

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

FOR QUARTER ENDED March 31, 1997

COMMISSION FILE NO. 1-6622

WASHINGTON REAL ESTATE INVESTMENT TRUST

(Exact name of registrant as specified in its charter)

MARYLAND

53-0261100

(State or other jurisdiction of incorporation or organization)

(IRS Employer Identification Number)

10400 CONNECTICUT AVENUE, KENSINGTON, MARYLAND 20895

(Address of principal executive office) (Zip code)

Registrant's telephone number, including area code (301) 929-5900

(Former name, former address and former fiscal year, if changed since last report)

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the close of the period covered by this report.

SHARES OF BENEFICIAL INTEREST 31,827,844

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve (12) months (or such shorter period that the Registrant was required to file such report) and (2) has been subject to such filing requirements for the past ninety (90) days.

YES X NO

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WASHINGTON REAL ESTATE INVESTMENT TRUST

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Part I

FINANCIAL INFORMATION

The information furnished in the accompanying Balance Sheets, Statements of Income, Statements of Cash Flows and Statement of Changes in Shareholders' Equity reflect all adjustments, consisting of normal recurring items, which are, in the opinion of management, necessary for a fair presentation of the financial position, results of operations and of cash flows for the interim periods. The accompanying financial statements and notes thereto should be read in conjunction with the financial statements and notes for the three years ended December 31, 1996 included in the Trust's 1996 Form 10-K Report filed with the Securities and Exchange Commission.

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Part I

Item I. Financial Statements

WASHINGTON REAL ESTATE INVESTMENT TRUST

CONSOLIDATED BALANCE SHEETS  
(In Thousands)

<TABLE>  
<CAPTION>

|   | (UNAUDITED)<br>MARCH 31,<br>1997 | DECEMBER 31,<br>1996 |
|---|----------------------------------|----------------------|
|   | -----                            | -----                |
| <S>   | <C>                              | <C>                  |
| Assets  |                                  |                      |
| Real estate at cost.....  | \$370,260                        | \$352,579            |
| Accumulated depreciation.....   | (48,935)                         | (46,639)             |
|   | -----                            | -----                |
|   | 321,325                          | 305,940              |
| Mortgage note receivable.....   | 799                              | 799                  |
|   | -----                            | -----                |
| Total investment in real estate.....  | 322,124                          | 306,739              |
| Cash and temporary investments.....   | 1,042                            | 1,676                |
| Rents and other receivables, net of allowance for doubtful<br>accounts of \$709 and \$534, respectively.....            | 3,827                            | 3,429                |
| Prepaid expenses and other assets.....  | 6,530                            | 6,644                |
|   | -----                            | -----                |
|   | \$333,523                        | \$318,488            |
|   | -----                            | -----                |
| Liabilities   |                                  |                      |
| Accounts payable and other liabilities.....   | \$ 4,774                         | \$ 5,954             |
| Tenant security deposits.....   | 2,636                            | 2,523                |
| Advance rents.....  | 1,806                            | 1,798                |
| Mortgage note payable.....  | 7,559                            | 7,590                |
| Lines of credit payable.....  | 22,000                           | 5,000                |
| Senior notes payable.....   | 100,000                          | 100,000              |
|   | -----                            | -----                |
|   | 138,775                          | 122,865              |
|   | -----                            | -----                |
| Shareholders' Equity  |                                  |                      |
| Shares of beneficial interest; \$.01 par value; 100,000 shares<br>authorized: 31,828 shares issued and outstanding..... | 318                              | 318                  |
| Additional paid-in capital.....   | 194,430                          | 195,305              |
|   | -----                            | -----                |
|   | 194,478                          | 195,623              |
|   | -----                            | -----                |
|   | \$333,523                        | \$318,488            |
|   | -----                            | -----                |

</TABLE>

See accompanying notes to financial statements

WASHINGTON REAL ESTATE INVESTMENT TRUST

CONSOLIDATED STATEMENTS OF INCOME  
(In Thousands, except per share amounts)

<TABLE>  
<CAPTION>

|   | (UNAUDITED)<br>THREE MONTHS ENDED<br>MARCH 31, |             |
|---|--|-------------|
| <S>   | <C><br>1997                                    | <C><br>1996 |
| Real estate rental revenue.....   | \$18,498                                       | \$14,681    |
| Real estate expenses.....   | (6,081)  | (4,913)     |
|   | -----  | -----       |
| Depreciation.....   | 12,417   | 9,768       |
|   | (2,295)  | (1,528)     |
|   | -----  | -----       |
| Income from real estate.....  | 10,122   | 8,240       |
| Other income.....   | 70   | 121         |
| Interest expense.....   | (2,207)  | (654)       |
| General and administrative.....   | (957)  | (755)       |
|   | -----  | -----       |
| Net Income.....   | \$ 7,028                                       | \$ 6,952    |
|   | -----  | -----       |
|   | -----  | -----       |
| Per share information based on the weighted average<br>number of shares outstanding |  |             |
| Shares.....   | 31,822   | 31,752      |
| Net income.....   | \$ 0.22  | \$ 0.22     |
|   | -----  | -----       |
| Dividends paid.....   | \$ 0.26  | \$ 0.25     |
|   | -----  | -----       |
|   | -----  | -----       |

</TABLE>

See accompanying notes to financial statements

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WASHINGTON REAL ESTATE INVESTMENT TRUST

CONSOLIDATED STATEMENTS OF CASH FLOWS

(In Thousands)

<TABLE>  
<CAPTION>

|   | (UNAUDITED)<br>THREE MONTHS ENDED<br>MARCH 31, |             |
|---|--|-------------|
| <S>   | <C><br>1997                                    | <C><br>1996 |
| Cash Flow From Operating Activities   |  |             |
| Net income.....   | \$ 7,028                                       | \$ 6,952    |
| Adjustments to reconcile net income to net cash provided by operating<br>activities |  |             |
| Depreciation.....   | 2,295  | 1,528       |
| Changes in other assets.....  | (284)  | (409)       |
| Changes in other liabilities.....   | (1,059)  | 150         |
|   | -----  | -----       |
| Net cash provided by operating activities.....                                      | 7,980  | 8,221       |
|   | -----  | -----       |
| Cash Flow From Investing Activities   |  |             |
| Capital improvements to real estate.....  | (3,948)  | (1,405)     |
| Real estate acquisitions, net.....  | (13,732)                                       | (10,783)    |
|   | -----  | -----       |
| Net cash used in investing activities.....  | (17,680)                                       | (12,188)    |
|   | -----  | -----       |
| Cash Flow From Financing Activities   |  |             |
| Dividends paid.....   | (8,275)  | (7,938)     |
| Borrowings--Line of credit.....   | 17,000   | 11,000      |
| Principal payments--Mortgage note payable.....                                      | (31)   | (28)        |

|   |          |          |
|---|----------|----------|
| Share options exercised.....                              | 372      | --       |
| Net cash provided by financing activities.....            | 9,066    | 3,034    |
| Net decrease in cash and temporary investments.....       | (634)    | (933)    |
| Cash and temporary investments at beginning of year.....  | 1,676    | 3,532    |
| Cash and temporary investments at end of period.....      | \$ 1,042 | \$ 2,599 |
| Supplemental disclosure of cash flow information:         |          |          |
| Cash paid during the first three months for interest..... | 3,876    | \$ 615   |

</TABLE>

See accompanying notes to financial statements

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WASHINGTON REAL ESTATE INVESTMENT TRUST  
STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY  
FOR THE THREE MONTHS ENDED MARCH 31, 1997  
(Unaudited)  
(In Thousands)

<TABLE>  
<CAPTION>

| SHAREHOLDERS'                   | ADDITIONAL |           |                 |           |
|---------------------------------|------------|-----------|-----------------|-----------|
|                                 | SHARES     | PAR VALUE | PAID IN CAPITAL | EQUITY    |
| --                              |            |           |                 |           |
| <S>                             | <C>        | <C>       | <C>             | <C>       |
| Balance, December 31, 1996..... | 31,803     | \$318     | \$195,305       | \$195,623 |
| Net income.....                 |            |           | 7,028           | 7,028     |
| Dividends.....                  |            |           | (8,275)         | (8,275)   |
| Share options exercised.....    | 25         | 0         | 372             | 372       |
| Balance, March 31, 1997.....    | 31,828     | \$318     | \$194,430       | \$194,748 |

</TABLE>

See accompanying notes to financial statements

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WASHINGTON REAL ESTATE INVESTMENT TRUST  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 1997 (Unaudited)

NOTE A: NATURE OF BUSINESS

Washington Real Estate Investment Trust ("WRIT" or the "Trust") is a self-administered qualified equity real estate investment trust successor to a trust organized in 1960. The Trust's business consists of the ownership of income-producing real estate properties in the Mid-Atlantic Region.

WRIT operates in a manner intended to enable it to qualify as a real estate investment trust under the Internal Revenue Code (the "Code"). In accordance with the Code, a trust which distributes its capital gains and at least 95% of its taxable income to its shareholders each year, and which meets certain other conditions, will not be taxed on that portion of its taxable income which is distributed to its shareholders. Accordingly, no provision for Federal income taxes is required.

In June 1996, WRIT changed its domicile from the District of Columbia to the State of Maryland. Issued and outstanding shares were assigned a par value of \$.01 per share.

NOTE B: ACCOUNTING POLICIES

Basis of Presentation

The following unaudited financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to those rules and

regulations, although the company believes that the disclosures made are adequate to make the information presented not misleading.

#### Accounting Pronouncements

In February 1997, FASB issued SFAS No. 128 "Earnings per Share" ("FAS 128"). FAS 128 changes the requirements for calculation and disclosure of earnings per share. This statement eliminates the calculation of primary earnings per share and requires the disclosure of basic earnings per share and diluted earnings per share. WRIT will adopt this statement's required disclosures in connection with the financial statements issued for the reporting period ended December 31, 1997. The adoption of this statement will have an immaterial impact to WRIT's current disclosures.

During 1997, FASB issued SFAS No. 129 "Disclosure of Information about Capital Structure" ("FAS 129"). FAS 129 continues the existing requirements to disclose the pertinent rights and privileges of all securities other than ordinary common stock but expands the number of companies subject to portions of its requirements. The adoption of this statement will have no impact to WRIT's current disclosures.

In 1995 WRIT formed a subsidiary partnership, WRIT Limited Partnership, a Maryland limited partnership, in which WRIT currently owns 99.9% of the partnership interest. WRIT Limited Partnership's financial statements are being consolidated with WRIT's financial statements. All significant intercompany balances and transactions have been eliminated. Minority Interests are included in other income (expense) and accounts payable and other liabilities on the accompanying consolidated statements.

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WASHINGTON REAL ESTATE INVESTMENT TRUST  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 1997 (Unaudited)

#### Revenue Recognition

Residential properties are leased under operating leases with terms of generally one year or less, and commercial properties are leased under operating leases with average terms of three years. WRIT recognizes rental income from its residential and commercial leases when earned and accounts for all rental abatements on a straight-line basis.

#### Deferred Financing Costs

Costs associated with the issuance of senior subordinated notes are capitalized and being amortized using the effective interest rate method over the term of the related notes.

#### Real Estate and Depreciation

Buildings are depreciated on a straight-line basis over estimated useful lives not exceeding 50 years. Effective January 1, 1995, WRIT revised its estimate of useful lives for major capital improvements to real estate. All capital improvement expenditures associated with replacements, improvements, or major repairs to real property are depreciated using the straight-line method over their estimated useful lives ranging from 3 to 30 years. All tenant improvements are amortized using the straight-line method over 5 years or the term of the lease if it differs significantly from 5 years. Capital improvements placed in service prior to January 1, 1995 will continue to be depreciated on a straight-line basis over their previously estimated useful lives not exceeding 30 years. Maintenance and repair costs are charged to expense as incurred.

WRIT recognizes impairment losses on long-lived assets used in operations when indicators of impairment are present and the net undiscounted cash flows estimated to be generated by those assets are less than the assets' carrying amount. As of March 31, 1997, no such losses have been recorded.

#### Cash and Temporary Investments

Cash and temporary investments includes cash equivalents with original maturities of 90 days or less.

#### Use of Estimates in the Financial Statements

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

WASHINGTON REAL ESTATE INVESTMENT TRUST  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
 March 31, 1997 (Unaudited)

NOTE C: REAL ESTATE INVESTMENTS

WRIT's real estate investment portfolio, at cost, consists of properties located in Maryland, Washington, D.C., Virginia and Delaware as follows:

|                                 | March 31, 1997<br>(In Thousands) |
|---------------------------------|----------------------------------|
|                                 |                                  |
| Office buildings                | \$164,927                        |
| Shopping centers                | 85,657                           |
| Apartment buildings             | 61,108                           |
| Industrial distribution centers | 58,568                           |
|                                 | \$370,260                        |

Properties acquired by WRIT during the first quarter of 1997 are as follows:

<TABLE>  
<CAPTION>

| Acquisition<br>Date | Property                     | Type       | Rentable<br>Square Feet | Acquisition Cost<br>(In Thousands) |
|---------------------|------------------------------|------------|-------------------------|------------------------------------|
|                     |                              |            |                         |                                    |
| 2/28/97             | Ammendale Technology Park I  | Industrial | 167,000                 | \$ 7,847                           |
| 2/28/97             | Ammendale Technology Park II | Industrial | 108,000                 | 5,885                              |
|                     |                              |            | 275,000                 | \$13,732                           |

</TABLE>

NOTE D: UNSECURED LINES OF CREDIT PAYABLE

As of March 31, 1997, WRIT had an unsecured credit commitment of \$25 million, \$4 million of which was outstanding with an interest rate of 6.83%. Interest only is payable monthly, in arrears, on the unpaid principal balance. All new advances and interest rate adjustments upon the expiration of WRIT's interest lock-in dates will bear interest at LIBOR plus a spread based on WRIT's credit rating on its publicly issued debt. All unpaid interest and principal can be prepaid prior to the expiration of WRIT's interest rate lock-in periods subject to a yield maintenance obligation and all unpaid principal and interest are due January 31, 1999.

The \$25.0 million credit commitment requires WRIT to pay the lender an unused commitment fee at the rate of .175% per annum on the amount by which \$25.0 million exceeds the balance of outstanding advances and term loans. At March 31, 1997, \$21 million of this commitment was unused. This fee is payable monthly. This commitment also contains certain financial covenants related to debt, net worth, and cash flow, and non-financial covenants which WRIT has met as of March 31, 1997.

On July 27, 1995 WRIT renegotiated its other \$25.0 million unsecured credit commitment and replaced it with an unsecured credit commitment of \$50.0 million from the same bank and a participating bank for the express purpose of purchasing income-producing property and to make capital improvements to real property.

As of March 31, 1997, \$21 million was outstanding on the \$50.0 million credit commitment with rates ranging from 6.04% to 6.29%. Interest only is payable monthly, in arrears, on the unpaid principal balance. All unpaid interest and principal are due July 25, 1997, and can be prepaid prior to this date without any prepayment fee or yield maintenance obligation. Any new advances shall bear interest at LIBOR plus a spread based on WRIT's interest coverage ratio.

This credit agreement provides WRIT the option to convert any advances or portions thereof into a term loan at any time after January 27, 1996 and prior to July 25, 1997. The principal amount of each term loan, if any, shall be repaid on July 27, 1999. Such term loan(s) may be prepaid subject to a prepayment fee.

The \$50.0 million credit commitment requires WRIT to pay the lender an unused commitment fee at the rate of 0.15% per annum on the amount by which \$50.0 million exceeds the balance of outstanding advances and term loans. At March 31, 1997, \$32.0 million of this commitment was unused. This fee is payable quarterly in arrears. This commitment also contains an interest coverage ratio covenant and certain other non-financial covenants which WRIT has met as of March 31, 1997.

#### NOTE E: SENIOR NOTES PAYABLE

On August 8, 1996 WRIT entered into an underwriting agreement to sell \$50 million of 7.125% 7-year unsecured notes due August 13, 2003, and \$50 million of 7.25% unsecured 10-year notes due August 13, 2006. This transaction closed on August 13, 1996. The 7-year notes were sold at 99.107% of par and the 10-year notes were sold at 98.166% of par. Net proceeds to the Trust after deducting underwriting expenses were \$97.6 million. The 7-year notes bear an effective interest rate of 7.46% and the 10 year notes bear an effective interest rate of 7.49% for a combined effective interest rate of 7.47%. WRIT used the proceeds of these notes to pay down its lines of credit and to finance acquisitions and capital improvements to its properties. These notes also contain certain financial and non-financial covenants which WRIT has met as of March 31, 1997.

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### RESULTS OF OPERATION - Three Months Ended March 31, 1997 Compared to the Three Months Ended March 31, 1996

WRIT Management's Discussion and Analysis of Financial Condition and Results of Operations contains statements that may be considered forward looking. These statements contain a number of risks and uncertainties as discussed herein and in the company's reports filed with the Securities and Exchange Commission that could cause actual results to differ materially.

#### REAL ESTATE RENTAL REVENUE:

Total revenues for the three months ended March 31, 1997 increased 26% (\$3.8 million) to \$18.5 million from \$14.7 million in the first three months of 1996.

For the first three months of 1997, WRIT's office building had increases of 33.6% in revenues and operating income, over the first three months of 1996. These increases were due primarily to the acquisitions of the Maryland Trade Center I and II office buildings in May 1996, the expansion of 7700 Leesburg Pike in December 1996 and increases in occupancy at the 1901 Pennsylvania Avenue and 1220 19th Street office buildings. Comparing those office buildings owned by WRIT for the entire first three months of 1996 to their results in the first three months of 1997, revenues and operating income increased 6.5% and 4.8% respectively, over the first three months of 1996. These increases were due primarily to the expansion of 7700 Leesburg Pike in December 1996 and increases in occupancy at the 1901 Pennsylvania Avenue and 1220 19th Street office buildings

For the first three months of 1997, WRIT's shopping center revenues remained unchanged and operating income increased 6.7% over the first three months of 1996. Revenues remained unchanged due to rate and occupancy gains for the group offset by reduced CAM recoveries for the group which resulted from decreased utility and snow removal expenses. Operating income increased due to decreased utility and snow removal expenses which were higher in the first quarter of 1996 due to the unusually severe weather. There were no property additions in WRIT's shopping center portfolio in the first three months of 1997 compared to the first three months of 1996.

For the first three months of 1997, WRIT's apartment revenues and operating income increased 46% and 47.6% respectively, over the first three months of 1996. These increases were due primarily to the acquisition of Walker House Apartments in March 1996 and the Ashby in August of 1996. Comparing those apartment buildings owned by WRIT for the entire first three months of 1996 to their results in the first three months of 1997, revenue and operating income increased 2.9% and 7.2% respectively, over the first three months of 1996. The increases in revenues and operating income were due primarily to increased rental rates for the group and decreased utility and snow removal

expenses which were higher in the first quarter of 1996 due to the unusually severe weather, offset partially by increased vacancy at Country Club Towers.

For the first three months of 1997, WRIT's industrial distribution center revenues and operating income increased 25.5% and 24.9% respectively, over the first three months of 1996. This was due primarily to the acquisition in October 1996 of the Alban business center and the acquisition in December 1996 of the Earhart Building, partially offset by increased bad debt and leasing commissions. Comparing those industrial distribution centers owned by WRIT for the entire first three months of 1996 to their same results in the first three months of 1997, revenue and operating income decreased 5.8% and 6.3% respectively, from the first three months of 1996. These decreases are primarily due to increased bad debt and leasing commissions.

#### OPERATING EXPENSES AND OTHER RESULTS OF OPERATIONS

Depreciation expense increased \$767,000 to \$2.3 million as compared to \$1.5 million for the first three months of 1996. This was primarily due to 1996 acquisitions of \$69.9 million and 1996 capital and tenant improvement expenditures which totaled \$12 million.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### OPERATING EXPENSES AND OTHER RESULTS OF OPERATIONS (continued)

Other income decreased as compared to the first three months of 1996 due to decreased investment earnings. This decrease resulted from a lower average balance of cash and temporary investments in the first quarter of 1997 as compared to the first quarter of 1996.

Total interest expense was \$2.2 million for the first three months of 1997 as compared to \$654,000 for the first three months of 1996. This increase is primarily attributed to the issuance of \$100 million in debt securities in August 1996. For the first three months of 1997, senior notes payable interest expense was \$1.8 million, lines of credit interest expense was \$167,000 attributable to advances for 1996 and 1997 acquisitions and mortgage interest expense was \$171,000. For the first three months of 1996, lines of credit interest expense was \$481,000 attributable to advances for 1995 and 1996 acquisitions and mortgage interest expense was \$173,000.

General and administrative expenses increased \$125,000 to \$880,000 as compared to \$755,000 for the first three months of 1996. The increase for the first three months of 1997 as compared to the first three months of 1996 is primarily attributable to personnel additions in 1996 and incentive compensation charged to operations in the first quarter of 1997 but not charged to operations in the first quarter of 1996. General and administrative expenses as a percentage of revenue decreased to 4.75% in the first three months of 1997 from 5.14% in the first three months of 1996.

#### CAPITAL RESOURCES AND LIQUIDITY

WRIT has utilized the proceeds of share offerings, medium and long-term fixed interest rate debt, bank lines of credit and cash flow from operations for its capital needs. External sources of capital will continue to be available to WRIT from its existing unsecured credit commitments and management believes that additional sources of capital are available from selling additional shares and/or the sale of medium or long-term notes. The funds raised would be used to pay off any outstanding advances on our lines of credit and for new acquisitions and capital improvements.

On March 12, 1997, WRIT filed a shelf registration statement with the Securities and Exchange Commission which registers up to \$200 million of securities for sale at WRIT's option. The securities to be sold may be any combination of common shares, debt, preferred stock or common share warrants. Any issuance of preferred shares would require the prior approval of the Board of Trustees and a majority of the shareholders. The shelf registration statement effectively pre-files a registration statement for securities thereby shortening the time required to get to market when a decision to raise capital is made. The registration statement is effective for an unlimited period as long as WRIT continues to meet certain Securities and Exchange Commission reporting requirements.

WRIT has line of credit commitments in place from commercial banks for up to \$75.0 million which bear interest at an adjustable spread over LIBOR based on the Trust's interest coverage ratio and public debt rating. As of March 31, 1997, WRIT had outstanding under its lines of credit \$22 million in advances with an average interest rate of 6.16%, and \$53 million available for future advances. These advances were used for the acquisition of the Ammendale Technology Park I and II and capital improvements and major renovations to WRIT's various properties. The \$22 million in advances have



maturities ranging from May 25, 1997 until September 25, 1997. WRIT intends to renew these advances at the then current market rate.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS

CAPITAL RESOURCES AND LIQUIDITY (continued)

Cash flow from operating activities totaled \$8.0 million for the first three months of 1997, as a result of net income of \$7.0 million, depreciation of \$2.3 million, decreases in other assets of \$284,000 and decreases in liabilities (other than mortgage note, senior notes and lines of credit payable) of \$1.1 million. The majority of the decrease in cash flow from operating activities was due to the decrease in accounts payable resulting from the semi-annual interest payment on the senior notes, offset partially by increased depreciation resulting from a larger portfolio.

Net cash used in investing activities for the first three months of 1997 was \$17.6 million including property acquisitions of \$13.7 million and capital improvements to real estate of \$3.9 million

Net cash provided by financing activities for the first three months of 1997 was \$9.1 million, including line of credit borrowings of \$17 million and proceeds from share options exercised of \$372,000, offset by principal repayments of \$31,000 on the mortgage note payable and \$8.3 million in dividends paid. Rental revenue has been the principal source of funds to pay WRIT's operating expenses, interest expense and dividends to shareholders.

Management believes that it has the liquidity and the capital resources necessary to meet all of its known obligations and to make additional property acquisitions and capital improvements when appropriate to enhance long-term growth.

Historically WRIT has acquired 100% ownership in property. However, in 1995 WRIT formed a subsidiary partnership, WRIT Limited Partnership, in which WRIT currently owns 99.9% of the partnership interest. As of March 31, 1997, WRIT Limited Partnership has acquired 10 properties for cash contributed or loaned to the partnership by WRIT. WRIT intends to use WRIT Limited Partnership to offer property owners an opportunity to contribute properties in exchange for WRIT Limited Partnership units. Such a transaction will enable property owners to diversify their holdings and to obtain a tax deferred contribution for WRIT Limited Partnership units rather than make a taxable cash sale. To date, no such exchange transactions have occurred. WRIT believes that WRIT Limited Partnership will provide WRIT an opportunity to acquire real estate assets which might not otherwise have been offered to it.

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PART II

OTHER INFORMATION

- |         |   |
|---------|---|
| Item 1. | Legal Proceedings                                   |
|         | None  |
| Item 2. | Changes in Securities                               |
|         | None  |
| Item 3. | Defaults Upon Senior Securities                     |
|         | None  |
| Item 4. | Submission of Matters to a Vote of Security Holders |
|         | None  |
| Item 5. | Other Information                                   |
|         | None  |
| Item 6. | Exhibits and Reports on Form 8-K                    |

(a) Exhibits

None

(27) Financial Data Schedule

(b) Reports on Form 8-K

None

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has fully caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WASHINGTON REAL ESTATE INVESTMENT TRUST

//Larry E. Finger//

-----  
Larry E. Finger,  
Senior Vice President Finance  
and Chief Financial Officer

//Laura M. Franklin//

-----  
Laura M. Franklin,  
Vice President Finance  
and Chief Accounting Officer

Date: May 15, 1997

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<TABLE> <S> <C>

<ARTICLE> 5  
<MULTIPLIER> 1,000

| <S>                          | <C>         |
|------------------------------|-------------|
| <PERIOD-TYPE>                | 3-MOS       |
| <FISCAL-YEAR-END>            | DEC-31-1997 |
| <PERIOD-START>               | JAN-01-1997 |
| <PERIOD-END>                 | MAR-31-1997 |
| <CASH>                       | 1,042       |
| <SECURITIES>                 | 0           |
| <RECEIVABLES>                | 4,626       |
| <ALLOWANCES>                 | 709         |
| <INVENTORY>                  | 0           |
| <CURRENT-ASSETS>             | 4,138       |
| <PP&E>                       | 370,260     |
| <DEPRECIATION>               | 48,935      |
| <TOTAL-ASSETS>               | 333,523     |
| <CURRENT-LIABILITIES>        | 6,557       |
| <BONDS>                      | 107,559     |
| <PREFERRED-MANDATORY>        | 0           |
| <PREFERRED>                  | 0           |
| <COMMON>                     | 0           |
| <OTHER-SE>                   | 194,748     |
| <TOTAL-LIABILITY-AND-EQUITY> | 333,523     |
| <SALES>                      | 18,674      |
| <TOTAL-REVENUES>             | 18,674      |
| <CGS>                        | 8,376       |
| <TOTAL-COSTS>                | 8,376       |
| <OTHER-EXPENSES>             | 887         |
| <LOSS-PROVISION>             | 176         |
| <INTEREST-EXPENSE>           | 2,207       |
| <INCOME-PRETAX>              | 7,028       |
| <INCOME-TAX>                 | 0           |
| <INCOME-CONTINUING>          | 7,028       |
| <DISCONTINUED>               | 0           |
| <EXTRAORDINARY>              | 0           |
| <CHANGES>                    | 0           |
| <NET-INCOME>                 | 7,028       |
| <EPS-PRIMARY>                | .22         |
| <EPS-DILUTED>                | .22         |

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