#### SECURITIES AND EXCHANGE COMMISSION

# Washington, D.C. 20549

FORM 10-Q

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(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

() TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

FOR QUARTER ENDED MARCH 31, 1999 COMMISSION FILE NO. 1-6622

WASHINGTON REAL ESTATE INVESTMENT TRUST (Exact name of registrant as specified in its charter)

MARYLAND 53-0261100

(State or other jurisdiction of (IRS Employer Identification Number) incorporation or organization)

6110 EXECUTIVE BOULEVARD, ROCKVILLE, MARYLAND 20852

(Address of principal executive office) (Zip code)

Registrant's telephone number, including area code (301) 984-9400

(Former name, former address and former fiscal year, if changed since last report)

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the close of the period covered by this report.

# SHARES OF BENEFICIAL INTEREST 35,709,789

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve (12) months (or such shorter period that the Registrant was required to file such report) and (2) has been subject to such filing requirements for the past ninety (90) days.

YES X NO \_\_\_

1

<TABLE> <CAPTION>

# WASHINGTON REAL ESTATE INVESTMENT TRUST

INDEX

		Pag	је
Part I: Fir	nancial Information		-
	Item l. Financial Statements		
<s></s>	<c></c>	<c< td=""><td>;&gt;</td></c<>	;>
	Consolidated Balance Sheets		3
	Consolidated Statements of Income		4
	Consolidated Statements of Cash Flows		5
	Consolidated Statement of Changes in Sha	reholders' Equity	6
	Notes to Financial Statements		7
	Item 2. Management's Discussion and Analysis	1	.2
Part II: Ot	ther Information		
	Item 1. Legal Proceedings	1	.7
	Item 2. Changes in Securities	1	.7
	Item 3. Defaults upon Senior Securities	1	.7

	Item 4.	Submission of Matters to a Vote of Security Holders	17
	Item 5.	Other Information	17
	Item 6.	Exhibits and Reports on Form 8-K	17
,	Signatures		18

# Part I

# FINANCIAL INFORMATION

The information furnished in the accompanying Consolidated Balance Sheets, Statements of Income, Statements of Cash Flows and Statement of Changes in Shareholders' Equity reflect all adjustments, consisting of normal recurring items, which are, in the opinion of management, necessary for a fair presentation of the financial position, results of operations and of cash flows for the interim periods. The accompanying financial statements and notes thereto should be read in conjunction with the financial statements and notes for the three years ended December 31, 1998 included in the Trust's 1998 Form 10-K Report filed with the Securities and Exchange Commission.

2 PART 1 ITEM I. FINANCIAL STATEMENTS

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#### WASHINGTON REAL ESTATE INVESTMENT TRUST

# CONSOLIDATED BALANCE SHEETS (In Thousands, except per share amounts)

	(Unaudited) March 31, 1999	December 31, 1998
<\$>	<c></c>	<c></c>
Assets Real estate at cost Accumulated depreciation	\$593,801 (69,106)	\$598,874 (68,301)
Total investment in real estate	524 <b>,</b> 695	530,573
Cash and temporary investments Rents and other receivables, net of allowance for doubtful	23,773	4,595
accounts of \$867 and \$821, respectively Prepaid expenses and other assets	4,076 17,759	4,130 19,409
	\$570,303 	\$558 <b>,</b> 707
Liabilities		
Accounts payable and other liabilities Tenant security deposits	\$9,030 4,368	\$13,524 4,331
Advance rents	2,231	2,680
Mortgage notes payable Lines of credit payable	28,779 54,000	28,912 44,000
Notes payable	210,000	210,000
	308,408	303,447
Minority interest	1,530	1,527
Shareholders' Equity Shares of beneficial interest; \$.01 par value; 100,000,000 shares authorized: 35,710 and 35,692 shares issued and outstanding at March		
31, 1999 and December 31, 1998, respectively	357	357
Additional paid-in capital	260,008	253 <b>,</b> 376
	260,365	253,733
	\$570 <b>,</b> 303	\$558,707

See accompanying notes to financial statements

3

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# WASHINGTON REAL ESTATE INVESTMENT TRUST

# CONSOLIDATED STATEMENTS OF INCOME (In Thousands, except per share amounts) (Unaudited)

	Three Months End	led March 31, 1998	
<pre><s> Real estate rental revenue Real estate expenses</s></pre>	<c> \$27,654 (8,423)</c>	<c> \$24,501 (7,149)</c>	
Depreciation and amortization	19,231	17,352 (3,641)	
Operating Income		13,711	
Other income Interest expense General and administrative	204 (5,220) (1,315)	230 (3,778) (1,527)	
Income before gain on sale of real estate	8,449	8 <b>,</b> 636	
Gain on sale of real estate	7,909	5 <b>,</b> 863	
Net Income	\$16,358 =======	\$14 <b>,</b> 499	
Per share information based on the weighted average number of shares outstanding			
Shares Basic	35,708	35,684	
Shares Diluted	35 <b>,</b> 727	35,707	
Net income per share Basic		\$0.41	
Net income per share Diluted	\$0.46 =======	\$0.41 ======	
Dividends paid	\$0.28 =======	\$0.27 =======	

See accompanying notes to financial statements

4

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# WASHINGTON REAL ESTATE INVESTMENT TRUST

# CONSOLIDATED STATEMENTS OF CASH FLOWS (In Thousands)

	(Unaudit Three Months Ende 1999	,
<\$>	<c></c>	<c></c>
Cash Flow From Operating Activities Net income	\$16,358	\$14,499
Adjustments to reconcile net income to net cash provided by operating activities Gain on sale of real estate	(7,909)	(5,863)

Depreciation and amortization Changes in other assets Changes in other liabilities	4,451 1,312 (4,728)	3,641 (177) 425
Net cash provided by operating activities	9,484	12,525
Cash Flow From Investing Activities Capital improvements to real estate Non-real estate capital improvements Real estate acquisitions Cash received for sale of real estate	(5,358) (39) (6,909) 22,033	(3,170) (206) - 7,589
Net cash provided by investing activities	9,727	4,213
Cash Flow From Financing Activities Dividends paid Net proceeds from debt offering Borrowings - Lines of credit Repayments - Lines of credit Principal payments - Mortgage note payable Share options exercised	(9,999) - 10,000 - (134) 100	(9,635) 102,797 - (95,250) (23)
Net cash used in financing activities	(33)	(2,111)
Net increase in cash and temporary investments Cash and temporary investments at beginning of year	19,178 4,595	14,627 7,908
Cash and temporary investments at end of period	\$23 <b>,</b> 773	\$22 <b>,</b> 535
Supplemental disclosure of cash flow information: Cash paid during the first three months for interest	\$8 <b>,</b> 512	\$4,685 

See accompanying notes to financial statements

5

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# WASHINGTON REAL ESTATE INVESTMENT TRUST

# CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE THREE MONTHS ENDED MARCH 31, 1999 (Unaudited) (In Thousands)

Shareholders'	Additional					
	Shares	Par Value	Paid in Capital			
Equity						
<pre><s></s></pre>	<c> 35,692</c>	<c> \$357</c>	<c> \$253,376</c>	<c></c>		
\$253,733 Net income			16,358			
16,358 Dividends			(9,999)			
(9,999)			(9,999)			
Share Options Exercised 273	18	0	273			
D. L	25 710	6257	6260.000			
Balance, March 31, 1999 \$260,365	35 <b>,</b> 710	\$357	\$260 <b>,</b> 008			
		=========	==========			

See accompanying notes to financial statements

6

WASHINGTON REAL ESTATE INVESTMENT TRUST NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 1999(Unaudited)

#### NOTE 1: NATURE OF BUSINESS

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Washington Real Estate Investment Trust ("WRIT") is a self-administered qualified equity real estate investment trust, successor to a trust organized in 1960. The Trust's business consists of the ownership of income-producing real estate properties in the Mid-Atlantic Region.

WRIT operates in a manner intended to enable it to qualify as a real estate investment trust under the Internal Revenue Code (the "Code"). In accordance with the Code, a trust which distributes its capital gains and at least 95% of its taxable income to its shareholders each year, and which meets certain other conditions, will not be taxed on that portion of its taxable income which is distributed to its shareholders. Accordingly, no provision for Federal income taxes is required.

#### NOTE 2: ACCOUNTING POLICIES

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#### BASIS OF PRESENTATION

The accompanying unaudited financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to those rules and regulations, although WRIT believes that the disclosures made are adequate to make the information presented not misleading.

#### COMPREHENSIVE INCOME

WRIT has no items of comprehensive income that would require separate reporting in the accompanying consolidated statements of income.

## EARNINGS PER COMMON SHARE

"Basic earnings per share" is computed as net income divided by the weighted average common shares outstanding. "Diluted earnings per share" is computed as net income divided by the total weighted average common shares outstanding plus the effect of dilutive common equivalent shares outstanding for the period. Dilutive common equivalent shares reflect the assumed issuance of additional common shares pursuant to certain of WRIT's share based compensation plans that could potentially reduce or "dilute" earnings per share, based on the treasury stock method.

## NEW ACCOUNTING PRONOUNCEMENTS

In June 1998, SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," was issued. This statement establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts (collectively referred to as derivatives) and for hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and

7

WASHINGTON REAL ESTATE INVESTMENT TRUST NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 1999(Unaudited)

measure those instruments at fair value. If certain conditions are met, a derivative may be specifically designated as (a) a hedge of the exposure to changes in the fair value of a recognized asset or liability or an unrecognized firm commitment, (b) a hedge of the exposure to variable cash flows of a forecasted transaction, or (c) a hedge of the foreign currency exposure to a net investment in a foreign operation, an unrecognized firm commitment, an available-for-sale security, or a foreign-currency-denominated forecasted transaction. This statement is effective for all fiscal quarters of fiscal years beginning after June 15, 1999. Although WRIT currently has no derivative instruments that this statement would apply to, it could affect certain derivative instruments acquired by WRIT in future periods.

Residential properties are leased under operating leases with terms of generally one year or less, and commercial properties are leased under operating leases with average terms of three to five years. WRIT recognizes rental income from its residential and commercial leases when earned and accounts for all rental abatements on a straight-line basis.

#### DEFERRED FINANCING COSTS

Costs associated with the issuance of notes payable are capitalized and amortized using the effective interest rate method over the term of the related notes.

#### REAL ESTATE AND DEPRECIATION

Buildings are depreciated on a straight-line basis over estimated useful lives not exceeding 50 years. Effective January 1, 1995, WRIT revised its estimate of useful lives for major capital improvements to real estate. All capital improvement expenditures associated with replacements, improvements, or major repairs to real property are depreciated using the straight-line method over their estimated useful lives ranging from 3 to 30 years. All tenant improvements are amortized using the straight-line method over 5 years or the term of the lease if it differs significantly from 5 years. Capital improvements placed in service prior to January 1, 1995 will continue to be depreciated on a straight-line basis over their previously estimated useful lives not exceeding 30 years. Maintenance and repair costs are charged to expense as incurred.

WRIT recognizes impairment losses on long-lived assets used in operations when indicators of impairment are present and the net undiscounted cash flows estimated to be generated by those assets are less than the assets' carrying amount. No such losses were recorded in the three months ended March 31, 1999.

#### CASH AND TEMPORARY INVESTMENTS

Cash and temporary investments includes cash equivalents with original maturities of  $90\ \mathrm{days}$  or less.

#### USE OF ESTIMATES IN THE FINANCIAL STATEMENTS

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities

8
WASHINGTON REAL ESTATE INVESTMENT TRUST
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 1999(Unaudited)

and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# RECLASSIFICATIONS

Certain prior year amounts have been reclassified to conform to the current year presentation.

# NOTE 3: REAL ESTATE INVESTMENTS

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WRIT's real estate investment portfolio, at cost, consists of properties located in Maryland, Washington, D.C., Virginia and Delaware as follows:

	March 31, 1999 (In Thousands)
Office buildings Industrial distribution centers Apartment buildings Shopping centers	\$312,123 101,901 83,806 95.971
11 3	
	\$593,801

WRIT acquired the following property during the first three months of 1999 as follows:
<TABLE>
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<s> <c></c></s>	<c></c>	<c></c>	<c></c>	<c></c>
Acquisition Date	Property	Property	Rentable Square	Acquisition
	Name	Type	Feet	Cost (in
				thousands)

January 27, 1999 Dulles South IV Industrial 83,000 \$6,909

#### NOTE 4: UNSECURED LINES OF CREDIT PAYABLE

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As of March 31, 1999, WRIT had two unsecured credit commitments in the amount of \$50 million and \$25 million. \$54 million was outstanding under the credit commitments as of March 31, 1999. Under the terms of the credit commitments, interest only is payable monthly, in arrears, on the unpaid principal balance. Amounts outstanding under the credit commitments during the three months ended March 31, 1999 bore interest at rates ranging from 5.67% to 6.23% per annum. All new advances will bear interest at LIBOR plus a spread based on WRIT's credit rating on its publicly issued debt. All unpaid interest and principal can be prepaid prior to the expiration of WRIT's interest rate lock-in periods subject to a yield maintenance obligation, and all unpaid principal and interest are due January 31, 2000.

The credit commitments require WRIT to pay the lenders unused commitment fees at the rate of 0.175% per annum on the amount by which the unused portion of the commitment exceeds the balance of outstanding advances and term loans. These fees are payable quarterly. At March 31, 1999, \$21 million was available under the credit commitments. The credit commitments also contain certain financial covenants related to debt, net worth, and cash flow, and non-financial covenants which WRIT has met as of March 31, 1999.

9

WASHINGTON REAL ESTATE INVESTMENT TRUST NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 1999(Unaudited)

#### NOTE 5: NOTES PAYABLE

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On August 13, 1996 WRIT sold \$50 million of 7.125% 7-year unsecured notes due August 13, 2003, and \$50 million of 7.25% unsecured 10-year notes due August 13, 2006. The 7-year notes were sold at 99.107% of par and the 10-year notes were sold at 98.166% of par. Net proceeds to the Trust after deducting underwriting expenses were \$97.6 million. The 7-year notes bear an effective interest rate of 7.46%, and the 10 year notes bear an effective interest rate of 7.49%, for a combined effective interest rate of 7.47%. WRIT used the proceeds of these notes to pay down its lines of credit and to finance acquisitions and capital improvements to its properties.

On February 20, 1998, WRIT sold \$50 million of 7.25% unsecured notes due February 25, 2028 at 98.653% to yield approximately 7.36%. WRIT also sold \$60 million in unsecured Mandatory Par Put Remarketed Securities ("MOPPRS") at an effective borrowing rate through the remarketing date (February 2008) of approximately 6.74%. The net proceeds to WRIT after deducting loan origination fees was \$102.7 million. WRIT used the proceeds of these notes for general business purposes, including repayment of outstanding advances under its lines of credit and to finance acquisitions and capital improvements to its properties. WRIT's costs of the borrowings of approximately \$7.2 million will be amortized over the lives of the notes using the effective interest method.

These notes contain certain financial and non-financial covenants which WRIT has met as of March 31, 1999.

## NOTE 6: SALE OF REAL ESTATE

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On February 8, 1999, WRIT sold two office buildings, 444 N. Frederick Road and Arlington Financial Center and one industrial distribution facility, Department of Commerce. The properties were sold for approximately \$21.5 million in cash resulting in a gain of approximately \$7.8 million. On February 26, 1999, WRIT sold the V Street Distribution Center for \$0.6 million in cash resulting in a gain of approximately \$0.1 million. WRIT used \$7.5 million of the proceeds from these sales to purchase Sully Square industrial property (see Note 7), and intends to use the remaining proceeds to invest in other real estate.

On March 23, 1998, WRIT sold the Shirley-395 Business Center. The property was sold for approximately \$7.6 million in cash resulting in a gain of approximately \$5.9 million in cash. On May 7, 1998, WRIT sold the 5410 Port Royal Business Center. The property was sold for approximately \$1.7 million in cash resulting in a \$64,000 gain. WRIT used the proceeds from the sales to invest in other real estate.

# NOTE 7: SUBSEQUENT EVENT

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On April 16, 1999, WRIT purchased Sully Square industrial property for a purchase price of 7.5 million. The property consists of three flex/ warehouse buildings containing 95,000 square feet and is 100% leased. The property was purchased using a portion of the proceeds from the property sales discussed in Note 6.

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WRIT has four reportable segments: Office Buildings, Industrial Distribution Centers, Apartment Buildings and Shopping Centers. Office Buildings represent 50% of real estate rental revenue and provide office space for various types of businesses. Industrial Distribution Centers represent 14% of real estate rental revenue and are used for warehousing and distribution. Apartment Buildings represent 20% of real estate rental revenue. These properties

10
WASHINGTON REAL ESTATE INVESTMENT TRUST
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 1999(Unaudited)

provide housing for families throughout the Washington Metropolitan area. Shopping Centers represent the remaining 16% of real estate rental revenue and are retail outlets for a variety of stores.

The accounting policies of the segments are the same as those described in Note 2. WRIT evaluates performance based upon operating income from the combined properties in each segment. WRIT's reportable segments are consolidations of similar properties. They are managed separately because each segment requires different operating, pricing and leasing strategies. All of these properties have been acquired separately and are incorporated into the applicable segment. <TABLE>

# (IN THOUSANDS) THREE MONTHS ENDED MARCH 31, 1999

	Office Buildings	Industrial Centers	-	Shopping Centers	Corporate and Other	Consolidated
<s> Real estate rental revenue Real estate expenses</s>	<c> \$14,002 4,492</c>	<c> \$3,829 870</c>	<c> \$5,397 2,045</c>		<c> \$- -</c>	<c> \$27,654 8,423</c>
Operating income Depreciation and amortization	9,510 2,520	2,959 745	3,352 652	3,410 534		19,231 4,451
Income from real estate Other income Interest expense General and administrative	6,990 - (414) -	2,214 - - -	2,700 - - -	,	204 (4,642) (1,315)	204 (5,220)
Net income before gain on sale of real estate	\$6 <b>,</b> 576	\$2,214	\$2 <b>,</b> 700	\$2,712	\$ (5,753)	\$8,449
Capital investments	\$9 <b>,</b> 796	\$802	\$637 ======	\$1,032 ======	\$39 =====	\$12,306
Total assets	\$287 <b>,</b> 596	\$95 <b>,</b> 545	\$65 <b>,</b> 571	\$84,610	\$36 <b>,</b> 981	\$570 <b>,</b> 303
<caption></caption>						

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# (IN THOUSANDS) THREE MONTHS ENDED MARCH 31, 1998

	Office Buildings	Industrial Centers	Apartment Buildings	Shopping Centers	Corporate and Other	Consolidated	
<pre><s> Real estate rental revenue Real estate expenses</s></pre>	<c> \$12,364 3,905</c>	<c> \$2,860 557</c>	<c> \$5,159 1,896</c>	<c> \$4,118 791</c>	<c> \$- -</c>	<c> \$24,501 7,149</c>	
Operating income Depreciation and amortization	8,459 2,049	2,303 459	3,263 637	3,327 496	- -	17,352 3,641	
Income from real estate Other income Interest expense General and administrative	6,410 - - -	1,844	2,626 - - -	2,831 - (167) -	230 (3,611) (1,527)	13,711 230 (3,778) (1,527)	
Net income	\$6,410	\$1,844	\$2,626	\$2,664	\$(4,908)	\$8,636	
Capital investments	\$1 <b>,</b> 996	\$317	\$303	\$554	\$206 ======	\$3 <b>,</b> 376	

#### ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS

FORWARD LOOKING STATEMENTS

WRIT's Management's Discussion and Analysis of Financial Condition and Results of Operations contains statements that may be considered forward looking. Although WRIT believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that its expectations will be achieved. Factors that could cause actual results to differ materially from WRIT's current expectations include general economic conditions, local real estate conditions, the performance of properties that WRIT has acquired or may acquire and other risks, detailed from time to time in the WRIT's past and future SEC reports.

REAL ESTATE RENTAL REVENUE: Three Months Ended March 31, 1999 Compared to the Three Months Ended March 31, 1998

Total revenues for the first quarter of 1999 increased 12.9% (\$3.2 million) to \$27.7 million from \$24.5 million in the first quarter of 1998.

For the first quarter of 1999, WRIT's office buildings had increases of 13.2% in revenues and 9.0% in operating income, over the first quarter of 1998. These increases were primarily due to the acquisition of 8230 Boone Boulevard in September 1998 and Woodburn Medical Park in November 1998 offset in part by the sale of 444 N. Frederick and Arlington Financial Center in February 1999, and increased core portfolio operating income. Comparing those office buildings owned by WRIT for the entire first quarters of 1998 and 1999, revenue and operating income increased 5.7% and 2.5% respectively. The increases in revenues and operating income were due to increases in rental rates and occupancy across the sector.

For the first quarter of 1999, WRIT's industrial distribution center revenues and operating income increased 33.8% and 20.0% respectively, over the first quarter of 1998. This was primarily due to the acquisitions of Northern Virginia Industrial Park in May 1998, 8900 Telegraph Road in September 1998 and Dulles South IV in January 1999, offset in part by the sale of Department of Commerce and V Street Distribution Center in February 1999, and due to increased core portfolio operating income. Comparing those industrial distribution centers owned by WRIT for the entire first quarters of 1998 and 1999, revenue increased by 8.1% and net operating income was unchanged. The increase in revenues was primarily due to increased rental rates and increased tenant pass through expense recoveries. Operating income was unchanged due to offsetting increases in operating expenses relating to the milder weather in 1998 as discussed below.

For the first quarter of 1999, WRIT's apartment revenues and operating income increased 4.6% and 2.8% respectively over the first quarter of 1998. These increases were primarily due to increased rental and occupancy rates offset in part by increased operating expenses caused by the milder weather conditions in 1998 as discussed below. WRIT did not purchase any apartment properties in 1998 or 1999.

For the first quarter of 1999, WRIT's shopping center revenues increased 7.5% and operating income was

12

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

unchanged over the first quarter of 1998. This revenue increase was primarily due to the acquisition of 800 South Washington Street in June 1998, offset in part by the sale of Dover Mart in December 1998, and due to increased core portfolio revenues. Operating income was unchanged due to offsetting increases in operating expenses relating to the milder weather in 1998 as discussed below. Comparing those shopping centers owned by WRIT for the entire first quarters of 1998 and 1999, revenue and operating income increased by 4.1% and 4.4%respectively. These increases were primarily due to increased rental rates and increased tenant pass through expense recoveries.

OPERATING EXPENSES AND OTHER RESULTS OF OPERATIONS: Three Months Ended March 31, 1999 Compared to the Three Months Ended March 31, 1998

Real estate expenses increased \$1.3 million or 17.8% to \$8.4 million as compared to \$7.1 million for the first quarter of 1998. This increase is primarily due to expenses relating to properties acquired in 1998 and 1999, as well as increased utilities, repairs and maintenance, operating services and common area

maintenance expenses in 1999 as compared to 1998 due to milder weather conditions in 1998.

Depreciation and amortization expense increased \$0.8 million or 22.2% to \$4.5 million as compared to \$3.6 million for the first quarter of 1998. This is primarily due to 1998 and year to date 1999 acquisitions of \$45.4 million and \$6.9 million, respectively, and 1998 and year to date 1999 capital and tenant improvement expenditures which totaled \$11.8 million and \$5.4 million, respectively.

Total interest expense was \$5.2 million for the first quarter of 1999 as compared to \$3.8 million for the first quarter of 1998. This increase is primarily attributable to the issuance of \$110 million in debt securities in February 1998 and the assumption of \$21.6 million in mortgages in November 1998 in connection with the acquisition of Woodburn Medical Park. For the first quarter of 1999, notes payable interest expense was \$3.9 million, lines of credit interest expense was \$0.7 million and mortgage interest expense was \$0.6 million. For the first quarter of 1998, notes payable interest expense was \$2.6 million, lines of credit interest expense was \$1.0 million and mortgage interest expense was \$0.2 million.

General and administrative expenses decreased \$0.2 million to \$1.3 million as compared to \$1.5 million for the first quarter of 1998. The decrease is primarily attributable to decreased incentive compensation. For the first quarter of 1999, general and administrative expenses as a percentage of revenue were 4.8% as compared to 6.2% for the first quarter of 1998.

Gain on sale of real estate for the three months ended March 31, 1999 was \$7.9 million, resulting from the sale of 444 N. Frederick Road, Arlington Financial Center, Department of Commerce and V Street Distribution Center. Gain on sale of real estate for the three months ended March 31, 1999 was \$5.9 million, resulting from the sale of Shirley 395 Business Center.

# CAPITAL RESOURCES AND LIQUIDITY

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WRIT has utilized the proceeds of share offerings, medium and long-term fixed interest rate debt, bank lines of credit and cash flow from operations for its capital needs. External sources of capital are available to WRIT

1.3

# ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

from its existing unsecured credit commitments and management believes that additional sources of capital are available from the sale of additional shares and/or the sale of medium or long-term notes. The funds raised would be used to pay off any outstanding advances on the Trust's lines of credit and for new acquisitions and capital improvements.

WRIT has line of credit commitments in place from commercial banks for up to \$75 million which bear interest at an adjustable spread over LIBOR based on the Trust's interest coverage ratio and public debt rating. As of March 31, 1999, WRIT had \$54 million outstanding under its lines of credit. WRIT acquired six properties in 1998 and one property in 1999 (as of March 31) for total acquisition costs of \$82.2 million and \$6.9 million, respectively. The 1998 acquisitions were primarily financed through line of credit advances, from the February 1998 issuance of \$110.0 million of medium term notes (after repayment of amounts outstanding under line of credit advances of \$95.3 million), the assumption of mortgages payable of \$21.6 million and from the reinvestment of the proceeds from the sale of three properties in 1998 of \$10.8 million. The 1999 acquisition was financed through line of credit advances. Subsequent to March 31, 1999, an additional property was purchased for \$7.5 million using a portion of the proceeds from the sales of four properties in 1999 of \$22.0 million. The remainder of these proceeds is expected to be used to purchase more real estate properties.

Cash flow from operating activities totaled \$9.3 million for the first three months of 1999, as a result of net income before gain on sale of real estate of \$7.9 million, depreciation and amortization of \$4.5 million, decreases in other assets of \$1.3 million and decreases in liabilities (other than mortgage note, senior notes and lines of credit payable) of \$4.9 million. The majority of the increase in cash flow from operating activities was due to a larger property portfolio and increased rental rates.

Net cash provided by investing activities for the first three months of 1999 was \$9.7 million, including cash received for sale of real estate of \$22.0 million net of real estate acquisitions of \$6.9 million and capital improvements to real estate of \$5.4 million.

Net cash provided by financing activities for the first three months of 1999 was \$0.1 million, including line of credit borrowings of \$10.0 million, principal repayments of \$0.1 million on the mortgage notes payable and \$10.0 million in

dividends paid. Rental revenue has been the principal source of funds to pay WRIT's operating expenses, interest expense and dividends to shareholders.

Management believes that WRIT has the liquidity and the capital resources necessary to meet all of its known obligations and to make additional property acquisitions and capital improvements when appropriate to enhance long-term growth.

QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT MARKET RISK

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The only material market risk to which WRIT is exposed is interest rate risk. WRIT's exposure to market risk for changes in interest rates relates primarily to refinancing long-term fixed rate obligations, the opportunity cost of fixed rate obligations in a falling interest rate environment and its variable rate lines of credit. WRIT primarily enters into debt obligations to support general corporate purposes including acquisition of real estate properties, capital improvements and working capital needs. In the past, WRIT has used interest rate hedge agreements to hedge against rising interest rates in anticipation of refinancing or new debt issuance.

14

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

WRIT's interest rate risk has not changed significantly from its risk as disclosed in its  $1998 \; \text{Form} \; 10\text{-K}$ .

YEAR 2000

#### General

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WRIT has assessed and continues to assess the impact of the Year 2000 issue on its reporting systems and operations. The Year 2000 issue exists because many computer systems and applications and other systems using computer chips currently use two-digit fields to designate a year. When the century date occurs, date sensitive systems may recognize the year 2000 as 1900 or not at all. This inability to recognize or properly treat the year 2000 may cause the systems to process critical financial and operations information incorrectly.

In 1998, WRIT implemented a new financial reporting system. The implementation was not done in response to Year 2000 issues but in order to improve reporting processes. The new system is Year 2000 compliant. Management has implemented a project to review the remaining operating systems, including building operations, internal operating systems and third party compliance to determine if there are any Year 2000 issues related to such systems.

# Project

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WRIT's Year 2000 Project (the "Project") is divided into three major sections--Building Operations, Internal Operating Systems and External Agents (i.e. tenants and third party suppliers). The general phases common to each section are: (1) inventorying Year 2000 items; (2) assigning priorities to identified items; (3) assessing the Year 2000 compliance of items determined to be material to WRIT; (4) repairing or replacing material items that are determined not to be Year 2000 compliant; (5) testing material items; and (6) designing and implementing contingency and business continuation plans for each property location and corporate headquarters.

As of March 31, 1999, the inventory and priority assignment phases of each section of the Project had been completed. As described below, WRIT management is in the process of assessing the Year 2000 compliance of items determined to be material. Material items are those that WRIT's management believes have a risk involving the safety of individuals, damage to the environment or property or financial loss. The testing phases of the Project are also currently being performed by the Trust.

The Building Operations section consists of the testing of key systems at the property locations, such as fire detection/ prevention, elevators, heating/ ventilation and air conditioning, telephone and utility services. The assessment section is on schedule, and WRIT estimates that approximately 75% of the activities relating to this section were completed as of March 31, 1999. The process of replacing items that are not in compliance and the subsequent testing of these items is ongoing and is expected to be completed by May 31, 1999. There have not been any significant repairs or replacements related to this phase of the project. Contingency planning for this section is underway. All Building Operations activities are expected to be completed in the fourth quarter of 1999.

The Internal Operating Systems section includes the assessment of existing hardware and software and, where applicable, the replacement of hardware/ software that is not Year 2000 compliant. The assessment phase is ongoing, and WRIT believes that all of the significant hardware and software is Year 2000 compliant. Contingency planning for this section is expected to be completed by the second quarter 1999. All Internal Operating Systems activities are expected to be completed by the third quarter 1999.

The External Agents section includes the process of identifying and prioritizing critical suppliers and customers at the direct interface level and communicating with them about their plans and progress in addressing the year 2000 problem. Evaluations of critical third parties was completed in the first quarter of 1999. These evaluations were followed by the development of contingency plans, the documentation and testing of which is underway and with completion scheduled for the fourth quarter of 1999.

#### Costs

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WRIT has not had any material expenditures related to the Year 2000 project as of March 31, 1999. The total cost associated with required modifications to become Year 2000 compliant is not expected to be material to WRIT's financial position.

#### Risks

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The failure to correct a material Year 2000 problem could result in an interruption in, or failure of, certain normal business activities or operations. Material failures could materially and adversely affect WRIT's results of operations, liquidity and financial condition. Due to the general uncertainty inherent in the Year 2000 problem, resulting in part from the uncertainty of the Year 2000 readiness of tenants and third party suppliers, WRIT is unable to determine at this time whether the consequences of Year 2000 failures will have a material impact on WRIT's results of operations, liquidity or financial condition. The Year 2000 Project is expected to significantly reduce WRIT's level of uncertainty about the Year 2000 problem and, in particular, about the Year 2000 compliance and readiness of its material External Agents. WRIT's management believes that with the completion of the Project as scheduled, the possibility of significant interruptions should be reduced.

Readers are cautioned that forward looking statements contained in the Year 2000 update should be read in conjunction with WRIT's disclosures under the heading: "FORWARD LOOKING STATEMENTS."

16

## PART II

## OTHER INFORMATION

Item 1.	Legal Proceedings
	None
Item 2.	Changes in Securities
	None
Item 3.	Defaults Upon Senior Securities
	None
Item 4.	Submission of Matters to a Vote of Security Holders
	None
Item 5.	Other Information
	None
Item 6.	Exhibits and Reports on Form 8-K
	(a) Exhibits

(27) Financial Data Schedule

(b) Reports on Form 8-K

- 1. February 24, 1999--Report pursuant to Item 5 on the release of the Trust's December 31, 1998 earnings information
  - May 3, 1999--Report pursuant to Item 5 on the release of the Trust's

17

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has fully caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# WASHINGTON REAL ESTATE INVESTMENT TRUST

s/Larry E. Finger/

Larry E. Finger, Senior Vice President and Chief Financial Officer

s/Laura M. Franklin/

Laura M. Franklin, Vice President, Chief Accounting Officer and Corporate Secretary

Date: May 11, 1999

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