0.86	—	—	—	—	626,200	22.99	—	—
<b>Subtotal</b>	\$ 1,125,569	\$ 8.60	\$ 2,243,523	\$ 9.92	\$ 153,365	\$ 3.85	\$ 7,571,981	\$ 34.34	\$ 1,580,078	\$ 21.17
<b>Leasing Commissions</b>										
Office Buildings	\$ 735,713	\$ 11.33	\$ 780,080	\$ 5.14	\$ 198,223	\$ 6.44	\$ 2,801,717	\$ 14.50	\$ 443,229	\$ 10.54
Retail Centers	120,858	1.83	124,121	1.67	74,824	8.24	394,380	14.48	59,302	1.82
<b>Subtotal</b>	\$ 856,571	\$ 6.54	\$ 904,201	\$ 4.00	\$ 273,047	\$ 6.85	\$ 3,196,097	\$ 14.49	\$ 502,531	\$ 6.73
<b>Tenant Improvements and Leasing Commissions</b>										
Office Buildings	\$ 1,804,342	\$ 27.78	\$ 3,023,603	\$ 19.93	\$ 351,588	\$ 11.42	\$ 9,747,498	\$ 50.44	\$ 2,023,307	\$ 48.13
Retail Centers	177,798	2.69	124,121	1.67	74,824	8.24	1,020,580	37.47	59,302	1.82
<b>Total</b>	\$ 1,982,140	\$ 15.14	\$ 3,147,724	\$ 13.92	\$ 426,412	\$ 10.70	\$ 10,768,078	\$ 48.83	\$ 2,082,609	\$ 27.90

**10 Largest Tenants - Based on Annualized Commercial Income**

December 31, 2016

Tenant	Number of Buildings	Weighted Average Remaining Lease Term in Months	Percentage of Aggregate Portfolio Annualized Rent	Aggregate Rentable Square Feet	Percentage of Aggregate Occupied Square Feet
World Bank	1	48	6.25%	210,354	3.84%
Advisory Board Company	2	29	4.12%	199,762	3.64%
Engility Corporation	1	9	2.94%	134,126	2.45%
Capital One	1	63	2.80%	136,556	2.49%
Squire Patton Boggs (USA) LLP <sup>(1)</sup>	1	4	2.77%	110,566	2.02%
Booz Allen Hamilton, Inc.	1	109	2.57%	222,989	4.07%
Epstein Becker & Green, PC	1	144	1.55%	55,318	1.01%
Hughes Hubbard & Reed LLP <sup>(2)</sup>	1	14	1.36%	52,878	0.97%
Alexandria City School Board	1	149	1.36%	84,693	1.54%
Morgan Stanley Smith Barney Financing	1	50	1.18%	49,395	0.90%
<b>Total/Weighted Average</b>		59	<b>26.90%</b>	<b>1,256,637</b>	<b>22.93%</b>

<sup>(1)</sup> The space leased to Squire Patton Boggs LLP is currently subleased to Advisory Board Company, who has signed an extension to make the lease coterminous with the remaining Advisory Board Company's leases expiring on May 31, 2019.

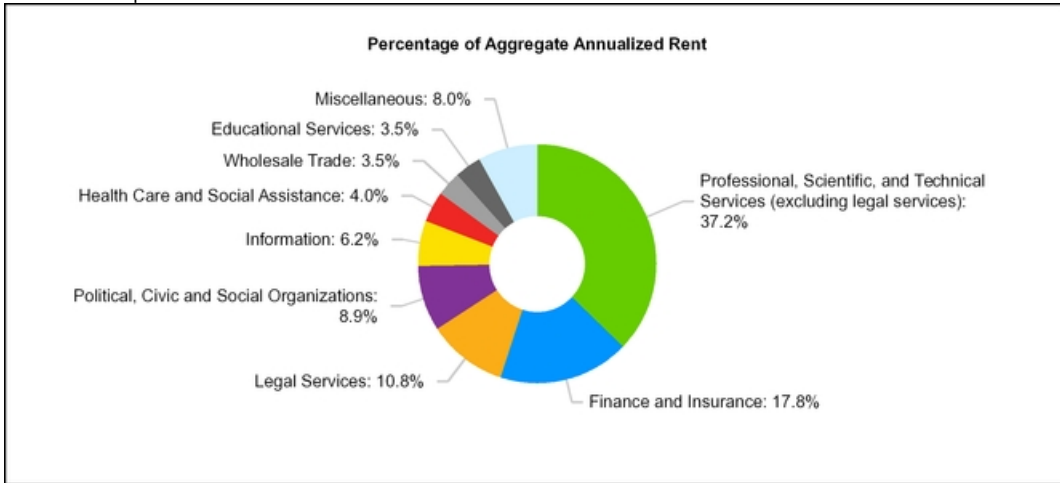
<sup>(2)</sup> Hughes Hubbard & Reed LLP signed an early renewal for 47,411 square feet for 16 years commencing on January 1, 2017 and expiring on December 31, 2032.

**Industry Diversification - Office**

December 31, 2016

Industry Classification (NAICS)	Annualized Base Rental Revenue	Percentage of Aggregate Annualized Rent	Aggregate Rentable Square Feet	Percentage of Aggregate Square Feet
<b>Office:</b>				
Professional, Scientific, and Technical Services (excluding legal services)	\$ 47,249,875	37.21%	1,359,672	40.83%
Finance and Insurance	22,570,685	17.77%	491,334	14.75%
Legal Services	13,710,409	10.79%	312,421	9.38%
Political, Civic and Social Organizations	11,365,327	8.95%	281,880	8.46%
Information	7,906,132	6.22%	191,434	5.75%
Health Care and Social Assistance	5,055,963	3.98%	149,949	4.50%
Wholesale Trade	4,495,313	3.54%	103,177	3.10%
Educational Services	4,457,228	3.51%	140,917	4.23%
<b>Miscellaneous:</b>				
Administrative and Support and Waste Management and Remediation Services	2,557,295	2.01%	59,195	1.78%
Real Estate and Rental and Leasing	1,821,467	1.43%	44,132	1.33%
Accommodation and Food Services	1,731,972	1.36%	43,599	1.31%
Construction	872,881	0.69%	27,363	0.82%
Other	3,231,990	2.54%	125,330	3.76%
<b>Total</b>	<b>\$ 127,026,537</b>	<b>100.00%</b>	<b>3,330,403</b>	<b>100.00%</b>

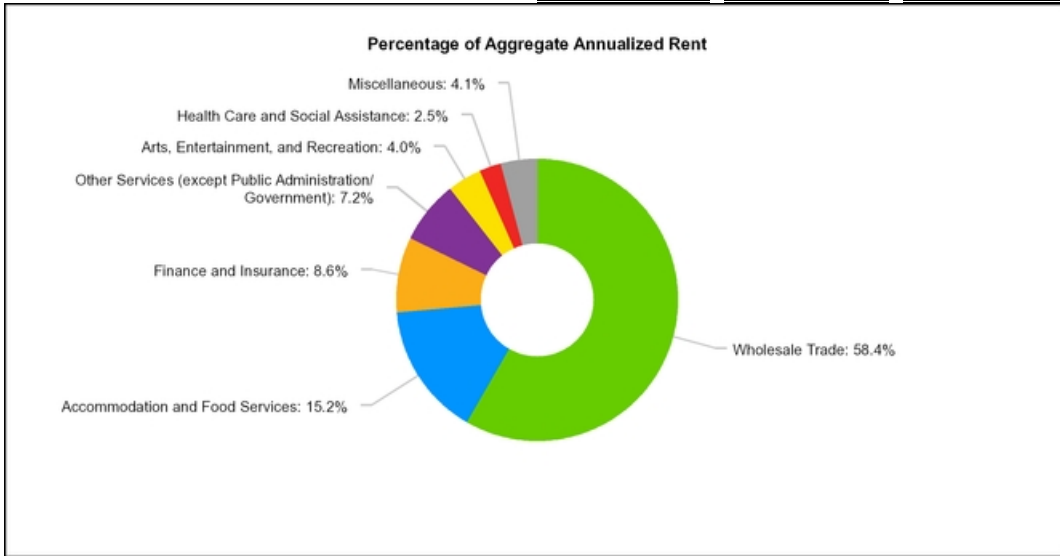
Note: Federal government tenants comprise less than 0.1% of annualized base rental revenue.



**Industry Diversification - Retail**

December 31, 2016

Industry Classification (NAICS)	Annualized Base Rental Revenue	Percentage of Aggregate Annualized Rent	Aggregate Rentable Square Feet	Percentage of Aggregate Square Feet
<b>Retail:</b>				
Wholesale Trade	\$ 28,390,141	58.40%	1,540,477	71.36%
Accommodation and Food Services	7,376,372	15.18%	233,641	10.82%
Finance and Insurance	4,180,386	8.60%	56,299	2.61%
Other Services (except Public Administration/Government)	3,477,906	7.16%	108,982	5.05%
Arts, Entertainment, and Recreation	1,961,674	4.04%	115,586	5.35%
Health Care and Social Assistance	1,198,389	2.47%	31,602	1.46%
Miscellaneous:				
Manufacturing	544,860	1.12%	17,547	0.81%
Educational Services	422,188	0.87%	25,598	1.19%
Information (Broadcasting, Publishing, Telecommunications)	354,305	0.73%	8,347	0.39%
Other	694,888	1.43%	20,740	0.96%
<b>Total</b>	<b>\$ 48,601,109</b>	<b>100.00%</b>	<b>2,158,819</b>	<b>100.00%</b>



## Lease Expirations

December 31, 2016

Year	Number of Leases	Rentable Square Feet	Percent of Rentable Square Feet	Annualized Rent <sup>(1)</sup>	Average Rental Rate	Percent of Annualized Rent <sup>(1)</sup>
<b>Office:</b>						
2017	51	466,506	13.16%	\$ 18,422,741	\$ 39.49	11.94%
2018	43	272,505	7.69%	11,509,975	42.24	7.46%
2019	54	547,687	15.45%	21,837,943	39.87	14.16%
2020	45	398,973	11.25%	19,434,213	48.71	12.60%
2021	57	413,066	11.65%	17,544,508	42.47	11.38%
2022 and thereafter	156	1,446,298	40.80%	65,486,883	45.28	42.46%
	<u>406</u>	<u>3,545,035</u>	<u>100.00%</u>	<u>\$ 154,236,263</u>	<u>43.51</u>	<u>100.00%</u>
<b>Retail:</b>						
2017	33	150,977	7.02%	\$ 4,231,252	\$ 28.03	8.08%
2018	35	331,598	15.43%	4,739,308	14.29	9.05%
2019	34	167,211	7.78%	4,731,260	28.30	9.04%
2020	40	436,469	20.31%	7,814,963	17.90	14.93%
2021	23	218,039	10.14%	3,891,705	17.85	7.44%
2022 and thereafter	124	845,203	39.32%	26,931,802	31.86	51.46%
	<u>289</u>	<u>2,149,497</u>	<u>100.00%</u>	<u>\$ 52,340,290</u>	<u>24.35</u>	<u>100.00%</u>
<b>Total:</b>						
2017	84	617,483	10.84%	\$ 22,653,993	\$ 36.69	10.97%
2018	78	604,103	10.61%	16,249,283	26.90	7.87%
2019	88	714,898	12.55%	26,569,203	37.17	12.86%
2020	85	835,442	14.67%	27,249,176	32.62	13.19%
2021	80	631,105	11.08%	21,436,213	33.97	10.38%
2022 and thereafter	280	2,291,501	40.25%	92,418,685	40.33	44.73%
	<u>695</u>	<u>5,694,532</u>	<u>100.00%</u>	<u>\$ 206,576,553</u>	<u>36.28</u>	<u>100.00%</u>

<sup>(1)</sup> Annualized Rent is equal to the rental rate effective at lease expiration (cash basis) multiplied by 12.

**Schedule of Properties**

December 31, 2016

<u>PROPERTIES</u>	<u>LOCATION</u>	<u>YEAR ACQUIRED</u>	<u>YEAR CONSTRUCTED</u>	<u>NET RENTABLE SQUARE FEET<sup>(1)</sup></u>	<u>Physical Occupancy</u>
<u>Office Buildings</u>					
515 King Street	Alexandria, VA	1992	1966	75,000	94 %
Courthouse Square	Alexandria, VA	2000	1979	118,000	94 %
Braddock Metro Center	Alexandria, VA	2011	1985	348,000	99 %
1600 Wilson Boulevard	Arlington, VA	1997	1973	169,000	96 %
Fairgate at Ballston	Arlington, VA	2012	1988	143,000	78 %
Monument II	Herndon, VA	2007	2000	208,000	85 %
925 Corporate Drive	Stafford, VA	2010	2007	134,000	73 %
1000 Corporate Drive	Stafford, VA	2010	2009	136,000	79 %
Silverline Center	Tysons, VA	1997	1972/1986/1999/2014	546,000	94 %
John Marshall II	Tysons, VA	2011	1996/2010	223,000	100 %
1901 Pennsylvania Avenue	Washington, DC	1977	1960	102,000	75 %
1220 19th Street	Washington, DC	1995	1976	103,000	99 %
1776 G Street	Washington, DC	2003	1979	265,000	92 %
2000 M Street	Washington, DC	2007	1971	231,000	96 %
2445 M Street	Washington, DC	2008	1986	290,000	100 %
1140 Connecticut Avenue	Washington, DC	2011	1966	183,000	88 %
1227 25th Street	Washington, DC	2011	1988	136,000	95 %
Army Navy Building	Washington, DC	2014	1912/1987	108,000	51 %
1775 Eye Street, NW	Washington, DC	2014	1964	186,000	100 %
Subtotal				<u>3,704,000</u>	<u>91 %</u>

**Schedule of Properties**

December 31, 2016

<b>PROPERTIES</b>	<b>LOCATION</b>	<b>YEAR ACQUIRED</b>	<b>YEAR CONSTRUCTED</b>	<b>NET RENTABLE SQUARE FEET <sup>(1)</sup></b>	<b>Physical Occupancy</b>
<u>Retail Centers</u>					
Bradlee Shopping Center	Alexandria, VA	1984	1955	172,000	98 %
Shoppes of Foxchase	Alexandria, VA	1994	1960/2006	134,000	98 %
800 S. Washington Street	Alexandria, VA	1998/2003	1955/1959	46,000	93 %
Concord Centre	Springfield, VA	1973	1960	76,000	94 %
Gateway Overlook	Columbia, MD	2010	2007	220,000	97 %
Frederick County Square	Frederick, MD	1995	1973	227,000	98 %
Frederick Crossing	Frederick, MD	2005	1999/2003	295,000	99 %
Centre at Hagerstown	Hagerstown, MD	2002	2000	331,000	95 %
Olney Village Center	Olney, MD	2011	1979/2003	199,000	98 %
Randolph Shopping Center	Rockville, MD	2006	1972	82,000	81 %
Montrose Shopping Center	Rockville, MD	2006	1970	145,000	98 %
Takoma Park	Takoma Park, MD	1963	1962	51,000	100 %
Westminster	Westminster, MD	1972	1969	150,000	98 %
Wheaton Park	Wheaton, MD	1977	1967	74,000	91 %
Chevy Chase Metro Plaza	Washington, DC	1985	1975	50,000	87 %
Spring Valley Retail Center	Washington, DC	2014	1941/1950	78,000	81 %
Subtotal				<u>2,330,000</u>	<u>96 %</u>

**Schedule of Properties**

December 31, 2016

<b>PROPERTIES</b>	<b>LOCATION</b>	<b>YEAR ACQUIRED</b>	<b>YEAR CONSTRUCTED</b>	<b>NET RENTABLE SQUARE FEET <sup>(1)</sup></b>	<b>Physical Occupancy <sup>(2)</sup></b>
<u>Multifamily Buildings / # units</u>					
Clayborne / 74	Alexandria, VA	2008	2008	60,000	100 %
Riverside Apartments / 1,222	Alexandria, VA	2016	1971	1,266,000	92 %
Park Adams / 200	Arlington, VA	1969	1959	173,000	97 %
Bennett Park / 224	Arlington, VA	2007	2007	214,000	96 %
The Paramount /135	Arlington, VA	2013	1984	141,000	96 %
The Maxwell / 163	Arlington, VA	2014	2014	139,000	92 %
The Wellington / 711	Arlington, VA	2015	1960	842,000	94 %
Roosevelt Towers / 191	Falls Church, VA	1965	1964	170,000	95 %
The Ashby at McLean / 256	McLean, VA	1996	1982	274,000	97 %
Bethesda Hill Apartments /195	Bethesda, MD	1997	1986	225,000	97 %
Walker House Apartments / 212	Gaithersburg, MD	1996	1971/2003	157,000	94 %
3801 Connecticut Avenue / 307	Washington, DC	1963	1951	178,000	97 %
Kenmore Apartments / 374	Washington, DC	2008	1948	268,000	96 %
Yale West / 216	Washington, DC	2014	2011	238,000	97 %
Subtotal (4,480 units)				<u>4,345,000</u>	<u>95 %</u>
<b>TOTAL</b>				<b><u>10,379,000</u></b>	

<sup>(1)</sup> Multifamily buildings are presented in gross square feet.<sup>(2)</sup> Multifamily physical occupancy is calculated based on units occupied.



## Supplemental Definitions

December 31, 2016

**Adjusted EBITDA** (a non-GAAP measure) is earnings attributable to the controlling interest before interest expense, taxes, depreciation, amortization, real estate impairment, casualty gain, gain on sale of real estate, gain/loss on extinguishment of debt, severance expense, relocation expense, acquisition and structuring expenses and gain/loss from non-disposal activities.

**Annualized base rent ("ABR")** is calculated as monthly base rent (cash basis) per the lease, as of the reporting period, multiplied by 12.

**Debt service coverage ratio** is computed by dividing earnings attributable to the controlling interest before interest expense, taxes, depreciation, amortization, real estate impairment, gain on sale of real estate, gain/loss on extinguishment of debt, severance expense, relocation expense, acquisition and structuring expenses and gain/loss from non-disposal activities by interest expense (including interest expense from discontinued operations) and principal amortization.

**Debt to total market capitalization** is total debt divided by the sum of total debt plus the market value of shares outstanding at the end of the period.

**Earnings to fixed charges ratio** is computed by dividing earnings attributable to the controlling interest by fixed charges. For this purpose, earnings consist of income from continuing operations (or net income if there are no discontinued operations) plus fixed charges, less capitalized interest. Fixed charges consist of interest expense (excluding interest expense from discontinued operations), including amortized costs of debt issuance, plus interest costs capitalized.

**Economic occupancy** is calculated as actual real estate rental revenue recognized for the period indicated as a percentage of gross potential real estate rental revenue for that period. We determine gross potential real estate rental revenue by valuing occupied units or square footage at contract rates and vacant units or square footage at market rates for comparable properties. We do not consider percentage rents and expense reimbursements in computing economic occupancy percentages.

**NAREIT Funds from operations ("NAREIT FFO")** is defined by National Association of Real Estate Investment Trusts, Inc. ("NAREIT") in an April, 2002 White Paper as net income (computed in accordance with generally accepted accounting principles ("GAAP") excluding gains (or losses) associated with sales of property, impairment of depreciable real estate and real estate depreciation and amortization. We consider NAREIT FFO to be a standard supplemental measure for equity real estate investment trusts ("REITs") because it facilitates an understanding of the operating performance of our properties without giving effect to real estate depreciation and amortization, which historically assumes that the value of real estate assets diminishes predictably over time. Since real estate values have instead historically risen or fallen with market conditions, we believe that NAREIT FFO more accurately provides investors an indication of our ability to incur and service debt, make capital expenditures and fund other needs. NAREIT FFO is a non-GAAP measure.

**Core Funds From Operations ("Core FFO")** is calculated by adjusting NAREIT FFO for the following items (which we believe are not indicative of the performance of Washington REIT's operating portfolio and affect the comparative measurement of Washington REIT's operating performance over time): (1) gains or losses on extinguishment of debt, (2) expenses related to acquisition and structuring activities, (3) executive transition costs and severance expense related to corporate reorganization and related to executive retirements or resignations, (4) property impairments, casualty gains and losses, and gains or losses on sale not already excluded from NAREIT FFO, as appropriate, and (5) relocation expense. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FFO serves as a useful, supplementary measure of Washington REIT's ability to incur and service debt, and distribute dividends to its shareholders. Core FFO is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

**Funds Available for Distribution ("FAD")** is calculated by subtracting from NAREIT FFO (1) recurring expenditures, tenant improvements and leasing costs, that are capitalized and amortized and are necessary to maintain our properties and revenue stream (excluding items contemplated prior to acquisition or associated with development / redevelopment of a property) and (2) straight line rents, then adding (3) non-real estate depreciation and amortization, (4) non-cash fair value interest expense and (5) amortization of restricted share compensation, then adding or subtracting the (6) amortization of lease intangibles, (7) real estate impairment and (8) non-cash gain/loss on extinguishment of debt, as appropriate. FAD is included herein, because we consider it to be a performance measure of a REIT's ability to incur and service debt and to distribute dividends to its shareholders. FAD is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

**Core Funds Available for Distribution ("Core FAD")** is calculated by adjusting FAD for the following items (which we believe are not indicative of the performance of Washington REIT's operating portfolio and affect the comparative measurement of Washington REIT's operating performance over time): (1) gains or losses on extinguishment of debt, (2) costs related to the acquisition of properties, (3) non-share-based severance expense related to corporate reorganization and related to executive retirements or resignations, (4) property impairments, casualty gains and losses, and gains or losses on sale not already excluded from FAD, as appropriate, and (5) relocation expense. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FAD serves as a useful, supplementary performance measure of Washington REIT's ability to incur and service debt, and distribute dividends to its shareholders. Core FAD is a non-GAAP and non-standardized measure, and may be calculated differently by other REITs.

**Net Operating Income ("NOI")** is a non-GAAP measure defined as real estate rental revenue less real estate expenses. NOI is calculated as net income, less non-real estate revenue and the results of discontinued operations (including the gain on sale, if any), plus interest expense, depreciation and amortization, general and administrative expenses, acquisition costs, real estate impairment, casualty gains and losses, and gain or loss on extinguishment of debt. We also present NOI on a cash basis ("Cash NOI") which is calculated as NOI less the impact of straightlining of rent and amortization of market intangibles. We provide each of NOI and cash NOI as a supplement to net income calculated in accordance with GAAP. As such, neither should be considered an alternative to net income as an indication of our operating performance. They are the primary performance measures we use to assess the results of our operations at the property level.

**Physical occupancy** is calculated as occupied square footage as a percentage of total square footage as of the last day of that period. Multifamily unit basis physical occupancy is calculated as occupied units as a percentage of total units as of the last day of that period.

**Recurring capital expenditures** represent non-accretive building improvements and leasing costs required to maintain current revenues. Recurring capital expenditures do not include acquisition capital that was taken into consideration when underwriting the purchase of a building or which are incurred to bring a building up to "operating standard."

**Rent increases on renewals and rollovers** are calculated as the difference, weighted by square feet, of the net ABR due the first month after a term commencement date and the net ABR due the last month prior to the termination date of the former tenant's term.

**Same-store portfolio properties** include all stabilized properties that were owned for the entirety of the current and prior reporting periods, and exclude properties under redevelopment or development and properties purchased or sold at any time during the periods being compared. We define redevelopment properties as those for which we expect to spend significant development and construction costs on existing or acquired buildings pursuant to a formal plan which has a current impact on operating results, occupancy and the ability to lease space with the intended result of a higher economic return on the property. Redevelopment and development properties are included in the same-store pool upon completion of the redevelopment or development, and the earlier of achieving 90% occupancy or two years after completion.

**Same-store portfolio net operating income (NOI) growth** is the change in the NOI of the same-store portfolio properties from the prior reporting period to the current reporting period.